

# 2015-2019 Japan Transfusion Diagnostics Market: Supplier Shares, Sales Forecasts, Innovative Technologies, Competitive Strategies

https://marketpublishers.com/r/2D39E731D47EN.html

Date: September 2015

Pages: 426

Price: US\$ 6,160.00 (Single User License)

ID: 2D39E731D47EN

# **Abstracts**

Complete report \$7,700. DataPack (test volumes, sales forecasts, supplier shares) \$4,950. 2015-2019 Japan Transfusion Diagnostics Market is a new strategic analysis prepared by VPGMarketResearch in order to help current suppliers and potential market entrants identify and evaluate emerging opportunities and assist industry executives in developing effective business, new product development and marketing strategies. RationaleDuring the nextfive years, the Japanese blood banking market is expected to undergo significant transformation, which will result from the convergence of several trends, including more stringent regulations; advances in diagnostic technologies, IT, system engineering and automation; and intensifying competition. Some segments will start resembling commodity markets, where product positioning and differentiation are more critical than underlying technology. The changes in the marketplace will create exciting opportunities for new instruments and reagent systems, as well as auxiliary products, such as specimen preparation devices, controls, calibrators, and innovative IT applications.

## Strategic Recommendations

New product development opportunities with significant market appeal.

Alternative market penetration strategies.

Potential market entry barriers and risks.

The report explores future marketing and technological trends in the Japan; provides



estimates of the test volume, instrument placements and sales; compares features of major automated and semi-automated analyzers; profiles leading and emerging competitors; and identifies specific product and market opportunities facing suppliers during the next ten years. Blood Typing and Grouping TestsABO, Antibody Panels, Antibody Screening/Indirect Antiglobulin, Antigen Typing (C, c, Duffy, E, e, I, i, Kell, Kidd, Le a, b, MN, P, S, s), Antiglobulin (Direct, C3 + IgG, IgG, C3), Crossmatching (Immediate Spin, Full Crossmatch), Rh (D, Du). Infectious Disease Screening TestsAIDS (HIV NAT, HIV-1/2), Cytomegalovirus, Hepatitis (HAV NAT, HBV NAT, HBs Ag, Anti-HBc, HCV NAT, HCV, ALT/SGPT), HTLV-I/II, Parvovirus B19 NAT, Syphilis, West Nile Virus NAT. Sales and Market Share AnalysisSales and market share estimates of leadingsuppliers of blood banking of reagentsand instruments, by individual product. Competitive AssessmentsStrategic assessments of major suppliers and emerging market entrants, including their sales, product portfolios, marketing tactics, and newproducts in R&D.

## Market Segmentation Analysis

Comprehensive market segmentationanalysis, including review of the marketdynamics, trends, structure, size, growth,and key suppliers. - Test volume and sales forecasts for over 40 blood banking tests, including NAT, by market segment:- Blood Centers-Hospitals- Commercial/Private LaboratoriesCurrent and Emerging Products- Analysis of current and emerging blood banking tests. - Review of automated and semi-automatedanalyzers, including their operatingcharacteristics, features, and selling prices. Technology Review- Assessment of current and emerging technologies,and their potential applications for the blood banking market. - Comprehensive lists of companies developingor marketing new technologies and products by test. Contains 426 pages and 41 tables



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