

The Huawei Report 2012-2017: Securing New Markets and Gaining Competitive Advantage in the LTE Domain

https://marketpublishers.com/r/H49F1103EEEEN.html

Date: September 2012

Pages: 142

Price: US\$ 2,400.00 (Single User License)

ID: H49F1103EEEEN

Abstracts

This report examines the telecoms infrastructure landscape, and Huawei's position within that market. Global Huawei revenues will reach \$35.9 billion in 2012. Further to this the report analyses Huawei's competitors and establishes Huawei's strategy against its main rivals in the overall ICT market and within the rapid growth sector of LTE. Investors, MNOs, and affiliates can position themselves favourably by reading this analytic assessment of Huawei's market position in 2012, and more crucially, where they are expected to be in 2017.

This report also outlines the ongoing struggle that Huawei faces in certain mature markets such as North America. With detailed regional information this report predicts Huawei will begin an aggressive strategy to move into the mobile device market on a global scale. Accompanying these proposed business models the report offers detailed analysis of offerings and regional forecasts for shipments and revenues from 2012-2017

What makes this report unique?

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Gaining Competitive Advantage in the LTE Domain

142 pages
96 tables, charts, figures and graphs
Global forecasts and analysis of Huawei's revenues and device shipments between 2012-2017.
Mobile device shipments
Feature phone shipments
Smartphone shipments
Tablet shipments
5 Regional Huawei revenue and device shipment forecasts from 2012-201 including Mobile device shipments, Feature phone shipments, Smartphone shipments and Tablet shipments North America
Latin America
Europe
Asia Pacific
Middle East and Africa
A SWOT analysis that examines Huawei' market standing from 2012-2017
Analysis of the forces that influence and characterise Huawei as a brand.
Details of Huawei husiness models and strategies going forward



Examination of Huawei's main competitors

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This visiongain Huawei report will be valuable both to those already involved in the telecoms market and those wishing to enter the OEM space in the future. Gain an understanding of Huawei's strategies and future business models by ordering The Huawei Report 2012-2017: Securing New Markets and Gaining Competitive Advantage in the LTE Domain report today

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COMPANIES LISTED

2 Degrees

3

3 Denmark

3 Italia

3 UK

8ta

A1 Telekom

Accenture

Accenture ACN

Agri-Valley Broadband

Aircell

AIS

Al Madar

Alaska Communications

Alcatel-Lucent

Algar Telecom

America Movil

Andorra Telecom



Antel Appalachian Wireless Apple Armentel Arqiva Asiaspace **AT&T Mobility** Atos Augere Avaya Avea Bakrie Telecom Base Telecom Batelco Bayan Telecommunications (Bayantel) **BayRICS Beeline** Belgacome Bell Canada **Bell Mobility** BendBroadband **BeST** Bharti Airtel Bite Bluegrass Cellular **Bouygues Telecom BSNL** BT **BTC** C Spire Wireless **CANTV** Carolina West Wireless CAT Celcom Cell C Cellcom Cellular South

CentreNet CenturyTel



Chariton Valley Comms

China Mobile Telecommunications

China Telecom

China Unicom

Chunghwa Telecom

Cisco

Claro

Clear Mobitel

CLEAR mobyl

Cleartalk

Clearwire

CNT

Commnet Wireless

Convergence Technologies

Cosmote

Cox Communications

Cricket

Cross Telephone

CSL Limited

Custer Telephone

Datang Mobile

Dedicado

Deutsche Telekom

Dialog Axiata

DiGi

Digitel

Dish Network

DNA

DPC/AIS

Du

E Plus

Elisa

Emobile

EMT

Energy Australia Ausgrid

Entel

Entel Movil

Entel PCS

ERA



Ericsson

Etex Telephone Co-op

Etisalat

Etisalat Misr

Everything Everywhere

Fitel

FPT Telecom

Fujitsu

GE

Genius Brand

Glo Mobile

Global Mobile

Globe

Globenet

Google

H3G

HCPT

Hewlett Packard (HP)

Hibernia

High Speed Access Corporation

Hong Kong Telecommunications

HTC

Huawei

Huawei Australia

Huawei Europe

Huawei North America

Hutchinson Telecommunications

Hutchison 3

IBM

ICE

Indosat

International Business Machines Corp (IBM)

International Turnkey Systems

Kcell

KDDI

Kordia

Kore Telecom

KPN

KPN Base



1/-	_
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Lattelecom

Leap Wireless

Level 3

LG U+

LightSquared

LMT

M1

M1 Singapore

Magticom

Maxis

Megafon

MetroPCS

Millicom

Mobikom Austria

Mobily

Mobinil

Mobistar

Mobitel

Mobyland

Moldcell

Monaco Telecom

Mosaic Telecom

Motorola

Movicel

Movistar

MTC

M-Tel

MTN

MTNL

MTS

MTS Allstream

MTS-Ukraine

NBN Co

Ncell

NEC

Nextel

Nokia

Nokia Siemens Networks



Nokia Siemens Networks (NSN)

Northwest Cell

NTT DoCoMo

Nucleus Connect

02

O2 Secure Wireless

OAO Voentelecom

Oi

Omantel

Omnitel

One Communications

Open mobile

Optimus

Optus

Orange

Orange Armenia

Orange Telecom

P1 Networks

Panhandle Telephone Co-op (PTC)

PCCW

PCDT Smart

Peoples Telephone Co-op (PTC)

Personal

Piltel

Pioneer Cellular

PriceWaterhouseCoopers (PWC)

PTCL

Public Service Wireless

Qtel

Qualcomm India

Reliance

Rogers Wireless

Rostelecom

S and R Communications

S&T Telephone Cooperative

Safaricom

Samsung

Sasktel

SFR



Siemens

SingTel

SK Telecom

Sky Brazil

Skype

Smart Communications

Smartone

Softbank Group Company

Softbank Mobile

Sonaecom

SpeedConnect

Sprint

Starcomms

Starhub

STC

Strata Networks

Suddenlink

Sunrise

Swisscom

T Mobile

T Mobile Slovensko

T Mobile USA

TDC

Telcel

Tele2

Tele2 Sweden

Telecom Italia

Telecom NZ

Telefonica

Telenet

TeleNor

Telenor Magyarorszag

Telenor Sweden

Telfort

TeliaSonera

Telkom

Telkomsel

Telmex

Telstra



Telus

Texas Energy Network

T-Hrvatski Telekom

Thumb Cellular

Tikona Digital

TIM

TMN

TOT

Triatel

True Move

Tunisiana

Turkcell

Tyco Communications

U Mobile

UCell

UK Broadband

Ultrafast Fiber (New Zealand)

UME EPM

Unicom

United Wireless

Unitel

US Cellular

VDC

Verizon Wireless

VHA

Videotron

Viettel

Vimpelcom

VIPNet

Viva

Viva Bahrain

Viva Cell-MTS

Vivid Wireless

Vivo

Vodacom

Vodafone

Vodafone NZ

Vodafone Portugal

Vodafone Qatar



Vox

WAC

Wataniya Telecom

WBS

Wind

Wind Mobile

Woosh

XL Axiata

XO

Xplorenet

Yoigo

Yota

ZAIN

Ziggo4

ZODAFONES

ZTE

ORGANISATIONS MENTIONED IN THIS REPORT

3G Americas

3rd Generation Partnership Project (3GPP)

3rd Generation Partnership Project 2 (3GPP2)

ATIS

CCIB (Centro de Convenciones Internacional de Barcelona)

CDG

Chinese Army

Distributed Management Task Force

DSL Forum

European Organization for Nuclear Research (CERN)

GSMA (Groupe Sp?ciale Mobile Association)

IMS World Forum

IEEE (Institute of Electrical and Electronics Engineers)

International Telecommunications Union (ITU)

Internet Engineering Task Force

LSTI (The LTE/SAE Trial Initiative)

NASDAQ (National Association of Securities Dealers Automated Quotations)

National Institute of Standards and Technology

NGMN (Next Generation Mobile Networks Alliance)

OIF (Optical Internetworking Forum)



OMA (Open Mobile Alliance)
Peoples Liberation Army (PLA)
Swedish Post and Telecom Agency (PTS)
TM Forum (TMF)
US Department of Commerce
US House of Representatives
WiMAX Forum



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