

Pet Treats Market Size, Share, and Outlook, 2025 Report- By Type (Dental Treats, Natural Treats, Crunchy Treats, Chewy Treats, Others), Packaging (Bags, Cans, Pouches, Boxes, Others), End-Use (Dogs, Puppies, Cats), Distribution Channel (Supermarkets and Hypermarkets, Convenience Stores, Pet-Specialty Stores, Vet Clinics, Online), and Companies, 2021-2032

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Abstracts

Pet Treats Market Outlook

The global Pet Treats market is expected to register a growth rate of 12.6% during the forecast period from \$14.5 Billion in 2024 to \$37.5 Billion in 2032. The Pet Treats market is a thriving business that is poised to keep growing and presents potential growth opportunities for companies across the industry value chain.

The comprehensive market research report presents 12-year historic and forecast data on Pet Treats segments across 22 countries from 2021 to 2032. Key segments in the report include By Type (Dental Treats, Natural Treats, Crunchy Treats, Chewy Treats, Others), Packaging (Bags, Cans, Pouches, Boxes, Others), End-Use (Dogs, Puppies, Cats), Distribution Channel (Supermarkets and Hypermarkets, Convenience Stores, Pet-Specialty Stores, Vet Clinics, Online). Over 70 tables and charts showcase findings from our latest survey report on Pet Treats markets.

Pet Treats Market Insights, 2025

The pet treats market in 2025 is a dynamic and fast-growing segment driven by pet humanization and the growing emphasis on pet wellness. Consumers seek treats that not only offer indulgence but also health benefits such as dental care, joint support, and digestion improvement. Natural, organic, grain-free, and limited-ingredient formulations dominate innovation pipelines. Novel protein sources like insect and plant proteins address sustainability concerns and allergen sensitivities. Packaging innovations aim to enhance convenience, freshness, and portion control. Online retail and subscription services accelerate market growth by providing customization and accessibility. North America and Europe lead the market, while Asia-Pacific exhibits rising pet ownership and disposable income. Collaborations between pet food companies and veterinary professionals strengthen product credibility and foster consumer trust. Additionally, the integration of functional supplements in treats underscores the trend towards holistic pet care.

Five Trends that will define global Pet Treats market in 2025 and Beyond

A closer look at the multi-million global market for Pet Treats identifies rapidly shifting consumer preferences across categories. By focusing on growth and resilience, leading Pet Treats companies are prioritizing their investments across categories, markets, and geographies. The report analyses the most important market trends shaping the new landscape to support better decisions for the long and short-term future.

What are the biggest opportunities for growth in the Pet Treats industry?

The Pet Treats sector demonstrated remarkable resilience over the past year across developed and developing economies. Further, the market presents significant opportunities to leverage the existing momentum towards actions by 2030. On the other hand, recent macroeconomic developments including rising inflation and supply chain disruptions are putting pressure on companies. The chapter assists users to identify growth avenues and address business challenges to make informed commercial decisions with unique insights, data forecasts, and in-depth market analyses.

Pet Treats Market Segment Insights

The Pet Treats industry presents strong offers across categories. The analytical report offers forecasts of Pet Treats industry performance across segments and countries. Key segments in the industry include By Type (Dental Treats, Natural Treats, Crunchy Treats, Chewy Treats, Others), Packaging (Bags, Cans, Pouches, Boxes, Others), End-Use (Dogs, Puppies, Cats), Distribution Channel (Supermarkets and Hypermarkets,

Convenience Stores, Pet-Specialty Stores, Vet Clinics, Online). The largest types, applications, and sales channels, fastest growing segments, and the key factors driving each of the categories are included in the report.

Forecasts of each segment across five regions are provided from 2021 through 2032 for Asia Pacific, North America, Europe, South America, Middle East, and African regions. In addition, Pet Treats market size outlook is provided for 22 countries across these regions.

Market Value Chain

The chapter identifies potential companies and their operations across the global Pet Treats industry ecosystem. It assists decision-makers in evaluating global Pet Treats market fundamentals, market dynamics, and disruptive trends across the value chain segments.

Scenario Analysis and Forecasts

Strategic decision-making in the Pet Treats industry is multi-faceted with the increased need for planning across scenarios. The report provides forecasts across three case scenarios low growth, reference case, and high growth cases.

Asia Pacific Pet Treats Market Analysis A Promising Growth Arena for Business Expansion

As companies increasingly expand across promising Asia Pacific markets with a combined population of over 4.5 billion, the medium-to-long-term future remains robust. The presence of the fastest-growing economies such as China, India, Thailand, Indonesia, and Vietnam coupled with strengthening middle-class populations and rising disposable incomes drive the market. In particular, China and India are witnessing rapid shifts in consumer purchasing behavior. China is recovering steadily with optimistic forecasts for 2025. Further, Japanese and South Korean markets remain stable with most companies focusing on new product launches and diversification of sales channels.

The State of Europe Pet Treats Industry 2025 Focus on Accelerating Competitiveness

As companies opt for an integrated agenda for competitiveness, the year 2025 presents optimistic scenarios for companies across the ecosystem. With signs of economic

recovery across markets, companies are increasing their investments. Europe is one of the largest markets for Pet Treats with demand from both Western Europe and Eastern European regions increasing over the medium to long-term future. Increasing omnichannel shopping amidst robust consumer demand for value purchases shapes the market outlook. The report analyses the key Pet Treats market drivers and opportunities across Germany, France, the United Kingdom, Spain, Italy, Russia, and other Europe.

The US Pet Treats market Insights Executives are most excited about opportunities for the US Pet Treats industry.

Easing inflation coupled with strengthening consumer sentiment is encouraging aggressive actions from the US Pet Treats companies. Market players consistently focusing on innovation and pursuing new ways to create value are set to excel in 2025. In addition, the Canadian and Mexican markets offer lucrative growth pockets for manufacturers and vendors. Focus on private-brand offerings and promotions, diversified sales channels, expansion into niche segments, adoption of advanced technologies, and sustainability are widely observed across the North American Pet Treats market.

Latin American Pet Treats market outlook rebounds in line with economic growth.

Underlying demand remains higher among urban consumers with an optimistic economic outlook across Brazil, Argentina, Chile, and other South and Central American countries. Increased consumer spending has been reported since H2-2024 and the prospects remain strong for 2025. Aggressive ecosystem moves to create new sources of income are widely observed across markets in the region. Marketing activities focused on customer insights, operations, and support functions are quickly gaining business growth in the region.

Middle East and Africa Pet Treats Markets
New Opportunities for Companies
Harnessing Diversity

Rapid growth in burgeoning urban locations coupled with a young and fast-growing population base is attracting new investments in the Middle East and African Pet Treats markets. Designing expansion and marketing strategies to cater to the local consumer base supports the market prospects. In addition to Nigeria, Algeria, South Africa, and other markets, steady growth markets in Ethiopia, Rwanda, Ghana, Tanzania, the Democratic Republic of Congo, and others present significant prospects for companies.

On the other hand, Middle Eastern Pet Treats markets including the UAE, Saudi Arabia, Qatar, and Oman continue to offer lucrative pockets of growth.

Competitive Landscape How Pet Treats companies outcompete in 2025?

The ability to respond quickly to evolving consumer preferences and adapt businesses to niche consumer segments remains a key growth factor. The report identifies the leading companies in the industry and provides their revenue for 2024. The market shares of each company are also included in the report. Further, business profiles, SWOT analysis, and financial analysis of each company are provided in detail. Key companies analyzed in the report include Mars, Incorporated, Nestlé S.A., The J.M. Smucker Company, Hill's Pet Nutrition Inc. (Colgate-Palmolive Company), WellPet LLC., KLN Family Brands, Taian Taotai Pet Products Co., Ltd, Schell and Kampeter, Inc., The J.M. Smucker Company, Mars, Incorporated, Agrolimen S.A.

Pet Treats Market Scope

Leading Segments

By Type

Dental Treats

Natural Treats

Crunchy Treats

Chewy Treats

Others

By Packaging

Bags

Cans

Pouches

Boxes

Others

By End-Use

Dogs

Puppies

Cats

By Distribution Channel

Supermarkets and Hypermarkets

Convenience Stores

Pet-Specialty Stores

Vet Clinics

Online

Leading Companies

Mars, Incorporated

Nestlé S.A.

The J.M. Smucker Company

Hill's Pet Nutrition Inc. (Colgate-Palmolive Company)

WellPet LLC.

KLN Family Brands

Taian Taotai Pet Products Co., Ltd

Schell and Kampeter, Inc.

The J.M. Smucker Company

Mars, Incorporated

Agrolimen S.A.

Geographies

North AmericaUS, Canada, Mexico

EuropeGermany, France, UK, Spain, Italy, Nordics, BeNeLux, Others

Asia PacificChina, India, Japan, South Korea, Australia, South East Asia, Others

Latin AmericaBrazil, Argentina, Others

Middle East and AfricaSaudi Arabia, UAE, Other Middle East, South Africa, Other Africa

Reasons to Buy the report

Make informed decisions through long and short-term forecasts across 22 countries and segments.

Evaluate market fundamentals, dynamics, and disrupting trends set to shape 2025 and beyond.

Gain a clear understanding of the competitive landscape, with product portfolio and growth strategies.

Get an integrated understanding of the entire market ecosystem and companies.

Stay ahead of the competition through plans for growth in a changing environment for your geographic expansion.

Assess the impact of advanced technologies and identify growth opportunities based on actionable data and insights.

Get free Excel spreadsheet and PPT versions along with the report PDF.

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WellPet LLC.

KLN Family Brands

Taian Taotai Pet Products Co., Ltd

Schell and Kampeter, Inc.

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