

Fleet Consultancy Services Market Size, Share, and Outlook, 2025 Report- By Type (Fleet Management Strategy, Fleet Procurement, Fleet Vendor Management, Fleet Analytics, Others), By Offering (Software as a Service, Services), By End-User (Fleet Managers, Drivers, Logistics Business), 2018-2032

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Abstracts

Fleet Consultancy Services Market Outlook

The Fleet Consultancy Services Market size is expected to register a growth rate of 8.3% during the forecast period from \$9.3 Billion in 2025 to \$16.3 Billion in 2032. The Fleet Consultancy Services market is a thriving business that is poised to keep growing and presents potential growth opportunities for companies across the industry value chain.

The comprehensive market research report presents 12-year historic and forecast data on Fleet Consultancy Services segments across 22 countries from 2021 to 2032. Key segments in the report include By Type (Fleet Management Strategy, Fleet Procurement, Fleet Vendor Management, Fleet Analytics, Others), By Offering (Software as a Service, Services), By End-User (Fleet Managers, Drivers, Logistics Business). Over 70 tables and charts showcase findings from our latest survey report on Fleet Consultancy Services markets.

Fleet Consultancy Services Market Insights, 2025

The global fleet consultancy services market is growing as transportation and logistics companies seek cost optimization, compliance support, and sustainability strategies.

Firms like Geotab, Fleet Advantage, and Donlen are offering data-driven fleet management consulting, focusing on fuel efficiency, route optimization, and electric vehicle (EV) transition planning. Regulatory changes such as the Environmental Protection Agency's (EPA) emissions standards and electronic logging device (ELD) mandates are driving demand for consultancy services. AI-powered predictive maintenance solutions are gaining traction, helping fleet operators reduce downtime and extend vehicle lifespan. The shift towards Mobility-as-a-Service (MaaS) is also prompting companies to rethink fleet utilization and ownership models.

Five Trends that will define global Fleet Consultancy Services market in 2025 and Beyond

A closer look at the multi-million market for Fleet Consultancy Services identifies rapidly shifting consumer preferences across categories. By focusing on growth and resilience, leading Fleet Consultancy Services companies are prioritizing their investments across categories, markets, and geographies. The report analyses the most important market trends shaping the new landscape to support better decisions for the long and short-term future. The impact of tariffs by the US administration also significantly impact the profitability of Fleet Consultancy Services vendors.

What are the biggest opportunities for growth in the Fleet Consultancy Services industry?

The Fleet Consultancy Services sector demonstrated remarkable resilience over the past year across developed and developing economies. Further, the market presents significant opportunities to leverage the existing momentum towards actions by 2032. On the other hand, recent macroeconomic developments including rising inflation and supply chain disruptions are putting pressure on companies. The chapter assists users to identify growth avenues and address business challenges to make informed commercial decisions with unique insights, data forecasts, and in-depth market analyses.

Fleet Consultancy Services Market Segment Insights

The Fleet Consultancy Services industry presents strong offers across categories. The analytical report offers forecasts of Fleet Consultancy Services industry performance across segments and countries. Key segments in the industry include%li%By Type (Fleet Management Strategy, Fleet Procurement, Fleet Vendor Management, Fleet Analytics, Others), By Offering (Software as a Service, Services), By End-User (Fleet

Managers, Drivers, Logistics Business). The largest types, applications, and sales channels, fastest growing segments, and the key factors driving each of the categories are included in the report.

Forecasts of each segment across five regions are provided from 2021 through 2032 for Asia Pacific, North America, Europe, South America, Middle East, and African regions. In addition, Fleet Consultancy Services market size outlook is provided for 22 countries across these regions.

Market Value Chain

The chapter identifies potential companies and their operations across the global Fleet Consultancy Services industry ecosystem. It assists decision-makers in evaluating global Fleet Consultancy Services market fundamentals, market dynamics, and disruptive trends across the value chain segments.

Scenario Analysis and Forecasts

Strategic decision-making in the Fleet Consultancy Services industry is multi-faceted with the increased need for planning across scenarios. The report provides forecasts across three case scenarios%li%low growth, reference case, and high growth cases.

Asia Pacific Fleet Consultancy Services Market Analysis%li%A Promising Growth Arena for Business Expansion

As companies increasingly expand across promising Asia Pacific markets with over 4.5 billion population, the medium-to-long-term future remains robust. The presence of the fastest-growing economies such as China, India, Thailand, Indonesia, and Vietnam coupled with strengthening middle-class populations and rising disposable incomes drive the market. In particular, China and India are witnessing rapid shifts in consumer purchasing behavior. China is recovering steadily with optimistic forecasts for 2025. Further, Japanese and South Korean markets remain stable with most companies focusing on new product launches and diversification of sales channels.

The State of Europe Fleet Consultancy Services Industry 2025%li%Focus on Accelerating Competitiveness

As companies opt for an integrated agenda for competitiveness, the year 2025 presents optimistic scenarios for companies across the ecosystem. With signs of economic

recovery across markets, companies are increasing their investments. Europe is one of the largest markets for Fleet Consultancy Services with demand from both Western Europe and Eastern European regions increasing over the medium to long-term future. Increasing omnichannel shopping amidst robust consumer demand for value purchases shapes the market outlook. The report analyses the key Fleet Consultancy Services market drivers and opportunities across Germany, France, the United Kingdom, Spain, Italy, Russia, and other Europe.

The US Fleet Consultancy Services market Insights%li%Vendors are exploring new opportunities within the US Fleet Consultancy Services industry.

Easing inflation coupled with strengthening consumer sentiment is encouraging aggressive actions from the US Fleet Consultancy Services companies. Market players consistently focusing on innovation and pursuing new ways to create value are set to excel in 2025. In addition, the Canadian and Mexican markets offer lucrative growth pockets for manufacturers and vendors. Focus on private-brand offerings and promotions, diversified sales channels, expansion into niche segments, adoption of advanced technologies, and sustainability are widely observed across the North American Fleet Consultancy Services market.

Latin American Fleet Consultancy Services market outlook rebounds in line with economic growth.

Underlying demand remains higher among urban consumers with an optimistic economic outlook across Brazil, Argentina, Chile, and other South and Central American countries. Increased consumer spending has been reported in Q1 -2025 and the prospects remain strong for rest of 2025. Aggressive ecosystem moves to create new sources of income are widely observed across markets in the region. Marketing activities focused on customer insights, operations, and support functions are quickly gaining business growth in the region.

Middle East and Africa Fleet Consultancy Services Markets%li%New Opportunities for Companies Harnessing Diversity

Rapid growth in burgeoning urban locations coupled with a young and fast-growing population base is attracting new investments in the Middle East and African Fleet Consultancy Services markets. Designing expansion and marketing strategies to cater to the local consumer base supports the market prospects. In addition to Nigeria, Algeria, South Africa, and other markets, steady growth markets in Ethiopia, Rwanda,

Ghana, Tanzania, the Democratic Republic of Congo, and others present significant prospects for companies. On the other hand, Middle Eastern Fleet Consultancy Services markets including the UAE, Saudi Arabia, Qatar, and Oman continue to offer lucrative pockets of growth.

Competitive Landscape%li%How Fleet Consultancy Services companies outcompete in 2025?

The ability to respond quickly to evolving consumer preferences and adapt businesses to niche consumer segments remains a key growth factor. The report identifies the leading companies in the industry and provides their revenue for 2024. The market shares of each company are also included in the report. Further, business profiles, SWOT analysis, and financial analysis of each company are provided in detail. Key companies analyzed in the report include Advanced Fleet Management Consulting Services, CLM Fleet Management PLC, Darr Mobility Concepts, Element Fleet Management Corp, Hennecke Fleet Consulting, MCB Fleet Management Consulting, Merchants Fleet, Mercury Associates, Mojio Partners, Rand McNally, VP Solutions Ltd, Wilmar Inc.

Fleet Consultancy Services Market Segmentation

By Type

Fleet Management Strategy

Fleet Procurement

Fleet Vendor Management

Fleet Analytics

Others

By Offering

Software as a Service

Services

By End-User

Fleet Managers

Drivers

Logistics Business

Leading Companies

Advanced Fleet Management Consulting Services

CLM Fleet Management PLC

Darr Mobility Concepts

Element Fleet Management Corp

Hennecke Fleet Consulting

MCB Fleet Management Consulting

Merchants Fleet

Mercury Associates

Mojio Partners

Rand McNally

VP Solutions Ltd

Wilmar Inc

Reasons to Buy the report

Make informed decisions through long and short-term forecasts across 22 countries and segments.

Evaluate market fundamentals, dynamics, and disrupting trends set to shape 2025 and beyond.

Gain a clear understanding of the competitive landscape, with product portfolio and growth strategies.

Get an integrated understanding of the entire market ecosystem and companies.

Stay ahead of the competition through plans for growth in a changing environment for your geographic expansion.

Assess the impact of advanced technologies and identify growth opportunities based on actionable data and insights.

Get free Excel spreadsheet and PPT versions along with the report PDF.

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By Type

Fleet Management Strategy

Fleet Procurement

Fleet Vendor Management

Fleet Analytics

Others

By Offering

Software as a Service

Services

By End-User

Fleet Managers

Drivers

Logistics Business

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Advanced Fleet Management Consulting Services

CLM Fleet Management PLC

Darr Mobility Concepts

Element Fleet Management Corp

Hennecke Fleet Consulting

MCB Fleet Management Consulting

Merchants Fleet

Mercury Associates

Mojio Partners

Rand McNally

VP Solutions Ltd

Wilmar Inc

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