

Legal Services Outsourcing: What do Law Firms Think?

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Abstracts

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The US and UK based law firms and in-house legal counsels are the key buyers of legal services. Several international law firms are building relationships and exploring newer business/operating models through tie-ups and partnerships and are trying to understand the offshore market.

While outsourcing legal services is gradually gaining acceptance, several law firms still have apprehensions about offshoring. Hence, ValueNotes decided to focus on the concerns and expectations of law firms. We spoke to a number of attorneys and law firms in an attempt to decipher their mindsets and expectations from the service provider.

The report provides an understanding of what law firms think about offshoring and what are their key drivers and concerns. The report is designed to help:

Law Firms, Corporations, Lawyers looking to outsource/offshore

Outsourcing consultants

Offshored legal service providers to understand the buyer concerns

Researchers looking for information on legal services outsourcing

Offshore legal service providers will find this study valuable in understanding the



concerns of law firms with respect to outsourcing and offshoring.



Contents

1 EXECUTIVE SUMMARY

2 LOW PERCEIVED BENEFITS OF OFFSHORING

- 2.1 Research Methodology
- 2.2 Sample Group
- 2.3 Law Firms and Offshoring
- 2.4 Why 'No' to Offshoring?
- 2.5 Why Lawyers Offshore?
- 2.5.1 Cost pressures Primary driver irrespective of the firm size!
- 2.6 Drivers Differ by Size of Firm
 - 2.6.1 Client pressures: An equally compelling driver for large firms
 - 2.6.2 Quicker turnaround time driver for mid-size firms
 - 2.6.3 Increasing workload drives smaller firms to offshore
- 2.7 However, Concerns Outweigh the Drivers

3 WHAT LAW FIRMS ARE WORRIED ABOUT?

- 3.1 Concerns of Law Firms that Offshore
- 3.2 Concerns of Law Firms that do not Offshore
 - 3.2.1 Concerns of firms 'Considering' offshoring
 - 3.2.2 Concerns of firms that have 'Tried & Rejected'
 - 3.2.3 Concerns of 'Don't Know' and 'Not Required' groups

4 HOW LAW FIRMS SELECT SUPPLIERS?

- 4.1 Factors for Selecting Service Providers
 - 4.1.1 Lawyers prefer to deal with lawyers
 - 4.1.2 Reputation is important
 - 4.1.3 Onshore presence Another important factor
 - 4.1.4 End-to-end capability and scalability: For long-term contracts

5 MOST POPULAR SERVICES

- 5.1 Propensity to Offshore
- 5.2 Document Review: Popular Service to Offshore
- 5.3 Services Group-wise



5.4 Processized Services Easily Offshoreable

6 ABOUT VALUENOTES

- 6.1 Research Publications
- 6.2 Recent Custom Projects



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