

# **Conversational Marketing and Sales Platform Market Size, Share, Trends, Growth, Outlook, and Insights Report, 2023- Industry Forecasts by Type, Application, Segments, Countries, and Companies, 2021- 2030**

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## **Abstracts**

The Conversational Marketing and Sales Platform market is a large and high-potential growth industry. In 2023, the market is poised to register positive year-on-year growth over 2022. Further, the Conversational Marketing and Sales Platform market size maintains a super-linear growth trajectory, registering continuous expansion from 2023 to 2030.

As we enter the late half of 2023, the Conversational Marketing and Sales Platform industry is poised for significant growth and transformation. The “Conversational Marketing and Sales Platform Market Size, Share, Trends, Growth, Outlook, and Insights Report, 2023- Data Forecasts by Type, Application, Segments, Countries, and Companies, 2018- 2030” report details the definition and advantages of Conversational Marketing and Sales Platform.

### **Overview of the Conversational Marketing and Sales Platform Industry in 2023**

The accelerating development of the industry is driven by a widening application base, R&D investment in new product development, competitive strategies focusing on expanding into niche segments, and potential growth prospects for Conversational Marketing and Sales Platform Companies in developing countries.

The Conversational Marketing and Sales Platform Insights Report provides key market size and share outlook, short-term and long-term trends, potential opportunities, analytical models, current market conditions, scenario analysis, post-COVID analysis,

competitive landscape, company profiles, and market news and developments.

## Conversational Marketing and Sales Platform Market Size, Share, and Trend Analysis

The global Conversational Marketing and Sales Platform market plays a major role in the global electronics and semiconductors industry. The report provides a comprehensive and in-depth analysis of different segments across the industry.

Further, potential types, applications, products, and other Conversational Marketing and Sales Platform segments are analyzed in the market study.

**Conversational Marketing and Sales Platform Market Statistics-** Current status of the Conversational Marketing and Sales Platform industry and the key statistics for 2023 are provided in detail.

**Strategic Analysis of Conversational Marketing and Sales Platform Industry-** Competitive analysis, vendor landscape, SWOT profiles, and product profiles are included.

**Market Trends and Insights-** The Conversational Marketing and Sales Platform Insights report provides a detailed examination of key market trends, drivers, and their impact on demand. Further, the increasing importance of Conversational Marketing and Sales Platform across industries is discussed.

**Market Developments-** Mergers, acquisitions, product launches, capacity expansion plans, and other developments announced by leading Conversational Marketing and Sales Platform companies are included in the study.

**Conversational Marketing and Sales Platform Market Opportunities-** Potential growth opportunities and quantitative comparison of different segments to provide an assessment of diverse opportunities in the industry.

**Regional analysis-** Further, a geographical analysis of the Conversational Marketing and Sales Platform industry, highlighting key markets and their growth prospects is included. The market size across six regions including North America, Asia Pacific, Europe, South America, the Middle East, and Africa is forecast to 2030.

## Analytical Frameworks

The Conversational Marketing and Sales Platform insights report uses multiple analytical frameworks for analyzing the global Conversational Marketing and Sales Platform industry. The tools include- Industry SWOT, Porter's Five Forces Analysis, PESTLE analysis, scenario analysis, and others.

**Industry SWOT-** The report identifies the key strengths, weaknesses, opportunities, and threats facing the global markets in 2023 and beyond.

**Scenario analysis-** 4 scenarios for the long-term future based on the global economy are analyzed.

**Porter's Five Forces Analysis-** The report quantifies Porter's five forces analysis to assess the market attractiveness using the weighted average of the Bargaining power of buyers, Bargaining power of suppliers, Threat of substitutes, Threat of new entrants, and intensity of competitive rivalry.

**PESTLE Analysis-** Six segments of the general environment surrounding the Conversational Marketing and Sales Platform industry including political, economic, social, technological, environmental, and legal factors are briefed.

## Future Conversational Marketing and Sales Platform Growth Outlook and Opportunities

The chapter provides a detailed analysis of market size, growth rate, revenue trends, and volume analysis over the historical period from 2018 up to 2022. Projection of the future growth prospects and opportunities in the Conversational Marketing and Sales Platform industry along with insights into each of the potential market segments is included in the study. Further, the evaluation of factors driving market growth across markets is provided. In addition, the latest technological advancements and an analysis of the impact of these advancements on the performance, reliability, and efficiency of products are included.

## Market Dynamics- Impact Analysis and Post-COVID Outlook of Conversational Marketing and Sales Platform Industry

Optimistic economic conditions are observed in H2-2023 across multiple scenarios. The current edition of the Conversational Marketing and Sales Platform Market Study identifies brighter views for 2023 and an increasingly optimistic global outlook over the

forecast period.

However, the market is also constrained by challenges of geopolitical instability and conflicts with the Russia-Ukraine war and inflation conditions in the US and other markets, and rising interest rates continue to restrain the market growth prospects.

The four case scenarios considered for countries in the study are -

Sluggish economic growth, with emphasis on savings and low expenditure

Despite growth fluctuations, consumer confidence remains robust and gains continue for companies

Investments in technology deployment and productive investments

Stronger consumer demand and higher investments supporting solid growth

Conversational Marketing and Sales Platform Market Trends- Emerging markets present strong growth prospects

According to the World Bank, over 85% of the world's population lives in the Asia Pacific, the Middle East and Africa (MEA), or South America. An increasing volume of companies are expanding their production and marketing bases to these countries as the consumption power of individuals continues to strengthen.

Several new market entrants are targeting niche economically attractive Conversational Marketing and Sales Platform segments when expanding into these markets. We anticipate the Conversational Marketing and Sales Platform sales growth in developing countries to continue to accelerate rapidly over the forecast period.

North America Conversational Marketing and Sales Platform Industry: Market Trends, Share, Size, Growth, Opportunity and Forecast 2023-2028

The past few quarters have been encouraging for North American Conversational Marketing and Sales Platform market suppliers. A large number of Conversational Marketing and Sales Platform companies are reporting profitability after several quarters of margin declines. Focus on increasing operational efficiency, capturing niche market opportunities, and others are widely observed. The North American Conversational

Marketing and Sales Platform industry research identifies the key market trends, driving forces, and growth opportunities across 3 countries including the United States, Canada, and Mexico markets.

**Europe Conversational Marketing and Sales Platform Industry: Market Trends, Share, Size, Growth, Opportunity and Forecast 2023-2028**

Leading European Conversational Marketing and Sales Platform companies are focusing on customer orientation, sustainable supply chains, and economic value creation to succeed in long-term market conditions. As Asian manufacturers enter the European markets, the region's electronics and semiconductors sector is undergoing a paradigm shift. The European Conversational Marketing and Sales Platform industry is also facing the significant impact of the Russia-Ukraine war. The insights report analyzes the Western European Conversational Marketing and Sales Platform countries including Germany, France, Spain, the United Kingdom, Italy, and other European countries including Russia, Turkey, and others.

**Asia Pacific Conversational Marketing and Sales Platform Industry: Market Trends, Share, Size, Growth, Opportunity and Forecast 2023-2028**

Economic growth and shifting consumer preferences are set to shape the future of the Asia Pacific Conversational Marketing and Sales Platform industry. Leading companies in China, India, Japan, South Korea, Australia, Indonesia, South East Asia, and other regions are focusing on rapid business expansion through new product launches. The Conversational Marketing and Sales Platform insights report provides the market size outlook across these countries from 2018 to 2030.

**South America Conversational Marketing and Sales Platform Industry: Market Trends, Share, Size, Growth, Opportunity and Forecast 2023-2028**

South American countries including Brazil, Argentina, Chile, and others continue to demonstrate robust value-creation potential through 2030. Both traditional players and new start-ups are spending more on expanding products to niche consumer segments. Increasing urbanization, infrastructure development, and improving disposable incomes are likely to drive the market outlook over the forecast period.

**Middle East and Africa Conversational Marketing and Sales Platform Industry: Market Trends, Share, Size, Growth, Opportunity and Forecast 2023-2028**

The Middle East and African regions have a growing population, increasing urbanization, and improving standards of living, all of which contribute to the rising Conversational Marketing and Sales Platform demand. Further, Sustainability and environmental concerns are gaining prominence in the GCC region. In Africa, vehicle sales continued an upward trend and the rapid growth in infrastructure in the African region enables Conversational Marketing and Sales Platform companies to generate significant business growth in the medium to long-term future.

### Competitive Insights

The landscape of the industry is shifting, moving away from traditional competition between peers and embracing new forms of competitive interactions. There is an increasing trend among companies from building products to building businesses. Companies are investing in developing new growth opportunities with market leaders increasingly focused on building and scaling up new businesses.

The Conversational Marketing and Sales Platform insights report provides a competitive analysis of the industry in 2023. The business profiles of the leading 10 companies are profiled in the study along with their SWOT profile, financials, products and services, and market developments. In addition, an evaluation of the competitive landscape, including major players, market share, and strategies adopted by key manufacturers is provided in the research study. The report also identifies the most prominent challenges and potential growth barriers faced by leading companies.

### Report scope

Data for 13 years: Historic data from 2018 to 2022 and industry forecasts from 2023 to 2030

3 Parameters- Value, Volume, and Pricing Data

6 Regions- Asia Pacific, Europe, North America, South America, Middle East, Africa

27 Countries: United States, Canada, Mexico, Germany, France, Spain, United Kingdom, Italy, Russia, Turkey, Rest of Europe, China, India, Japan, South Korea, Australia, Indonesia, South East Asia, Saudi Arabia, United Arab Emirates, Rest of Middle East, South Africa, Egypt, Rest of Africa, Brazil, Argentina, Other South America

10 Companies- Leading companies with detailed profiles

5 Models- Scenario analysis, Porter's five forces, Industry SWOT, Pricing analysis, PESTLE

8 Market Dynamics- Trends, Drivers, Growth Restraints, Opportunities

Unique Additions to the current edition-

Impact of market developments including the Russia- Ukraine War, inflation across countries, supply-chain conditions, labor-market pressures, recession, trade, and other global factors

Pricing Analysis across types, applications, and countries for 2023 and industry Forecasts to 2030

electronics and semiconductors industry trends and market forecasts

Driving forces supporting the Conversational Marketing and Sales Platform sales in each of the 24 countries

Complimentary Excel spreadsheet and print authentication for a single-user license

Key Questions answered in this report-

1. What are the key regions in the global Conversational Marketing and Sales Platform industry?
2. Who are the major companies or key players operating in the global Conversational Marketing and Sales Platform industry?
3. What has been the impact of COVID-19 on the global Conversational Marketing and Sales Platform industry?
4. What is the projected compound annual growth rate (CAGR) of the global



Conversational Marketing and Sales Platform market size for the period 2023-2028?

5. What are the key factors driving the growth of the global Conversational Marketing and Sales Platform industry?

6. How is the global Conversational Marketing and Sales Platform industry segmented based on product types?

7. What are the emerging trends and opportunities in the global Conversational Marketing and Sales Platform industry?

8. What are the challenges and obstacles faced by the global Conversational Marketing and Sales Platform market?

9. What are the competitive landscape and strategies of global Conversational Marketing and Sales Platform companies?

10. What are the innovations and advancements in product development within the global Conversational Marketing and Sales Platform industry?

11. What are the strategies adopted by key players in the global Conversational Marketing and Sales Platform market to maintain a competitive edge?

12. How is the global Conversational Marketing and Sales Platform industry expected to evolve in terms of demand and market dynamics in the coming years?



## Contents

### **1 FOREWORD**

### **2 EXECUTIVE SUMMARY**

- 2.1 Key Findings, 2023
- 2.2 Market Overview
- 2.3 Market Highlights

### **3 REPORT GUIDE**

- 3.1 Study Scope and Objectives
- 3.2 Market Segmentation
- 3.3 Methodology and Sources
- 3.4 Primary and Secondary Data Sources
- 3.5 Market Estimation- Data Triangulation
- 3.6 Forecast Methodology
- 3.7 Key Assumptions

### **4 INTRODUCTION**

- 4.1 Market Definition and Evolution
- 4.2 Historical Market Size and Trends, 2018- 2022
- 4.3 Forecast Market Size, 2023- 2030
- 4.4 Industry Value Chain Analysis
- 4.5 Porter's Five Forces Analysis

### **5 MARKET ASSESSMENT**

- 5.1 Post-COVID-19 Growth Prospects for the Conversational Marketing and Sales Platform Industry
- 5.2 Likely Case – Industry Forecasts
- 5.3 Optimistic Case- Industry Forecasts
- 5.4 Pessimistic Case- Industry Forecasts
- 5.5 Market Dynamics-
- 5.6 Drivers
- 5.7 Trends

5.8 Opportunities

5.9 Challenges

## **6 CONVERSATIONAL MARKETING AND SALES PLATFORM MARKET SIZE FORECASTS- TYPES, PRODUCTS, AND APPLICATIONS**

6.1 Global Conversational Marketing and Sales Platform Growth Outlook by Type, \$ Million, 2018- 2022, 2023- 2030

6.2 Global Conversational Marketing and Sales Platform Growth Outlook by Product, \$ Million, 2018- 2022, 2023- 2030

6.3 Global Conversational Marketing and Sales Platform Growth Outlook by Application, \$ Million, 2018- 2022, 2023- 2030

## **7 NORTH AMERICA CONVERSATIONAL MARKETING AND SALES PLATFORM MARKET SIZE FORECASTS- TYPES, PRODUCTS, AND APPLICATIONS**

7.1 North America Conversational Marketing and Sales Platform Industry Current Market Conditions, 2023

7.2 North America Conversational Marketing and Sales Platform Market Trends and Opportunities

7.3 North America Conversational Marketing and Sales Platform Growth Outlook by Type

7.4 North America Conversational Marketing and Sales Platform Growth Outlook by Product

7.5 North America Conversational Marketing and Sales Platform Growth Outlook by Application

7.6 North America Conversational Marketing and Sales Platform Market Size Outlook by Country

7.7 United States Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

7.8 Canada Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

7.9 Mexico Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

## **8 EUROPE CONVERSATIONAL MARKETING AND SALES PLATFORM MARKET SIZE FORECASTS- TYPES, PRODUCTS, AND APPLICATIONS**

8.1 Europe Conversational Marketing and Sales Platform Industry Current Market

Conditions, 2023

8.2 Europe Conversational Marketing and Sales Platform Market Trends and Opportunities

8.3 Europe Conversational Marketing and Sales Platform Growth Outlook by Type

8.4 Europe Conversational Marketing and Sales Platform Growth Outlook by Product

8.5 Europe Conversational Marketing and Sales Platform Growth Outlook by Application

8.6 Europe Conversational Marketing and Sales Platform Market Size Outlook by Country

8.7 Germany Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

8.8 France Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

8.9 United Kingdom Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

8.10. Italy Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

8.11 Spain Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

8.12 Rest of Europe Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

## **9 ASIA PACIFIC CONVERSATIONAL MARKETING AND SALES PLATFORM MARKET SIZE FORECASTS- TYPES, PRODUCTS, AND APPLICATIONS**

9.1 Asia Pacific Conversational Marketing and Sales Platform Industry Current Market Conditions, 2023

9.2 Asia Pacific Conversational Marketing and Sales Platform Market Trends and Opportunities

9.3 Asia Pacific Conversational Marketing and Sales Platform Growth Outlook by Type

9.4 Asia Pacific Conversational Marketing and Sales Platform Growth Outlook by Product

9.5 Asia Pacific Conversational Marketing and Sales Platform Growth Outlook by Application

9.6 Asia Pacific Conversational Marketing and Sales Platform Growth Outlook by Country

9.7 China Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

9.8 Japan Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

9.9 India Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

9.10. Australia Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

9.11 South Korea Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

9.12 South East Asia Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

9.13 Rest of Asia Pacific Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

## **10 SOUTH AMERICA CONVERSATIONAL MARKETING AND SALES PLATFORM MARKET SIZE FORECASTS- TYPES, PRODUCTS, AND APPLICATIONS**

10.1 South America Conversational Marketing and Sales Platform Industry Current Market Conditions, 2023

10.2 South America Conversational Marketing and Sales Platform Market Trends and Opportunities

10.3 South America Conversational Marketing and Sales Platform Growth Outlook by Type

10.4 South America Conversational Marketing and Sales Platform Growth Outlook by Product

10.5 South America Conversational Marketing and Sales Platform Growth Outlook by Application

10.6 South America Conversational Marketing and Sales Platform Growth Outlook by Country

10.7 Brazil Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

10.8 Argentina Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

10.9 Rest of South America Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

## **11 MIDDLE EAST AND AFRICA CONVERSATIONAL MARKETING AND SALES PLATFORM MARKET SIZE FORECASTS- TYPES, PRODUCTS, AND APPLICATIONS**

11.1 Middle East and Africa Conversational Marketing and Sales Platform Industry Current Market Conditions, 2023

11.2 Middle East and Africa Conversational Marketing and Sales Platform Market Trends and Opportunities

11.3 Middle East and Africa Conversational Marketing and Sales Platform Growth Outlook by Type

11.4 Middle East and Africa Conversational Marketing and Sales Platform Growth Outlook by Product

11.5 Middle East and Africa Conversational Marketing and Sales Platform Growth Outlook by Application

11.6 Middle East and Africa Conversational Marketing and Sales Platform Growth Outlook by Country

11.7 Saudi Arabia Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

11.8 United Arab Emirates Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

11.9 South Africa Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

11.10. Rest of Middle East Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

11.11 Rest of Africa Conversational Marketing and Sales Platform Market Size Outlook, \$ Million, 2018 to 2030

## **12 COMPETITIVE LANDSCAPE**

12.1 Competitive Scenario

12.2 Key Players

12.3 Company Profiles of Leading 10 Companies

12.4 Company Snapshot

12.5 Business Description of Leading Conversational Marketing and Sales Platform Companies

12.6 Conversational Marketing and Sales Platform Companies- Products and Services

12.7 Conversational Marketing and Sales Platform Companies- SWOT Analysis

12.8 Financial Profile

## **13 APPENDIX**

13.1 List of Charts and Tables

13.2 Sources and Methodology

13.3 Conclusion and Future Remarks

## Tables

### TABLES AND CHARTS

Table 1: Global Conversational Marketing and Sales Platform Statistics, 2023

Exhibit 2: Research Methodology

Exhibit 3: Forecast Methodology

Table 4: Global Conversational Marketing and Sales Platform Market Size Forecast, 2021- 2030

Exhibit 5: Global Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 6: Global Conversational Marketing and Sales Platform Outlook by Type, \$ Million, 2021- 2030

Table 7: Global Conversational Marketing and Sales Platform Outlook by Product, \$ Million, 2021- 2030

Table 8: Global Conversational Marketing and Sales Platform Outlook by Application, \$ Million, 2021- 2030

Exhibit 9: Porter's Framework

Exhibit 10: SWOT Profile

Exhibit 11: Growth Outlook Scenario Analysis

Table 12: North America Conversational Marketing and Sales Platform Outlook by Type, 2021-2030

Table 13: North America Conversational Marketing and Sales Platform Outlook by Application, 2021-2030

Table 14: North America Conversational Marketing and Sales Platform Outlook by Product, 2021-2030

Table 15: North America Conversational Marketing and Sales Platform Outlook by Country, 2021-2030

Table 16: Europe Conversational Marketing and Sales Platform Outlook by Type, 2021-2030

Table 17: Europe Conversational Marketing and Sales Platform Outlook by Application, 2021-2030

Table 18: Europe Conversational Marketing and Sales Platform Outlook by Product, 2021-2030

Table 19: Europe Conversational Marketing and Sales Platform Outlook by Country, 2021-2030

Table 20: Asia Pacific Conversational Marketing and Sales Platform Outlook by Type, 2021-2030

Table 21: Asia Pacific Conversational Marketing and Sales Platform Outlook by

Application, 2021-2030

Table 22: Asia Pacific Conversational Marketing and Sales Platform Outlook by Product, 2021-2030

Table 23: Asia Pacific Conversational Marketing and Sales Platform Outlook by Country, 2021-2030

Table 24: North America Conversational Marketing and Sales Platform Outlook by Type, 2021-2030

Table 25: South America Conversational Marketing and Sales Platform Outlook by Application, 2021-2030

Table 26: South America Conversational Marketing and Sales Platform Outlook by Product, 2021-2030

Table 27: South America Conversational Marketing and Sales Platform Outlook by Country, 2021-2030

Table 28: Middle East and Africa Conversational Marketing and Sales Platform Outlook by Type, 2021-2030

Table 29: Middle East and Africa Conversational Marketing and Sales Platform Outlook by Application, 2021-2030

Table 30: Middle East and Africa Conversational Marketing and Sales Platform Outlook by Product, 2021-2030

Table 31: Middle East and Africa Conversational Marketing and Sales Platform Outlook by Country, 2021-2030

Table 32: United States Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 33: United States Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 34: Canada Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 35: Canada Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 36: Mexico Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 37: Mexico Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 38: Germany Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 39: Germany Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 40: France Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030



Exhibit 41: France Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 42: United Kingdom Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 43: United Kingdom Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 44: Spain Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 45: Spain Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 46: Italy Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 47: Italy Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 48: China Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 49: China Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 50: India Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 51: India Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 52: Japan Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 53: Japan Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 54: South Korea Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 55: South Korea Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 56: South East Asia Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 57: South East Asia Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 58: Australia Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 59: Australia Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 60: Brazil Conversational Marketing and Sales Platform Outlook, \$ Million, 2021-

2030

Exhibit 61: Brazil Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 62: Argentina Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 63: Argentina Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 64: Saudi Arabia Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 65: Saudi Arabia Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 66: United Arab Emirates Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 67: United Arab Emirates Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 68: South Africa Conversational Marketing and Sales Platform Outlook, \$ Million, 2021- 2030

Exhibit 69: South Africa Conversational Marketing and Sales Platform Outlook, year-on-year, %, 2021- 2030

Table 70: Market Entropy

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