

# The Indian Defence Market 2012-2022

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## Abstracts

#### **Report Details**

Enabled by substantial economic growth and driven forward by a national policy of military renewal and development, the Indian defence market has been propelled to the forefront of the world stage in relation to global military markets. The rapid rise of Indian defence spending and capabilities reflects India's position not only within the confines of Asia, but throughout the entire world, as the shifting dynamics of geopolitical power tilt its way. Visiongain has determined that the value of the Indian defence market in 2012 amounted to \$38.51bn.

The forecasts and analysis are underpinned by extensive expert consultation and include interviews with Ashok Leyland, Samtel Thales Avionics and the head of the defence technical assessment and advisory service of the CII (Confederation of Indian Industry).

Stemming from the lessons learnt through the experiences of the Kargil conflict and the Mumbai attacks, coupled with more traditional border and geopolitical regional threats emanating from both Pakistan and, increasingly, from China, have led India to establish a firm policy of military procurement which looks set to continue beyond the next decade.

India's strategy to improve its defensive capabilities is to strike a balance between twin commitments to both encourage indigenous development and attract the most advanced foreign made defence systems in the world to Indian soil. This strategy, along with India's progression towards a more privately influenced defence market means that from aircraft and submarines, to communications and unmanned vehicles, the Indian defence market offers significant opportunities for future business.

The Indian Defence Market 2012-2022



India's quest to modernise and advance its military touches all divisions and areas of Indian defence, including the Army, Navy and Air Force, as well as areas such as research and development, training, and construction. As a consequence, the market remains active for companies with concentrations across all sectors of Indian defence.

This report contains 89 tables, charts and graphs that add quantitative analysis to explain developing trends within the Indian defence market, as well as individual submarkets that constitute the overall market.

Visiongain provides forecasts for the period 2012-2022 in terms of value (in US\$) for the Indian defence market, as well as for the Indian defence revenue and capital expenditure markets. In addition, eight Indian defence capital expenditure submarkets are analysed.

#### **Unique Selling Points**

Comprehensive analysis of the prospects for the Indian defence market from 2012-2022.

Analysis and forecasting informed by extensive expert consultation with industry leaders. You will be able to read full transcripts of interviews from 3 leading experts involved with the Indian defence market.

89 tables, charts and graphs that quantify, analyse and forecast the changing dynamics of the Indian defence market between 2012-2022.

Forecasts and analysis for the overall Indian defence market over 2012-2022

Forecasts and analysis for the capital and revenue expenditure sectors of the Indian defence market from 2012-2022.

Forecasts and analysis for 8 capital expenditure submarkets from 2012-2022.

Analysis of the underlying issues, strategies and policies that influence and characterise the Indian defence market

Profiles of the leading companies operating within the Indian defence market, including all 8 defence public sector undertakings (DPSU), 18 Indian private sector companies and 24 international companies alongside profiles of 37



further Indian companies and over 50 joint ventures/partnership agreements.

#### Methodology

This report has been compiled by combining information obtained from a very wide and rich mixture of primary and secondary research sources, producing a broad industry overview. Visiongain sought opinions from leading figures in Indian defence to underpin the analysis of market drivers and restraints. The study draws on a diverse range of official corporate and governmental announcements, media reports, policy documents, industry statements and expert opinion as a basis for discussing and predicting developments in the Indian defence market between 2012 and 2022.

Visiongain considers that this methodology results in an accurate, objective mixture of analyses and forecasts.

#### Why you should buy The Indian Defence Market 2012-2022

You will receive a comprehensive analysis of the Indian defence market from 2012-2022

The analysis and forecasting has been informed by extensive expert consultation with leading figures in the Indian military and industry. Within the report, you will be able to read full transcripts of interviews from 3 experts involved with the Indian defence market:

Samtel Thales Avionics Ltd; a new joint venture in the field of avionics,

Ashok Leyland Defence Systems; a major domestic producer of Indian armoured vehicles,

The foremost expert on India's defence procurement processes; Major General (ret.) Mrinal Suman

You will find 89 tables, charts, and graphs that quantify, analyse and forecast the Indian defence market from 2012-2022

You will receive forecasts and analysis of the overall Indian defence market between 2012-2022



You will discover forecasts and analysis for the revenue expenditure and capital expenditure sectors of the Indian defence market between 2012-2022

You will find forecasts and analysis of 8 Indian defence capital expenditure submarkets over the period 2012-2022:

Construction

Aircraft & Aero Engine

Vehicles

Naval

R&D

Artillery & Missiles

Electronics

Remaining Equipment & Other

You be presented with a SWOT analysis that examines the Indian defence market from 2012-2022

You will gain profiles of leading operators within the Indian defence market:

8 Indian defence public sector undertakings (DPSU)

18 Indian private sector companies

24 International firms

37 further Indian companies profiled

All major joint ventures and partnerships detailed

You will be able to read analysis of 7 major nations seeking to increase defence



exports to India

You will gain knowledge of major contracts, milestone events and procurement programmes within Indian defence

#### What is the structure of the report?

Chapter 1 is the executive summary.

Chapter 2 of this report provides an introduction to the Indian defence market.

Chapter 3 offers an overview of the Indian defence market. The chapter provides spending forecasts and analysis of growth over the period 2012 to 2022 for the total Indian defence market, as well as the revenue expenditure and capital expenditure markets that make up the Indian defence market.

Chapter 4 focuses on eight submarkets that constitute the Indian capital expenditure market, with details of significant developments, such as contract awards, and accompanying spending forecasts for the period 2012 to 2022.

The submarkets include:

Construction (including buildings, ir	infrastructure and bases)
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Aircraft & aero engine

Vehicles

Naval

Research & development

Artillery & missiles

Electronics

Remaining equipment & other



Chapter 5 provides a SWOT analysis, discussing the main strengths, weaknesses, opportunities and threats to the Indian defence market.

Chapter 6 features interviews with three experts with experience of working in the Indian defence market:

Major General Mrinal Suman - head of the defence technical assessment and advisory service of the CII (Confederation of Indian Industry)

Mr Puneet Kaura - a board member of Samtel Group and a director of Samtel Thales Avionics Ltd, a joint venture between Samtel and Thales Group of France

Mr Sundaram Parthasarathi - special director of business planning, Ashok Leyland Defence Systems Ltd

Chapter 7 examines the leading companies operating within the Indian defence market. The chapter includes:

Outline of all 8 Indian Defence Public Sector Undertakings (DPSU)

Overview of 18 leading private Indian defence companies

Profile of additional 37 private Indian defence companies

Outline of 24 leading international defence companies operating within the Indian defence market

Profile of 54 joint ventures or partnerships that exist within the Indian defence market

Chapter 8 analyses seven key nations who export to the Indian defence market

Chapter 9 is a summary of the report, outlining the main conclusions of the analyses.

Chapter 10 is a glossary of acronyms used in the report.



#### You can order this report today

Anybody with an interest in the Indian defence market should gain valuable information and insight from this new study by visiongain, which analyses one of the most exciting markets in the defence industry. The Indian defence market offers substantial business and investment opportunities and is becoming an increasingly important component of the defence sector globally.

This visiongain defence report will be valuable both to those already involved in the Indian defence market and those wishing to enter the market in the future. Gain an understanding of how to tap into the potential of this market by ordering The Indian Defence Market 2012-2022.

The Indian Defence Market 2012-2022



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## **COMPANIES LISTED**

ABG Shipyard Limited (ABG) Adcom Military Industries Advance Tech Control Pvt Ltd AgustaWestland Airbus, Airspace Infrastructure Private Ltd Alenia Aermacchi Alenia Aeronautica Allen Reinforced Plastics Pvt Ltd Alpha Design Technologies Pvt Ltd Alpha Phazotron Radar Equipment Systems Anjani Technoplast Antonov Armaris Ashok Lelyand Defence Systems Ltd (ALDS) Ashok Leyland Asta Microwave Products Limited Aubert Duval Automotive Coaches and Components Ltd Avadi Heavy Vehicle Factory Aviazapchast Plc Aviotech Lld Axis Aerospace and Technologies (AAT) Babcock Group **BAE Systems** BAE Systems BAEHAL Software Ltd **BAE Systems Bofors AB BAE Systems India Pvt Ltd** BAE Systems Land and Armaments Group



**BAEHAL Software Ltd** Barco NV Barracuda Camouflaging Ltd Berretta **Bharat Dynamics Limited** Bharat Earth Movers Limited (BEML) Bharat Electronics Limited (BEL) **Bharat Electronics Limited OP Financials** Bharat Electronics Limited Optronic Devices Ltd Bharat Forge **Bharat Shipyard Boeing Company** Boeing Defence Space and Security (BDS) **BP** Solar BrahMos Aerospace Bumar Group Bumar Ltd **Bushmaster Firearms International Llc** CADES Digitech Pvt Ltd CAE Inc CAE India Pvt Ltd **Chemring Group** CMC Ltd Compania Espanola de Sistemas Aeronauticos (CEPA) **Corporation Zaschchita** Coyard **Dassault Aviation Dassault Group Dassault Systemes** Data Patterns India Pvt Ltd **DCNS** India **Defence Land Systems Defence Land Systems India** Denel Pty Diehl Defence Direction des Constructions Navales Services (DCNS) **DMD** Group **DRS** Technologies Dynamatic Technologies Ltd



**EADS** Airbus EADS Cassidian **EADS** Eurocopter EADS P2I 'Warszawa-Okecie' SA Edgewood India Edgewood Technologies Pvt Ltd Edgewood Ventures Llc **Elbit Systems Electro Optics** Elbit Systems Ltd ELTA Systems Ltd Embraer EON Infotech European Aeronautic, Defence and Space Company (EADS) Fincanteri SpA Finmeccanica SpA Flash Forge India Pvt Ltd **FN Herstal** Garden Reach Shipbuilders and Engineers Limited (GRSE) General Dynamics C4 Systems (GDC4S) **General Dynamics Corporation** General Dynamics Land Systems (GDLS) General Dynamics UK (GDUK) **General Electric General Electric Medical Systems** Goa Shipyard Ltd Godrej & Boyce Manufacturing Company Ltd Godrej Group Grob Aircraft HAL Edgewood Technologies Pvt Ltd HALBIT Avionics Pvt Ltd Hartzell Propellors HATSOFF Helicopter Training Pvt Ltd Hawker Beechcraft Corporation HBL Nife Power Systems HCL Aerospace & Defence **HCL** Technologies Heavy Engineering Corporation Heckler & Koch Hinduja Automotive



Hinduja Group Hindustan Aeronautics Limited (HAL) Hindustan Opticals Hindustan Shipyard Honeywell Automation India Ltd (HAIL) **Honeywell Avionics** Honeywell International Inc. Honeywell Technology Solutions (HTSL) Honeywell Turbo Technologies (HTT) Howaldswerke Deutsche Werft (HDW) **ICICI Bank** Ilyushin Jsc INCAT Indo-Russian Aviation Ltd Infotech Enterprises Ltd Infotech HAL Ltd Intermarine International Aero Manufacturing Pvt Ltd Israel Aerospace Industries Ltd (IAI) Israel Weapons Ltd Jupiter Aviation Logistics (JAL) Jupiter Strategic Technologies Pvt (JST) Ltd Kalyani Group Kamov Jsc Kangnam Kawaski **KEW Industries Ltd** Kirloskar Brothers Ltd Korean Aerospace Industries (KAI) **KPB** Tula Krauss-Maffei Wegmann GmbH & Co. (KMW) Larsen & Toubro Ltd (L&T) LIG NEX1 Lockheed Martin Corporation Lockheed Martin India Private Ltd Magellan Aerospace Corporation Magnum Aviation Mahindra & Mahindra (M&M) Mahindra Satyam



Max Aerospace and Aviation Limited Mazagon Dock Limited (MDL) Mazagon-Pipavav Ltd **MBDA Systems** Memory Electronics Pvt Ltd Merlin Hawk Associates Michelin Microcon Mikoyan Mishra Dhatu Nigam Limited (MIDHANI) MKU Multirole Transport Aircraft Ltd Multitone Mobile Communications Company Navatina Nelco Northrop Grumman Corporation Nova Integrated Systems Ltd NPO Mashinostroyeniya Jsc Panhard General Defence Paramount Group Pawan Hans Pearson Engineering Phazotron Corporation **Pilatus Aircraft** Pipavav Defence & Offshore Engineering Company Ltd Pipavav Shipyard Limited (PSL) Pratt & Whitney (P&W) Premium AEROTECH GmbH (PAG) Punj Lloyd Ltd **QuEST Global Engineering** Rafael Advanced Defence Systems Limited Ramoss India Ltd Rayazan SIP **Raytheon Company Raytheon India Raytheon Integrated Defense Systems Reliance Group Reliance Industries Ltd** 

**Rheinmetall Air Defence** 



**RK Machine Tools** RMX Bridport Defence Systems Pvt **Rolls Royce Defence & Aerospace** Rolls Royce Group Plc. Rolls Royce Overseas Holdings Ltd **Rolta India Limited Rolta Thales** Rosoboronexport Rostvertol Russian Aircraft Corporation (RAC/MiG) Saab AB Saab Dynamics Safran Group Samtel Display Systems Ltd (SDS) Samtel Group Samtel Group India Samtel HAL Display Systems Ltd (SHDS) Samtel Thales Avionics Ltd SangYong Motor Company Seamless Group SEC Industries Pvt Ltd Selex Communications Selex Galileo Serial Innovations Setforge Shrilakhsmi Cotsyn Corporation Shrilakshmi Defence Solutions Ltd (SLDS) SIGMA Microsystems SIGT Pvt Ltd Sikorsky Aircraft Corporation Singapore Technologies Kinetics Skanda Aerospace Snecma (Soci?t? Nationale d'?tude et de Construction de Moteurs d'Aviation) Snecma HAL Aerospace Pvt Ltd Soltam Systems Southern Group Industries Speck Systems SQuAD Steel Authority of India Ltd



Sukhoi Jsc Sunlight Systems Svipja Technologies Tamil Nadu Industrial Development Corporation Ltd (TIDCO) Tandon Group Taneja Aerospace & Aviation Ltd Tata Advanced Materials (TAM) Tata Advanced Systems (TAS) Tata BP Solar **Tata Communications** Tata Consultancy Services (TCS) Tata Elxi Ltd Tata Group Tata HAL Technologies Ltd Tata Industries Ltd Tata Motors Tata Power Company Tata Power Strategic Electronics Division (SED) Tata Technologies **Tata Teleservices** Tatra Tatra Sipox **TDA Armaments** Telcom **Textron Systems Corporation Thales Group** Thales International India Pvt Ltd Thales Software India Pvt TIL Tractors India Ltd TS Kisan & Co. Pvt Ltd TSL Defence Technologies Pvt Turbomeca Turbomeca India Engines Pvt Ltd **UAC Transport Aircraft** Ukrinmash United Aircraft Corporation (UAC) United Aircraft Corporation Transport Aircraft (UAC-TA) United Technologies Corporation (UTC) Ukraineexport



Uralvagonzavod Scientific Industrial Corporation Plc Vecima VEM Technologies VXL Technologies Walchandnagar Industries Ltd Wartsila India WFEL Wipro Technologies Zen Technologies

# GOVERNMENT AGENCIES AND OTHER ORGANISATIONS MENTIONED IN THIS REPORT

ADA: Aeronautical Development Agency ADE: Aeronautical Development Establishment ADRDE: Aerial Delivery Research and Development Establishment ANURAG: Advanced Numerical Research and Analysis Group **ARC:** Aviation Research Centre CABS: Centre for Airborne Systems Car Nicobar Air Force Base Centre of Excellence for Net-Centric Warfare Chinese Navy Chinese People's Liberation Army (PLA) CHITRA: Centre for High Performance Computing and Research **CII:** Confederation of Indian Industry Communist Party of India (Maoist) CSIO: Central Scientific Instruments Organisation CVRDE: Combat Vehicles Research and Development Establishment DAC: Defence Advisory Council **DEAL:** Defence Electronics Applications Laboratory **DIPP: Department of Industrial Policy & Promotion DODP: Department of Defence Production** DOFA: Defence Offset Facilitation Agency DRDO: Defence Research and Development Organisation FIPB: Foreign Investment Promotion Board IAF: Indian Air Force IMF: International Monetary Fund IN: Indian Navy Indian Coast Guard



Indian Treasury **INS** Arihant **INS** Chakra **INS Deepak INS** Jalashwa INS Kabra **INS Shalki INS Sharkul INS Shivalik INS Vikramaditya ISAF:** International Assistance Force ISRO: Indian Space Research Organisation Karwar Naval Base Kochi Naval Base MoD: Indian Ministry of Defence NATO: North Atlantic Treaty Organisation Parliamentary Standing Committee on Defence Phalodi Airfield Port Blair **RDE: Research and Development Establishment** Russian Federal Agency of State Property SIPRI: Stockholm International Peace Research Institute Suriname Armed Forces Teri University UK Defence Science and Technology Laboratory (DSTL) **UN: United Nations US** Congress US DoD: United States Department of Defense US Navy USDSCA: United States Defense Security Cooperation Agency

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