

Fixed-Base Operator Market Size and Forecast (2021 - 2031), Global and Regional Share, Trend, and Growth Opportunity Analysis Report Coverage: By Services Offered (Hangaring, Fueling, Flight Instruction, Aircraft Maintenance, and Aircraft Rental), Application (Business Aviation and Leisure Aviation), and Geography

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Abstracts

The fixed-base operator market size was valued at US\$ 25.55 billion in 2024 and is anticipated to reach US\$ 41.49 billion by 2031. The fixed-base operator market is estimated to record a CAGR of 7.6% from 2025 to 2031.

High demand among customers and the widespread presence of fixed-base operator service providers in North America, especially in the US, boosts the growth of the fixed-base operator market. The APAC region is projected to showcase tremendous demand for FBOs in the upcoming years, thus registering the highest CAGR during the forecast period; this is due to the significant growth in the general aviation segment, particularly in Australia, China, and Southeast Asian countries.

North America comprises the largest network of fixed-base operators worldwide. The demand for FBOs among customers is high in the US owing to rising popularity and disposable income. In recent years, there has been consistent growth in corporate flying and charter activity in the region, which is creating demand for general aviation services such as fixed-base operator services. Additionally, the US and Canada houses a number of general aviation airports, which enables a higher number of FBOs to operate across these countries. For instance, Teterboro Airport, Centennial Airport, and Van Nuys Airports are key airports with higher concentration of FBOs. Also, the US consists

of globally recognized FBOs such as Signature Aviation, Universal Aviation, Jet Aviation, Presidential Aviation, and Pentastar Aviation. The global recognition of these companies enables them to attract customers from different nations, thereby catalyzing their revenues year-on-year.

According to data released by Airlines for America, in 2023, commercial aviation accounted for 5% of the US GDP, i.e., US\$ 1.37 trillion. In addition, the rising air passenger traffic and government initiatives to increase aircraft fleets in commercial aviation sectors fuel the demand for flight management solutions such as flight planning software.

Based on services offered, fixed-base operator market is segmented into hangaring, fuelling, flight instructions, aircraft maintenance, and aircraft rental. The substantial rise in the number of high-net-worth individuals is boosting the demand for private travel, consequently driving the procurement of private jets with enhanced cabin interiors. Thus, the fixed-base operators are focusing on providing efficient services both to travelers and aircraft owners. The fueling segment held the largest fixed-base operator market share in 2024. The FBOs provide ground handling and fuelling services to the commercial airlines operating from the particular airport. The buyers look for smaller airfields with a quick response from the FBO, as the purchasing power varies and impacts the margins on each gallon of fuel sold. For instance, Jet Aviation (a subsidiary of General Dynamics) provides fuelling services to corporate companies by following the ISAGO rules set for airport operations. The company holds relevant licenses and training certifications such as FAR 139 fuel and fire safety, NATA safety first, and CDL. Similarly, Ascent Aviation Services offers fuel services to private, commercial, and military aircraft. The company offers Jet A, Jet A w/Prist, and 100LL, AV GAS services, military fuel, checking fuel quality compliant with ATA 103, 24-hour service, and de-fuelling services.

In January 2025, Noida Airport (New Delhi, India) signed a fuel station deal with Indian Oil to provide uninterrupted and efficient fueling services for the next 30 years. In November 2022, IFS signed a multi-year agreement for jet fuel and FBO services at Pitt Meadows Regional Airport in Canada, wherein the company will set up a full-service FBO in the main airport terminal.

Avemex SA De CV; DEER JET CO. LTD.; dnata; General Dynamics Corp; Jetex; Luxaviation; Signature Aviation Limited; Swissport; Abilene Aero, ExecuJet; Atlantic Aviation FBO Inc.; ExecuJet Aviation Group AG; and Universal Weather and Aviation, Inc. are among the prominent players profiled in the fixed-base operator market.

Several other major players were also studied and analyzed in the fixed-base operator market report to get a holistic view of the market and its ecosystem.

The overall fixed-base operator market share has been derived using both primary and secondary sources. Exhaustive secondary research has been conducted using internal and external sources to obtain qualitative and quantitative information related to the fixed-base operator market. The process also helps obtain an overview and forecast of the market with respect to all the market segments. Also, multiple primary interviews have been conducted with industry participants to validate the data and gain analytical insights. This process includes industry experts such as VPs, business development managers, market intelligence managers, and national sales managers, along with external consultants such as valuation experts, research analysts, and key opinion leaders specializing in the fixed-base operator market.

Reason to buy

Save and reduce time carrying out entry-level research by identifying the growth, size, leading players and segments in the fixed-base operator market.

Highlights key business priorities in order to assist companies to realign their business strategies

The key findings and recommendations highlight crucial progressive industry trends in the fixed-base operator market, thereby allowing players across the value chain to develop effective long-term strategies

Develop/modify business expansion plans by using substantial growth offering developed and emerging markets

Scrutinize in-depth global market trends and outlook coupled with the factors driving the market, as well as those hindering it

Enhance the decision-making process by understanding the strategies that underpin commercial interest with respect to client products, segmentation, pricing and distribution

The List of Companies - Fixed-Base Operator Market

Avemex SA De CV

DEER JET CO. LTD.

Dnata

General Dynamics Corp

Jetex

Luxaviation

Signature Aviation Limited

Swissport AG

Abilene Aero

Atlantic Aviation FBO Inc.

ExecuJet Aviation Group AG

Universal Weather and Aviation, Inc.

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