

# Vietnam Animal feed Standard Report Q3/2016

<https://marketpublishers.com/r/V9B22FC76ABEN.html>

Date: September 2016

Pages: 70

Price: US\$ 995.00 (Single User License)

ID: V9B22FC76ABEN

## Abstracts

Animal feed is an important part in developing the livestock industry which is considered to ensure the global food security. Global animal feed production experiences much volatility, however is still increasing. Poultry feed accounts for the biggest production, followed by forage and pig feed. In total 995 million tons of animal feed produced globally in 2015, Asia took up 1/3 of total production. China still occupies the leading position with 179.93 million tons from 8,550 animal feed factories of the country. Animal feed manufacturing industry in the world is expected to grow in production in 2016 and afterwards.

Value of animal feed exports in the world increased from 2010-2015 in which in 2015, America accounted for the biggest value (16%). Demand for imported food always rises both in value and quantity. CP Group - a Thailand's animal feed manufacturer continued to lead regarding production (27,650 thousand tons in 2015), followed by Cargill (America) with 19,500 tons.

In Vietnam, the shortage of material for production has been existed for long and the country needs to import a large amount of animal feeds. Meanwhile, animal feed accounts for 60% of the cost and price. Up to now, the number of animal feed manufacturing factories in the country is limited with the restricted the producing capability and Vietnam is still manipulated by foreign companies due to the incapability of possessing technology. FDI companies only own fewer factories but take up 60-65% of the total production output and privately state sector only holds 35-40%.

In 2015, animal feed production slightly increased to 15.8 million tons compared to 2014. Regarding structure by animals, forage occupied up to 59% of production, followed by aqua-feed, pet food is negligible in percentage (less than 1%).

According to the Ministry of Industry and Trade, as compared to regional countries, the

price of animal feed in Vietnam is always 15% -20% higher, making products less competitive. Mains causes are that domestic animal feed industry mostly relies on import, hence leads to the high risk of price and exchange rates fluctuation, coupled with the high discount commissions of FDI companies which also pushes the price,...

Currently, there are 2 main distribution methods: Through Level 1, 2 agents, which connecting companies with farms (accounts for 90% of total animal feed produced) and through livestock outsourcing for companies (10% of consumption and only applies in large 3F model companies such as Dabaco, CP, Hung Vuong...). In addition, some companies sell goods directly to farms without agents such as Anco, Hung Vuong, Proconco... to minimize cost and increase competitiveness, especially against FDI companies.

## Contents

Abbreviation

Executive Summary

I. Business environment

### **1. MACROECONOMIC SITUATION**

Figure 1. GDP growth in quarter

Figure 2. The contribution ratio of the livestock feed industry to GDP

Figure 3. Exchange rate of VND/USD

Figure 4. Average interest rate of loan

Figure 5. Foreign direct investment 2013 – Q2/2016

Figure 6. Structure of foreign direct investment by industry

Figure 7. Area of some major crops

Figure 8. Structure of area by crops, 2015

Table 1. Countrywide livestock status 2010-2015

Figure 9. Livestock structure by number

Figure 10. Livestock structure by meal quantity

### **2. LEGAL FRAMEWORK**

### **3. TRADE AGREEMENTS**

II. Global market

#### **1. DEFINITION AND CLASSIFICATION**

#### **2. PRODUCTION PROCEDURE**

#### **3. TECHNOLOGY**

#### **4. INPUT MATERIALS**

Figure 11. Market share of feed additives, 2015

Figure 12. Fluctuations in raw material prices

Table 2. Corn Supply-Demand forecast in 2016

Table 3. Wheat Supply-Demand forecast in 2016

Table 4. Soybean Supply-Demand forecast in 2016

## **5. PRODUCTION**

Figure 13. Global production quantity of animal feeds

Figure 14. Feed production by species

Figure 15. Production quantity by animals

## **6. CONSUMPTION**

Figure 16. Global consumption revenue of animal feeds

Table 5. Average feed price of some livestock

Figure 17. Consumption by region

## **7. IMPORT – EXPORT**

Figure 18. Global export turnover

Figure 19. Global export quantity

Figure 20. Market share of global animal feeds by countries, 2015

## **8. ACTUAL PRODUCTION AND CONSUMPTION IN THE WORLD BY REGION**

Table 6. Production in some regions

Figure 21. Production by region

## **9. ACTUAL PRODUCTION IN SOME TYPICAL COUNTRIES**

Table 7. Top 10 producing livestock feed in the world

Table 8. Top 10 countries with largest crusher, 2015

Table 9. Top 10 countries with the largest production by species 2015

## **10. KEY PLAYERS IN THE INDUSTRY**

Table 10. Largest producers in animal feed industry

Figure 22. Largest producers by region

III. Vietnam market

## **1. HISTORY OF ESTABLISHMENT AND DEVELOPMENT**

## **2. VALUE CHAIN OF THE INDUSTRY**

### **3. INPUT MATERIALS**

Figure 23. Production quantity of some major material feed

Figure 24. The compositions of animal feed

Figure 25. Revenue of Vietnam's additives market

Figure 26. Import quantity and value of corn

Figure 27. Import of wheat by season

Figure 28. Import quantity of soybean meal

Figure 29. Top 10 largest importing companies

Figure 30. Fluctuation of livestock feed price

### **4. PRODUCTION**

Figure 31. Number of business and labor

Figure 32. Structure of production, 2015

Figure 33. Number of business by region

Figure 34. Production quantity of livestock feed

Figure 35. Production capacity of feed companies since 2014

Figure 36. Revenue and profit of Vietnam animal feed industry

Figure 37. Capital and fixed asset of Vietnam animal feed industry

### **5. CONSUMPTION**

Figure 38. Consumption value of animal feed

Figure 39. Consumption quantity of livestock feed

Figure 40. Revenue of feed companies in 2014

Figure 41. Market share of Vietnam animal feed by producers, 2014

Table 11. Top companies in each segment

### **6. FEED PRICE**

### **7. IMPORT – EXPORT**

Figure 42. Outputs and import turnover of animal feed and materials

Figure 43. Market structure of imported animal feed and materials, 2015

Figure 44. Imported animal feed structure by volume 2015

Figure 45. Export turnover of animal feed and materials

Figure 46. Market structure of exported animal feed and materials 2015

## **8. DISTRIBUTION SYSTEM**

## **9. COMPETITIVE ANALYSIS**

Table 12. Agent discount of some animal feed companies

## **10. INVENTORIES**

Figure 47. Inventory value of Vietnam's animal feeds

IV. Industrial risks

V. Industry's development plan

## **1. LIVESTOCK SECTOR DEVELOPMENT PLAN**

Table 13. Development plans of poultry and cattle sector until 2020

Figure 48. Aquaculture orientation until 2020

## **2. VIETNAM ANIMAL FEED SECTOR DEVELOPMENT PLAN**

VI. Prospects and forecasts

### **1. DEVELOPMENT INCENTIVES**

Figure 49. Poultry meat consumption per capita in some countries

### **2. FORECASTS**

Figure 50. Market scale of Vietnam animal feed by consumption

VII. Business analysis

### **1. BUSINESS INTRODUCTION**

### **2. FINANCIAL ANALYSIS**

Figure 51. Business situation of enterprises in the period 2014 – 2015

Figure 52. Net profit of enterprises in the period 2014 – 2015

Figure 53. Net profit margin of enterprises in the period 2014 – 2015

Figure 54. Accounts receivable turnover of enterprises 2015

Figure 55. Inventory turnover of enterprises 2015

Figure 56. Gross profit margin of enterprises 2015

Figure 57. Asset utilization rate of enterprises 2015

Figure 58. Repayment capacity of enterprises 2015

Figure 59. Solvency of enterprises 2015

Figure 60. ROA and ROE of enterprises 2014-2015

VIII. Appendix

## I would like to order

Product name: Vietnam Animal feed Standard Report Q3/2016

Product link: <https://marketpublishers.com/r/V9B22FC76ABEN.html>

Price: US\$ 995.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

[info@marketpublishers.com](mailto:info@marketpublishers.com)

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/V9B22FC76ABEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:  
Last name:  
Email:  
Company:  
Address:  
City:  
Zip code:  
Country:  
Tel:  
Fax:  
Your message:

**\*\*All fields are required**

Customer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970