

Natural and Organic Cosmetics Market Size, Share, and Outlook, 2025 Report- By Type (Skin Care, Hair Care, Fragrances, Makeup, Others), Application (Male, Female), Distribution Channel (Supermarkets and Hypermarkets, Specialty Stores, Online Channels, Others), and Companies, 2021-2032

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Abstracts

Natural and Organic Cosmetics Market Outlook

The global Natural and Organic Cosmetics market is expected to register a growth rate of 5.6% during the forecast period from \$37.6 Billion in 2024 to \$58.1 Billion in 2032.

The Natural and Organic Cosmetics market is a thriving business that is poised to keep growing and presents potential growth opportunities for companies across the industry value chain.

The comprehensive market research report presents 12-year historic and forecast data on Natural and Organic Cosmetics segments across 22 countries from 2021 to 2032.

Key segments in the report include By Type (Skin Care, Hair Care, Fragrances, Makeup, Others), Application (Male, Female), Distribution Channel (Supermarkets and Hypermarkets, Specialty Stores, Online Channels, Others). Over 70 tables and charts showcase findings from our latest survey report on Natural and Organic Cosmetics markets.

Natural and Organic Cosmetics Market Insights, 2025

The natural and organic cosmetics market in 2025 continues its upward trajectory, driven by increasing consumer skepticism toward synthetic chemicals and growing

environmental consciousness. This segment encompasses skincare, haircare, color cosmetics, and personal care products formulated with certified organic and natural ingredients, often coupled with cruelty-free and vegan certifications. Innovation focuses on sustainable sourcing, biodegradable packaging, and green chemistry approaches to deliver efficacious and safe products. Market growth is propelled by millennial and Gen Z consumers who prioritize transparency, ingredient provenance, and ethical brand practices. Europe and North America dominate market share due to regulatory frameworks like COSMOS and USDA Organic certification schemes, while Asia-Pacific shows rapid adoption supported by rising disposable incomes and e-commerce penetration. Challenges include high formulation costs, shorter shelf lives, and regulatory heterogeneity globally. The natural and organic cosmetics market in 2025 epitomizes the confluence of consumer health, sustainability imperatives, and technological innovation redefining beauty standards.

Five Trends that will define global Natural and Organic Cosmetics market in 2025 and Beyond

A closer look at the multi-million global market for Natural and Organic Cosmetics identifies rapidly shifting consumer preferences across categories. By focusing on growth and resilience, leading Natural and Organic Cosmetics companies are prioritizing their investments across categories, markets, and geographies. The report analyses the most important market trends shaping the new landscape to support better decisions for the long and short-term future.

What are the biggest opportunities for growth in the Natural and Organic Cosmetics industry?

The Natural and Organic Cosmetics sector demonstrated remarkable resilience over the past year across developed and developing economies. Further, the market presents significant opportunities to leverage the existing momentum towards actions by 2030. On the other hand, recent macroeconomic developments including rising inflation and supply chain disruptions are putting pressure on companies. The chapter assists users to identify growth avenues and address business challenges to make informed commercial decisions with unique insights, data forecasts, and in-depth market analyses.

Natural and Organic Cosmetics Market Segment Insights

The Natural and Organic Cosmetics industry presents strong offers across categories.

The analytical report offers forecasts of Natural and Organic Cosmetics industry performance across segments and countries. Key segments in the industry include By Type (Skin Care, Hair Care, Fragrances, Makeup, Others), Application (Male, Female), Distribution Channel (Supermarkets and Hypermarkets, Specialty Stores, Online Channels, Others). The largest types, applications, and sales channels, fastest growing segments, and the key factors driving each of the categories are included in the report.

Forecasts of each segment across five regions are provided from 2021 through 2032 for Asia Pacific, North America, Europe, South America, Middle East, and African regions. In addition, Natural and Organic Cosmetics market size outlook is provided for 22 countries across these regions.

Market Value Chain

The chapter identifies potential companies and their operations across the global Natural and Organic Cosmetics industry ecosystem. It assists decision-makers in evaluating global Natural and Organic Cosmetics market fundamentals, market dynamics, and disruptive trends across the value chain segments.

Scenario Analysis and Forecasts

Strategic decision-making in the Natural and Organic Cosmetics industry is multi-faceted with the increased need for planning across scenarios. The report provides forecasts across three case scenarios low growth, reference case, and high growth cases.

Asia Pacific Natural and Organic Cosmetics Market Analysis A Promising Growth Arena for Business Expansion

As companies increasingly expand across promising Asia Pacific markets with a combined population of over 4.5 billion, the medium-to-long-term future remains robust. The presence of the fastest-growing economies such as China, India, Thailand, Indonesia, and Vietnam coupled with strengthening middle-class populations and rising disposable incomes drive the market. In particular, China and India are witnessing rapid shifts in consumer purchasing behavior. China is recovering steadily with optimistic forecasts for 2025. Further, Japanese and South Korean markets remain stable with most companies focusing on new product launches and diversification of sales channels.

The State of Europe Natural and Organic Cosmetics Industry 2025 Focus on Accelerating Competitiveness

As companies opt for an integrated agenda for competitiveness, the year 2025 presents optimistic scenarios for companies across the ecosystem. With signs of economic recovery across markets, companies are increasing their investments. Europe is one of the largest markets for Natural and Organic Cosmetics with demand from both Western Europe and Eastern European regions increasing over the medium to long-term future. Increasing omnichannel shopping amidst robust consumer demand for value purchases shapes the market outlook. The report analyses the key Natural and Organic Cosmetics market drivers and opportunities across Germany, France, the United Kingdom, Spain, Italy, Russia, and other Europe.

The US Natural and Organic Cosmetics market Insights Executives are most excited about opportunities for the US Natural and Organic Cosmetics industry.

Easing inflation coupled with strengthening consumer sentiment is encouraging aggressive actions from the US Natural and Organic Cosmetics companies. Market players consistently focusing on innovation and pursuing new ways to create value are set to excel in 2025. In addition, the Canadian and Mexican markets offer lucrative growth pockets for manufacturers and vendors. Focus on private-brand offerings and promotions, diversified sales channels, expansion into niche segments, adoption of advanced technologies, and sustainability are widely observed across the North American Natural and Organic Cosmetics market.

Latin American Natural and Organic Cosmetics market outlook rebounds in line with economic growth.

Underlying demand remains higher among urban consumers with an optimistic economic outlook across Brazil, Argentina, Chile, and other South and Central American countries. Increased consumer spending has been reported since H2-2024 and the prospects remain strong for 2025. Aggressive ecosystem moves to create new sources of income are widely observed across markets in the region. Marketing activities focused on customer insights, operations, and support functions are quickly gaining business growth in the region.

Middle East and Africa Natural and Organic Cosmetics Markets New Opportunities for Companies Harnessing Diversity

Rapid growth in burgeoning urban locations coupled with a young and fast-growing population base is attracting new investments in the Middle East and African Natural and Organic Cosmetics markets. Designing expansion and marketing strategies to cater to the local consumer base supports the market prospects. In addition to Nigeria, Algeria, South Africa, and other markets, steady growth markets in Ethiopia, Rwanda, Ghana, Tanzania, the Democratic Republic of Congo, and others present significant prospects for companies. On the other hand, Middle Eastern Natural and Organic Cosmetics markets including the UAE, Saudi Arabia, Qatar, and Oman continue to offer lucrative pockets of growth.

Competitive Landscape How Natural and Organic Cosmetics companies outcompete in 2025?

The ability to respond quickly to evolving consumer preferences and adapt businesses to niche consumer segments remains a key growth factor. The report identifies the leading companies in the industry and provides their revenue for 2024. The market shares of each company are also included in the report. Further, business profiles, SWOT analysis, and financial analysis of each company are provided in detail. Key companies analyzed in the report include Burt's Bees, Inc., Purity Cosmetics, Inc., Korres S.A., Bare Escentuals Beauty, Inc. (Shiseido), L'Oréal S.A., Johnson and Johnson, Weleda AG, Arbonne International, LLC, Avon Products, Inc., Coty Inc., Tata's Natural Alchemy, LLC, L'Occitane en Provence, The Estée Lauder Companies Inc., Amway Corporation, Oriflame Cosmetics Global SA, Yves Rocher, Aubrey Organics, Inc., Procter and Gamble Company, Unilever Plc.

Natural and Organic Cosmetics Market Scope

Leading Segments

By Type

Skin Care

Hair Care

Fragrances

Makeup

Others

By Application

Male

Female

By Distribution Channel

Supermarkets and Hypermarkets

Specialty Stores

Online Channels

Others

Leading Companies

Burt's Bees, Inc.

Purity Cosmetics, Inc.

Korres S.A.

Bare Escentuals Beauty, Inc. (Shiseido)

L'Oréal S.A.

Johnson and Johnson

Weleda AG

Arbonne International, LLC

Avon Products, Inc.

Coty Inc.

Tata's Natural Alchemy, LLC

L'Occitane en Provence

The Est?e Lauder Companies Inc.

Amway Corporation

Oriflame Cosmetics Global SA

Yves Rocher

Aubrey Organics, Inc.

Procter and Gamble Company

Unilever Plc

Geographies

North AmericaUS, Canada, Mexico

EuropeGermany, France, UK, Spain, Italy, Nordics, BeNeLux, Others

Asia PacificChina, India, Japan, South Korea, Australia, South East Asia, Others

Latin AmericaBrazil, Argentina, Others

Middle East and AfricaSaudi Arabia, UAE, Other Middle East, South Africa, Other Africa

Reasons to Buy the report

Make informed decisions through long and short-term forecasts across 22 countries and segments.

Evaluate market fundamentals, dynamics, and disrupting trends set to shape 2025 and beyond.

Gain a clear understanding of the competitive landscape, with product portfolio and growth strategies.

Get an integrated understanding of the entire market ecosystem and companies.

Stay ahead of the competition through plans for growth in a changing environment for your geographic expansion.

Assess the impact of advanced technologies and identify growth opportunities based on actionable data and insights.

Get free Excel spreadsheet and PPT versions along with the report PDF.

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By Type

Skin Care

Hair Care

Fragrances

Makeup

Others

By Application

Male

Female

By Distribution Channel

Supermarkets and Hypermarkets

Specialty Stores

Online Channels

Others

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Purity Cosmetics, Inc.

Korres S.A.

Bare Escentuals Beauty, Inc. (Shiseido)

L'Oréal S.A.

Johnson and Johnson

Weleda AG

Arbonne International, LLC

Avon Products, Inc.

Coty Inc.

Tata's Natural Alchemy, LLC

L'Occitane en Provence

The Estée Lauder Companies Inc.

Amway Corporation

Oriflame Cosmetics Global SA

Yves Rocher

Aubrey Organics, Inc.

Procter and Gamble Company

Unilever Plc

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