

B2B Virtual Card Market Size, Share, and Outlook, 2025 Report- By Application (Food, Beverage, Wine, Spirits, Household, Personal Care, Promotional, Industrial, Medical), By Technology (Wi-Fi, API), By Organization Size (Small and Medium Enterprise, Large Enterprise), 2018-2032

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## **Abstracts**

B2B Virtual Card Market Outlook

The B2B Virtual Card Market size is expected to register a growth rate of 22.6% during the forecast period from \$14.65 Billion in 2025 to \$61 Billion in 2032. The B2B Virtual Card market is a thriving business that is poised to keep growing and presents potential growth opportunities for companies across the industry value chain.

The comprehensive market research report presents 12-year historic and forecast data on B2B Virtual Card segments across 22 countries from 2021 to 2032. Key segments in the report include By Application (Food, Beverage, Wine, Spirits, Household, Personal Care, Promotional, Industrial, Medical), By Technology (Wi-Fi, API), By Organization Size (Small and Medium Enterprise, Large Enterprise). Over 70 tables and charts showcase findings from our latest survey report on B2B Virtual Card markets.

B2B Virtual Card Market Insights, 2025

The B2B virtual card market is rapidly growing as businesses seek secure, efficient, and automated payment solutions to streamline transactions and reduce fraud risks. Key players such as Mastercard, Visa, and American Express are driving innovation with virtual card solutions that offer real-time transaction tracking, customizable spending



controls, and seamless integration with enterprise financial systems. The adoption of virtual cards is particularly strong in procurement, travel, and expense management, where businesses benefit from enhanced visibility into spending and automated reconciliation processes. Additionally, the rise of embedded finance and API-driven payment solutions is enabling fintech firms to offer virtual card services tailored to specific industry needs. With increasing regulatory scrutiny on payment security and fraud prevention, virtual cards provide a secure alternative to traditional corporate credit cards by eliminating exposure to sensitive payment data.

Five Trends that will define global B2B Virtual Card market in 2025 and Beyond

A closer look at the multi-million market for B2B Virtual Card identifies rapidly shifting consumer preferences across categories. By focusing on growth and resilience, leading B2B Virtual Card companies are prioritizing their investments across categories, markets, and geographies. The report analyses the most important market trends shaping the new landscape to support better decisions for the long and short-term future. The impact of tariffs by the US administration also significantly impact the profitability of B2B Virtual Card vendors.

What are the biggest opportunities for growth in the B2B Virtual Card industry?

The B2B Virtual Card sector demonstrated remarkable resilience over the past year across developed and developing economies. Further, the market presents significant opportunities to leverage the existing momentum towards actions by 2032. On the other hand, recent macroeconomic developments including rising inflation and supply chain disruptions are putting pressure on companies. The chapter assists users to identify growth avenues and address business challenges to make informed commercial decisions with unique insights, data forecasts, and in-depth market analyses.

B2B Virtual Card Market Segment Insights

The B2B Virtual Card industry presents strong offers across categories. The analytical report offers forecasts of B2B Virtual Card industry performance across segments and countries. Key segments in the industry include%li%By Application (Food, Beverage, Wine, Spirits, Household, Personal Care, Promotional, Industrial, Medical), By Technology (Wi-Fi, API), By Organization Size (Small and Medium Enterprise, Large Enterprise). The largest types, applications, and sales channels, fastest growing segments, and the key factors driving each of the categories are included in the report.



Forecasts of each segment across five regions are provided from 2021 through 2032 for Asia Pacific, North America, Europe, South America, Middle East, and African regions. In addition, B2B Virtual Card market size outlook is provided for 22 countries across these regions.

### Market Value Chain

The chapter identifies potential companies and their operations across the global B2B Virtual Card industry ecosystem. It assists decision-makers in evaluating global B2B Virtual Card market fundamentals, market dynamics, and disruptive trends across the value chain segments.

## Scenario Analysis and Forecasts

Strategic decision-making in the B2B Virtual Card industry is multi-faceted with the increased need for planning across scenarios. The report provides forecasts across three case scenarios%li%low growth, reference case, and high growth cases.

Asia Pacific B2B Virtual Card Market Analysis%li%A Promising Growth Arena for Business Expansion

As companies increasingly expand across promising Asia Pacific markets with over 4.5 billion population, the medium-to-long-term future remains robust. The presence of the fastest-growing economies such as China, India, Thailand, Indonesia, and Vietnam coupled with strengthening middle-class populations and rising disposable incomes drive the market. In particular, China and India are witnessing rapid shifts in consumer purchasing behavior. China is recovering steadily with optimistic forecasts for 2025. Further, Japanese and South Korean markets remain stable with most companies focusing on new product launches and diversification of sales channels.

The State of Europe B2B Virtual Card Industry 2025%li%Focus on Accelerating Competitiveness

As companies opt for an integrated agenda for competitiveness, the year 2025 presents optimistic scenarios for companies across the ecosystem. With signs of economic recovery across markets, companies are increasing their investments. Europe is one of the largest markets for B2B Virtual Card with demand from both Western Europe and Eastern European regions increasing over the medium to long-term future. Increasing omnichannel shopping amidst robust consumer demand for value purchases shapes



the market outlook. The report analyses the key B2B Virtual Card market drivers and opportunities across Germany, France, the United Kingdom, Spain, Italy, Russia, and other Europe.

The US B2B Virtual Card market Insights%li%Vendors are exploring new opportunities within the US B2B Virtual Card industry.

Easing inflation coupled with strengthening consumer sentiment is encouraging aggressive actions from the US B2B Virtual Card companies. Market players consistently focusing on innovation and pursuing new ways to create value are set to excel in 2025. In addition, the Canadian and Mexican markets offer lucrative growth pockets for manufacturers and vendors. Focus on private-brand offerings and promotions, diversified sales channels, expansion into niche segments, adoption of advanced technologies, and sustainability are widely observed across the North American B2B Virtual Card market.

Latin American B2B Virtual Card market outlook rebounds in line with economic growth.

Underlying demand remains higher among urban consumers with an optimistic economic outlook across Brazil, Argentina, Chile, and other South and Central American countries. Increased consumer spending has been reported in Q1 -2025 and the prospects remain strong for rest of 2025. Aggressive ecosystem moves to create new sources of income are widely observed across markets in the region. Marketing activities focused on customer insights, operations, and support functions are quickly gaining business growth in the region.

Middle East and Africa B2B Virtual Card Markets%li%New Opportunities for Companies Harnessing Diversity

Rapid growth in burgeoning urban locations coupled with a young and fast-growing population base is attracting new investments in the Middle East and African B2B Virtual Card markets. Designing expansion and marketing strategies to cater to the local consumer base supports the market prospects. In addition to Nigeria, Algeria, South Africa, and other markets, steady growth markets in Ethiopia, Rwanda, Ghana, Tanzania, the Democratic Republic of Congo, and others present significant prospects for companies. On the other hand, Middle Eastern B2B Virtual Card markets including the UAE, Saudi Arabia, Qatar, and Oman continue to offer lucrative pockets of growth.

Competitive Landscape%li%How B2B Virtual Card companies outcompete in 2025?

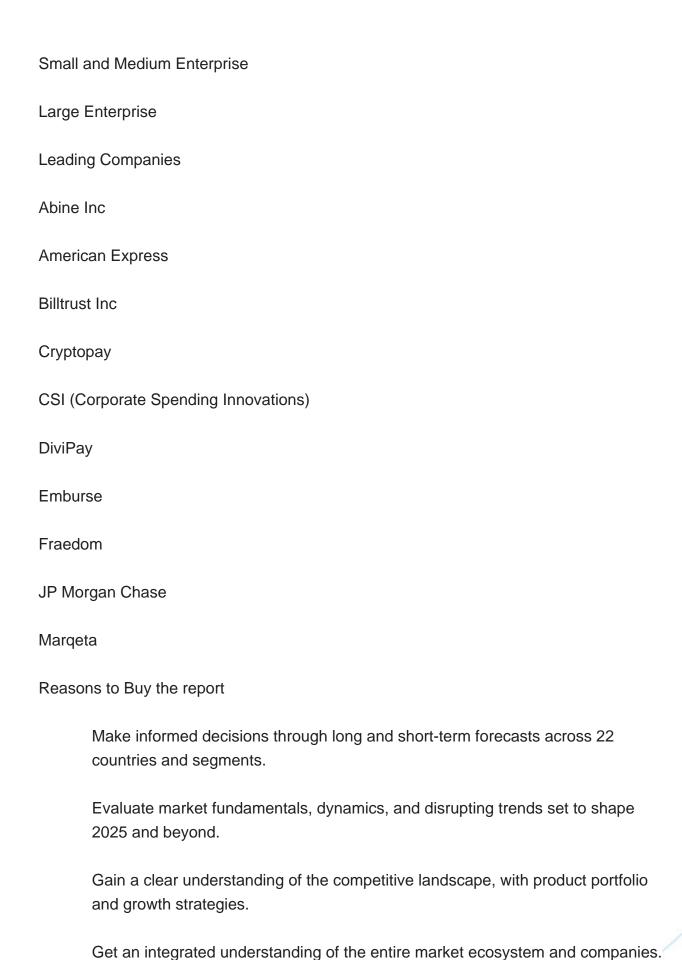


The ability to respond quickly to evolving consumer preferences and adapt businesses to niche consumer segments remains a key growth factor. The report identifies the leading companies in the industry and provides their revenue for 2024. The market shares of each company are also included in the report. Further, business profiles, SWOT analysis, and financial analysis of each company are provided in detail. Key companies analyzed in the report include Abine Inc, American Express, Billtrust Inc, Cryptopay, CSI (Corporate Spending Innovations), DiviPay, Emburse, Fraedom, JP Morgan Chase, Margeta.

Morgan Chase, Marqeta.
B2B Virtual Card Market Segmentation
By Application
Food
Beverage
Wine
Spirits
Household
Personal Care
Promotional
Industrial
Medical
By Technology
Wi-Fi
API

By Organization Size







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## By Application

Food

**Beverage** 

Wine

**Spirits** 

Household

**Personal Care** 

**Promotional** 

Industrial

Medical

By Technology

Wi-Fi

**API** 

By Organization Size

**Small and Medium Enterprise** 

**Large Enterprise** 

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Cryptopay

**CSI (Corporate Spending Innovations)** 

DiviPay



Emburse
Fraedom
JP Morgan Chase
Marqeta
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