

Vietnam Chemicals Comprehensvie Report Q3/2016

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Abstracts

Chemical industry plays an important role in economic development as it provides materials input for a number of essential industries, serving manufacturing and consumption. In Vietnam, under Decision 207/2005/QD-TTg the chemical industry is showcased as one of the key industries and prioritized according to the country's socioeconomic development strategy. All domestic and external resources will focus on putting into place a comprehensive chemical industry, covering main domains such as fertilizer, common and special-use rubber, base chemicals (including both organic and inorganic chemicals), petro-chemistry, pure chemicals, pharmaceutical chemistry, and consumer chemicals to meet domestic demand and the requirements of regional and world economic integration. As calculated by Vietnam Industry Research and Consultant, Fertilizer and Nitrogen accounts for the highest proportion (30%) in the industry by revenue, followed by the group of Detergent. The group of Synthetic Fibers contributes little to the structure of chemical industry by revenue.

This is a comprehensive research of chemical industry in Vietnam which witnessed high growth rate of 19.25% from 2010-2014, and is expected to grow substantially afterwards. Chemicals ranked 11th among the top imported items in the country with a turnover of 1.94 billion US dollars and has just started to develop and met only 15-20% of demand meanwhile consumption in many areas every year are so high. Gaps in the market are also canvassed in detail, breaking the market into key components. As discussed in the research, one of the biggest weaknesses of Vietnam chemical industry is the ability to supply input materials, thus, the majority of input materials has to be imported with China as the biggest import market, accounting for 29.8% of the 988 million USD total import turnover. Another looming problem in Vietnam is the inferior technology machinery systems which are largely at average low level in comparison with other countries in the region, resulted in the low in productivity and added value. The report also enables direct comparison to be made between existing companies in the industry and provides a clear understanding of their positions. In detail, in 2014,



Petro Vietnam Fertilizer and Chemicals Corporation (DPM) has achieved in overall highest ranks in terms of gross profit margin (25%), followed by Petro Vietnam Ca Mau Fertilizer JSC (DCM); however, as in a perception of a shareholder, the research may appeals you with 38% Return of Equity (ROE) of Binh Dien Fertilizer JSC (BFC).

This report provides a comprehensive review about the global and Vietnam chemical industry based on specific and trustworthy data, particularly regarding:

Overall scenario of the global, regional, domestic economies, with America, China, and Germany described

8 Product Segments: Fertilizer and Nitrogen, Detergent, Pants and Printing Ink, Synthetic Rubber and Polymer, Plant Protection Chemical, Basic Chemical, Synthetic Fibers and Other. Detailed analysis is conducted about production, consumption, import, export, raw material, technology of each segment

Profiles, structure, and financial analysis of leading producers and major suppliers, such as Petro Vietnam Ca Mau Fertilizer JSC (PVCFC), Petro Vietnam Fertilizer and Chemicals Corporation (PVFCCo), Lam Thao Superphosphate Fertilizer and Chemicals JSC (LAFCHEMCO), Binh Dien Fertilizer JSC, etc.

Updated data about prices, cost, indicators, etc. from 2008-2014

Analysis and forecast of global and domestic markets.



Contents

I. Current business environment

1. MACROECONOMIC SITUATION

Figure 1: GDP Growth, 2008 – H1/2016

Figure 2: GDP per capita, 2010-2016e

Figure 3: Monthly CPI fluctuation 2014 - 2016

Figure 4: Export – import turnover, 2008 – H1/2016

Figure 5: Top 10 most imported goods, H1/2016

Figure 6: USD/VND exchange rate

Figure 7: CNY/VND exchange rate

2. LEGAL BARRIER

Table 1: average tariff of Vietnam under major trade agreements

Table 2: average tariff of Vietnam and Korea under AKFTA

II. World Market

1. PRODUCTION

Figure 8: Chemical production by regions (2014)

Figure 9: World chemical production (2010-2014)

Figure 10: Chemical production growth by region (2014-2015)

Figure 11: Market share of chemical product

2. CONSUMPTION

Figure 12: Global sales of global chemical industry, 2007 – 2015e

Figure 13: Chemical industry's revenue growth by regions, 2015 – 2018

Figure 14: Top 10 largest consumption countries, 2015

Figure 15: Chemical consumption revenue by region, 2015

3. EXPORTS AND IMPORTS

Figure 16: Top 10 world's largest chemical exporters, 2015

Figure 17: World's chemical exports

Figure 18: Chemical exports and imports by regions, 2014



4. INPUT MATERIALS

Figure 19: World's oil supplies

Figure 20: Shale gas production

Figure 21: Global supply and demand of coal

Figure 21: Coal price fluctuation

Figure 22: Crude oil prices development

Figure 23: Natural gas price

4. TYPICAL PRODUCTION COUNTRIES

Figure 23: Chemical production and consumption of the USA

Table 3: Germany chemical expenses

5. STATUS OF REGIONAL CHEMICAL INDUSTRY

6. BIG PLAYERS IN THE INDUSTRY

Figure 23: Top 10 companies with largest revenue, 2015

III. Vietnam chemical market

1. HISTORY OF ESTABLISHMENT AND DEVELOPMENT

2. DEFINITIONS AND CLASSIFICATIONS

Table 4: Production group, Input materials, main products, and customers

Figure 24: Structure of chemical industry by revenue

3. INPUT MATERIALS

Figure 25: Vietnam's Coal production and export volume, 2008 - 2015

Figure 26: Forecast of coal supply and demand, 2015 – 2030

Figure 27: Explored ore reserves, 2014

Figure 28: Forecast of apatite for fertilizers

Table 5: Petrochemical projects in process of implementation in Vietnam

4. PRODUCTION AND CONSUMPTION



Figure 29: Chemicals production value

Figure 30: Chemicals consumption value

Figure 31: Number of businesses and employees in the industry, 2009 - 2014

Figure 32: Revenue and before tax profit of the industry

Figure 33: Total capital and fixed asset of the industry, 2010 – 2014

5. EXPORTS AND IMPORTS

Figure 34: Structure of chemical export market, H1 - 2016

Figure 35: Chemicals and chemical products exports and imports,

2011 - H1/2016

Figure 36: Structure of chemical import market, H1/2016

IV. Major product subgroups

1. FERTILIZER AND NITROGEN COMPOUNDS

Figure 37: Structure of fertilizers by production output, 2014

Figure 38: Nitrogen production process

Figure 39: NPK production process

Figure 40: FMP production process

Table 6: Production technology

Figure 41: Vietnam's fertilizers production and consumption

Figure 42: Number of enterprises and employees in the field of

fertilizer and nitrogen compounds

Figure 43: Vietnam's fertilizers production by types, 2010 – H1/2016

Table 7: Producing operation of Major product subgroups

Table 8: Production capacity of some key player

Figure 44: Proportion of fertilizers usage, 2015

Figure 45: Fertilizers demand by types in Vietnam, 2010 – 2015

Figure 46: Fertilizer demands by crops

Figure 47: Market share by revenue of manufacturing enterprises, 2015

Figure 48: Market share by urea consumption of manufacturing

enterprises, 2015

Figure 49: Fertilizer import, 2010 – H1/2016

Figure 50: Import markets structure, H1/2016

Figure 51: Fertilizer export, 2011 – H1/2016

Figure 52: Export market structure, H1/2016



Figure 53: Fertilizer inventory, 2010-2015E

Figure 54: Fertilizer price fluctuation, 12/2014 – 6/2016

Figure 55: Distribution system

2. SYNTHETIC RUBBER AND POLYMER

Figure 56: Polymer types in use, 2015

Figure 57: Global synthetic rubber production structure, 2015

Figure 58: Input materials for Momomer production, 2015

Figure 59: Global Ethylene prices

Figure 60: Propylene, Butadien and crude oil price

Table 9: Domestic production capacity of plastic beads and additives

Figure 61: Number of business and labor, 2010 - 2014

Figure 62: Production polymer in Viet Nam, 2010 – H1/2016

Figure 63: Supply and Demand polypropylene in Viet Nam, 2010 – H1/2016

Figure 64: Polymer consumption in Vietnam, 2010 – H1/2016

Figure 65: Structure of polymer consumption by segment, 2015

Table 10: LLDPE, LDPE, HDPE, PP distributions in the northern market, 2014 – 2015

Figure 66: Polymer Import by value, 2015

Figure 67: Import volume and value of Polymer, 2010 – H1/2016

Figure 68: Polymer export by volume in 2014

Figure 69: Polymer export by value in 2014

Figure 70: Polymer Exports

Figure 71: Export market structure of plastic beads in 2014

Figure 72: Import market structure of Synthetic rubber in 2014 Figure of 62 Imports

and Exports of synthetic rubber

Figure 73: Export market structure of Synthetic rubber in 2014

Figure 74: Plastic bead price development

Figure 75: Price developments of natural and synthetic rubber

3. DETERGENTS

Figure of Number of businesses and labourers

Table Products group and enterprises

Table Subsidiaries of Unilever Vietnam

Figure of Import market structure of detergents in

Figure of Detergent imports and exports in 2014

Figure of Export market structure of detergents in 2014



4. PAINTS AND PRINTING INK

Figure of Number of businesses and labourers

Table production capacity

Figure of Paint consumption structure by

Figure of Imports and Exports of Paint and Printing Ink

Figure of Paint Import market structure in

Figure of Paint Export market structure in 2014

Figure of Printing ink import market structure in 2014

Figure of Printing ink export structure in 2014

5. PLANT PROTECTION PRODUCTS

Figure of Number of businesses and labourers

Figure of Production of pesticides and herbicides

Figure of Pesticide market in 2014

Figure of Pesticide consumption value

Table Distribution networks of companies in the industry Imports and Exports

Figure of import market structure in 2014

Figure of Pesticide imports and exports

Figure of Export market structure in 2014

6. BASIC CHEMICALS

Figure of Sulphur cost

Figure of Industrial salt price fluctuation

Figure of Average electricity price

Figure of Number of businesses and labourers

Figure of Chemical production

Figure of Basic chemical consumption (VND billion)

Figure of Imports and Exports of basic chemical

Figure of Basic chemical import structure in 2014

Figure of Basic chemical export structure in 2014

6. SYNTHETIC FIBERS

Figure of Prices of PET chip, MEG and PTA

Table Technology by companies

Figure of Market share per actual production



Table capacity and definition by companies

Figure of Consumption and revenue of synthetic fibers

Figure of Market share per exports in 2014

Figure of of Imports and exports of synthetic fibers

Figure of Export market structure of synthetic fibers in

Figure of Import market structure of synthetic fibers in 2014

Table Import and export tax of fibers in countries

V. Industry risks

VI. Prospects and forecast of the industry

1. DEVELOPMENT PLAN FOR CHEMICAL INDUSTRY

Table projects

2. PROSPECTS OF WORLD'S CHEMICAL INDUSTRY

3. PROSPECTS OF VIETNAM'S CHEMICAL INDUSTRY

VII. Business analysis

1. BUSINESS INTRODUCTION

2. BUSINESS ANALYSIS

Figure of Net Revenue

Figure of Gross Profit Margin

Figure of Selling expenses

Figure of General and administrative expense

Figure of Net profit after tax margin

Figure of Asset structure

Figure of Capital structure

Figure of Financial Performance

Figure of Solvency ratio



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