

Vietnam's real - estate market report Comprehensive Report Q1/2020

<https://marketpublishers.com/r/VD0058BF56AFEN.html>

Date: May 2024

Pages: 127

Price: US\$ 1,995.00 (Single User License)

ID: VD0058BF56AFEN

Abstracts

Vietnam Real Estate Market

In 2019, foreign investors continue to gain the upper hand in prominent M&A events in Vietnam's real estate market. Retail: optimistic movements when the supply (in Hanoi) and the average absorption rate increase. Office: new supply is still coming from Grade B offices. Rents have increased steadily due to meeting customer requirements, with occupancy rates of over 90%. Industrial park: Constant supply. Occupancy rate, rent is constantly improving. Apartments for rent: Hanoi market in the fourth quarter with additional Grade A apartments, HCMC market. HCM did not record additional supply, prices and vacancy rates were maintained stable.

Hotel: supply decreased in both areas, prices and occupancy rates increased sharply due to the increase in tourists. Apartments for sale: The supply has increased in both Hanoi and Ho Chi Minh City. HCM, sales increased due to the market demand is still very high. Villa, adjacent: Hanoi continues to record growth in both new supply as well as the number of units sold in the city. HCM City is in short supply again due to slow business licensing.

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