

# The Steel Market Analysis, Financials & Forecasting 2012-2022

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# **Abstracts**

Over the past two decades, the steel industry has witnessed growth on a scale never experienced before, largely driven by emerging markets in Asia, particularly China. Today, steel is the second largest trading commodity after oil. Steel companies are investing a considerable amount in exploration, research and development and are preparing themselves for the future challenges posed by environmental constraints, growing demand and potential substitutes especially aluminium. Visiongain has determined that the value of the global steel market in 2012 will reach \$ 1,195bn.

#### What makes this report unique?

Visiongain consulted widely with industry experts and full transcripts from the exclusive interviews are included in the report. As such, our reports have a unique blend of primary and secondary sources providing informed opinion. This approach allows insight into the key drivers and restraints behind market developments, as well as identifying the leading companies. The report also presents a unique blend of qualitative analysis combined with extensive quantitative data including global, submarket and national markets forecasts from 2012-2022 - all highlighting strategic business opportunities.

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Brazil		
	Thailand	
	Iran	
	Turkey	
	Taiwan	
	Vietnam	
	Indonesia	
	Poland	
Historical data for steel consumption, production and market value from 2001-2011		
A PEST analysis		
A SWOT analysis		
Production share data for the 20 leading steel companies		
21 leading steel companies identified and profiled - Anshan Iron and Steel Group Corporation (Ansteel)		
	ArcelorMittal	
	Baosteel Group Corporation	
	Evraz	
	JFE Holdings, Inc.	
	Gerdau S.a	



Riva Group Hyundai Steel **Shagang Group** Nippon Steel Corporation Novolipetsk Steel (NLMK) **Nucor Corporation** Pohang Iron & Steel Co, Ltd (POSCO) Severstal Steel Authority of India (SAIL) Sumitomo Metal Industries, Ltd. TATA Steel **Techint Group** ThyssenKrupp AG **US Steel Corporation** Wuhan Iron and Steel (Group) Corporation (WISCO)

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# **About**

Visiongain sought expert opinion of Mr Juan Jose Prado, who is the Marketing Specialist at Orinoco Iron, S.C.S. He has extensive experience in the DRI/HBI industry and involved in all aspects of the Oronoco Iron business including, sales, shipping, and marketing. He actively participated with members of other Venezuelan DRI/HBI companies in order to obtain better results for the sector. He acquired his postgraduate degree in International Trade and bachelor degree in Business Administration.

Orinoco Iron is the largest merchant Hot Briquette Iron (HBI) producer in the Americas. The plant uses FINMET® technology, and is able to produce 2.2 million metric tonnes of HBI per year. The company is present in four continents, and it started exports in the late 1970's.

Visiongain: How do you foresee the Venezuelan DRI/HBI industry in the global context?

Juan Jose Prado: Venezuela has an installed production capacity of DRI/HBI, close to 11 millions tonnes per year. Moreover, the country has abundant iron ore deposits and an industrial park with several years of operation and highly trained personnel in the direct reduction sector. But the proper use and performance of these resources will depend on the political context that develops in the country.

The risk factors that would work against a good performance of iron and steel processing industry in Venezuela, is the possible insufficient supply of electric power and natural gas. It is well known that Venezuela has enough sources of electricity and natural gas but due to poor maintenance, lack of spare parts and low investment in this sector in recent years, currently Venezuela does not have enough power to bear all the direct reduction plants and steel mills to their maximum capacity. Therefore, to develop the DRI/HBI industry in the desired terms these resources would be insufficient, having to compete with other sectors that require the same resources. In addition, if Venezuela bring DRI/HBI plants to their design capacity, then it will have deficits of these two basic inputs because the government has not made any investment projects in infrastructure to have enough electric power and/or natural gas.



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