

Vietnam Pharmaceutical Comprehensive Report

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Abstracts

VIETNAM PHARMACEUTICAL INDUSTRY

Products of Vietnamese pharmaceutical companies are mostly concentrated in simple dosage forms, Generic form, low value, overlapping and lack of specific special and complex drugs. The rate of new drug research investment of domestic companies only accounts for about 5% of revenue while foreign companies are 15%.

The total value of the pharmaceutical industry in 2018 is estimated at US \$ 5.9 million, of which the major contribution from this growth is from imported pharmaceuticals. Although drug spending per capita increased sharply, reaching USD 61.8 / person / year.

In the first 9 months of 2019, Vietnam's pharmaceutical import turnover increased over the same period in 2018. Pharmaceutical exports increased over the same period in 2018, in which, the main form of payment was TTR accounting for 93%. . Conditions of delivery CIF accounts for about 70%, FOB 8.6% of total export orders.

According to information about declared drug prices published on the website of the Drug Administration of Vietnam - the Ministry of Health, from the beginning of the year to April 19, 2019: Regarding imported medicines, there are 551 times of medicine items declared prices. , 68 times of goods re-declared prices; Regarding domestically produced drugs, there were 1,284 items of price declaration, 173 times of goods subject to re-declaration.

Pharmaceutical products are in the essential demand group, so the economic growth has almost no effect on the growth rate of the industry, the motivation for development of the industry is to be protected from state policies. The trend of M&A between domestic and foreign enterprises is strong for both manufacturing and distribution

groups. Vietnam Pharmaceutical Industry is forecast to continue double-digit growth.

Contents

Abbreviations

Report summary

1. BUSINESS ENVIRONMENT

1.1. Macroeconomic situation

1.2. Legal framework

1.3. Trade Agreements

2. PHARMACEUTICAL INDUSTRY OVERVIEW

2.1. Global Pharmaceutical Industry

2.1.1. Production - Consumption

2.1.2. Export - Import

2.1.3. Production and Consumption Situation in major countries

2.1.4. Large Enterprises in the world

2.2. Vietnam Pharmaceutical Industry Overview

2.2.1. History of Vietnam Pharmaceutical Industry

2.2.2. Industry Position

2.2.3. Industry Scale and Feature

2.2.4. Value Chain of Vietnam Pharmaceutical Industry

2.2.5. Raw materials

2.2.6. Production technology

2.2.7. R&D

2.2.8. Production

2.2.9. Consumption

2.2.10. Export - Import

2.2.11. Price movements

2.2.12. Distribution system

2.3. Risks and challenges

2.4. Industry planning

2.5. Driving forces and forecast

3. ENTERPRISE ANALYSIS

3.1. Profitability Ratios

3.2. Cost structure

3.3. Asset Management Ratios

3.4. Capital Structure

3.5. Solvency

3.6. Return on Investment

4. APPENDIX OF FINANCIAL STATEMENTS

List Of Tables

LIST OF TABLES

- Table 1: Top pharmaceutical exporting countries, 2016-2018e
- Table 2: Top pharmaceutical importing countries, 2016-2018e
- Table 3: General information about the healthcare industry of The U.S, 2017e
- Table 4: General information about the healthcare industry of Japan, 2017e
- Table 5: General information about the healthcare industry of China, 2016e
- Table 6: General information about the healthcare industry of Germany, 2017e
- Table 7: General information about the healthcare industry of France, 2017e
- Table 8: Origin of machinery and equipment of a number of large pharmaceutical companies
- Table 9: Some major machineries in pharmaceutical manufacturing line
- Table 10: Statistics of drug production by category, 2013 –3/2019e
- Table 11: M&A pharmaceutical production group, 2017 - 2018
- Table 12: Vietnam's top import partners, Q1/2019
- Table 13: Top exporting enterprises, Q1/2019
- Table 14: Price movements of some major drugs in the market, 3/2018 – 3/2019
- Table 15: The difference in the price of some drugs at some drug stores, 2019
- Table 16: The number of medical facilities, 2010 - 2017
- Table 17: Typical chain of pharmacies, 2018
- Table 18: M&A in pharmaceutical distribution group, 2017 - 2018
- Table 19: Average cost of R&D to produce new drugs (USD million)
- Table 20: Top 10 M&A in the world, 2017
- Table 21: Top businesses by Biotechnology technology, 2024
- Table 22: 10 typical pharmaceutical enterprises in 2018

List Of Figures

LIST OF FIGURES

- Figure 1: GDP growth rate by quarter (%), 2016 - 2019
- Figure 2: Consumer drug and medical service price index, 2012 - Q1/2019
- Figure 3: VND/USD exchange rate, 1/2013 - 3/2019
- Figure 4: VND/CNY exchange rate, 1/2016 – 3/2019
- Figure 5: Population structure, 1999 - 2018
- Figure 6: Population and population growth, 2006 -2018
- Figure 7: Import of pharmaceuticals, 2012 - Q1/2019
- Figure 8: The number of new drugs authorized by the FDA, 2010 - 2018
- Figure 9: Investment in R&D in the world, 2010 - 2024f
- Figure 10: Top 10 enterprises with the largest R & D costs, 2017
- Figure 11: Top 10 enterprises with the largest R & D costs, 2024
- Figure 12: Revenue of the global pharmaceutical industry, 2010 - 2017e
- Figure 13: Worldwide prescription drug sales, 2010 - 2017
- Figure 14: Worldwide Drug Sales by Technology, 2010 - 2017
- Figure 15: Drug consumption by types, 2011 - 2017
- Figure 16: Drug consumption by group, 2017
- Figure 17: Top 10 therapeutic classes by estimated global pharmaceutical sales*, 2017
- Figure 18: Worldwide pharmaceutical exports, 2010 - 2018e
- Figure 19: Revenue of China's pharmaceutical industry, 2012 - 2016
- Figure 20: Top 10 pharmaceutical enterprises with largest revenue, 2018
- Figure 21: Import of raw materials, 2012 - Q1/2019
- Figure 22: Import of pharmaceutical raw materials, Q1/2018 - Q1/2019e
- Figure 23: Average capital, fixed assets and long-term average investment of enterprises, 2010 - 2017
- Figure 24: Number of enterprises and workers in medicine, chemical and pharmaceutical manufacturing sectors, 2010 - 2017
- Figure 25: Revenue and profit before tax, 2010 - 2017
- Figure 26: Domestic pharmaceutical production value, 2010 - 2018e
- Figure 27: Market value of pharmaceutical industry, 2010 - 2018e
- Figure 28: Value ratio of domestically produced medicines in Vietnam, 2010 – 2018e
- Figure 29: Domestically produced medicine consumption, 2010 – 3/2019e
- Figure 30: Spending on medicines in Vietnam, 2009 – 2017e
- Figure 31: Spending on medicines per capita in some countries, 2017e
- Figure 32: Medicines consumption structure by channel, 2011- 2018e
- Figure 33: Current status of Patented and Generic drugs, 2011 - 2018e

- Figure 34: Market value of prescription drugs (ETC), 2011 – 2017e
- Figure 35: Market value of non-prescription drugs (OTC), 2010 – 2017e
- Figure 36: OTC revenue structure by selling channel, 2018
- Figure 37: Patented drugs (Patent), 2010 – 2018e
- Figure 38: Generic drug market, 2010 – 2018e
- Figure 39: Import of pharmaceuticals, 2012 - Q1/2019e
- Figure 40: Pharmaceutical imports, 2017 – Q1/2019e
- Figure 41: Pharmaceuticals imports from India, 2013 – Q1/2019
- Figure 42: Top importing enterprises *, Q1/2019
- Figure 43: Pharmaceutical export, 2012 - Q1/2019
- Figure 44: Export structure by country, Q1/2019
- Figure 45: Rate of drug re-price (increase), 2013 - 2018
- Figure 46: Top pharmaceuticals distribution enterprise by revenue, 2018e
- Figure 47: Typical drug distribution chains, 2017-2018
- Figure 48: Unqualified sample ratio, 2010 – 2016e
- Figure 49: Total healthcare expenses, 2010 – 2017f
- Figure 50: Population tower, 2018
- Figure 51: Over-60 population growth in the world, 1950 – 2050
- Figure 52: M&A of pharmaceutical industry, 2010 - 9T/2018
- Figure 53: Sales of prescription drugs, 2017 - 2024f
- Figure 54: Sales of top largest companies, 2024f
- Figure 55: Production of drugs according to technology, 2017 - 2024f
- Figure 56: Growth of total drug consumption value in Vietnam, 2012 - 2022f
- Figure 57: Drug expenditure per capita, 2017 - 2022f
- Figure 58: DHG's Shareholder structure, 2018
- Figure 59: TRA 's Shareholder structure, 2018
- Figure 60: DMC 's Shareholder structure, 2018
- Figure 61: Imexpharm 's Shareholder structure, 2018
- Figure 62: OPC 's Shareholder structure, 2018
- Figure 63: SPM 's Shareholder structure, 2018
- Figure 64: Vimedimex 's Shareholder structure, 2018
- Figure 65: DHT 's Shareholder structure, 2018
- Figure 66: DBT 's Shareholder structure, 2018
- Figure 67: LDP 's Shareholder structure, 2018
- Figure 68: Gross profit margin, 2017 - 2018
- Figure 69: Selling expenses, 2017 - 2018
- Figure 70: Enterprise management costs, 2017 - 2018
- Figure 71: Inventory days, 2018
- Figure 72: Average collection period, 2018

Figure 73: Asset rotation, 2018

Figure 74: Self-financing ratio, 2017 - 2018

Figure 75: Solvency, 2017 - 2018

Figure 76: Profit ratio, 2017 - 2018

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