

# Vietnam Pharmaceutical Standard Report

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## Abstracts

### VIETNAM PHARMACEUTICAL INDUSTRY

Products of Vietnamese pharmaceutical companies are mostly concentrated in simple dosage forms, Generic form, low value, overlapping and lack of specific special and complex drugs. The rate of new drug research investment of domestic companies only accounts for about 5% of revenue while foreign companies are 15%.

The total value of the pharmaceutical industry in 2018 is estimated at US \$ 5.9 million, of which the major contribution from this growth is from imported pharmaceuticals. Although drug spending per capita increased sharply, reaching USD 61.8 / person / year.

In the first 9 months of 2019, Vietnam's pharmaceutical import turnover increased over the same period in 2018. Pharmaceutical exports increased over the same period in 2018, in which, the main form of payment was TTR accounting for 93%. . Conditions of delivery CIF accounts for about 70%, FOB 8.6% of total export orders.

According to information about declared drug prices published on the website of the Drug Administration of Vietnam - the Ministry of Health, from the beginning of the year to April 19, 2019: Regarding imported medicines, there are 551 times of medicine items declared prices. , 68 times of goods re-declared prices; Regarding domestically produced drugs, there were 1,284 items of price declaration, 173 times of goods subject to re-declaration.

Pharmaceutical products are in the essential demand group, so the economic growth has almost no effect on the growth rate of the industry, the motivation for development of the industry is to be protected from state policies. The trend of M&A between domestic and foreign enterprises is strong for both manufacturing and distribution

groups. Vietnam Pharmaceutical Industry is forecast to continue double-digit growth.

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