

# The Marine Satellite Communications Market 2012-2022

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### **Abstracts**

Satellite communication in the marine sector, outside of the military sphere, is seeing a growing interest in the use of VSAT due to its dual effect of both optimising operational efficiency and improving crew welfare. While shipping companies are notorious late adopters of technology, the benefits of VSAT will lead to strong market growth in this sector. Visiongain has determined that the value of the global marine satellite communications market in 2012 will reach \$755.8m, and will have a unique forecast through to 2022.

#### What makes this report unique?

Visiongain consulted widely with industry experts and full transcripts from these exclusive interviews are included in the report. As such, our reports have a unique blend of primary and secondary sources providing informed opinion. The report provides insight into key drivers and restraints behind developments, as well as identifying leading companies. The report also provides a unique blend of qualitative analysis combined with extensive quantitative data including global, VSAT, MSS, % Band and VSAT applicable vessel submarket forecasts from 2012-2022 - all highlighting key business opportunities.

#### Why you should buy The Marine Satellite Communications Market 2012-2022

124 pages of comprehensive analysis

6 Exclusive Visiongain interviews with experts from-KVH Industries Inc., a leading satellite communications industry with 2,500 terminals in the maritime VSAT market



Harris CapRock, a leading satellite communications company competing in the maritime VSAT market

NUSI- National Union of Seafarers of India, one of the largest seafarer communities in the world

PSU- Philippines Seafarers Union, the largest seafarer community in the world

iOra, a leading provider of data replication solutions.

Orange Business Services, a leading satellite communications company, which has recently entered the maritime VSAT market

68 tables, charts, and graphs

Global marine satellite communications market forecasts between 2012-2022

9 marine satellite communications submarket forecasts from 2012-2022 VSAT Market

**MSS Market** 

**VSAT Terminal Sales Market** 

**VSAT Services Market** 

L Band % Share in the Major Shipping Fleet

C Band % Share in the Major Shipping Fleet

Ku Band % Share in the Major Shipping Fleet

Ka Band % Share in the Major Shipping Fleet

Number of Vessels adding VSATs



A SWOT analysis of the marine satellite communications market

A Porters 4 corner analysis of competitors for of the marine satellite communications market

Nine leading VSAT companies identified and profiled:

EADS- Astrium, Vizada, Marlink

Globe Wireless

Harris Corporation- Harris CapRock

Inmarsat- Ship Equip, Stratos Global Corporation

KVH Industries, Inc

MTN Satellite Communications

NSSL Global

**Orange Business Services** 

Speedcast

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Gain an understanding of how to tap into the potential of this market by ordering The Marine Satellite Communications Market 2012-2022



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#### **COMPANIES LISTED**

AmaWaterways

Anglo Eastern Ship Management

APL

Astrium

**Azamara Cruises** 

BeFree Inc

Beluga Shipping

Bourbon

BP Shipping Limited

Brasdril

BW

C2SAT

Carnival Cruise Line

Carnival Group

Celebrity Cruises



Chevron

Cobham Plc

Compagnie du Ponant

Comsys

Comtech EF Data

Consilium Marine Group

Costa Cruises

Crest Subsea

**Crystal Cruises** 

Cunard

Deep Sea Supply

Disney Cruise Line

Dredging International (DI)

**EADS** 

**Eclipse** 

Elanco

Ericsson

**Ernst Jacob** 

Euroconsult

Euronext

Eutelsat

Exmar Shipmanagement N.V

Facebook

France Telecom

Fred Olsen Cruises

Frontline

Fugro-Geoteam

**Furuno** 

GC Rieber Shipping

Gilat Satellite Networks Ltd

Globe Comm

Globe Wireless

Goodwood Ship Management

Harms Bergung

Harris and CapRock

Harris Corporation

Höegh Autoliners

Holland America Line

Hughes



**IDirect** 

**Indirect Channels** 

Inmarsat

Intellion

Intelsat

Intership Navigation Co. Ltd (ISN),

iOra

Irish Ferries

Irridium

Japan Radio Co., Ltd. (JRC)

Jotron

Jumbo

**KNS** 

KVH Industries Inc.

Lauritzen Fleet Management A/S

Maersk

Magratten Wooley, Inc.

Marlink

Mitsui O.S.K. Lines

MOL LNG Transport Co. Ltd.

Motorola

Mowinckel Ship Management

**MSC Cruises** 

MTN - Mobile Telephone Networks

MTN Satellite Communications

**NASDAQ** 

NCL

Nordic Tankers A/S

NSR

**NSSL Global** 

NYK

O3b Networks

Olympic Future

Orange

**Orange Business Services** 

**Otesat-Maritel** 

P&O

Pacific Radiance Group

Paul Gauguin Cruises



**Polarcus** 

**Princess Cruise** 

Radiotech Communications Technologies

Regent Seven Seas

Regs4Ships

Rignet

Rix Shipping

Royal Caribbean International

**RSMS** 

Scenic Tours

Schlumberger GCS

SCI

Scorpio Ship Management

SeaTel

SES

Shell

Shell International Trading and Shipping Company Limited (STASCo)

Ship Equip

Siem Offshore

Silversea Cruises

Simon Møkster Shipping AS

Simosen

Singtel

SKY Perfect JSAT

Skype

Songa Offshore

Sovcomflot

Speedcast

Springfield Shipping

**Sratos Global Corporation** 

Stena

Storm Offshore

**TA Associates** 

Teekay

**Teekay Tankers** 

Telemar

Telenor

Thrane and Thrane

Three UK



Thuraya

Torm Shipping

**Trident Seafoods** 

TriVida

**Tsakos Navigation Tankers** 

Ulstein Verft

Unicom

Utkilen Marlink

V Ships

Vadero Ship Management, Inc.

ViaSat

Viking

Vizada

Vroon

Wavestream

Wilson Ship Management

Wireless Maritime Services (WMS)

Wisby Tankers

Zodiac Shipping Ltd.

# GOVERNMENT AGENCIES AND OTHER ORGANISATIONS MENTIONED IN THIS REPORT

APSRC- Asia Pacific Seafarers Regional Committee

BMF- British Marine Federation

Department of Homeland Security

**ILO-International Labour Organization** 

**IMO-International Maritime Organisation** 

ITF-International Transport Workers Federation

Miami University

MNWB- Merchant Navy Welfare Board

NUSI- National Union of Seafarers of India

OECD- Organisation for Economic Co-operation and Development

Ohio State University

Plymouth University

PSU- Philippines Seafarers Union

Royal Navy

University Of Florida College Of Engineering

US Department of Defence



US Federal Communications Commission (FCC) US Navy



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