

Vietnam Chemicals Standard Report Q2/2016

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Abstracts

Chemical industry plays an important role in economic development as it provides materials input for a number of essential industries, serving manufacturing and consumption. In Vietnam, under Decision 207/2005/QD-TTg the chemical industry is showcased as one of the key industries and prioritized according to the country's socioeconomic development strategy. All domestic and external resources will focus on putting into place a comprehensive chemical industry, covering main domains such as fertilizer, common and special-use rubber, base chemicals (including both organic and inorganic chemicals), petro-chemistry, pure chemicals, pharmaceutical chemistry, and consumer chemicals to meet domestic demand and the requirements of regional and world economic integration. As calculated by Vietnam Industry Research and Consultant, Fertilizer and Nitrogen accounts for the highest proportion (30%) in the industry by revenue, followed by the group of Detergent. The group of Synthetic Fibers contributes little to the structure of chemical industry by revenue.

This is a comprehensive research of chemical industry in Vietnam which witnessed high growth rate of 19.25% from 2010-2014, and is expected to grow substantially afterwards. Chemicals ranked 11th among the top imported items in the country with a turnover of 1.94 billion US dollars and has just started to develop and met only 15-20% of demand meanwhile consumption in many areas every year are so high. Gaps in the market are also canvassed in detail, breaking the market into key components. As discussed in the research, one of the biggest weaknesses of Vietnam chemical industry is the ability to supply input materials, thus, the majority of input materials has to be imported with China as the biggest import market, accounting for 29.8% of the 988 million USD total import turnover. Another looming problem in Vietnam is the inferior technology machinery systems which are largely at average low level in comparison with other countries in the region, resulted in the low in productivity and added value. The report also enables direct comparison to be made between existing companies in the industry and provides a clear understanding of their positions. In detail, in 2014,

Petro Vietnam Fertilizer and Chemicals Corporation (DPM) has achieved in overall highest ranks in terms of gross profit margin (25%), followed by Petro Vietnam Ca Mau Fertilizer JSC (DCM); however, as in a perception of a shareholder, the research may appeals you with 38% Return of Equity (ROE) of Binh Dien Fertilizer JSC (BFC).

This report provides a comprehensive review about the global and Vietnam chemical industry based on specific and trustworthy data, particularly regarding:

Overall scenario of the global, regional, domestic economies, with America, China, and Germany described

8 Product Segments: Fertilizer and Nitrogen, Detergent, Paints and Printing Ink, Synthetic Rubber and Polymer, Plant Protection Chemical, Basic Chemical, Synthetic Fibers and Other. Detailed analysis is conducted about production, consumption, import, export, raw material, technology of each segment

Profiles, structure, and financial analysis of leading producers and major suppliers, such as Petro Vietnam Ca Mau Fertilizer JSC (PVCFC), Petro Vietnam Fertilizer and Chemicals Corporation (PVFCCo), Lam Thao Superphosphate Fertilizer and Chemicals JSC (LAFCHEMCO), Binh Dien Fertilizer JSC, etc.

Updated data about prices, cost, indicators, etc. from 2008-2014

Analysis and forecast of global and domestic markets.

Contents

I. Current business environment

1. MACROECONOMIC SITUATION

Table GDP growth rate (2008-2014) and GDP per capita (2010- 2014) Figure of 1
average CPI (2010- 2014)

Figure of export (2010-2014)

Figure of export items of largest values (2014)

Figure of CNY/VND and VND/USD rate (2010-2015)

2. LEGAL BARRIER

Table of average tariff of Vietnam under major trade agreements

Table of average tariff of Vietnam and Korea under AKFTA

II. World Market

1. PRODUCTION

Figure of chemical production by regions (2014)

Figure of World chemical production (2010-2014)

Figure of chemical production growth by region (2014-2015)

2. CONSUMPTION

Figure of global sales on chemical industry

Figure of sales structure of chemistry industry by groups of products (2014)

Figure of top 10 largest chemical consumers (2014)

Figure of chemical production by regions (2014)

III. Vietnam chemical market

1. HISTORY OF ESTABLISHMENT AND DEVELOPMENT

2. DEFINITIONS AND CLASSIFICATIONS

Table production group, Input materials, main products, and customers

Figure of Structure of chemical industry by revenue

3. PRODUCTION AND CONSUMPTION

Figure of Chemicals production value

Figure of Chemicals consumption value

Figure of Figure of of Number of businesses and employees in the industry-

Figure of Revenue and before tax profit of the industry

Figure of Total capital and fixed asset of the industry

4. EXPORTS AND IMPORTS

Figure of Structure of chemical export market

Figure of Chemicals and chemical products exports and imports

Figure of Structure of chemical import market

IV. Major product subgroups

1. FERTILIZER AND NITROGEN COMPOUNDS

Figure of Annual fertilizers production

Figure of annual fertilizer supply

Figure of Number of enterprises and employees in the field of fertilizer and nitrogen compounds

Figure of Uses of fertilisers

Figure of Fertilizer demands in Vietnam

Figure of Fertilizer demands by crops

Figure of market share by revenue of manufacturing enterprises (2014)

Figure of market share by urea consumption of manufacturing enterprises (2014)

Figure of fertilizer imports Source

Figure of import markets structure Source

Figure of fertilizer export Source

Figure of export market structure Source

Figure of fertilizer exports by products Source

Figure of fertilizer inventory Source Figure of of world's fertilizer production Source

Figure of Vietnam's fertilizer production Source

2. SYNTHETIC RUBBER AND POLYMER

Figure of polymer types in use

Figure of Global synthetic rubber production structure

Figure of input material for Monomer production (2014)

Figure of Ethylene, Propylene, Butadiene price developments
Table Domestic production capacity of plastic beads and additives
Figure of Number of businesses and labourers
Figure of Polypropylene Production Capacity
Figure of Polymer consumption in Vietnam
Figure of Polymer Import by value in 2014
Figure of Imports, Exports, and Production of Polymer
Figure of Polymer import by volume in 2014
Figure of Average import price of Polymer
Figure of Polymer export by volume in 2014
Figure of Polymer export by value in 2014
Figure of Polymer Exports
Figure of Export market structure of plastic beads in 2014
Figure of Import market structure of Synthetic rubber in 2014
Figure of 62 Imports and Exports of synthetic rubber
Figure of Export market structure of Synthetic rubber in 2014
Figure of Plastic bead price development
Figure of Price developments of natural and synthetic rubber

3. DETERGENTS

Figure of Number of businesses and labourers
Table Products group and enterprises
Table Subsidiaries of Unilever Vietnam
Figure of Import market structure of detergents in
Figure of Detergent imports and exports in 2014
Figure of Export market structure of detergents in 2014

4. PAINTS AND PRINTING INK

Figure of Number of businesses and labourers
Table production capacity
Figure of Paint consumption structure by
Figure of Imports and Exports of Paint and Printing Ink
Figure of Paint Import market structure in
Figure of Paint Export market structure in 2014
Figure of Printing ink import market structure in 2014
Figure of Printing ink export structure in 2014

5. PLANT PROTECTION PRODUCTS

Figure of Number of businesses and labourers
Figure of Production of pesticides and herbicides
Figure of Pesticide market in 2014
Figure of Pesticide consumption value
Table Distribution networks of companies in the industry Imports and Exports
Figure of Import market structure in 2014
Figure of Pesticide imports and exports
Figure of Export market structure in 2014

6. BASIC CHEMICALS

Figure of Sulphur cost
Figure of Industrial salt price fluctuation
Figure of Average electricity price
Figure of Number of businesses and labourers
Figure of Chemical production
Figure of Basic chemical consumption (VND billion)
Figure of Imports and Exports of basic chemical
Figure of Basic chemical import structure in 2014
Figure of Basic chemical export structure in 2014

1. SYNTHETIC FIBERS

Figure of Prices of PET chip, MEG and PTA
Table Technology by companies
Figure of Market share per actual production
Table capacity and definition by companies
Figure of Consumption and revenue of synthetic fibers
Figure of Market share per exports in 2014 Figure of Imports and exports of synthetic fibers
Figure of Export market structure of synthetic fibers in
Figure of Import market structure of synthetic fibers in 2014
Table Import and export tax of fibers in countries
V. Prospects and forecast of the industry

1. DEVELOPMENT PLAN FOR CHEMICAL INDUSTRY

Table of projects
VI. Business analysis

1. BUSINESS INTRODUCTION

2. BUSINESS ANALYSIS

Figure of Net Revenue
Figure of Gross Profit Margin
Figure of Selling expenses
Figure of General and administrative expense
Figure of Net profit after tax margin
Figure of Asset structure
Figure of Capital structure
Figure of Financial Performance
Figure of Solvency ratio

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