

Dental Insurance Market: Current Analysis and Forecast (2025-2033)

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Abstracts

The dental insurance business is progressing at a considerable pace due to the awareness regarding the importance of oral hygiene and a rise in dental care costs, and demand for preventive measures. It comprises: DHMO, DPPO, and indemnity; nowadays, DPPO is more popular among people because it is cheap and provides more freedom to choose the right dentist. Programs like the employer-sponsored plans, public health initiatives, and the adoption of digital health services are other ways that are motivating individuals to seek dental insurance coverage.

The Dental Insurance market is set to show a growth rate of about 8.9% during the forecast period (2025- 2033F). India and Brazil are expected to be two of the most promising regions that demonstrate a steady growth rate in terms of consumption of dental insurance due to the improving availability of healthcare services, a growing middle-class population, and the rising consciousness about dental health. Insurance development and cooperation with private dental care providers are also contributing towards the growth of this sphere in these areas. That is why these countries remain attractive targets for penetration into the field of dental insurance, which is still in a development phase as for their population's access to high-quality health care services.

Based on Coverage, the market is bifurcated into Dental Preferred Provider Organizations (DPPO), Dental Health Maintenance Organizations (DHMO), Dental Indemnity Plans, and Others. Among these, the DPPO segment is leading the market. The main force behind DPPO is the increasing need for accessible and reasonable dental services. DPPO contracting comes with lower premiums for its members when they choose dentists within the DPPO panel, while still giving the flexibility to attend non-contracted dentists, which goes well with the consumer's interests for insurance packages that make a distinction

between in and out-of-network providers. Also, the shifting of attention toward disease control and decreased individual usage of dental care plans provided by employers that commonly interconnect with DPPO also drives the growth of DPPO.

Based on the Procedure, the market is segmented into Major, Basic, and Preventive. Among these, Preventive is the largest contributor to the Dental Insurance industry. The primary factor driving the growth of the preventive segment of the dental insurance market is the clients' focus on timely diagnosis of dental problems and regular check-ups to avoid the need for extensive dental treatments and their costs. Avoidable care has been defined as cleanings, exams, and X-rays that insurers, healthcare providers, and governments are encouraging to keep the population healthy by preventing expensive procedures such as root canals or surgery. Moreover, it is revealed that many of the dental plans come with full coverage or low co-pay for preventive care, which makes dental visits more frequent. This proves to be beneficial both to the target patients and insurers because it allows for the early identification of risk factors and minimization of potential claims.

Based on the Demographics, the market is segmented into Senior Citizens, Adults, and Minors. Among these, Adults are the largest contributors to the Dental Insurance industry. The primary source of growth in the adult segment for the dental insurance market is the rising incidence of oral problems among people, mainly adults, caused by a poor diet, use of tobacco products, and a subsequent lack of physical movement. Such behaviors increase the dental susceptibility, leading a growing number of adults to opt for dental insurance to enable them to manage the high cost of treatment. Also, the awareness level of consumers and how oral health affects general health ensures a high demand for general dental care services. This trend is further borne by the growth of dental plans offered by employers and other government policies to make dental care affordable to more adult clients.

For a better understanding of the market adoption of Dental Insurance, the market is analyzed based on its worldwide presence in countries such as North America (U.S., Canada, and the Rest of North America), Europe (Germany, U.K., France, Spain, Italy, Rest of Europe), Asia-Pacific (China, Japan, India, Rest of Asia-Pacific), Rest of World. Of these regions, the APAC dental insurance market is a region in pre-development due to the rising awareness of oral care, a growing middle-class populace, and corresponding new spending

motives from the government to strengthen the existing healthcare system. The horizontal increase in preventive care and dental hygiene consciousness in many countries of the region, including India, China, Japan, and South Korea, has extended the demand for dental insurance products. The rise in disposable income and modification of the pattern of consuming food have led to the rise of dental ailments; this is making people seek insurance policies to cover dental procedures. However, the growth of insurance is attributed to urbanization, lifestyle, and changes that are working towards the increase of cosmetic dentistry, hence an increase in insurance uptake. The market is also growing through advancements in technology and the adoption of technology in insurance services, where customers can enroll, process claims, and engage with the insurer electronically. In the APAC region, the dynamics of the demographic factors, increasing cost of healthcare facilities, and policy changes are pressuring the growth of the dental insurance market at a very fast pace.

Some major players running in the market include Aflac Inc., Allianz SE, Ameritas Life Insurance Corp., Axa S.A., HDFC ERGO General Insurance, Cigna, Delta Dental Plans Association, MetLife Inc., United Concordia (Highmark Inc.), and United HealthCare Services Inc.

Contents

1 MARKET INTRODUCTION

- 1.1. Market Definitions
- 1.2. Main Objective
- 1.3. Stakeholders
- 1.4. Limitation

2 RESEARCH METHODOLOGY OR ASSUMPTION

- 2.1. Research Process of the Global Dental Insurance Market
- 2.2. Research Methodology of the Global Dental Insurance Market
- 2.3. Respondent Profile

3 EXECUTIVE SUMMARY

- 3.1. Industry Synopsis
- 3.2. Segmental Outlook
 - 3.2.1. Market Growth Intensity
- 3.3. Regional Outlook

4 MARKET DYNAMICS

- 4.1. Drivers
- 4.2. Opportunity
- 4.3. Restraints
- 4.4. Trends
- 4.5. PESTEL Analysis
- 4.6. Demand Side Analysis
- 4.7. Supply Side Analysis
 - 4.7.1. Merger & Acquisition
 - 4.7.2. Collaboration & Investment Scenario
 - 4.7.3. Industry Insights: Leading Startups and Their Unique Strategies

5 PRICING ANALYSIS

- 5.1. Regional Pricing Analysis
- 5.2. Price Influencing Factors

6 GLOBAL DENTAL INSURANCE MARKET REVENUE (USD MN), 2023-2033F

7 MARKET INSIGHTS BY COVERAGE

- 7.1. Dental Preferred Provider Organizations (DPPO)
- 7.2. Dental Health Maintenance Organizations (DHMO)
- 7.3. Dental Indemnity Plans
- 7.4. Others

8 MARKET INSIGHTS BY PROCEDURE

- 8.1. Major
- 8.2. Basic
- 8.3. Preventive

9 MARKET INSIGHTS BY DEMOGRAPHICS

- 9.1. Senior Citizens
- 9.2. Adults
- 9.3. Minors

10 MARKET INSIGHTS BY REGION

- 10.1. North America
 - 10.1.1. U.S.
 - 10.1.2. Canada
 - 10.1.3. Rest of North America
- 10.2. Europe
 - 10.2.1. Germany
 - 10.2.2. U.K.
 - 10.2.3. France
 - 10.2.4. Italy
 - 10.2.5. Spain
 - 10.2.6. Rest of Europe
- 10.3. Asia-Pacific
 - 10.3.1. China
 - 10.3.2. Japan
 - 10.3.3. India

- 10.3.4. Rest of Asia-Pacific
- 10.4. Rest of World

11 VALUE CHAIN ANALYSIS

- 11.1. Marginal Analysis
- 11.2. List of Market Participants

12 COMPETITIVE LANDSCAPE

- 12.1. Competition Dashboard
- 12.2. Competitor Market Positioning Analysis
- 12.3. Porter Five Forces Analysis

13 COMPANY PROFILED

- 13.1. Aflac Inc.
 - 13.1.1. Company Overview
 - 13.1.2. Key Financials
 - 13.1.3. SWOT Analysis
 - 13.1.4. Product Portfolio
 - 13.1.5. Recent Developments
- 13.2. Allianz SE
- 13.3. Ameritas Life Insurance Corp.
- 13.4. Axa S.A.
- 13.5. HDFC ERGO General Insurance
- 13.6. Cigna
- 13.7. Delta Dental Plans Association
- 13.8. MetLife Inc.
- 13.9. United Concordia (Highmark Inc.)
- 13.10. United HealthCare Services Inc.

14 ACRONYMS & ASSUMPTION

15 ANNEXURE

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