

Avocado and Avocado Derivatives Market Forecast to 2028 - COVID-19 Impact and Global Analysis by Type (Whole, Oil, Puree, and Others), Category (Organic and Conventional), and Application (Food & Beverages, Pharmaceuticals & Nutraceuticals, Personal Care, and Others),

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Abstracts

The avocado and avocado derivatives market is projected to reach US\$ 9,963.37 million by 2028 from US\$ 7,368.65 million in 2022. It is expected to grow at a CAGR of 5.2% from 2022 to 2028.

The seasonal demand and increasing understanding of avocados' health benefits are increasing the demand for avocado and avocado derivatives. The growing consciousness among consumers regarding their health, avocado is a superfood rich in omega and other multi-nutrient quality, has helped drive the avocado and avocado derivatives market worldwide. Avocado is one of the most nutrient-dense foods available. The fruit contains fiber, folate, potassium, vitamin E, and magnesium. Moreover, the expanding food retail industry and the growing product launches of avocado-based derivatives, such as dips, in fast food retailing giants have boosted the demand for avocado and avocado derivatives in continental cuisines and other cuisines.

Based on application, the avocado and avocado derivatives market is segmented into food & beverages, pharmaceuticals & nutraceuticals, personal care, and others. The food & beverages segment accounted for the largest share of the avocado and avocado derivatives market in 2020. However, the personal care segment is expected to register the highest CAGR during the forecast period.



According to a report published by the European Fresh Produce Association (EFPA) in May 2020, about 35 million tons fresh fruit and vegetable are being channeled every year in Europe through wholesalers, a great part of which (25 million tons) being channeled throughout the high-value and diversified foodservice sector. This sector comprises many small and medium enterprises (SMEs) and larger companies. Those companies are located in wholesale markets to deliver products to proximity customers such as (but not exclusively) grocery shops, street market operators, and restaurants. Most of these businesses halted due to the COVID-19 outbreak, significantly restricting the activities of wholesalers. Hence, the wholesale market for avocados was also affected, and activities were restricted. So far, the sector has managed to adapt and re-adapt to changing operating conditions. Moreover, the market witnessed a shift in consumer and shopping behavior in pandemic. The demand for innovative food & beverage products with specific nutritional profiles and organic, gluten-free, and GMO-free characteristics increased. The opening of markets, supermarkets, and other retail channels increased the sales of avocado and avocado derivatives, further amplified by growing avocado sales from e-commerce websites.

Based on region, the avocado and avocado derivatives market is segmented into North America, Europe, Asia Pacific (APAC), the Middle East & Africa (MEA), and South & Central America. In 2022, Europe held the largest share of the avocado and avocado derivatives market, and Asia Pacific is estimated to register the fastest CAGR over the forecast period. There is a growing demand for natural ingredients in the European cosmetics sector, creating opportunities for exporters of avocado oil from developing countries. Avocado oil has several functional and active properties as it is a hearthealthy oil and is high in oleic acid, boosting its application in various formulations. Hence, it is expected that the demand for avocado oil will continue to rise in the coming years in Europe.

Further, as avocado oil contains vitamins A, E, and D, it is making its way into cosmetics and personal care products mainly because of its fatty acid content. It helps moisturize, protects skin from damaging UV rays, and increases collagen metabolism. Thus, the increasing application of avocado in skincare and haircare industries is contributing to the growth of the avocado and avocado derivatives market across Europe.

In North America, avocados are a healthy dietary choice and a good source of beneficial monounsaturated oil. A whole medium avocado contains approximately 15% of the FDA's recommended daily amount of saturated fat. In addition, avocados have 60% more potassium than bananas. They are also rich in vitamins B, E, K, and folate. Avocados are also a benefit to a diabetic diet. With the increasing prevalence of



diabetes in the US avocados can offer a nutritious choice for those following a diabetic diet.

According to the report published by Ag Marketing Resource Center in August 2021, the U.S. consumption of avocados has followed a variable but generally increasing trend since 1970, increasing significantly from 2.21 pounds per capita in 2000 to 7.81 pounds per capita in 2019. The value of the U.S. avocado production was US\$ 426 million in 2020. The United States produced 206,610 tons. The total number of U.S. acres in production stabilized at 52,720 (2020).

Avocado can be eaten whole. It is used to prepare salads, as a flavoring for ice creams, and as a filling for sandwiches and quick desserts. In the US, Canada, and Mexico, avocados are frequently used for milkshakes and occasionally added to ice cream. In North America, avocados are served mixed with white rice. Other uses include pressing the fruit for avocado oil production. Various parts of the avocado have medicinal benefits. When boiled, the leaves are thought to be a remedy for diarrhea. Seeds can be smashed and used as fillers for toothaches. These factors are anticipated to drive the avocado and avocado derivatives market growth in the region.

The key players operating in the avocado and avocado derivatives market include Westfalia Fruit Pty. Ltd.; Salud Foodgroup Europe BV; Exportadora Propal S.A.; Berje Inc.; Lemonconcentrate SLU; Avocado Brasil Commercio de; Alimentos Ltda.; ConnOils, LLC.; Mission Produce, Inc.; Calao Growers, Inc.; and Meridian Fruits SPR de RL de CV. These companies are focusing on new product launches and geographical expansions to meet the growing consumer demand worldwide.

The overall avocado and avocado derivatives market size has been derived using both primary and secondary sources. To begin the research process, exhaustive secondary research has been conducted using internal and external sources to obtain qualitative and quantitative information related to the market. Also, multiple primary interviews have been conducted with industry participants to validate the data and gain more analytical insights into the topic. The participants of this process include industry experts such as VPs, business development managers, market intelligence managers, national sales managers, and external consultants, such as valuation experts, research analysts, and key opinion leaders, specializing in the avocado and avocado derivatives market.



Contents

1. INTRODUCTION

- 1.1 Study Scope
- 1.2 The Insight Partners Research Report Guidance
- 1.3 Market Segmentation

2. KEY TAKEAWAYS

3. RESEARCH METHODOLOGY

- 3.1 Scope of the Study
- 3.2 Research Methodology
- 3.2.1 Data Collection:
- 3.2.2 Primary Interviews:
- 3.2.3 Hypothesis Categoryulation:
- 3.2.4 Macro-economic Factor Analysis:
- 3.2.5 Developing Base Number:
- 3.2.6 Data Triangulation:
- 3.2.7 Country Level Data:

4. AVOCADO AND AVOCADO DERIVATIVES MARKET LANDSCAPE

- 4.1 Market Overview
- 4.2.1 Bargaining Power of Suppliers
- 4.2.2 Bargaining Power of Buyers
- 4.2.3 Threat of New Entrants
- 4.2.4 Competitive Rivalry
- 4.2.5 Threat of Substitutes
- 4.3 Expert Opinion
- 4.4 Ecosystem Analysis

5. AVOCADO AND AVOCADO DERIVATIVES MARKET – KEY MARKET DYNAMICS

- 5.1 Market Drivers
- 5.1.1 Strategic Development Initiatives by Manufacturers
- 5.1.2 Demand from Personal Care Industry



- 5.1.3 Rising Demand for Avocado and Avocado Derivatives in Asia Pacific
- 5.2 Market Restraints
- 5.2.1 High Prices of Avocado and Availability of Substitutes of Avocado Products at Lower Costs
- 5.3 Market Opportunities
- 5.3.1 Rising Demand for Natural Ingredients in Various Industries
- 5.4 Future Trends
- 5.4.1 Popularity of Organic Avocado
- 5.5 Impact Analysis of Drivers and Restraints

6. AVOCADO AND AVOCADO DERIVATIVES- GLOBAL MARKET ANALYSIS

- 6.1 Avocado and Avocado Derivatives Market Overview
- 6.2 Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 6.3 Competitive Positioning Key Market Players

7. AVOCADO AND AVOCADO DERIVATIVES MARKET ANALYSIS – BY TYPE

- 7.1 Overview
- 7.2 Avocado and Avocado Derivatives Market, By Type (2021 and 2028)
- 7.3 Whole
- 7.3.1 Overview
- 7.3.2 Whole: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 7.4 Oil
- 7.4.1 Overview
- 7.4.2 Oil: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 7.5 Puree
- 7.5.1 Overview
- 7.5.2 Puree: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 7.6 Others
- 7.6.1 Overview
- 7.6.2 Others: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)

8. AVOCADO AND AVOCADO DERIVATIVES MARKET ANALYSIS - BY



CATEGORY

- 8.1 Overview
- 8.2 Avocado and Avocado Derivatives Market, By Category (2021 and 2028)
- 8.3 Organic
- 8.3.1 Overview
- 8.3.2 Organic: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 8.4 Conventional
- 8.4.1 Overview
- 8.4.2 Conventional: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)

9. AVOCADO AND AVOCADO DERIVATIVES MARKET ANALYSIS – BY APPLICATION

- 9.1 Overview
- 9.2 Avocado and Avocado Derivatives Market, By Application (2021 and 2029)
- 9.3 Food and Beverages
- 9.3.1 Overview
- 9.3.2 Food and Beverages: Avocado and Avocado Derivatives Market– Revenue and Forecast to 2029 (US\$ Million)
- 9.4 Pharmaceuticals and Nutraceuticals
- 9.4.1 Overview
- 9.4.2 Pharmaceuticals and Nutraceuticals: Avocado and Avocado Derivatives Market–Revenue and Forecast to 2029 (US\$ Million)
- 9.5 Personal Care
- 9.5.1 Overview
- 9.5.2 Personal Care: Avocado and Avocado Derivatives Market– Revenue and Forecast to 2029 (US\$ Million)
- 9.6 Others
- 9.6.1 Overview
- 9.6.2 Others: Avocado and Avocado Derivatives Market– Revenue and Forecast to 2029 (US\$ Million)

10. AVOCADO AND AVOCADO DERIVATIVES MARKET – GEOGRAPHIC ANALYSIS

10.1 Overview



- 10.2 North America: Avocado and Avocado Derivatives Market
- 10.2.1 North America: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.2.2 North America: Avocado and Avocado Derivatives Market, By Type
- 10.2.3 North America: Avocado and Avocado Derivatives Market, By Category
- 10.2.4 North America: Avocado and Avocado Derivatives Market, by Application
- 10.2.5 North America: Avocado and Avocado Derivatives Market, by Key Country
- 10.2.5.1 US: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 10.2.5.1.1 US: Avocado and Avocado Derivatives Market, By Type
- 10.2.5.1.2 US: Avocado and Avocado Derivatives Market, By Category
- 10.2.5.1.3 US: Avocado and Avocado Derivatives Market, by Application
- 10.2.5.2 Canada: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 10.2.5.2.1 Canada: Avocado and Avocado Derivatives Market, By Type
- 10.2.5.2.2 Canada: Avocado and Avocado Derivatives Market, By Category
- 10.2.5.2.3 Canada: Avocado and Avocado Derivatives Market, by Application
- 10.2.5.3 Mexico: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 10.2.5.3.1 Mexico: Avocado and Avocado Derivatives Market, By Type
- 10.2.5.3.2 Mexico: Avocado and Avocado Derivatives Market, By Category
- 10.2.5.2.3 Mexico: Avocado and Avocado Derivatives Market, by Application
- 10.3 Europe: Avocado and Avocado Derivatives Market
- 10.3.1 Europe: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.3.2 Europe: Avocado and Avocado Derivatives Market, By Type
- 10.3.3 Europe: Avocado and Avocado Derivatives Market, by Category
- 10.3.4 Europe: Avocado and Avocado Derivatives Market, by Application
- 10.3.5 Europe: Avocado and Avocado Derivatives Market, by Key Country
- 10.3.5.1 Germany: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 10.3.5.1.1 Germany: Avocado and Avocado Derivatives Market, By Type
- 10.3.5.1.2 Germany: Avocado and Avocado Derivatives Market, by Category
- 10.3.5.1.3 Germany: Avocado and Avocado Derivatives Market, by Application
- 10.3.5.2 France: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 10.3.5.2.1 France: Avocado and Avocado Derivatives Market, By Type
- 10.3.5.2.2 France: Avocado and Avocado Derivatives Market, by Category
- 10.3.5.2.3 France: Avocado and Avocado Derivatives Market, by Application



- 10.3.5.3 UK: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 10.3.5.3.1 UK: Avocado and Avocado Derivatives Market, By Type
- 10.3.5.3.2 UK: Avocado and Avocado Derivatives Market, by Category
- 10.3.5.3.3 UK: Avocado and Avocado Derivatives Market, by Application
- 10.3.5.4 Italy: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 10.3.5.4.1 Italy: Avocado and Avocado Derivatives Market, By Type
- 10.3.5.4.2 Italy: Avocado and Avocado Derivatives Market, by Category
- 10.3.5.4.3 Italy: Avocado and Avocado Derivatives Market, by Application
- 10.3.5.5 Russia: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 10.3.5.5.1 Russia: Avocado and Avocado Derivatives Market, By Type
- 10.3.5.5.2 Russia: Avocado and Avocado Derivatives Market, by Category
- 10.3.5.5.3 Russia: Avocado and Avocado Derivatives Market, by Application
- 10.3.5.6 Rest of Europe: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 10.3.5.6.1 Rest of Europe: Avocado and Avocado Derivatives Market, By Type
- 10.3.5.6.2 Rest of Europe: Avocado and Avocado Derivatives Market, by Category
- 10.3.5.6.3 Rest of Europe: Avocado and Avocado Derivatives Market, by Application
- 10.4 Asia Pacific: Avocado and Avocado Derivatives Market
- 10.4.1 Asia Pacific: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.4.2 Asia Pacific: Avocado and Avocado Derivatives Market, By Type
- 10.4.3 Asia Pacific: Avocado and Avocado Derivatives Market, by Category
- 10.4.4 Asia Pacific: Avocado and Avocado Derivatives Market, by Application
- 10.4.5 Asia Pacific: Avocado and Avocado Derivatives Market, by Key Country
- 10.4.5.1 China: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.4.5.1.1 China: Avocado and Avocado Derivatives Market, By Type
- 10.4.5.1.2 China: Avocado and Avocado Derivatives Market, by Category
- 10.4.5.1.3 China: Avocado and Avocado Derivatives Market, by Application
- 10.4.5.2 Japan: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.4.5.2.1 Japan: Avocado and Avocado Derivatives Market, By Type
- 10.4.5.2.2 Japan: Avocado and Avocado Derivatives Market, by Category
- 10.4.5.2.3 Japan: Avocado and Avocado Derivatives Market, by Application
- 10.4.5.3 India: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)



- 10.4.5.3.1 India: Avocado and Avocado Derivatives Market, By Type
- 10.4.5.3.2 India: Avocado and Avocado Derivatives Market, by Category
- 10.4.5.3.3 India: Avocado and Avocado Derivatives Market, by Application
- 10.4.5.4 Australia: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.4.5.4.1 Australia: Avocado and Avocado Derivatives Market, By Type
- 10.4.5.4.2 Australia: Avocado and Avocado Derivatives Market, by Category
- 10.4.5.4.3 Australia: Avocado and Avocado Derivatives Market, by Application
- 10.4.5.5 South Korea: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.4.5.5.1 South Korea: Avocado and Avocado Derivatives Market, By Type
- 10.4.5.5.2 South Korea: Avocado and Avocado Derivatives Market, by Category
- 10.4.5.5.3 South Korea: Avocado and Avocado Derivatives Market, by Application
- 10.4.5.6 Rest of Asia Pacific: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.4.5.6.1 Rest of Asia Pacific: Avocado and Avocado Derivatives Market, By Type
- 10.4.5.6.2 Rest of Asia Pacific: Avocado and Avocado Derivatives Market, by Category
- 10.4.5.6.3 Rest of Asia Pacific: Avocado and Avocado Derivatives Market, by Application
- 10.5 Middle East & Africa: Avocado and Avocado Derivatives Market
- 10.5.1 Middle East & Africa: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.5.2 Middle East & Africa: Avocado and Avocado Derivatives Market, By Type
- 10.5.3 Middle East & Africa: Avocado and Avocado Derivatives Market, by Category
- 10.5.4 Middle East & Africa: Avocado and Avocado Derivatives Market, by Application
- 10.5.5 Middle East & Africa: Avocado and Avocado Derivatives Market, by Key Country
- 10.5.5.1 South Africa: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.5.5.1.1 South Africa: Avocado and Avocado Derivatives Market, By Type
- 10.5.5.1.2 South Africa: Avocado and Avocado Derivatives Market, by Category
- 10.5.5.1.3 South Africa: Avocado and Avocado Derivatives Market, by Application
- 10.5.5.2 Saudi Arabia: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.5.5.2.1 Saudi Arabia: Avocado and Avocado Derivatives Market, By Type
- 10.5.5.2.2 Saudi Arabia: Avocado and Avocado Derivatives Market, by Category
- 10.5.5.2.3 Saudi Arabia: Avocado and Avocado Derivatives Market, by Application
- 10.5.5.3 UAE: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.5.5.3.1 UAE: Avocado and Avocado Derivatives Market, By Type



- 10.5.5.3.2 UAE: Avocado and Avocado Derivatives Market, by Category
- 10.5.5.3.3 UAE: Avocado and Avocado Derivatives Market, by Application
- 10.5.5.4 Rest of MEA: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.5.5.4.1 Rest of MEA: Avocado and Avocado Derivatives Market, By Type
- 10.5.5.4.2 Rest of MEA: Avocado and Avocado Derivatives Market, by Category
- 10.5.5.4.3 Rest of MEA: Avocado and Avocado Derivatives Market, by Application
- 10.6 South & Central America: Avocado and Avocado Derivatives Market
- 10.6.1 South & Central America: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)
- 10.6.2 South & Central America: Avocado and Avocado Derivatives Market, By Type
- 10.6.3 South & Central America: Avocado and Avocado Derivatives Market, by Category
- 10.6.4 South & Central America: Avocado and Avocado Derivatives Market, by Application
- 10.6.5 South & Central America: Avocado and Avocado Derivatives Market, by Key Country
- 10.6.5.1 Brazil: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 10.6.5.1.1 Brazil: Avocado and Avocado Derivatives Market, By Type
- 10.6.5.1.2 Brazil: Avocado and Avocado Derivatives Market, by Category
- 10.6.5.1.3 Brazil: Avocado and Avocado Derivatives Market, by Application
- 10.6.5.2 Argentina: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 10.6.5.2.1 Argentina: Avocado and Avocado Derivatives Market, By Type
- 10.6.5.2.2 Argentina: Avocado and Avocado Derivatives Market, by Category
- 10.6.5.2.3 Argentina: Avocado and Avocado Derivatives Market, by Application
- 10.6.5.3 Rest of South & Central America: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- 10.6.5.3.1 Rest of South & Central America: Avocado and Avocado Derivatives Market, By Type
- 10.6.5.3.2 Rest of South & Central America: Avocado and Avocado Derivatives Market, by Category
- 10.6.5.3.3 Rest of South & Central America: Avocado and Avocado Derivatives Market, by Application

11. INDUSTRY LANDSCAPE

11.1 Overview



- 11.2 Business Planning and Strategy
- 11.3 Expansion & Collaboration
- 11.4 Product News

12. IMPACT OF COVID-19 PANDEMIC ON GLOBAL AVOCADO AND AVOCADO DERIVATIVES MARKET

- 12.1 Impact of COVID-19 on Avocado and Avocado Derivatives Market
- 12.2 North America: Impact Assessment of COVID-19 Pandemic
- 12.3 Europe Impact Assessment of COVID-19 Pandemic
- 12.4 Asia Pacific: Impact Assessment of COVID-19 Pandemic
- 12.5 Middle East & Africa: Impact Assessment of COVID-19 Pandemic
- 12.6 South & Central America: Impact Assessment of COVID-19 Pandemic

13. COMPANY PROFILES

- 13.1 Unilever
- 13.1.1 Key Facts
- 13.1.2 Business Description
- 13.1.3 Products and Services
- 13.1.4 Financial Overview
- 13.1.5 SWOT Analysis
- 13.1.6 Key Developments
- 13.2 Nestle SA
- 13.2.1 Key Facts
- 13.2.2 Business Description
- 13.2.3 Products and Services
- 13.2.4 Financial Overview
- 13.2.5 SWOT Analysis
- 13.2.6 Key Developments
- 13.3 General Mills Inc.
- 13.3.1 Key Facts
- 13.3.2 Business Description
- 13.3.3 Products and Services
- 13.3.4 Financial Overview
- 13.3.5 SWOT Analysis
- 13.3.6 Key Developments
- 13.4 Mars, Incorporated
- 13.4.1 Key Facts



- 13.4.2 Business Description
- 13.4.3 Products and Services
- 13.4.4 Financial Overview
- 13.4.5 SWOT Analysis
- 13.4.6 Key Developments
- 13.5 LOTTE CONFECTIONERY CO., LTD.
- 13.5.1 Key Facts
- 13.5.2 Business Description
- 13.5.3 Products and Services
- 13.5.4 Financial Overview
- 13.5.5 SWOT Analysis
- 13.5.6 Key Developments
- 13.6 Weels Enterprises
- 13.6.1 Key Facts
- 13.6.2 Business Description
- 13.6.3 Products and Services
- 13.6.4 Financial Overview
- 13.6.5 SWOT Analysis
- 13.6.6 Key Developments
- 13.7 Baskin-Robbins
- 13.7.1 Key Facts
- 13.7.2 Business Description
- 13.7.3 Products and Services
- 13.7.4 Financial Overview
- 13.7.5 SWOT Analysis
- 13.7.6 Key Developments
- 13.8 Turkey Hill Dairy
- 13.8.1 Key Facts
- 13.8.2 Business Description
- 13.8.3 Products and Services
- 13.8.4 Financial Overview
- 13.8.5 SWOT Analysis
- 13.8.6 Key Developments
- 13.9 Dairy Farmers of America, Inc.
- 13.9.1 Key Facts
- 13.9.2 Business Description
- 13.9.3 Products and Services
- 13.9.4 Financial Overview
- 13.9.5 SWOT Analysis



- 13.9.6 Key Developments
- 13.10 Blue Bell Creameries
- 13.10.1 Key Facts
- 13.10.2 Business Description
- 13.10.3 Products and Services
- 13.10.4 Financial Overview
- 13.10.5 SWOT Analysis
- 13.10.6 Key Developments

14. APPENDIX

- 14.1 About The Insight Partners
- 14.2 Word Index



List Of Tables

LIST OF TABLES

Table 1. Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)

Table 2. Global Avocado and Avocado Derivatives Market, by Type– Revenue and Forecast to 2028 (US\$ Million)

Table 3. Global Avocado and Avocado Derivatives Market, by Category– Revenue and Forecast to 2028 (US\$ Million)

Table 4. Global Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 5. North America Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 6. North America Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 7. North America Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 8. US Avocado and Avocado Derivatives Market, Type – Revenue and Forecast to 2028 (US\$ Million)

Table 9. US Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 10. US Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 11. Canada Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 12. Canada Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 13. Canada Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 14. Mexico Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 15. Mexico Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 16. Mexico Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 17. Europe: Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 18. Europe Avocado and Avocado Derivatives Market, by Category – Revenue



and Forecast to 2028 (US\$ Million)

Table 19. Europe Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 20. Germany Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 21. Germany Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 22. Germany Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 23. France Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 24. France Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 25. France Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 26. UK Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 27. UK Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 28. UK Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 29. Italy Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 30. Italy Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 31. Italy Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 32. Russia Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 33. Russia Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 34. Russia Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 35. Rest of Europe Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 36. Rest of Europe Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 37. Rest of Europe Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)



- Table 38. Asia Pacific Avocado and Avocado Derivatives Market, By Type Revenue and Forecast to 2028 (US\$ Million)
- Table 39. Asia Pacific Avocado and Avocado Derivatives Market, by Category Revenue and Forecast to 2028 (US\$ Million)
- Table 40. Asia Pacific Avocado and Avocado Derivatives Market, by Application Revenue and Forecast to 2028 (US\$ Million)
- Table 41. China Avocado and Avocado Derivatives Market, By Type Revenue and Forecast to 2028 (US\$ Million)
- Table 42. China Avocado and Avocado Derivatives Market, by Category Revenue and Forecast to 2028 (US\$ Million)
- Table 43. China Avocado and Avocado Derivatives Market, by Application Revenue and Forecast to 2028 (US\$ Million)
- Table 44. Japan Avocado and Avocado Derivatives Market, By Type Revenue and Forecast to 2028 (US\$ Million)
- Table 45. Japan Avocado and Avocado Derivatives Market, by Category Revenue and Forecast to 2028 (US\$ Million)
- Table 46. Japan Avocado and Avocado Derivatives Market, by Application Revenue and Forecast to 2028 (US\$ Million)
- Table 47. India Avocado and Avocado Derivatives Market, By Type Revenue and Forecast to 2028 (US\$ Million)
- Table 48. India Avocado and Avocado Derivatives Market, by Category Revenue and Forecast to 2028 (US\$ Million)
- Table 49. India Avocado and Avocado Derivatives Market, by Application Revenue and Forecast to 2028 (US\$ Million)
- Table 50. Australia Avocado and Avocado Derivatives Market, By Type– Revenue and Forecast to 2028 (US\$ Million)
- Table 51. Australia Avocado and Avocado Derivatives Market, by Category Revenue and Forecast to 2028 (US\$ Million)
- Table 52. Australia Avocado and Avocado Derivatives Market, by Application Revenue and Forecast to 2028 (US\$ Million)
- Table 53. South Korea Avocado and Avocado Derivatives Market, By Type Revenue and Forecast to 2028 (US\$ Million)
- Table 54. South Korea Avocado and Avocado Derivatives Market, by Category Revenue and Forecast to 2028 (US\$ Million)
- Table 55. South Korea Avocado and Avocado Derivatives Market, by Application Revenue and Forecast to 2028 (US\$ Million)
- Table 56. Rest of Asia Pacific Avocado and Avocado Derivatives Market, By Type Revenue and Forecast to 2028 (US\$ Million)
- Table 57. Rest of Asia Pacific Avocado and Avocado Derivatives Market, by Category –



Revenue and Forecast to 2028 (US\$ Million)

Table 58. Rest of Asia Pacific Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 59. Middle East & Africa Avocado and Avocado Derivatives Market, By Type–Revenue and Forecast to 2028 (US\$ Million)

Table 60. Middle East & Africa Avocado and Avocado Derivatives Market, by Category - Revenue and Forecast to 2028 (US\$ Million)

Table 61. Middle East & Africa Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 62. South Africa Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 63. South Africa Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 64. South Africa Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 65. Saudi Arabia Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 66. Saudi Arabia Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 67. Saudi Arabia Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 68. UAE Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 69. UAE Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 70. UAE Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 71. Rest of MEA Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 72. Rest of MEA Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 73. Rest of MEA Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 74. South & Central America Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 75. South & Central America Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 76. South & Central America Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)



Table 77. Brazil Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 78. Brazil Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 79. Brazil Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 80. Argentina Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 81. Argentina Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 82. Argentina Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 83. Rest of South & Central America Avocado and Avocado Derivatives Market, By Type – Revenue and Forecast to 2028 (US\$ Million)

Table 84. Rest of South & Central America Avocado and Avocado Derivatives Market, by Category – Revenue and Forecast to 2028 (US\$ Million)

Table 85. Rest of South & Central America Avocado and Avocado Derivatives Market, by Application – Revenue and Forecast to 2028 (US\$ Million)

Table 86. List of Abbreviation



List Of Figures

LIST OF FIGURES

- Figure 1. Avocado and Avocado Derivatives Market Segmentation
- Figure 2. Avocado and Avocado Derivatives Market Segmentation By Geography
- Figure 3. Global Avocado and Avocado Derivatives Market Overview
- Figure 5. Avocado and Avocado Derivatives Market: By Region
- Figure 6. Global Avocado and Avocado Derivatives Market, Key Market Players
- Figure 7. Porter's Five Forces Analysis
- Figure 8. Expert Opinion
- Figure 9. Ecosystem: Avocado and Avocado Derivatives Market
- Figure 10. Sign Ups for Veganuary Campaign During 2015–2021
- Figure 11. Average Consumer Price of Avocados, by Month (US\$ per kg)
- Figure 12. Avocado and Avocado Derivatives Market: Impact Analysis of Drivers and Restraints
- Figure 13. Geographic Overview of Avocado and Avocado Derivatives Market
- Figure 14. Global: Avocado and Avocado Derivatives Market Revenue and Forecast to 2028 (US\$ Million)
- Figure 15. Key Players: Avocado and Avocado Derivatives Market
- Figure 16. Avocado and Avocado Derivatives Market Revenue Share, By Type (2021 and 2028)
- Figure 17. Whole: Avocado and Avocado Derivatives Market Revenue and Forecast To 2028 (US\$ Million)
- Figure 18. Oil: Avocado and Avocado Derivatives Market Revenue and Forecast To 2028 (US\$ Million)
- Figure 19. Puree: Avocado and Avocado Derivatives Market Revenue and Forecast To 2028 (US\$ Million)
- Figure 20. Others: Avocado and Avocado Derivatives Market Revenue and Forecast To 2028 (US\$ Million)
- Figure 21. Avocado and Avocado Derivatives Market Revenue Share, By Category (2021 and 2028)
- Figure 22. Organic: Avocado and Avocado Derivatives Market Revenue and Forecast To 2028 (US\$ Million)
- Figure 23. Conventional: Avocado and Avocado Derivatives Market Revenue and Forecast To 2028 (US\$ Million)
- Figure 24. Avocado and Avocado Derivatives Market Revenue Share, By Application (2021 and 2028)
- Figure 25. Food and Beverages: Avocado and Avocado Derivatives Market-Revenue



and Forecast To 2028 (US\$ Million)

Figure 26. Pharmaceuticals and Nutraceuticals: Avocado and Avocado Derivatives Market– Revenue and Forecast To 2028 (US\$ Million)

Figure 27. Personal Care: Avocado and Avocado Derivatives Market– Revenue and Forecast To 2028 (US\$ Million)

Figure 28. Others: Avocado and Avocado Derivatives Market– Revenue and Forecast To 2028 (US\$ Million)

Figure 29. Global Avocado and Avocado Derivatives Market Revenue Share, By Region (2021 and 2028)

Figure 30. North America: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 31. North America: Avocado and Avocado Derivatives Market Revenue Share, By Type (2021 and 2028)

Figure 32. North America: Avocado and Avocado Derivatives Market Revenue Share, By Category (2021 and 2028)

Figure 33. North America: Avocado and Avocado Derivatives Market Revenue Share, by Application (2021 and 2028)

Figure 34. North America: Avocado and Avocado Derivatives Market Revenue Share, by Key Country (2021 and 2028)

Figure 35. US: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 36. Canada: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 38. Mexico: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 39. Europe: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 40. Europe: Avocado and Avocado Derivatives Market Revenue Share, By Type (2021 and 2028)

Figure 41. Europe: Avocado and Avocado Derivatives Market Revenue Share, by Category (2021 and 2028)

Figure 42. Europe: Avocado and Avocado Derivatives Market Revenue Share, by Application (2021 and 2028)

Figure 43. Europe: Avocado and Avocado Derivatives Market Revenue Share, by Key Country (2021 and 2028)

Figure 44. Germany: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 45. France: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)



Figure 46. UK: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 47. Italy: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 48. Russia: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 49. Rest of Europe: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 50. Asia Pacific: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 51. Asia Pacific: Avocado and Avocado Derivatives Market Revenue Share, By Type (2021 and 2028)

Figure 52. Asia Pacific: Avocado and Avocado Derivatives Market Revenue Share, By Category (2021 and 2028)

Figure 53. Asia Pacific: Avocado and Avocado Derivatives Market Revenue Share, by Application (2021 and 2028)

Figure 54. Asia Pacific: Avocado and Avocado Derivatives Market Revenue Share, by Key Country (2021 and 2028)

Figure 55. China: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)

Figure 56. Japan: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)

Figure 57. India: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)

Figure 58. Australia: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 59. South Korea: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)

Figure 60. Rest of Asia Pacific: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)

Figure 61. Middle East & Africa: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 62. Middle East & Africa: Avocado and Avocado Derivatives Market Revenue Share, By Type (2021 and 2028)

Figure 63. Middle East & Africa: Avocado and Avocado Derivatives Market Revenue Share, By Category (2021 and 2028)

Figure 64. Middle East & Africa: Avocado and Avocado Derivatives Market Revenue Share, by Application (2021 and 2028)

Figure 65. Middle East & Africa: Avocado and Avocado Derivatives Market Revenue



Share, by Key Country (2021 and 2028)

Figure 67. South Africa: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)

Figure 68. Saudi Arabia: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)

Figure 69. UAE: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)

Figure 70. Rest of MEA: Avocado and Avocado Derivatives Market –Revenue and Forecast to 2028 (US\$ Million)

Figure 71. South & Central America: Avocado and Avocado Derivatives Market – Revenue and Forecast to 2028 (US\$ Million)

Figure 72. South & Central America: Avocado and Avocado Derivatives Market Revenue Share, By Type (2021 and 2028) Figure 73.



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