

Sugar Gum Paste Market Size, Share & Growth Report, H2-2026: Industry Outlook By Product Type, By Application, By End-User, By Distribution Channel, Companies and Countries to 2032

<https://marketpublishers.com/r/S813F0188DE6EN.html>

Date: September 2026

Pages: 181

Price: US\$ 3,285.00 (Single User License)

ID: S813F0188DE6EN

Abstracts

The global Sugar Gum Paste Market is estimated to generate \$332 Million in 2026. Further, between 2026 and 2032, the market size is forecast to grow at a CAGR of 5.4% to reach \$455.2 Million in 2032. This Sugar Gum Paste report provides a comprehensive analysis across By Product Type (White Gum Paste, Colored, Pre-Rolled), By Application (Cake Decoration and Sculpting, Bakery and Confectionery, Pastry and Dessert Shops), By End-User (Professional Bakeries and Pastry Chefs, Household), By Distribution Channel (Specialty Cake Decorating and Craft Stores, Supermarkets and Hypermarkets, Online Retail), across 5 geographic regions, and 22 countries.

Celebration Cakes and Sculptural Sugar Art Sustain Demand for High-Performance Gum Paste

The global sugar gum paste industry supplies pliable sugar-based decorating compounds used for flowers, figurines, toppers, lacework, molded ornaments, and other structural cake decorations. Unlike softer covering fondants, gum paste is formulated to dry harder and faster, making it suitable for thin petals, intricate shapes, and freestanding decorative elements. Demand is supported by wedding cakes, themed celebration cakes, boutique bakeries, professional pastry competitions, home baking, and social-media-led cake artistry. Consumers and decorators increasingly expect products that roll thinly, resist tearing, accept colors cleanly, provide sufficient working time, and dry with predictable structural strength. Ready-to-use formats reduce preparation variability, while pre-colored pastes and specialty modeling systems

improve convenience. Whimsical, highly customized, and visually elaborate cakes continue to receive strong social-media exposure, sustaining demand for products that enable intricate edible decoration and personalized design.

Ready-to-Roll Systems, Professional Education, and Decorative Versatility Support Portfolio Expansion

Suppliers are strengthening sugar-paste propositions through ease of use, broader decorative functionality, and professional application support. Bakels continues promoting Pettinice ready-to-roll fondant systems for cake covering, sculpted decoration, and detailed modeling while also maintaining a broader portfolio of icings, coverings, and confectionery ingredients for professional bakeries. Saracino has expanded engagement with professional decorators through its 2025 cake-decorating publications and tutorials, demonstrating modeling, sculpting, and advanced decorative techniques using specialist sugar-paste systems. PME continues educating decorators on the functional differences between sugar paste, modeling paste, and gum paste, supporting more application-specific product selection for covering, figurines, and floral work. These activities underline growing emphasis on ready-to-use consistency, technical education, decorative precision, and differentiated pastes for professional sugar craft.

Modeling Performance, Pre-Colored Formats, and Creative Education Shape Sugar Paste Evolution

Recent category activity indicates that competitive differentiation increasingly depends on workability rather than sweetness alone. Products are being engineered around elasticity, smooth rolling, tear resistance, rapid but controllable drying, color stability, fine-edge definition, and structural strength for flowers and three-dimensional decorations. Ready-to-use and pre-colored formats reduce preparation time and improve repeatability across bakeries, cake studios, and home users. At the same time, specialist formulations are becoming more task-specific, separating cake-covering pastes from firmer modeling and floral systems. Educational content, digital tutorials, competitions, and decorator communities are playing a larger commercial role because technique strongly influences ingredient choice and repeat purchasing. Social-media-driven interest in whimsical and highly personalized cakes is reinforcing demand for bright colors, sculptural flexibility, intricate edible ornamentation, and products capable of supporting increasingly elaborate celebration-cake aesthetics.

Shifting Consumer Expectations and Industry Transformation

Young and adult consumers across markets are increasingly scrutinizing products beyond price and brand, seeking greater visibility into ingredients or materials, their origin, manufacturing location, quality, sourcing practices, and environmental attributes. This is increasing the importance of ingredient lists, nutrition labeling, allergen declarations, certifications, sourcing information and other product claims, while also raising the bar for transparency and substantiation.

In addition, the industry is being reshaped by advances in AI, ingredient and formulation technologies, automation, digital commerce, packaging technology and data analytics, creating new opportunities to accelerate product development, improve product quality and optimize operations. However, these capabilities require higher capital commitments, particularly as companies invest in store expansion and refurbishment, automation, AI-enabled systems, digital infrastructure and other productivity-enhancing technologies.

Competitive dynamics are also shifting as private-label and disruptor brands raise value expectations across selected price points, pushing established players to sharpen their entry, core and premium propositions. Private-label expansion, adjacent-category opportunities, M&A and AI are consequently creating new avenues for growth for manufacturers, suppliers and other industry participants across both developed and developing markets.

Impact of Tariffs and Inflation Rates on Sugar Gum Paste Markets and Companies

Tariffs and elevated inflation are directly reshaping the cost structure and pricing strategies of Food & Beverages and Consumer Goods companies. The impact is particularly visible in imported ingredients and raw materials, packaging materials, energy, transportation, and other internationally sourced inputs, while higher consumer prices are increasing pressure on household purchasing decisions. The IMF WEO Data 2026 projects global headline inflation at 4.7% in 2026, while the continued use of tariffs and other trade measures is increasing uncertainty around sourcing and cross-border costs.

The report quantifies the impact of tariff changes and inflation on the market by analyzing country-level inflation trends, tariff exposure, import dependence, input-cost movements and pricing conditions, and assesses their implications for market volumes, revenues and margins.

Key Value-Creating Activities and Participants Across the Sugar Gum Paste Industry Value Chain

Sugar Gum Paste value chains are becoming more cost-sensitive and closely integrated, with changes in input prices, sourcing concentration, production efficiency, packaging costs, logistics and channel economics directly influencing margins and competitive positioning at each stage.

The report maps the value chain from upstream suppliers to end-use channels, identifies the principal participants and value-adding activities at each stage, and assesses the relative importance of procurement, manufacturing, packaging, logistics, distribution and retail in the forecast period.

Sugar Gum Paste Pricing analysis- How Input Costs, Competition and Positioning Influence Sugar Gum Paste Market Pricing

Pricing analysis in the report establishes how prices differ across products, segments, countries and channels and what is driving those differences. The report provides historical and current price benchmarks, country-level and regional comparisons, product-level pricing, and an assessment of the principal factors influencing price movements.

Five forces analysis- How Competitive Forces Are Shaping the Sugar Gum Paste Industry

The chapter in the Sugar Gum Paste report evaluates competitive rivalry, threat of new entrants, bargaining power of suppliers, bargaining power of buyers, and threat of substitutes, with each force assessed against the market's actual operating conditions. It analyzes market factors including fragmentation, product differentiation, manufacturing and distribution requirements, switching costs, supplier concentration, raw-material availability, retailer purchasing power, and the ability of consumers to substitute between brands. The report also examines how e-commerce and marketplaces are lowering certain barriers to market access while intensifying price transparency, and how established distribution networks, brand recognition, scale and customer relationships continue to protect incumbents across categories.

Critical Success Factors- Key Factors Determining Competitive Success in the Sugar Gum Paste Industry

The report identifies the critical success factors that fuel growth in the Sugar Gum Paste market, in addition to market trends and company capabilities. The Sugar Gum Paste report evaluates critical success factors against the market's competitive environment and assesses how leading participants are strengthening them. Further, the chapter identifies the factors with strongest influence on market-share retention, customer loyalty, pricing power, operating performance, and long-term competitive differentiation.

Segmentation analysis- How Demand Is Distributed Across Key Segments of the Sugar Gum Paste Market

The report analyzes the global and regional markets across key types, applications, and other segments from 2021 to 2025. Further, forecasts are provided from 2026 to 2032. Key segments included in the study are By Product Type (White Gum Paste, Colored, Pre-Rolled), By Application (Cake Decoration and Sculpting, Bakery and Confectionery, Pastry and Dessert Shops), By End-User (Professional Bakeries and Pastry Chefs, Household), By Distribution Channel (Specialty Cake Decorating and Craft Stores, Supermarkets and Hypermarkets, Online Retail).

US Sugar Gum Paste Market - Strong Consumer Spending, Private-Label Expansion and Premium Product Demand

The US Sugar Gum Paste companies are focusing on value positioning, distribution strength, product differentiation, and operating efficiency as private-label products gain ground against national brands. The US store-brand sales reached \$282.8 billion in 2025, growing 3.3% versus 1.2% for national brands, while store brands reached a record 21.3% dollar share and 23.5% unit share according to the Private Label Manufacturers Association. The report provides the US Sugar Gum Paste market size outlook from 2021 to 2032 and the key factors shaping the market along with key strategies adopted by leading companies.

Canada Sugar Gum Paste Market - Affordability, Retail Concentration and Supply-Chain Resilience Shape Market Growth

Over the past two years, Canadian companies have been focusing on value, supply-chain resilience and manufacturing efficiency to overcome trade and cost pressures. Retail demand also remained firm, with food and beverage retail sales increasing 4.4% year-on-year in December 2025, led by packaged dry foods, fresh meat and poultry, and snacks, according to Statistics Canada. The report identifies competitive pricing and product value, retailer access, diversified sourcing, productivity, brand positioning,

and portfolio innovation as key success factors across the Canadian Sugar Gum Paste value chain.

Mexico Sugar Gum Paste Market- Rising Consumption, Manufacturing Expansion and Export Integration Drive Market Development

Mexico's Sugar Gum Paste market is supported by a large domestic consumer base, established manufacturing capabilities, and strong export integration, while pricing remains an important consideration for consumers and manufacturers. The INEGI reported that the consumer prices for food, beverages and tobacco increased 5.13% year-on-year in May 2026, compared with 3.94% for overall consumer prices, keeping affordability and price management central to category performance. Leading companies are focusing on domestic manufacturing scale, ingredient availability, export competitiveness, product differentiation, efficient sourcing and supply-chain execution to gain profit margins.

Germany Sugar Gum Paste Market- Private-Label Strength, Price Sensitivity and Manufacturing Efficiency Shape Competition

Value-for-money, private-label competitiveness, efficient sourcing, and cost control are central to market performance and continue to shape the market outlook. German food prices remained structurally above their pre-inflation baseline: the food and non-alcoholic beverages CPI reached 136.2 in 2025 (2020=100), compared with 121.9 for the overall CPI, although annual food inflation moderated to 2.0% in 2025. The market is also being influenced by Germany's policy push toward healthier eating and greater development of alternative protein products, creating additional opportunities for reformulation and product innovation.

France Sugar Gum Paste Market- Premium Food Culture, Retail Transformation and Selective Consumer Spending Drive Demand

France's Sugar Gum Paste market is being shaped by moderating food inflation, cautious household consumption and a shift in retail demand toward value and specialized formats. Household final consumption expenditure increased only 0.4% in volume in 2025, while household purchasing power declined 0.4%, keeping affordability and price-value positioning important despite the easing of inflation. Sugar Gum Paste companies operating in France are balancing value-oriented pricing with quality and differentiation, strengthening supermarket and alternative-format distribution, managing procurement and supply-chain costs, and responding to increasingly selective

household spending.

UK Sugar Gum Paste Market- Import Dependence, Retail Concentration and Product Portfolio Expansion Influence Market Growth

The UK Sugar Gum Paste market is strongly influenced by import dependence, household affordability, and retail concentration. Consumer expenditure on food and alcoholic drinks reached ?303.3 billion in real terms in 2025, up 1.1%, with spending on food and drink eaten outside the home increasing 2.3% to ?137.7 billion, while household food expenditure was broadly flat. The structure of the industry also favors companies able to operate efficiently at scale: approximately 98.8% of UK food and drink manufacturing businesses are SMEs, creating a large and fragmented supplier base alongside major manufacturers and retailers. Over the forecast period, competitive pricing, procurement efficiency, product differentiation, retailer and foodservice relationships, import management and the ability to respond remain key success factors.

Spain Sugar Gum Paste Market- Household Consumption, Tourism and Export-Oriented Manufacturing Support Demand

Spain's Sugar Gum Paste market is supported by strong household food expenditure, a large tourism-driven consumption base and a highly export-oriented food industry, although consumers remain sensitive to price increases. Tourism provides an additional demand channel: international tourists spent €11.7 billion in Spain in April 2026 alone, up 7.4% year-on-year, including €1.99 billion on food and drinks, up 6.8%. Spain's food industry also reached a record level of exports in 2025, reinforcing its importance as an export manufacturing base and exposing producers to international trade conditions and supply-chain developments.

Italy Sugar Gum Paste Market- Product Quality, Heritage and Export Competitiveness Remain Key Market Drivers

Italy's consumption structure favors companies capable of maintaining value across differentiated price points: household consumption expenditure averaged €2,738 per month in 2023, up 4.3% from 2022, although the increase reflected both higher spending and price effects. Italy's large manufacturing and export base supports demand for products with strong quality, provenance, and differentiation, particularly where Italian origin provides a competitive advantage. Companies that can combine Italy's established food-manufacturing capabilities with tighter cost control and

differentiated products are better positioned to navigate slower domestic consumption and renewed price pressure.

China Sugar Gum Paste Market- Digital Commerce, Brand Trust and Selective Consumer Spending Reshape Demand

China's Sugar Gum Paste markets are being shaped by large-scale domestic consumption, rapid online retail expansion, increasingly selective spending and a widening performance gap between categories. Total retail sales of consumer goods reached RMB 50.1 trillion in 2025, up 3.7%, significantly outperforming beverages at 1.0%. Online retail is particularly important: physical-goods online sales reached RMB 13.1 trillion, representing 26.1% of total consumer-goods retail sales, while online sales of food increased 14.5% according to the National Bureau of Statistics of China. Established brands retain an advantage where consumers prioritize familiarity and brand authority, while the rapid expansion of online food sales creates opportunities for digitally native brands and manufacturers capable of using data, AI, and platform ecosystems.

India Sugar Gum Paste Market- Rising Consumption, Increasing Investment and Expanding Distribution Create Growth Opportunities

India's Sugar Gum Paste market is being supported by rising household consumption, a large and increasingly diversified consumer base, expansion of food processing and continued investment in formal food manufacturing. India's rural monthly per-capita consumption expenditure reached ₹4,122 in 2023–24, up from ₹3,773 in 2022–23, while urban MPCE increased to ₹6,996, highlighting the continued expansion of household purchasing capacity across both rural and urban markets. The supply side is also becoming more organized and processing-intensive. Digital commerce and AI-enabled consumer engagement are also becoming increasingly relevant, particularly as Indian consumers adopt digital tools across product discovery and purchasing.

Japan Sugar Gum Paste Market- Aging Consumers, Household Price Sensitivity and Digital Purchasing Reshape the Market

Japan's Sugar Gum Paste markets are being shaped by high food expenditure, renewed price pressure and increasingly cautious real household consumption, alongside a structurally mature consumer base. Price pressure has also remained visible in 2026, with Japan's headline CPI increasing 1.5% year-on-year in May 2026, while core inflation excluding fresh food increased 1.4%. Meanwhile, online purchasing

remains an important route to consumers: 55.3% of two-or-more-person households used online shopping in May 2026, with food contributing materially to the increase in online-shopping expenditure. Companies also need to manage smaller household sizes and differing consumption patterns by age, while maintaining strong product differentiation in a mature market where incremental volume growth is more difficult to achieve.

Brazil Sugar Gum Paste Market- Strong Domestic Consumption and Export-Oriented Manufacturing Drive Growth

Brazil's Sugar Gum Paste market is supported by a large domestic consumption base, a highly integrated agricultural and food-processing sector, and exceptional export competitiveness, while renewed food-price pressure is keeping affordability important. The country's food and beverage industry generated R\$1.388 trillion in revenue in 2025, equivalent to 10.9% of national GDP, with domestic sales reaching R\$1.02 trillion; retail accounted for R\$732 billion and foodservice R\$287.9 billion. Real industry sales increased 2.2%, while companies invested R\$41.3 billion, up 6.8%, including R\$26.7 billion in innovation, plant modernization and new technologies.

Middle East Africa Sugar Gum Paste Market- Import Dependence and Value-Added Products Gaining Steady Demand Growth

The Middle East Sugar Gum Paste markets are being shaped by high dependence on food imports, food-security investment, urbanization, tourism, premium retail and increasingly selective consumer spending, with conditions differing substantially between Gulf markets and the wider region. The GCC recorded overall inflation of only 1.8% in 2025, while food and beverage prices increased 1.2%, indicating relatively contained consumer-price pressure compared with many global markets. Across the region, this combination of import exposure and localization is increasing the importance of supplier diversification, local production, inventory management, and efficient logistics, while strong tourism, hospitality, and modern retail ecosystems are supporting demand for differentiated, convenience-oriented, and premium products.

Sugar Gum Paste Competitive Landscape

The Sugar Gum Paste competitive landscape is becoming more fragmented as established multinational brands compete simultaneously with private-label products, regional manufacturers, digitally native brands and category-focused disruptors. Competitive advantage is increasingly determined by the ability to balance price,

product quality, innovation, distribution reach and speed of response rather than by brand scale alone. The report provides detailed analysis of leading companies including business profile, SWOT analysis, products and services, and financial profiles of Perfetti Van Melle B.V., Haribo GmbH & Co. KG, Mondelēz International, Inc., Mars, Incorporated, The Hershey Company, Ferrero International S.A., Nestlé S.A., August Storck KG, Associated British Foods plc, Südzucker AG.

Sugar Gum Paste Market Segmentation

By Product Type

White Gum Paste

Colored

Pre-Rolled

By Application

Cake Decoration and Sculpting

Bakery and Confectionery

Pastry and Dessert Shops

By End-User

Professional Bakeries and Pastry Chefs

Household

By Distribution Channel

Specialty Cake Decorating and Craft Stores

Supermarkets and Hypermarkets

Online Retail

Geographical Coverage

North America (US, Canada, Mexico)

Europe (Germany, UK, Spain, France, Italy, Russia, Rest of Europe)

Asia Pacific (China, India, Japan, South Korea, Southeast Asia, Rest of APAC)

Latin America (Brazil, Argentina, Rest of South and Central America)

Middle East and Africa (Saudi Arabia, UAE, MENA, South Africa, Sub-Saharan Africa)

Leading Companies in Sugar Gum Paste Industry

Perfetti Van Melle B.V.

Haribo GmbH & Co. KG

Mondelēz International, Inc.

Mars, Incorporated

The Hershey Company

Ferrero International S.A.

Nestlē S.A.

August Storck KG

Associated British Foods plc

Südzucker AG

Frequently Asked Questions

1. What is the current size of the Sugar Gum Paste market?

The Sugar Gum Paste market is estimated at US\$332 Million in 2026, based on the report's market sizing methodology. Demand is supported by new product launches, while competition from local labels is influencing near-term market performance. The market is expected to reach US\$455.2 Million by 2032, reflecting the investment expansion of leading companies.

2. How fast is the Sugar Gum Paste market expected to grow through the forecast period?

The Sugar Gum Paste market is projected to expand at a 5.4% CAGR between 2026 and 2032, with growth concentrated in Asia Pacific.

3. Which segment currently accounts for the largest share of the Sugar Gum Paste market?

The report analyzes the report across By Product Type (White Gum Paste, Colored, Pre-Rolled), By Application (Cake Decoration and Sculpting, Bakery and Confectionery, Pastry and Dessert Shops), By End-User (Professional Bakeries and Pastry Chefs, Household), By Distribution Channel (Specialty Cake Decorating and Craft Stores, Supermarkets and Hypermarkets, Online Retail).

4. Which regions are generating the largest demand for Sugar Gum Paste products?

Differences in consumer preferences, pricing, regulation and distribution infrastructure continue to create significant variations in market performance across regions. Asia Pacific is the fastest growing market driven by China, India, Southeast Asia, and other emerging markets.

5. Which companies are leading the Sugar Gum Paste market?

The Sugar Gum Paste market includes major participants such as Perfetti Van Melle B.V., Haribo GmbH & Co. KG, Mondelez International, Inc., Mars, Incorporated, The Hershey Company, Ferrero International S.A., Nestlé S.A., August Storck KG, Associated British Foods plc, Südzucker AG. Leading companies compete through product portfolio, distribution, technology, while recent competitive activity includes M&A, product launches, capacity expansion, and geographic expansion. Market

leadership varies significantly by product category and geography.

Contents

CHAPTER 1- EXECUTIVE SUMMARY

- 1.1. Market Snapshot: Market Size, CAGR, and Growth Outlook to 2032
- 1.2. Key Industry Highlights, 2026
- 1.3. Premium Market Insights
 - 1.3.1. Potential Sugar Gum Paste Market Types and Applications
 - 1.3.2. Fastest Growing Countries Over the forecast period
- 1.4. Market Scope and Segmentation
 - 1.4.1. Key Market Segments
 - 1.4.2. Key Countries and Regions
 - 1.4.3. Top Companies in the Sugar Gum Paste Industry
- 1.5. Macroeconomic and Demographic Outlook
 - 1.5.1. GDP Outlook by Top 20 Countries, 2010-2030
 - 1.5.2. Population Forecast by Country, 2010-2030
 - 1.5.3. Inflation Trends in Leading Countries
- 1.6. Impact of Trade Policies, Regulations, and Sustainability
 - 1.6.1. Trade tariffs and localization requirements
 - 1.6.2. ESG and sustainability pressures
 - 1.6.3. Compliance-driven structural changes in the value chain

CHAPTER 2- RESEARCH METHODOLOGY

- 2.1. Report Coverage
- 2.2. Secondary Research
- 2.3. Primary Research
- 2.4. Data Triangulation
- 2.5. Market Modeling and Forecasting

CHAPTER 3- GLOBAL SUGAR GUM PASTE MARKET TRENDS, GROWTH DRIVERS, CHALLENGES, AND OPPORTUNITIES THROUGH 2032

- 3.1. An Introduction to Global Sugar Gum Paste Markets in 2026
- 3.2. Global Historic and Forecast Sugar Gum Paste Market Size Outlook, USD Million, 2021-2032
- 3.3. Annual Market Size Growth Rate (Y-o-Y), %, 2021-2032
- 3.4. Market Dynamics
 - 3.4.1. Key Sugar Gum Paste Market Driving Forces and Their Impact on Market

Outlook

- 3.4.2. Short and Long-Term Trends and Insights Shaping the Future
- 3.4.3. Potential Sugar Gum Paste Market Opportunities for Industry Stakeholders
- 3.4.4. Potential Challenges across Sugar Gum Paste Value Chain

CHAPTER 4- SUGAR GUM PASTE MARKET COMPETITIVE LANDSCAPE, STRATEGIC ANALYSIS, AND VALUE CHAIN ASSESSMENT

- 4.1. Porter's Five Forces Analysis
 - 4.1.1. Bargaining Power of Buyers
 - 4.1.2. Bargaining Power of Suppliers
 - 4.1.3. Threat of Substitutes
 - 4.1.4. Threat of New Entrants
 - 4.1.5. Intensity of Competitive Rivalry
 - 4.1.6. Market Attractiveness Analysis by Segment
 - 4.1.7. Market Attractiveness Analysis by Country
- 4.2. Competitive Landscape
 - 4.2.1 Product Analysis of Leading Sugar Gum Paste Companies
 - 4.2.2 Recent Strategic Developments
 - 4.2.3 Mergers, Acquisitions, and Partnerships
 - 4.2.4 Key Success Factors
- 4.3. Value Chain Analysis
 - 4.3.1. Key Value Chain Segments
 - 4.3.2. Dominant players by value-chain stage
- 4.4. SWOT Analysis
 - 4.4.1. Key Strengths and Opportunities
 - 4.4.2. Major Weaknesses and Threats
- 4.5 Technology Roadmap

CHAPTER 5- SUGAR GUM PASTE MARKET OUTLOOK BY SEGMENTS

- 5.1. Market Size Outlook by Type, USD Million, 2021- 2025 and 2026-2032
- 5.2. Market Size Outlook by Application, USD Million, 2021- 2025 and 2026-2032
- 5.3. Market Size Outlook by Country, USD Million, 2021- 2025 and 2026-2032
- By Product Type
 - White Gum Paste
 - Colored
 - Pre-Rolled
- By Application

Cake Decoration and Sculpting
Bakery and Confectionery
Pastry and Dessert Shops
By End-User
Professional Bakeries and Pastry Chefs
Household
By Distribution Channel
Specialty Cake Decorating and Craft Stores
Supermarkets and Hypermarkets
Online Retail

CHAPTER 6- SCENARIO ANALYSIS AND OUTLOOK

- 6.1. Base Case Scenario
 - 6.1.1. Definitions and Insights
 - 6.1.2. Market Size Outlook to 2032
- 6.2. Low Growth Case Scenario
 - 6.2.1. Definitions and Insights
 - 6.2.2. Market Size Outlook to 2032
- 6.3. High Growth Case Scenario
 - 6.3.1. Definitions and Insights
 - 6.3.2. Market Size Outlook to 2032

CHAPTER 7- NORTH AMERICA SUGAR GUM PASTE MARKET SIZE ANALYSIS AND OUTLOOK

- 7.1. North America Sugar Gum Paste Market Overview
- 7.2. Leading Companies Operating in North America
- 7.3. Key Industry Statistics, 2026
- 7.4. North America Sugar Gum Paste Market Trends and Growth Opportunities to 2032
- 7.5. North America Sugar Gum Paste Market Size Outlook by Type
- 7.6. North America Sugar Gum Paste Market Size Outlook by Application
- 7.7. North America Sugar Gum Paste Market Size Outlook by Country
- 7.8. United States
 - 7.8.1. Key Statistics
 - 7.8.2. The US Sugar Gum Paste Market Size Outlook, 2021- 2032
 - 7.8.3. Key Market Drivers and Industry Developments in the US Sugar Gum Paste Companies
- 7.9. Canada

- 7.9.1. Key Statistics
- 7.9.2. Canada Sugar Gum Paste Market Size Outlook, 2021- 2032
- 7.9.3. Key Market Drivers and Industry Developments in Canada Sugar Gum Paste Companies
- 7.10. Mexico
 - 7.10.1. Key Statistics
 - 7.10.2. Mexico Sugar Gum Paste Market Size Outlook, 2021- 2032
 - 7.10.3. Key Market Drivers and Industry Developments in Mexico Sugar Gum Paste Companies

CHAPTER 8- EUROPE SUGAR GUM PASTE MARKET SIZE ANALYSIS AND OUTLOOK

- 8.1. Europe Sugar Gum Paste Market Overview
- 8.2. Leading Companies Operating in Europe
- 8.3. Key Industry Statistics, 2026
- 8.4. Europe Sugar Gum Paste Market Trends and Growth Opportunities to
- 8.5. Europe Sugar Gum Paste Market Size Outlook by Type
- 8.6. Europe Sugar Gum Paste Market Size Outlook by Application
- 8.7. Europe Sugar Gum Paste Market Size Outlook by Country
- 8.8. Germany
 - 8.8.1. Key Statistics
 - 8.8.2. Germany Sugar Gum Paste Market Size Outlook, 2021- 2032
 - 8.8.3. Key Market Drivers and Industry Developments in Germany Sugar Gum Paste Companies
- 8.9. France
 - 8.9.1. Key Statistics
 - 8.9.2. France Sugar Gum Paste Market Size Outlook, 2021- 2032
 - 8.9.3. Key Market Drivers and Industry Developments in France Sugar Gum Paste Companies
- 8.10. United Kingdom
 - 8.10.1. Key Statistics
 - 8.10.2. United Kingdom Sugar Gum Paste Market Size Outlook, 2021- 2032
 - 8.10.3. Key Market Drivers and Industry Developments in the UK Sugar Gum Paste Companies
- 8.11. Spain
 - 8.11.1. Key Statistics
 - 8.11.2. Spain Sugar Gum Paste Market Size Outlook, 2021- 2032
 - 8.11.3. Key Market Drivers and Industry Developments in Spain Sugar Gum Paste

Companies

8.12. Italy

8.12.1. Key Statistics

8.12.2. Italy Sugar Gum Paste Market Size Outlook, 2021- 2032

8.12.3. Key Market Drivers and Industry Developments in Italy Sugar Gum Paste

Companies

8.13. Rest of Europe

8.13.1. Key Statistics

8.13.2. Rest of Europe Sugar Gum Paste Market Size Outlook, 2021- 2032

8.13.3. Key Market Drivers and Industry Developments in Rest of Europe Sugar Gum Paste Companies

CHAPTER 9- ASIA PACIFIC SUGAR GUM PASTE MARKET SIZE ANALYSIS AND OUTLOOK

9.1. Asia Pacific Sugar Gum Paste Market Overview

9.2. Leading Companies Operating in Asia Pacific

9.3. Key Industry Statistics, 2026

9.4. Asia Pacific Sugar Gum Paste Market Trends and Growth Opportunities to

9.5. Asia Pacific Sugar Gum Paste Market Size Outlook by Type

9.6. Asia Pacific Sugar Gum Paste Market Size Outlook by Application

9.7. Asia Pacific Sugar Gum Paste Market Size Outlook by Country

9.8. China

9.8.1. Key Statistics

9.8.2. China Sugar Gum Paste Market Size Outlook, 2021- 2032

9.8.3. Key Market Drivers and Industry Developments in China Sugar Gum Paste

Companies

9.9. Japan

9.9.1. Key Statistics

9.9.2. Japan Sugar Gum Paste Market Size Outlook, 2021- 2032

9.9.3. Key Market Drivers and Industry Developments in Japan Sugar Gum Paste

Companies

9.10. India

9.10.1. Key Statistics

9.10.2. India Sugar Gum Paste Market Size Outlook, 2021- 2032

9.10.3. Key Market Drivers and Industry Developments in India Sugar Gum Paste

Companies

9.11. South Korea

9.11.1. Key Statistics

- 9.11.2. South Korea Sugar Gum Paste Market Size Outlook, 2021- 2032
- 9.11.3. Key Market Drivers and Industry Developments in South Korea Sugar Gum Paste Companies
- 9.12. Australia
 - 9.12.1. Key Statistics
 - 9.12.2. Australia Sugar Gum Paste Market Size Outlook, 2021- 2032
 - 9.12.3. Key Market Drivers and Industry Developments in Australia Sugar Gum Paste Companies
- 9.13. Southeast Asia
 - 9.13.1. Key Statistics
 - 9.13.2. Southeast Asia Sugar Gum Paste Market Size Outlook, 2021- 2032
 - 9.13.3. Key Market Drivers and Industry Developments in Southeast Asia Sugar Gum Paste Companies

CHAPTER 10- SOUTH AND CENTRAL AMERICA SUGAR GUM PASTE MARKET SIZE ANALYSIS AND OUTLOOK

- 10.1. South and Central America Sugar Gum Paste Market Overview
- 10.2. Leading Companies Operating in South and Central America
- 10.3. Key Industry Statistics, 2026
- 10.4. South and Central America Sugar Gum Paste Market Trends and Growth Opportunities to
- 10.5. South and Central America Sugar Gum Paste Market Size Outlook by Type
- 10.6. South and Central America Sugar Gum Paste Market Size Outlook by Application
- 10.7. South and Central America Sugar Gum Paste Market Size Outlook by Country
- 10.8. Brazil
 - 10.8.1. Key Statistics
 - 10.8.2. Brazil Sugar Gum Paste Market Size Outlook, 2021- 2032
 - 10.8.3. Key Market Drivers and Industry Developments in Brazil Sugar Gum Paste Companies
- 10.9. Argentina
 - 10.9.1. Key Statistics
 - 10.9.2. Argentina Sugar Gum Paste Market Size Outlook, 2021- 2032
 - 10.9.3. Key Market Drivers and Industry Developments in Argentina Sugar Gum Paste Companies
- 10.10. Rest of Latin America
 - 10.10.1. Key Statistics
 - 10.10.2. Rest of Latin America Sugar Gum Paste Market Size Outlook, 2021- 2032
 - 10.10.3. Key Market Drivers and Industry Developments in Rest of Latin America

Sugar Gum Paste Companies

CHAPTER 11- MIDDLE EAST AND AFRICA SUGAR GUM PASTE MARKET SIZE ANALYSIS AND OUTLOOK

11.1. Middle East and Africa Sugar Gum Paste Market Overview

11.2. Leading Companies Operating in Middle East and Africa

11.3. Key Industry Statistics, 2026

11.4. Middle East and Africa Sugar Gum Paste Market Trends and Growth Opportunities to

11.5. Middle East and Africa Sugar Gum Paste Market Size Outlook by Type

11.6. Middle East and Africa Sugar Gum Paste Market Size Outlook by Application

11.7. Middle East and Africa Sugar Gum Paste Market Size Outlook by Country

11.8. Saudi Arabia

11.8.1. Key Statistics

11.8.2. Saudi Arabia Sugar Gum Paste Market Size Outlook, 2021- 2032

11.8.3. Key Market Drivers and Industry Developments in Saudi Arabia Sugar Gum Paste Companies

11.9. United Arab Emirates

11.9.1. Key Statistics

11.9.2. The UAE Sugar Gum Paste Market Size Outlook, 2021- 2032

11.9.3. Key Market Drivers and Industry Developments in the UAE Sugar Gum Paste Companies

11.10. Africa

11.10.1. Key Statistics

11.10.2. Africa Sugar Gum Paste Market Size Outlook, 2021- 2032

11.10.3. Key Market Drivers and Industry Developments in Africa Sugar Gum Paste Companies

CHAPTER 12- COMPANY PROFILES

12.1. Top Companies in Sugar Gum Paste Industry

Perfetti Van Melle B.V.

Haribo GmbH & Co. KG

Mondel?z International, Inc.

Mars, Incorporated

The Hershey Company

Ferrero International S.A.

Nestl? S.A.

August Storck KG
Associated British Foods plc
Südzucker AG
12.2. Business Description
12.3. SWOT Profiles
12.4. Products and Services

CHAPTER 13- APPENDIX

Glossary of Terms
Research Methodology & Data Sources
Conclusion & Strategic Recommendations

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