

The Proppants Market 2013-2023

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Abstracts

Report Details

Proppants are an integral part of hydraulic fracturing, the process by which unconventional oil and gas resources are extracted. The promise of unconventional resources to meet the energy demands of the near future, due in part to technological improvements and multi-stage horizontal drilling techniques, will drive ever-increasing amounts of hydraulic fracturing. Proppant sales will grow as a part of this trend, expanding in value and volume terms.

Three main types of proppant for the oil and gas industry exist: ceramic proppant, resin coated proppant and frac sand. By volume, frac sand dominates proppant usage with resin coated and ceramic proppants a smaller percentage of the mix. However, the cost of the latter two products means that they challenge the market share of frac sand by value sold. The range and strength of ceramic proppants on offer means that they possess the greatest market share, by value, of proppants sold.

The outlook for unconventional oil and gas development is the primary determinant of proppant sales. The amount of hydraulic fracturing jobs performed will increase significantly in Russia and China over the next ten years. The former is aiming to exploit tight/shale oil reserves, whilst the latter harbours ambitions for all types of unconventional resources with natural gas the focus of attention. Sales of proppants destined for use in Russia is poised for take-off, whereas the difficulty in developing unconventionals in China will stack the greater increase in sales from 2018 to 2023. In addition to these two emerging markets, there are a number of other countries that will demand more proppant over the coming decade, such as Australia.

In the US and Canada, a depressed natural gas price has caused a major shift in proppant destinations away from unconventional gas plays and toward unconventional



oil plays. The advent of LNG exports will play a part in a minor recovery of natural gas prices over the coming decade; this, in turn, will improve proppant sales in North America in the latter part of the forecast period as hydraulic fracturing of drier unconventional plays picks up.

Global oil prices and regional gas markets are thus also a key determinant of proppants sales for they dictate the economic viability of unconventional development. Without this viability, proppants sales will decrease. However, visiongain anticipates a combination of political will, price dynamics and forthcoming geologies to increase hydraulic fracturing of unconventional plays worldwide.

The use of multi-stage horizontal fracturing is also a boon to proppant sales as it dramatically increases the volume of proppants per well. The use of this technique will expand worldwide over the next 10 years, increasing the economics of projects and driving up demand for proppants.

Visiongain has determined that the value of the proppants market in 2013 will reach \$7,467.0m.

What makes this report unique?

Visiongain consulted widely with industry experts and full transcripts from these exclusive interviews are included in the report. As such, the report has a unique blend of primary and secondary sources providing informed opinion. The report provides insight into key drivers and restraints behind the sale of proppants, identifying future growth areas and analyses leading companies. The report also provides a unique blend of qualitative analysis combined with extensive quantitative data including global, submarket and national market forecasts from 2013-2023 %lili%all highlighting key business opportunities.

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183 pages of comprehensive analysis

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107 tables, charts, and graphs
Global Proppants market forecasts between 2013-2023
Three submarket forecasts between 2013-2023 for:
Ceramic Proppants
Frac Sand
Resin Coated Sand
Five leading national market forecasts between 2013-2023:
Australia
Canada
China
Russia
US
A Rest of the World forecast including a proppant sales outlook for:
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Analysis of 12 companies active in the proppants market

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COMPANIES LISTED

AGL Energy

Alma International

Anadarko

Apache

Arrow Energy

Atlas Resin Proppant (owned by Badger Mining Corporation)

AWE

Baltic Ceramics

Baker Hughes

Beach Energy

BC LNG Export Cooperative LLC

BG Group

Black Cat

BorProp

BNSF

BP

BP America

Brownwood Clay

Cadre Proppants

Canadian Sand & Proppants

Canfrac Sands

Carbo Ceramics

Cambridge Energy FLNG (CE FLNG)

CNOOC - China National Offshore Oil Company

CNPC - China National Petroleum Company

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Continental Resources

Cuadrilla Resources

Dart Energy

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Downeast LNG

Drillsearch

EOG Resources

Empire Oil and Gas

Erna Frac Sand

Excelerate Energy

ExxonMobil

Fairmount Minerals

Falcon Oil & Gas

Flexfrac

Fores LLC

Fractstar

Freeport LNG

FTS International

Gasfin Development

Gazprom

Gazprom Neft

Goose Landing Sand Company

Great Plains Sand

Gulf Coast LNG Export

Gulf LNG Liquefaction

Haisla

Halliburton

Henan Provincial Coal Seam Gas Development and Utilization Co.

Hess Corporation

Hi Crush Partners

Hilcorp Resources

Husky Energy

Imerys

Inpex Browse Ltd.

Interstate Energy Partners



Japex

Jordan Cove Energy Project

Kansai Electric

Kestrel Energy

Kinder Morgan

KM Proppants

Koch Minerals

KOGAS

Kuwait Foreign Petroleum

Liberty Natural Gas

LNG Canada

LNG Limited

LNG Partners LLC

Lukoil

Magnolia LNG

Magnum Hunter

Maide Ceramics

Marathon Oil Corporation

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Minera??o Curimbaba

Mississippi Sand LLC

Mitchell Energy

Mitsubishi Corporation

Momentive

Murphy Oil

New Century Proppant Technology

New Standard Energy

Norwest Energy

Occidental Petroleum

Oregon LNG

Origin Energy

Osaka Gas

Oxane

Pangea LNG

Penn Virginia

Petroleos Mexicanos (Pemex)

PetroChina



Petrofrontier

Petronas

Pieridae Energy Canada Ltd.

Pioneer Natural Resources

Preferred Sands

Premier Silica

Progress Energy

Pyramax

Queensland Gas Company Ltd.

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Shell

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Sierra Frac Sand

Sino Gas and Energy

Sinopec

Sintex Minerals and Services

Smart Sand

Southern LNG Company

Southern Ohio Sand Proppant Co., Ltd

Southern Union

Southwestern Energy

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Superior Silica Sands

TNK-BP



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Total

Total E&P Australia

Trunkline LNG

Unimin Corporation

Union Pacific

Uralchimplast (NordProp)

US Silica

Victory Nickel/Victory Silica

Wanli

Wardrup Engineering

Weatherford International

Whibco Inc.

Whiting Petroleum Corp.

Wildcat Minerals

Woodside

Yixing Orient Petroleum Proppant Co. Ltd

YPF

GOVERNMENT AGENCIES AND OTHER ORGANISATION MENTIONED IN THIS REPORT

Alberta Energy Resources Conservation Board

Alberta Geological Survey

American Petroleum Institute (API)

Australian Department of Resources, Energy & Tourism

Government of New South Wales, Australia

Directorate General of Hydrocarbons (India)

Ministry of Land and Resources (China)

Ministry of Water Resources (China)

National Energy Administration of China (NEA)

National Development and Reform Commission of China (NDRC)

Queensland Government, Australia

SPE (Society of Petroleum Engineers)

US Coast Guard (USCG)

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