# The 20 Leading Companies in Armoured Vehicles 2012: Competitive Landscape Analysis 

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## Abstracts

## Report Details

Armoured vehicles are central to military operational deployments, whether they are humanitarian or combat in nature. The utility of armoured vehicles has been clearly evident over the past decade within Iraq and Afghanistan, as troops have used armoured vehicles for engagement, troop transfer, and patrol duties. Visiongain's report The 20 Leading Companies in Armoured Vehicles 2012: Competitive Landscape Analysis determines the percentage share and market positioning for each of the 20 leading companies within the armoured vehicles market; a marketplace assessed to be worth $\$ 10.97$ bn by Visiongain in 2012.

The cycle of troop experience leading to industry innovation has had a profound impact on the armoured vehicles market, as industry leaders, government, and military officials are now concerned with the development of a new wave of armoured vehicles that are both flexible enough to adapt to unforeseen challenges, and strong enough to fulfil tasks.

Coupled with this, leading armoured vehicle companies are now faced with a multi market environment, where contracts to Asia, the Middle East and South America are as valuable in some cases as traditional European or US armoured vehicle programme opportunities. As a result, companies face a choice to either concentrate designs on a home market for armoured vehicles, or to try and fulfil all requirements by offering adaptable armoured vehicle platforms. In addition, the context of the economic environment which encircles many Western nations must also be taken into account.

## Unique Selling Points

Comprehensive analysis of the 20 leading companies within the armoured vehicles market for 2012

157 tables, charts and graphs that quantify and analyse the competitive landscape for the leading 20 companies within the armoured vehicles market.

Market share percentages and market positioning for each of the leading 20 armoured vehicle companies for 2012

Competitor analysis and Future Outlook analysis for all 20 leading companies within the armoured vehicles market for 2012

Significant contract and programme awards detailed for all 20 leading companies within the armoured vehicles market

SWOT (Strengths, Weaknesses, Opportunities, Threats) for each of the 20 leading companies within armoured vehicles for 2012

SWOT (Strengths, Weaknesses, Opportunities, Threats) analysis of the armoured vehicles market for 2012-2022

Analysis of the drivers and restraints of the armoured vehicles market
Assessment of the major issues facing companies within the armoured vehicles market

## Methodology

This report has been compiled by combining information obtained from a wide range of primary and secondary research sources, producing a broad industry overview. Visiongain sought opinions from leading figures in the armoured vehicles market to underpin the analysis of market drivers and restraints.

The study draws on a diverse range of official corporate and governmental announcements, media reports, policy documents, industry statements and expert opinion as a basis for discussing and predicting developments in the armoured vehicles
market. Whilst care has been paid to ensure that all company details and financial indices are correct, Visiongain accepts that this information is subject to change and its accuracy cannot be guaranteed.

Visiongain considers that this methodology results in an accurate, objective mixture of analyses and forecasts.

Why you should buy The 20 Leading Companies in Armoured Vehicles 2012: Competitive Landscape Analysis

You will receive a comprehensive analysis of the 20 leading companies within the armoured vehicles market in 2012

You will find 157 tables, charts and graphs that quantify and analyse the competitive landscape for the leading 20 companies within the armoured vehicles market.

You will discover market share percentages and market positioning for each of the leading 20 armoured vehicle companies for 2012

You will receive in depth analysis of all 20 leading companies within armoured vehicles for 2012 including product lists, contract details, competitors, and future analysis:

AM General

BAE Systems

Doosan DST

FNSS

General Dynamics

Iveco

KMW

Kurganmashzavod<br>Lockheed Martin<br>Navistar Defense<br>Nexter Systems<br>Norinco<br>Oshkosh<br>Panhard<br>Patria<br>Renault Trucks Defense<br>Rheinmetall Defence<br>Textron Inc<br>Thales Australia<br>Uralvagonzavod<br>Others

You will receive a SWOT analysis each of the 20 leading companies within the armoured vehicles market for 2012

You will discover a SWOT analysis that examines the entire armoured vehicles market from 2012-2022

You will receive detailed contract information for armoured vehicles programmes

You will learn about the drivers and restraints of the armoured vehicles market

You will be able to analyse and assess the major issues facing companies within
the armoured vehicles market

## What is the structure of the report?

Chapter 1 is the executive summary.
Chapter 2 of this report provides an introduction to the leading 20 armoured vehicles companies for 2012.
Chapter 3 provides analysis of the leading 20 armoured vehicles companies' market share allocations for 2012, together with regional and country analysis of the location of the leading 20 armoured vehicle companies
Chapter 4 analyses the 20 leading companies operating within the armoured vehicles market, providing market share allocations and market positioning, contract and programme analysis, and a SWOT analysis for each company. The chapter also includes a section on the other leading armoured vehicles companies not ranked within the top 20 by this Visiongain report
Chapter 5 is a SWOT analysis of the armoured vehicles market
Chapter 6 is a summary of the report, outlining the main conclusions of the analyses.
Chapter 7 provides a glossary of terms used within the report

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## COMPANIES LISTED

AAI Logistics \& Technical Services
AAI Test \& Training
AAI Unmanned Aircraft Systems
ADS Gesellschaft f?r aktive Schutzsysteme mbH
Advanced Design Services GmbH
Al Taif Technical Services
Alcoa Inc.

All Russian Scientific Research Institute of Transport Engineering Altai Motor Plant JSC
AM General LLC
Anhui Jianghuai Automobile Co. Ltd
Armor Holdings Inc.
ARTEC GmbH (JV)
Arzamas Engineering Plant AMZ
Ashok Leyland Defence Systems Ltd (ALDS)
ATM - Computer Systeme GmbH
Auverland
AxleTech International
BAE Systems Plc
BAE Systems Mobility \& Protection Systems
BAE Systems, Land Systems South Africa
Bell Helicopter Textron Inc
Bin Jabr Group Ltd.
Blockbuster L.L.C
Blue Diamond Truck Co. LLC
Bombardier Transport North America
Caterpillar Inc
Caterpillar UK
Central Scientific Research Institute Burevestnik
Cessna Aircraft Company
Cheboksary Aggregate Works JSC
CHTZ- Uraltrac Ltd
CNH Global N.V
CON-E-CO, London Machinery Inc
CTA International
Curtiss-Wright Corporation
Daimler AG
Defence Support Group
Defensa Ibersystems.
Denel (Pty) Limited
Denel Land Systems
Design office of Transport Mechanical Engineering
Doosan Corporation
Doosan DST Co. Ltd
Doosan Engine
Doosan Engineering \& Construction
Doosan Group
Doosan Heavy Industries \& Construction
Doosan Industrial Vehicle
Doosan Infracore
Doosan Infrastructure Support Business (ISB)
Doosan Mottrol
DRB-HICOM Defence Technologies Sdn. Bhd. (DEFTECH)
DRS Technologies
Dutch Defence Vehicle Systems (DDVS)
EADS (European Aeronautic Defence and Space Company)
Elbit Systems
Enterprise Integration Group (EIG).
Euro-Shelter
E-Z-GO
FFG Flensburger Fahrzeugbau Gesellschaft mbh
Fiat Industrial S.P.A
FNSS Savunma Sistemleri A.?. (FNSS)
Force Protection, Inc.
Ford Motor Company
FPT Industrial S.p.A.
General Dynamics Advanced Information Systems
General Dynamics Bath Iron Works
General Dynamics C4 Systems
General Dynamics Electric Boat
General Dynamics Information Technology
General Dynamics Marine Systems
General Dynamics NASSCO
General Dynamics Aerospace
General Dynamics Armament and Technical Products
General Dynamics Aviation Services
General Dynamics Combat Systems
General Dynamics European Land Systems (GDELS)
General Dynamics European Land Systems (GDELS) Germany
General Dynamics European Land Systems (GDELS) Mowag
General Dynamics European Land Systems (GDELS) Santa Barbara Sistemas
General Dynamics European Land Systems (GDELS) Steyr
General Dynamics Gulfstream Aerospace
General Dynamics Information Systems and Technology
General Dynamics Jet Aviation

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General Dynamics Land Systems (GDLS)
General Dynamics Land Systems Australia (GDLS-A)
General Dynamics Land Systems Canada (GDLS-C)
General Dynamics Ordnance and Tactical Systems
General Dynamics Robotic Systems (GDRS)
General Dynamics UK Limited
General Dynamics Corporation (GD)
General Motors (GM)
General Tactical Vehicles (JV)
GIAT Industries
Greenlee Textron Inc
Hatehof
HDVS-Hellenic Defence Vehicle Systems
Hendrickson International Corporation
HIL Industries Holding GmbH (JV)
Honeywell International
Hutchinson Industries
Hyundai Rotem Company
IBD Deisenroth Engineering
Icahn Associates Corp
IMT
Iveco Defence Vehicles
Iveco DV Benelux
Iveco DV Espana
Iveco DV France
Iveco DV Germany
Iveco DV UK
Iveco S.p.A
Jacobsen
Jenoptik AG
Jerr-Dan Corporation
JLG Industries
JSC KAMAZ
JWF Defense Systems
Kamensk-Uralsky Foundry
Kautex Textron GmbH & Co
Kewaunee Fabrications LLC
Kirloskar Oil Engines Ltd
KMW Asia Pacific
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KMW do Brasil
KMW Turkey
KMWS- KMW Schweiss Technik
Kongsberg Defence & Aerospace AS
Kongsberg Defense
Kraslesmash JSC
Krasnoyarsk Combine Harvester Works JSC
Krauss-Maffei Wegmann GmbH & Co. KG (KMW)
KT&G Corporation (Korea Tobacco & Ginseng)
Kurganmashzavod JSC (KMZ)
Lindsay Goldberg, LLC.
Lipetsk Plant of Crowler Tractors JSC
Lockheed Martin Advanced Technology Laboratories
Lockheed Martin Aeronautics
Lockheed Martin Australia
Lockheed Martin Canada
Lockheed Martin Center for Innovation
Lockheed Martin Corporation
Lockheed Martin Electronic Systems
Lockheed Martin Enterprise Operations
Lockheed Martin Global Training and Logistics
Lockheed Martin Information Systems & Global Services (IS&GS)
Lockheed Martin Missiles & Fire Control
Lockheed Martin Mission Systems & Sensors (MS2)
Lockheed Martin Space Systems
Lockheed Martin UK (United Kingdom)
Luitpoldhuette AG (Germany)
Lycoming
MacAndrews & Forbes Holding Inc
Machinery & Industrial Group N.V
Mahindra & Mahindra
Mahindra Navistar
MAN Nutzfahrzeuge AG
MarineSoft Entwicklungs- und Logistikgesellschaft mbH
McNeilus Companies Inc
Medtec Ambulance Corporation
Meggit PLC
Meggitt Defense Systems Inc
Meritor, Inc
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Military Industrial Company LLC
Millog Oy
Moog
Motorola, Inc.
Motovilikhinskie Zavody
MTL
Mubadala Development Company
Murom Special Design Office
Nammo AS
Navistar Defense
Navistar Defense Europe B.V. - Middle East
Navistar Defense U.K. LTD
Navistar Engine Group
Navistar Financial Group
Navistar International Corporation
Navistar Parts
Navistar Truck Group
NBC-Sys
Nexter Canada Incorporated
Nexter Electronics
Nexter Group
Nexter Mechanics
Nexter Munitions
Nexter Systems
Nexter Training
NG2 Global
Nimr Automotive
Norinco (The China North Industries Group Corporation)
Norinco Corp
Northrop Grumman Corporation
Nova Quintech
Nurol Holding AS
OJSC Factory No.9
Onega Tractor Plant Ltd
Optsys
Oshkosh Corporation
Oshkosh Defense
Oshkosh Specialty Vehicles
Oto Melara
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Otokar
Pacific Architects and Engineers (PAE)
Panard General Defense
Panhard
Paramount Group
Patria Aerostructures Oy
Patria Aviation
Patria Holding Oyj
Patria Land \& Armament Oy
Patria Land Services Oy
Patria Oyj
Patria Pilot Training Oy
Patria Systems Business Unit
Pierce Manufacturing Inc
PreVost Bus
Procerus Technologies
Promtractor JSC
Promtractor-Promlit Ltd
Promtractor-Wagon CJSC
PSM GmbH (JV)
QinetiQ
QTC Holdings Inc
Rafael Advanced Defense Systems Ltd.
Raytheon Canada
Renault Trucks
Renault Trucks Defense
Renco Group
Research and Production Company on Scientific and Engineering Innovations
Rexcon
Rheinmetall AG
Rheinmetall Canada inc.
Rheinmetall Defence
Rheinmetall Landsysteme GmbH
Rheinmetall MAN Military Vehicles GmbH (RMMV)
Rheinmetall Nederland B.V
Rosoboronexport
Rostechnologii Corporation
Rostekhnologii
RUAG

## Rubtsovsky Machine Works

Saab Group
SAIC,Inc.
Sambre et Meuse
Sandia Corporation (Sandia National Laboratory)
Scientific and Production Enterprise Elctromashina
Scientific Research Institute of Engines
SciSys UK Ltd
Selex Galileo
Silvatec A.S. (Denmark)
Sim-Industries B.V
Simtec AG
Singapore Technologies Kinetics (ST Kinetics)
SOE Kharkiv Morozov Machine Building Design Bureau
Spartan Chassis, Inc
Special Design Office of Transport Mechanical Engineering
ST Kinetics
Stork PWV
Streit Group
Tatra A.S.
Tellumat (Pty) Ltd
TEMCO
Textron Defense Systems
Textron Financial Corporation
Textron Inc
Textron Marine \& Land Systems
Textron SC \& Rheinmetall-C
Textron Systems Advanced Systems
Textron Systems Corporation
Thales Australia
Thales Group
Thales UK
The Boeing Company
Time Warner Inc
TKE
Tractor Company Volgograd Tractor Plant Ltd
Ultra Electronics
United Launch Alliance (JV)
United Space Alliance (JV)

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Ural Design Office of Transport Mechanical Engineering
Ural Scientific and Technological Complex
Ural Scientific Research Technological Institute
Ural Transport Machinery Plant
Uralcryomash
Uralvagonzavod (OJSC Research and Production Corporation UralVagonZavod (UVZ))
UVZ International S.A.R.L
Venediktov
Viking Truck & Equipment
Vladimir Motor-Tractor Works JSC
Vogel & Noot
Volgograd machine-building company VGTZ Ltd
Volvo Aero
Volvo Buses
Volvo Construction Equipment
Volvo Financial Services
Volvo Group
Volvo Penta
Volvo Trucks
VT Halter Marine, Inc.
Wegmann USA, Inc DDVS
Westwire
Zauralsky Forge&Cast Factory Ltd
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## GOVERNMENT AGENCIES AND OTHER ORGANISATIONS MENTIONED IN THIS REPORT

Afghan National Army

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Anniston Army Depot (ANAD)
Armed Forces of the Philippines
Bahrain Defence Force
Belgium Army
Brazilian Army
Canadian Army
Canadian Department of National Defence
Canadian Forces
Federal State Unitary Enterprise Central Scientific Research Institute of Materials
Finnish National Bureau of Investigation (NBI)
French Army
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French Ministry of Defence<br>Iraqi Army<br>Malaysian Armed Forces<br>People's Liberation Army (PLA)<br>Qatar Armed Forces<br>Republic of Korea Army (ROKA)<br>Royal Saudi Land Forces (RSLF)<br>Russian Federation Economic Development Ministry<br>Swedish Armed Forces<br>Swedish Defense Materiel Administration (FMV)<br>The Ministry of Defence of the Russian Federation<br>Turkish Armed Forces<br>United Arab Emirates Union Defence Force<br>US Army<br>US Department of Defense (DOD)<br>US Marine Corps (USMC)

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