

# 2015-2019 Growth Strategies in the US Hemostasis Testing Market for Instrument and Reagent Suppliers

https://marketpublishers.com/r/20A8D40CC26EN.html

Date: July 2015

Pages: 424

Price: US\$ 7,680.00 (Single User License)

ID: 20A8D40CC26EN

## **Abstracts**

Complete report \$9,600. DataPack (test volumes, sales forecasts, supplier shares) \$6,200.

#### Summary

This comprehensive report contains 424 pages, 37 tables, and is designed to help current suppliers and potential market entrants identify and evaluate business opportunities emerging in the US coagulation testing market during the next five years. The report explores business and technological trends in the US coagulation testing market; provides estimates of the test volume, as well as sales and market shares of leading competitors; compares features of major analyzers; profiles leading market players; and identifies specific product and business opportunities facing instrument and consumable suppliers during the next five years.

Coagulation Tests Activated Clotting Time (ACT) (1), Activated Protein C Resistance, Activated PTT (APTT), Alpha 2-Antiplasmin, Antithrombin III, Bleeding Time, D-Dimer, Factor II, Factor V, Factor V Leiden, Factor VII, Factor VIII, Factor IX, Factor Ixa, Factor X (Stuart Factor), Factor Xa, Factor XI, Factor XII, Factor XIII, Fibrin Degradation Products, Fibrinogen, Fletcher Factor/Pre-Kallikrein Factor Activation, Heparin/Anti-Factor Xa, Heparin-Induced Thrombocytopenia, Plasmin, Plasminogen, Plasminogen Activator Inhib., Platelet Function/Aggregation, Protein C, Protein S, Prothrombin Mutation, Prothrombin Time (PT), Reptilase Time, Thrombin Time, Von Willebrand's Factor Fav/Ag, and others.

Sales and Market Share Analysis- Sales and market shares of major instrument and reagent suppliers.



Competitive Assessments

Extensive strategic profiles ofmajor suppliers and emerging market entrants.

Market Segmentation Analysis

Comprehensive marketsegmentation analysis, including:

Hospitals

Commercial/Private Laboratories

Physician Offices

Test volume forecasts for over 40 major proceduresby market segment.

Current and Emerging Products- Review of established and emerging procedures. - Comparison of automated and semi-automatedanalyzers from Diagnostica Stago, Helena, IL, Siemens, Sysmex and other suppliers. Technology Review- Analysis of current and emerging technologies and their potential market applications. - Comprehensive lists of companies developingor marketing new technologies and products by test. Strategic Recommendations- Product development and business expansion opportunities with significant market appeal. - Ideal product models with tentativeprices and operating characteristics. - Alternative market penetrationstrategies for instrument and reagent suppliers. - Potential market entry barriers and risks. Contains 424 pages and 37 tables



## **Contents**

#### I. INTRODUCTION

#### II. WORLDWIDE MARKET AND TECHNOLOGY OVERVIEW

- A. Major Routine and Special Coagulation Tests
  - 1. INTRODUCTION
  - 2. ACTIVATED PARTIAL THROMBOPLASTIN TIME (APTT)
  - 3. ALPHA-2 ANTIPLASMIN
  - 4. ANTITHROMBIN III
  - 5. BLEEDING TIME
  - 6. D-DIMER
  - 7. ETHANOL FLOCCULATION TEST
  - 8. EUGLOBULIN LYSIS
  - 9. FACTOR ASSAYS
    - a. Introduction
    - b. Factor II
    - c. Factor V/Factor V Leiden
    - d. Factor VII
    - e. Factor VIII
    - f. Factor IX
    - g. Factor IXa
    - h. Factor X (Stuart Factor)
    - i. Factor Xa
    - i. Factor XI
    - k. Factor XII
    - I. Factor XIII
  - 10. FIBRIN DEGRADATION PRODUCTS
  - 11. FIBRINGGEN
  - 12. HEPARIN
  - 13. HIRUDIN
  - 14. HYPERCOAGULABILITY AND THROMBOSIS
  - 15. LIPOPROTEIN A
  - 16. PLASMIN
  - 17. PLASMINOGEN
  - 18. PLASMINOGEN ACTIVATOR INHIBITOR (PAI)
  - 19. PLATELET FUNCTION TESTS
  - 20. PLATELET AGGREGATION



- 21. PROTEINS C AND S
- 22. PROTHROMBIN FRAGMENT 1.2
- 23. PROTHROMBIN TIME (PT)
- 24. REPTILASE TIME
- 25. THROMBIN TIME
- 26. TISSUE-TYPE PLASMINOGEN ACTIVATOR (T-PA)
- 27. VON WILLEBRAND'S FACTOR
- B. Instrumentation Review
- C. Major in Vitro Diagnostic Technologies and Their Potential Applications
  - 1. CHROMOGENIC SUBSTRATES
  - 2. MONOCLONAL AND POLYCLONAL ANTIBODIES
  - 3. IMMUNOASSAYS
  - 4. MOLECULAR DIAGNOSTICS
  - 5. MICROCOMPUTERS
  - 6. AUTOMATION
  - 7. ROBOTICS
  - 8. ARTIFICIAL INTELLIGENCE
  - 9. DRY CHEMISTRY
  - 10. BIOSENSORS

#### III. U.S.A.

- A. Executive Summary
- B. Business Environment
- C. Market Structure
- D. Market Size, Growth and Major Instrument and Reagent Suppliers' Sales and Market Shares

#### X. MAJOR PRODUCT DEVELOPMENT OPPORTUNITIES

#### XI. DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS

#### XII. ALTERNATIVE MARKET PENETRATION STRATEGIES

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets
  - 1. MARKETING APPROACHES



- 2. PRODUCT COMPLEXITY
- 3. CUSTOMER PREFERENCE
- 4. ESTABLISHED SUPPLIERS
- 5. EMERGING SUPPLIERS
- 6. MAJOR TYPES OF DISTRIBUTORS
- 7. MARKET SEGMENTATION

#### XIII. POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

#### **XIV. COMPETITIVE ASSESSMENTS**

Abbott

ADI/American Diagnostica

Alere/Biosite/Inverness

Axis-Shield

Beckman Coulter/Danaher

**Becton Dickinson** 

**Bio/Data Corporation** 

Chrono-Log

Corgenix Medical

Diagnostica Stago/Trinity Biotech

Grifols

Helena Laboratories

**HYPEN BioMed** 

Instrumentation Laboratory

**ITC** 

Roche

Siemens

Sienco

Sysmex

Thermo Fischer



ZyCare/Alere



## **List Of Tables**

#### LIST OF TABLES

Major Companies Developing or Marketing Activated Clotting Time Tests

Major Companies Developing or Marketing APTT Tests

Major Companies Developing or Marketing Alpha-2 Antiplasmin Tests

Major Companies Developing or Marketing Antithrombin III Tests

Major Companies Developing or Marketing Bleeding Time Tests

Major Companies Developing or Marketing D-dimer Tests

Major Companies Developing or Marketing Factor Assays

Major Companies Developing or Marketing Fibrin Degradation Product Tests

Major Companies Developing or Marketing Fibrinogen Tests

Major Companies Developing or Marketing Heparin Tests

Major Companies Developing or Marketing Plasmin Tests

Major Companies Developing or Marketing Plasminogen Tests

Major Companies Developing or Marketing Plasminogen Activator Inhibitor Tests

Major Companies Developing or Marketing Platelet Aggregation Tests

Major Companies Developing or Marketing Protein C Tests

Major Companies Developing or Marketing Protein S Tests

Major Companies Developing or Marketing PT Tests

Major Companies Developing or Marketing Thrombin Time Tests

Major Companies Developing or Marketing TPA Tests

Major Companies Developing or Marketing Von Willebrand's Factor Tests

Executive Summary Table: U.S.A., Total Coagulation Diagnostics Market By Market Segment and Product Category

U.S.A., Laboratories Performing Coagulation Tests By Market Segment

U.S.A., Hospital Laboratories Performing Coagulation Tests By Bed Size

U.S.A., Commercial/Private Laboratories Performing Coagulation Tests By Annual Test Volume

U.S.A., Hospital Laboratories Average Daily Test Volume

U.S.A., Commercial/Private Laboratories Average Daily Test Volume

U.S.A., Physician Offices/Group Practices Average Daily Test Volume

U.S.A., Total Coagulation Test Volume By Market Segment

U.S.A., All Market Segments Coagulation Test Volume

U.S.A., Hospital Laboratories Coagulation Test Volume

U.S.A., Commercial/Private Laboratories Coagulation Test Volume

U.S.A., Physician Offices/Group Practices Coagulation Test Volume

U.S.A., Coagulation Reagent Market By Market Segment



- U.S.A., Major Suppliers of Coagulation Reagents Estimated Sales and Market Shares
- U.S.A., Coagulation Instrument Market By Market Segment
- U.S.A., Major Suppliers of Coagulation Analyzers, Estimated Instrument Sales and Market Shares
- U.S.A., Total Coagulation Diagnostics Market By Product Category
- U.S.A., Major Suppliers of Coagulation Diagnostic Products, Estimated Sales and Market Shares



#### I would like to order

Product name: 2015-2019 Growth Strategies in the US Hemostasis Testing Market for Instrument and

Reagent Suppliers

Product link: https://marketpublishers.com/r/20A8D40CC26EN.html

Price: US\$ 7,680.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

## **Payment**

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/20A8D40CC26EN.html">https://marketpublishers.com/r/20A8D40CC26EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970



