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Vietnam Pharmaceutical Standard Report Q2/2018

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Abstracts

VIETNAM PHARMACEUTICAL INDUSTRY

Products of the Vietnam Pharmaceutical Corporation are mostly focused on simple dosage forms, Generic form, low values, overlapping and lack of therapeutic, complex dosage drugs. The rate of new drug research investments of domestic companies accounted for only about 5% of revenue while foreign companies were 15%.

The total value of the pharmaceutical industry in 2018 was estimated at $ 5.9 million, of which a significant contribution from this growth was from imported pharmaceuticals. Although drug expenditure per capita increased sharply to 61.8 USD/person/year.

In the first 3 months of 2019, Vietnam's pharmaceutical import turnover increased by 16.2% compared to the same period in 2018. Pharmaceutical exports rose by 2% compared to the same period in 2018, in which, TTR was the main payment form, accounting for 93%. CIF delivery conditions accounted for about 70%, FOB made up 8.6% of total export orders.

According to the information about drug prices declared on the website of the Drug Administration - Ministry of Health, from the beginning of the year to April 19, 2019: Regarding imported drugs, there were 551 drug items whose prices were declared , 68 drug items whose prices were re-declared; About domestic drugs, there were 1,284 drug items of price declaration, 173 drug items whose prices were re-declared.

Pharmaceutical products are essential needs, so the economic growth has almost no effect on the industry's growth rate, the driving force is protected from state policies. The M&A trend between domestic and foreign enterprises is strong for both manufacturing and distribution groups. The Vietnam Pharmaceutical industry is forecast to continue to grow in double digits.

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