

The Onshore Liquefied Natural Gas (LNG) Market 2013-2023

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Abstracts

The market for natural gas is seeing strong growth due to increasing supply availability from unconventional developments, and increasing demand for a cleaner burning fuel. LNG provides a mode with which to transport large volumes of gas over long distances and is experiencing strong growth in import and export capacities.

The two countries seeing the biggest export developments are Australia, where over 50mtpa of liquefaction capacity additions are expected to come onstream in the next few years, and the US which is currently undergoing a transformation from an import to an export market. Added to this are a number of potential projects in Russia and East Africa that will sculpt the global LNG market further down the line.

On the regasification front, Asian demand will remain key, with strong growth in China, and the Indian subcontinent. Europe will also be a major gas importer as the region continues in its quest to develop greater supply diversity.

Such developments are causing major changes in the LNG market with a considerable amount of under construction, planned and proposed facilities to come onstream in the next ten years. Through analysis of these projects, visiongain has determined that the value of the global onshore liquefied natural gas (LNG) infrastructure market to reach \$28.4bn in 2013.

What makes this report unique?

Visiongain consulted with industry experts and a transcript of one of these exclusive interviews is included in the report. As such, our reports have a unique blend of primary and secondary sources providing informed opinion. The report provides insight into key

drivers and restraints behind contract and programme developments, as well as identifying leading companies. The report also provides a unique blend of qualitative analysis combined with extensive quantitative data including global, submarket and national markets forecasts from 2013-2023 - all highlighting key business opportunities.

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Liquefaction

Regasification

7 Regional market forecasts between 2013-2023

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North America

South America

Europe

Eurasia

Africa

Middle East

A PEST analysis

18 leading companies identified and profiled

Black & Veatch

BP

CB&I Company

Chevron

ConocoPhillips

ExxonMobil

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Inpex Corporation

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About

Höegh

LNG Höegh LNG is based in Norway, with more than 30 years of experience in the LNG industry, the company has nine LNG carrier vessels and operates a number of FSRU units across the globe and is considering investment in an FLNG unit. Arild Jæger is the Head of Investor Relations at Höegh LNG. Visiongain would like to thank Arild Jæger for his comments.

Höegh LNG in the Liquefied Natural Gas Market

Visiongain: What are the major LNG projects or developments in which Höegh LNG is involved? Höegh LNG will provide a floating storage and regasification unit (FSRU) to Indonesia's Perusahaan Gas Negara on a 20+5+5 year contract to act as a floating LNG import terminal in south Sumatra, where it will connect to the pipelines supplying gas to the Jakarta region. Operations are planned to commence in June 2014. Höegh LNG also has a 10 year agreement with Klaipėdos Nafta to provide an FSRU to be moored in the Port of Klaipėda and act as a floating LNG import terminal for Lithuania. This terminal is planned to commence operations in the second half of 2014. Höegh LNG has also been selected the preferred bidder for a new floating LNG import terminal in Quintero Bay, near Santiago in Chile. One of Höegh LNG's existing FSRUs on a long-term time charter with GDF Suez is scheduled to go to the port of Tianjin in China to act as a floating LNG import terminal later in 2013. In addition, Höegh LNG is bidding for new projects for its fourth new FSRU.

FLNG Facilities Comparison with Onshore LNG Terminals

Visiongain: What are the advantage and disadvantages of onshore LNG export and import infrastructure as opposed to offshore (Floating) infrastructure?

Arild Jæger: The advantages of floating LNG export and import facilities compared to onshore facilities are the shorter time of implementation and the lower cost of building the facility in the controlled environment of a large shipyard, as well as the flexibility to move the facility to another location in the event that market requirements change.

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