

# 2014 Opportunities in the German Coagulation Testing Market

https://marketpublishers.com/r/205ED7CFD60EN.html

Date: November 2013 Pages: 406 Price: US\$ 4,880.00 (Single User License) ID: 205ED7CFD60EN

# Abstracts

Complete report \$6,100. DataPack (test volumes, sales forecasts, supplier shares) \$3,950.

### Summary

This comprehensive report contains 406 pages, 38 tables, and is designed to help current suppliers and potential market entrants identify and evaluate business opportunities emerging in the German coagulation testing market during the next five years.

The report explores business and technological trends in the German coagulation testing market; provides estimates of the test volume, as well as sales and market shares of leading competitors; compares features of major analyzers; profiles leading market players; and identifies specific product and business opportunities facing instrument and consumable suppliers during the next five years.

#### **Coagulation Tests**

Activated Clotting Time (ACT) (1), Activated Protein C Resistance, Activated PTT (APTT), Alpha 2-Antiplasmin, Antithrombin III, Bleeding Time, D-Dimer, Factor II, Factor V, Factor V Leiden, Factor VII, Factor VIII, Factor IX, Factor Ixa, Factor X (Stuart Factor), Factor Xa, Factor XI, Factor XII, Factor XIII, Fibrin Degradation Products, Fibrinogen, Fletcher Factor/Pre-Kallikrein Factor Activation, Heparin/Anti-Factor Xa, Heparin-Induced Thrombocytopenia, Plasmin, Plasminogen, Plasminogen Activator Inhib., Platelet Function/Aggregation, Protein C, Protein S, Prothrombin Mutation, Prothrombin Time (PT), Reptilase Time, Thrombin Time, Von Willebrand's Factor



Fav/Ag, and others.

#### Sales and Market Share Analysis

Sales and market shares of major instrument and reagent suppliers.

#### **Competitive Assessments**

Extensive strategic profiles of major suppliers and emerging market entrants.

#### **Market Segmentation Analysis**

Comprehensive market segmentation analysis, including: Hospitals

Commercial/Private Laboratories

**Physician Offices** 

Test volume forecasts for over 40 major procedures by market segment.

#### **Current and Emerging Products**

Review of established and emerging procedures.

Comparison of automated and semi-automated analyzers from Diagnostica Stago, Helena, IL, Siemens, Sysmex and other suppliers.

#### **Technology Review**

Analysis of current and emerging technologies and their potential market applications.

Comprehensive lists of companies developingor marketing new technologies and products by test.



#### **Strategic Recommendations**

Product development and business expansion opportunities with significant market appeal.

"Ideal" product models with tentative prices and operating characteristics.

Alternative market penetration strategies for instrument and reagent suppliers.

Potential market entry barriers and risks.

Contains 406 pages and 38 tables



# **Contents**

### I. INTRODUCTION

### **II. WORLDWIDE MARKET AND TECHNOLOGY OVERVIEW**

- A. Major Routine and Special Coagulation Tests
  - 1. Introduction
  - 2. Activated Partial Thromboplastin Time (APTT)
  - 3. Alpha-2 Antiplasmin
  - 4. Antithrombin III
  - 5. Bleeding Time
  - 6. D-Dimer
  - 7. Ethanol Flocculation Test
  - 8. Euglobulin Lysis
  - 9. Factor Assays
  - a. Introduction
  - b. Factor II
  - c. Factor V/Factor V Leiden
  - d. Factor VII
  - e. Factor VIII
  - f. Factor IX
  - g. Factor IXa
  - h. Factor X (Stuart Factor)
  - i. Factor Xa
  - j. Factor XI
  - k. Factor XII
  - I. Factor XIII
  - 10. Fibrin Degradation Products
  - 11. Fibrinogen
  - 12. Heparin
  - 13. Hirudin
  - 14. Hypercoagulability and Thrombosis
  - 15. Lipoprotein a
  - 16. Plasmin
  - 17. Plasminogen
  - 18. Plasminogen Activator Inhibitor (PAI)
  - 19. Platelet Function Tests
  - 20. Platelet Aggregation



- 21. Proteins C and S
- 22. Prothrombin Fragment 1.2
- 23. Prothrombin Time (PT)
- 24. Reptilase Time
- 25. Thrombin Time
- 26. Tissue-Type Plasminogen Activator (t-PA)
- 27. Von Willebrand's Factor
- B. Instrumentation Review
- C. Major in Vitro Diagnostic Technologies and Their Potential Applications
  - 1. Chromogenic Substrates
  - 2. Monoclonal and Polyclonal Antibodies
  - 3. Immunoassays
  - 4. Molecular Diagnostics
  - 5. Microcomputers
  - 6. Automation
  - 7. Robotics
  - 8. Artificial Intelligence
  - 9. Dry Chemistry
  - 10. Biosensors

#### **III. GERMANY**

- A. Executive Summary
- B. Business Environment
- C. Market Structure

D. Market Size, Growth and Major Instrument and Reagent Suppliers' Sales and Market Shares

# X. MAJOR PRODUCT DEVELOPMENT OPPORTUNITIES

# XI. DESIGN CRITERIA FOR DECENTRALIZED TESTING PRODUCTS

# **XII. ALTERNATIVE MARKET PENETRATION STRATEGIES**

- A. Internal Development
- B. Collaborative Arrangements
- C. University Contracts
- D. Distribution Strategies for Decentralized Testing Markets
  - 1. Marketing Approaches



- 2. Product Complexity
- 3. Customer Preference
- 4. Established Suppliers
- 5. Emerging Suppliers
- 6. Major Types Of Distributors
- 7. Market Segmentation

#### XIII. POTENTIAL MARKET ENTRY BARRIERS AND RISKS

- A. Market Maturity
- B. Cost Containment
- C. Competition
- D. Technological Edge and Limitations
- E. Patent Protection
- F. Regulatory Constraints
- G. Decentralized Testing Market Challenges

#### **XIV. COMPETITIVE ASSESSMENTS**

Abbott ADI/American Diagnostic Axis-Shield Alere/Biosite/Inverness Beckman Coulter/Danaher **Becton Dickinson Bio/Data Corporation** Chrono-Log **Corgenix Medical Diagnostica Stago/Trinity Biotech** Helena Laboratories **HYPEN BioMed** Instrumentation Laboratory ITC Roche Siemens Sienco Sysmex Thermo Fischer ZyCare/Alere







# **List Of Tables**

#### LIST OF TABLES

Major Companies Developing or Marketing Activated Clotting Time Tests Major Companies Developing or Marketing APTT Tests Major Companies Developing or Marketing Alpha-2 Antiplasmin Tests Major Companies Developing or Marketing Antithrombin III Tests Major Companies Developing or Marketing Bleeding Time Tests Major Companies Developing or Marketing D-dimer Tests Major Companies Developing or Marketing Factor Assays Major Companies Developing or Marketing Fibrin Degradation Product Tests Major Companies Developing or Marketing Fibrinogen Tests Major Companies Developing or Marketing Heparin Tests Major Companies Developing or Marketing Plasmin Tests Major Companies Developing or Marketing Plasminogen Tests Major Companies Developing or Marketing Plasminogen Activator Inhibitor Tests Major Companies Developing or Marketing Platelet Aggregation Tests Major Companies Developing or Marketing Protein C Tests Major Companies Developing or Marketing Protein S Tests Major Companies Developing or Marketing PT Tests Major Companies Developing or Marketing Thrombin Time Tests Major Companies Developing or Marketing TPA Tests Major Companies Developing or Marketing Von Willebrand's Factor Tests Executive Summary Table: Germany, Total Coagulation Diagnostics Market By Market Segment and Product Category Germany, Laboratories Performing Coagulation Tests By Market Segment Germany, Hospital Laboratories Performing Coagulation Tests By Bed Size Germany, Commercial/Private Laboratories Performing Coagulation Tests By Annual **Test Volume** Germany, Hospital Laboratories Average Daily Test Volume Germany, Commercial/Private Laboratories Average Daily Test Volume Germany, Physician Offices/Group Practice Average Daily Test Volume Germany, Total Coagulation Test Volume By Market Segment Germany, All Market Segments Coagulation Test Volume Germany, Hospital Laboratories Coagulation Test Volume Germany, Commercial/Private Laboratories Coagulation Test Volume Germany, Physician Offices/Group Practices Coagulation Test Volume Germany, Coagulation Reagent Market By Market Segment



Germany, Major Suppliers of Coagulation Reagents, Estimated Sales and Market Shares

Germany, Coagulation Instrument Market By Market Segment

Germany, Major Suppliers of Coagulation Analyzers, Estimated Instrument Sales and Market Shares

Germany, Total Coagulation Diagnostics Market By Product Category

Germany, Major Suppliers of Coagulation Diagnostic Products, Estimated Sales and Market Shares



### I would like to order

Product name: 2014 Opportunities in the German Coagulation Testing Market Product link: <u>https://marketpublishers.com/r/205ED7CFD60EN.html</u>

> Price: US\$ 4,880.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

# Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/205ED7CFD60EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

\*\*All fields are required

Custumer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970