

Vietnam Dairy Industry Comprehensive Report

<https://marketpublishers.com/r/V53A6B7BEC63EN.html>

Date: May 2024

Pages: 161

Price: US\$ 1,995.00 (Single User License)

ID: V53A6B7BEC63EN

Abstracts

VIETNAM DAIRY INDUSTRY

Milk is an important and essential food but due to its high price compared to the average income of Vietnamese people, spending on this product is limited. Spending on milk accounts for more than 10% of total food expenditure in Vietnam. In the period of 2010-2018, revenue of dairy enterprises has been constantly growing at an average rate, Vietnam's dairy industry has grown at CAGR of 12.7% / year. Revenue growth of the dairy industry was mainly attributed to two main segments: powdered milk and liquid milk, accounting for 75% of the total market value.

Vietnam's liquid milk market has a compound annual growth rate of 20.9% in the period of 2010 - 2018. By the end of September 2019, revenue of liquid milk consumption in Vietnam increased rapidly compared to the same period in 2018. Sales of powdered milk grew continuously during the period from 2010 to 2018, with a compound annual growth rate (CAGR) of 19.4% during this period. Sales of powdered milk in the first 9 months of 2019 increased compared to the same period in 2018. Sales of condensed milk in the first quarter of 2019 increased by 4.3% compared to the same period in 2018. According to VIRAC's forecast, the dairy market Especially, although the growth is slow, it will still maintain a stable growth rate of around 5% / year for the next 5 years.

The dairy industry has been actively contributing to the country's economy with rapid growth, the following year is always higher than the previous year, an average of 15-17% / year. Vietnam's dairy processing industry has been planned to develop to 2020, with a vision to 2025 with innovative mechanisms and policies to help businesses in the industry develop and increase competition when integrating.

Contents

Abbreviations

Executive Summary

I. Business environment

1. MACROECONOMIC SITUATIONS

2. LEGAL FRAMEWORK

3. TRADE AGREEMENTS

II. Global market

1. CHAIN VALUE OF THE DAIRY INDUSTRY

2. INPUT MATERIALS

3. INDUSTRY SITUATION

4. TYPICAL PRODUCING COUNTRIES

5. KEY PLAYERS IN THE WORLD

III. Vietnam's market

1. HISTORY OF ESTABLISHMENT AND DEVELOPMENT

2. PRODUCING PROCEDURES

3. PRODUCING TECHNOLOGY

4. INPUT MATERIALS

5. PRODUCTION

6. CONSUMPTION

7. EXPORT - IMPORT

8. INVENTORY

9. PRICE

10. DISTRIBUTION

11. COMPETITION ANALYSIS

IV. Industrial risks

1. INDUSTRIAL RISK

2. SWOT ANALYSIS

V. Industrial development plan

1. POPULATION GROWTH

2. RAISING INDUSTRY DEVELOPMENT

3. DAIRY INDUSTRY DEVELOPMENT

VI. Prospects and forecasts

1. DEVELOPMENT INCENTIVES

2. FORECASTS

VII. Business analysis

1. OVERVIEW

2. FINANCIAL ANALYSIS

VIII. Financial analysis annex

List Of Tables

LIST OF TABLES

Table 1: Import tax on milk and dairy products to Vietnam

Table 2: Import tariffs for dairy products applied to countries in the CPTPP, 2017

Table 3: World's top 5 biggest butter importing countries, 2016-2017

Table 4: World's top 20 largest dairy companies, 2017

Table 5: Some brands of powdered milk in Vietnam

Table 6: Description of goods under the HS code

Table 7: Retail price of some powdered milk products for kids under six years old in 3/2019

Table 8: Forecast for some basic population indicators up to 2019

Table 9: Development planning for dairy products to 2020, vision to 2025

Table 10: Indicators for performance efficiency, 2017

List Of Figures

LIST OF FIGURES

List of figures

- Figure 1: GDP and dairy consumption per capita
- Figure 2: Expenditure structure of Vietnamese people, 2018
- Figure 3: Market share of Beverage (excluding Beer) by shopping channels of age groups, 2018
- Figure 4: Rate of urbanization in Vietnam, 2010 - 2018
- Figure 5: Growth in urban and rural dairy consumption by quarter, 2015–2018
- Figure 6: Total population and population structure in working age period 2010-2018
- Figure 7: VND/USD exchange rate, 1/2013 – 3/2019
- Figure 8: Monthly CPI Fluctuation 1/2015 - 3/2019
- Figure 9: Consumer confidence index by quarter, Q1/2014 – Q4/2018
- Figure 10: Retail sales of goods, 2010 - Q1/2019
- Figure 11: Dairy industry value chain and added value by stage
- Figure 12: Classification of milk and dairy products
- Figure 13: Number of dairy cows in the world, 2008-2018
- Figure 14: Structure of dairy cows worldwide, 2017e
- Figure 15: Production of dairy cow, 2015-2019f
- Figure 16: Raw milk production in the world, 2011-2018e
- Figure 17: Market share of cow milk production by region, 2018e
- Figure 18: Cow milk production in some areas, 2018e
- Figure 19: Cost of milk production in the world 2017 (USD/100kg)
- Figure 20: Price of raw milk in the world, 1/2014 - 3/2019
- Figure 21: Liquid milk production and consumption, 2012 – 2019f
- Figure 22: Fresh milk consumption per capita, 2008-2023f
- Figure 23: Milk consumption per capita growth 2006 - 2025
- Figure 24: Liquid milk trade, 2008-2023f
- Figure 25: Exports structure by country, 2018
- Figure 26: Global cheese production and consumption, 2011 – 2019f
- Figure 27: Cheese production structure, 2018e
- Figure 28: Cheese consumption structure, 2018e
- Figure 29: Export structure of cheese, 2018e
- Figure 30: Import structure of cheese, 2018e
- Figure 31: Cheese Global Trade 2011 – 2019f
- Figure 32: Skimmed milk powder production and consumption, 2011 – 2019f

Figure 33: Structure of skimmed milk powder production and consumption, 2018e

Figure 34: Skimmed Milk Powder Global Trade, 2011 – 2019f

Figure 35: Export structure, 2018e

Figure 36: Import structure, 2018e

Figure 37: Global WMP production and consumption, 2015 – 2019f

Figure 38: Production structure of WMP, 2018e

Figure 39: Consumption structure of WMP, 2018e

Figure 40: Whole Milk Powder Global Trade, 2015 – 2020f

Figure 41: Export and import structure of WMP, 2018e

Figure 42: Global butter production and consumption, 2011 – 2019f

Figure 43: Consumption structure of butter, 2018e

Figure 44: Butter Global Trade 2011 – 2019f

Figure 45: Export structure of butter, 2018

Figure 46: Global yogurt production value, 2000 -2019f

Figure 47: Market share of global yogurt by company name, 2018e

Figure 48: Export structure of global yogurt by value, 2017e

Figure 49: Global yogurt export, 2012 – 2017 e

Figure 50: Consumption of milk and dairy products per capita, 2013 – 2020f

Figure 51: Consumption of dairy products per capita, 2018

Figure 52: Price movement of milk and dairy products, 7/2010 – 3/2019

Figure 53: Consumption of milk and dairy products per capita of NZ, 2011-2018f

Figure 54: Input materials of NZ dairy industry, 2011– 2018e

Figure 55: Input materials of Europe dairy industry 2010-2018e

Figure 56: Production structure of raw milk, 2017e

Figure 57: Input materials of USA dairy industry, 2010 – 2019e

Figure 58: Consumption of liquid milk per capita in USA, 2011-2018

Figure 59: Consumption of fresh milk per capita in China, 2010 - 2018

Figure 60: Production and consumption of powdered milk in China, 2010 - 2017

Figure 61: Number of cow in Vietnam, 2010 – 3M/2019

Figure 62: Cow volume by region, 2018e

Figure 63: Raw materials structure of milk, 2017

Figure 64: Domestic production volume of raw milk, 2010 –3M/2019

Figure 65: Cow structure by enterprise, 2017e

Figure 66: Import volume of raw milk, 2010 – 3M/2019

Figure 67: Price movement of raw milk in the world, 1/2014 – 3/2019

Figure 68: Average raw milk price in some countries, 2018

Figure 69: Number of enterprises and workers in the dairy industry, 2010 - 2017

Figure 70: Fixed asset value of dairy sector over the years, 2010 - 2017

Figure 71: Production volume of liquid milk, 2010 – 3M/2019

- Figure 72: Production volume of milk powder, 2010 – 3M/2019
- Figure 73: Production of liquid milk and powdered milk by month, 2010 – 3M/2019
- Figure 74: Dairy industry's sales, 2010 – 2018
- Figure 75: Dairy consumption per capita, 2008 – 2017f
- Figure 76: Sales of liquid milk, 2010 – 3M/2019
- Figure 77: Market share of liquid milk, 2018
- Figure 78: Sales of powdered milk, 2010 - 3M/2019
- Figure 79: Market share of powdered milk by brand, 2018e
- Figure 80: Sales of yogurt, 2010 – 3M/2019
- Figure 81: Market share of yogurt by brand, 2017e
- Figure 82: Sales of condensed milk, 2010 – 3M/2019
- Figure 83: Market share of condensed milk, 2017e
- Figure 84: Import of milk and dairy products, 2010 – 3M/2019
- Figure 85: Import structure of milk and dairy products by HS code, 2018e
- Figure 86: Import market for milk and dairy products, 2018e
- Figure 87: Export of milk and dairy products, 2010 – 2018e
- Figure 88: Dairy inventory, 2010 – 2018e
- Figure 89: Population and population growth forecast in Vietnam, 2008 – 2020f
- Figure 90: Dairy cow population's targeted growth in the period of 2010 – 2020f
- Figure 91: Forecast of fresh milk production, 2009 – 2020f
- Figure 92: Total population and birth rate over the years, 2010-2018
- Figure 93: Number of people above 60 years old, 2017 - 2030f
- Figure 94: Elder rate having healthy problems, 2017
- Figure 95: Forecast of milk consumption in Vietnam, 2008 - 2020f
- Figure 96: Net revenue, 2017 - 2018
- Figure 97: Gross profit, 2017 - 2018
- Figure 98: Selling expense/ Net revenue, 2017 - 2018
- Figure 99: Vinamilk's sales and advertising expenses, 2010 - 2018
- Figure 100: Selling expense structure of Vinamilk, 2018
- Figure 101: Administrative expenses, 2017 - 2018
- Figure 102: Debt, 2017 - 2018
- Figure 103: Short-term Assets/Long-term Assets, 2017 - 2018
- Figure 104: Liquidity, 2017 - 2018
- Figure 105: Profit Ratio, 2018

I would like to order

Product name: Vietnam Dairy Industry Comprehensive Report

Product link: <https://marketpublishers.com/r/V53A6B7BEC63EN.html>

Price: US\$ 1,995.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/V53A6B7BEC63EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970