

# **Online Grocery Market Size, Share, and Outlook, 2025 Report- By Application (Residential, Grocery Providers, Grocery Specialists, Large Horizontals, Other Commercials), Delivery Model (Home Delivery, Pick-Up, Subscription, Regular Customers, Paid Subscription), and Companies, 2021-2032**

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## **Abstracts**

### Online Grocery Market Outlook

The global Online Grocery market is expected to register a growth rate of 25.2% during the forecast period from \$72.1 Billion in 2024 to \$435.3 Billion in 2032. The Online Grocery market is a thriving business that is poised to keep growing and presents potential growth opportunities for companies across the industry value chain.

The comprehensive market research report presents 12-year historic and forecast data on Online Grocery segments across 22 countries from 2021 to 2032. Key segments in the report include By Application (Residential, Grocery Providers, Grocery Specialists, Large Horizontals, Other Commercials), Delivery Model (Home Delivery, Pick-Up, Subscription, Regular Customers, Paid Subscription). Over 70 tables and charts showcase findings from our latest survey report on Online Grocery markets.

### Online Grocery Market Insights, 2025

In 2025, the online grocery market has evolved from a pandemic-driven necessity into a deeply integrated component of modern consumer behavior. Driven by convenience, time savings, and the growing normalization of digital shopping, online grocery platforms now serve not just urban professionals but also suburban families and rural

consumers. Advanced logistics networks, rapid delivery models, and dark stores are enabling near-instant fulfillment, while AI-driven personalization enhances product recommendations and shopper retention. Subscription models, digital coupons, and hybrid shopping formats (click-and-collect) are further boosting engagement. Additionally, grocery retailers are investing in cold-chain infrastructure to expand offerings in perishables like meat, dairy, and frozen goods. Trust and transparency remain critical, prompting platforms to focus on product quality assurance, return policies, and user-friendly interfaces. As competition intensifies, the market is defined by innovations that combine efficiency with a seamless, personalized customer experience.

### Five Trends that will define global Online Grocery market in 2025 and Beyond

A closer look at the multi-million global market for Online Grocery identifies rapidly shifting consumer preferences across categories. By focusing on growth and resilience, leading Online Grocery companies are prioritizing their investments across categories, markets, and geographies. The report analyses the most important market trends shaping the new landscape to support better decisions for the long and short-term future.

### What are the biggest opportunities for growth in the Online Grocery industry?

The Online Grocery sector demonstrated remarkable resilience over the past year across developed and developing economies. Further, the market presents significant opportunities to leverage the existing momentum towards actions by 2030. On the other hand, recent macroeconomic developments including rising inflation and supply chain disruptions are putting pressure on companies. The chapter assists users to identify growth avenues and address business challenges to make informed commercial decisions with unique insights, data forecasts, and in-depth market analyses.

### Online Grocery Market Segment Insights

The Online Grocery industry presents strong offers across categories. The analytical report offers forecasts of Online Grocery industry performance across segments and countries. Key segments in the industry include By Application (Residential, Grocery Providers, Grocery Specialists, Large Horizontals, Other Commercials), Delivery Model (Home Delivery, Pick-Up, Subscription, Regular Customers, Paid Subscription). The largest types, applications, and sales channels, fastest growing segments, and the key factors driving each of the categories are included in the report.

Forecasts of each segment across five regions are provided from 2021 through 2032 for Asia Pacific, North America, Europe, South America, Middle East, and African regions. In addition, Online Grocery market size outlook is provided for 22 countries across these regions.

### Market Value Chain

The chapter identifies potential companies and their operations across the global Online Grocery industry ecosystem. It assists decision-makers in evaluating global Online Grocery market fundamentals, market dynamics, and disruptive trends across the value chain segments.

### Scenario Analysis and Forecasts

Strategic decision-making in the Online Grocery industry is multi-faceted with the increased need for planning across scenarios. The report provides forecasts across three case scenarios: slow growth, reference case, and high growth cases.

### Asia Pacific Online Grocery Market Analysis: A Promising Growth Arena for Business Expansion

As companies increasingly expand across promising Asia Pacific markets with a combined population of over 4.5 billion, the medium-to-long-term future remains robust. The presence of the fastest-growing economies such as China, India, Thailand, Indonesia, and Vietnam coupled with strengthening middle-class populations and rising disposable incomes drive the market. In particular, China and India are witnessing rapid shifts in consumer purchasing behavior. China is recovering steadily with optimistic forecasts for 2025. Further, Japanese and South Korean markets remain stable with most companies focusing on new product launches and diversification of sales channels.

### The State of Europe Online Grocery Industry 2025: Focus on Accelerating Competitiveness

As companies opt for an integrated agenda for competitiveness, the year 2025 presents optimistic scenarios for companies across the ecosystem. With signs of economic recovery across markets, companies are increasing their investments. Europe is one of the largest markets for Online Grocery with demand from both Western Europe and Eastern European regions increasing over the medium to long-term future. Increasing

omnichannel shopping amidst robust consumer demand for value purchases shapes the market outlook. The report analyses the key Online Grocery market drivers and opportunities across Germany, France, the United Kingdom, Spain, Italy, Russia, and other Europe.

The US Online Grocery market Insights Executives are most excited about opportunities for the US Online Grocery industry.

Easing inflation coupled with strengthening consumer sentiment is encouraging aggressive actions from the US Online Grocery companies. Market players consistently focusing on innovation and pursuing new ways to create value are set to excel in 2025. In addition, the Canadian and Mexican markets offer lucrative growth pockets for manufacturers and vendors. Focus on private-brand offerings and promotions, diversified sales channels, expansion into niche segments, adoption of advanced technologies, and sustainability are widely observed across the North American Online Grocery market.

Latin American Online Grocery market outlook rebounds in line with economic growth.

Underlying demand remains higher among urban consumers with an optimistic economic outlook across Brazil, Argentina, Chile, and other South and Central American countries. Increased consumer spending has been reported since H2-2024 and the prospects remain strong for 2025. Aggressive ecosystem moves to create new sources of income are widely observed across markets in the region. Marketing activities focused on customer insights, operations, and support functions are quickly gaining business growth in the region.

**Middle East and Africa Online Grocery Markets New Opportunities for Companies Harnessing Diversity**

Rapid growth in burgeoning urban locations coupled with a young and fast-growing population base is attracting new investments in the Middle East and African Online Grocery markets. Designing expansion and marketing strategies to cater to the local consumer base supports the market prospects. In addition to Nigeria, Algeria, South Africa, and other markets, steady growth markets in Ethiopia, Rwanda, Ghana, Tanzania, the Democratic Republic of Congo, and others present significant prospects for companies. On the other hand, Middle Eastern Online Grocery markets including the UAE, Saudi Arabia, Qatar, and Oman continue to offer lucrative pockets of growth.

## Competitive LandscapeHow Online Grocery companies outcompete in 2025?

The ability to respond quickly to evolving consumer preferences and adapt businesses to niche consumer segments remains a key growth factor. The report identifies the leading companies in the industry and provides their revenue for 2024. The market shares of each company are also included in the report. Further, business profiles, SWOT analysis, and financial analysis of each company are provided in detail. Key companies analyzed in the report include ALDI Einkauf GmbH and Co. oHG, Amazon.com, Inc., Costco Wholesale Corporation, Maplebear Inc, The Kroger Co., Ocado Retail Limited, Postmates Inc., Target Corporation, Walmart Inc., Whole Foods Market Services, Inc.

### Online Grocery Market Scope

#### Leading Segments

##### By Application

##### Residential

##### Grocery Providers

##### Grocery Specialists

##### Large Horizontals

##### Other Commercial

##### By Delivery Model

##### Home Delivery

##### Pick-Up

##### By Subscription

##### Regular Customers

##### Paid Subscription

## Leading Companies

ALDI Einkauf GmbH and Co. oHG

Amazon.com, Inc.

Costco Wholesale Corporation

Maplebear Inc

The Kroger Co.

Ocado Retail Limited

Postmates Inc.

Target Corporation

Walmart Inc.

Whole Foods Market Services, Inc.

## Geographies

North AmericaUS, Canada, Mexico

EuropeGermany, France, UK, Spain, Italy, Nordics, BeNeLux, Others

Asia PacificChina, India, Japan, South Korea, Australia, South East Asia, Others

Latin AmericaBrazil, Argentina, Others

Middle East and AfricaSaudi Arabia, UAE, Other Middle East, South Africa, Other Africa

## Reasons to Buy the report

Make informed decisions through long and short-term forecasts across 22 countries and segments.

Evaluate market fundamentals, dynamics, and disrupting trends set to shape 2025 and beyond.

Gain a clear understanding of the competitive landscape, with product portfolio and growth strategies.

Get an integrated understanding of the entire market ecosystem and companies.

Stay ahead of the competition through plans for growth in a changing environment for your geographic expansion.

Assess the impact of advanced technologies and identify growth opportunities based on actionable data and insights.

Get free Excel spreadsheet and PPT versions along with the report PDF.

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