

Asia Pacific Serial Console Server Market Report (2021-2031) by Scope, Segmentation, Dynamics, and Competitive Analysis

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Abstracts

The Asia Pacific serial console server market size is expected to reach US\$ 163.51 million by 2031 from US\$ 94.95 million in 2024. The market is estimated to record a CAGR of 8.2% from 2025-2031.

Executive Summary and Asia Pacific Serial Console Server Market Analysis:

The serial console server market in Asia Pacific is segmented into Australia, China, India, Japan, South Korea, and the Rest of Asia Pacific. The region is focused on becoming the source of more than half of global factory output. As industrial operations become more complex and automation increases, the demand for remote monitoring and management tools such as serial console servers also grow. These servers enable seamless access to critical machinery, ensuring operational efficiency and minimizing downtime. With more factories relying on connected systems, the demand for reliable network management solutions, including console servers, continues to rise. A few market players provide serial console servers for industrial setup. For example, ATEN INTERNATIONAL Co., Ltd. provides ATEN serial console servers that are used to connect serial devices to an Ethernet network to allow access and control of demanding applications that manage industrial control, data acquisition, environment monitoring, remote facility operations, and equipment. Thus, the expanding industrial sector drives the serial console server market in Asia Pacific.

The rising adoption of Industrial IoT and the increasing need for remote monitoring and management across industries are driving the demand for advanced network management solutions. As industries continue to embrace digital transformation, the demand for servers has become essential for providing secure, real-time access to

connected devices, driving the demand for serial console servers. For example, in February 2021, Lantronix Inc., a global leader in providing Software as a Service (SaaS), engineering services, and hardware solutions for Edge Computing and the Internet of Things (IoT), announced the launch of its new EDS3000 family of serial-to-Ethernet device servers. These devices are designed to enhance remote management capabilities for industrial and medical applications. Such product launched by the global players contributes to the serial console server market growth in Asia Pacific.

The ongoing digital transformation across industries also supports the market growth. Governments of various countries across the region are focused on launching various initiatives that promote digital transformation, for example, government initiatives such as "Digital India." Organizations are increasingly adopting digital solutions to enhance operational efficiency, resulting in an increased demand for serial console servers that facilitate remote management of IT infrastructure.

Asia Pacific Serial Console Server Market Segmentation Analysis:

Key segments that contributed to the derivation of the Asia Pacific Serial Console Server Market analysis are port, application, end use industry.

By port, the serial console server market is segmented into below 16, 16 to 32, 33 to 64, and above 64. The 16 to 32 held the largest share of the market in 2024.

By application, the serial console server market is segmented into network infrastructure management, device management, remote access, security management, and disaster recovery. The remote access segment held the largest share of the market in 2024.

By end use industry, the serial console server market is segmented into IT and Telecom, BFSI, Healthcare, Manufacturing, Retail, and others. The IT and Telecom segment held the largest share of the market in 2024

Asia Pacific Serial Console Server Market Outlook

The rising initiatives aimed at improving infrastructure reliability, enhancing operational efficiency, and promoting sustainability are expected to create new opportunities for the serial console server market growth during the forecast period. These initiatives align

with the growing demand for remote management solutions that can optimize the functioning of IT systems in data centers, network infrastructures, and industrial environments. A few of these initiatives are mentioned below:

In April 2024, Advantech, a leading service automation solutions provider, introduced the UBX-510SZ and UBX-510SL mini servers poised to redefine the landscape of retail store management and edge AI applications. Powered by Intel Xeon or 10th/12th/13th generation Core i3/i5/i7 processors, the UBX-510 series supports Windows Server OS, empowering retailers with enhanced store management capabilities. In addition, the UBX-510 series showcases an exclusive X-type fin design on the top cover, optimizing heat dissipation by increasing the surface area.

In September 2024, Perle Systems, a global provider of advanced serial to Ethernet and secure device networking solutions, introduced a series of IOLAN SCR Console Servers that set a new standard for secure out-of-band management solutions. With cutting-edge network operations capabilities, the IOLAN SCR series provides unparalleled network resilience and streamlined management of devices across all data centers.

In June 2022, Opengear, a Digi International company and leading network resilience solutions provider, announced that it is launching its new family of console managers, the CM8100. As the latest addition to its award-winning Smart OOBTM Console Server family, the CM8100 delivers a comprehensive solution, adding NetOps capabilities to existing Smart OOB features that simplify connectivity to IT equipment. It also provides resilient and secure remote access to infrastructure devices while enhancing security and automation for better smart out-of-band management.

In February 2021, Lantronix Inc.-a global provider of Software as a Service (SaaS), engineering services, and hardware for Edge Computing, the Internet of Things (IoT), and Remote Environment Management (REM)-announced its new EDS3000 family of serial-to-Ethernet device servers. Ideal for industrial and medical applications, the EDS3000PR and EDS3000PS expand Lantronix's family of external modules designed for the Industrial IoT industry, delivering affordable remote device management capabilities.

In March 2021, Opengear-a Digi International company and a leading provider of solutions that deliver secure, resilient network access and automation to

critical IT infrastructure-launched the OM2224-24E-10G-L, the first console server to combine Smart OOB management and standard NetOps tools with support for 10GbE networks. The new model features 24 managed 10/100/1000 Base-T switched Ethernet ports and a 10GbE SFP+ interface, allowing for 10 Gbps transfer rates.

In May 2020, ATEN, the leading provider of AV/IT connectivity and management solutions, unveiled the ATEN 16, 32-Port Serial Console Server for data centers. It is designed to render convenient installation, secure serial device access, easy management, and comprehensive control of data centers. The device supports Cisco pin-outs and auto-sensing DTE/DCE function, which provides a direct connection to Cisco network switches (and other compatible devices) without rollover cables for more time-saving IT infrastructure deployment.

Asia Pacific Serial Console Server Market Country Insights

Based on country, the Asia Pacific Serial Console Server Market comprises Australia, China, India, Japan, South Korea, and the Rest of Asia Pacific. China held the largest share in 2024.

China is one of the largest markets for the retail industry, with a high internet penetration rate. The data released by the Ministry of Commerce in January 2023 showed that China's online retail sales reached US\$2.13 trillion (CNY 15.42 trillion) in 2023, marking an 11% year-on-year increase, which is playing a crucial role in driving the serial console server industry. The nation's focus on digital transformation promotes advanced technologies such as cloud computing, AI, and the Internet of Things (IoT), which are integral to the functioning of modern e-commerce platforms. The need for reliable data management and seamless connectivity in digital commerce contributes to the serial console server market growth. According to the State Council Information Office of China (SCIO), China has taken several initiatives to promote the digital transformation of its manufacturing sector to cultivate new, high-quality productive forces and boost economic growth. In 2024, the State Council adopted an action plan aimed at advancing manufacturing digitalization. The country's increased focus on the digital transformation of its manufacturing sector is fueling significant growth across technology, automation, and related industries. As manufacturers adopt digital technologies such as AI, IoT, and automation, the demand for advanced solutions, including software, hardware, and IT infrastructure, is expected to rise in the coming years. This factor contributes to the adoption of serial console servers for managing

data centers, network equipment, and IT infrastructure.

Company Profiles

Some of the key players operating in the market include Eaton Corp Plc; Vertiv Group Corp.; Hewlett Packard Enterprise Development LP; Lantronix Inc.; Black Box Corporation; ATEN International Co., Ltd.; Opengear, Inc; Perle Systems; Raritan Inc.; and WTI - Western Telematic Inc, among others. These players are adopting various strategies such as expansion, product innovation, and mergers and acquisitions to provide innovative products to their consumers and increase their market share.

Asia Pacific Serial Console Server Market Research Methodology :

The following methodology has been followed for the collection and analysis of data presented in this report:

Secondary Research

The research process begins with comprehensive secondary research, utilizing both internal and external sources to gather qualitative and quantitative data for each market. Commonly referenced secondary research sources include, but are not limited to:

Company websites, annual reports, financial statements, broker analyses, and investor presentations.

Industry trade journals and other relevant publications.

Government documents, statistical databases, and market reports.

News articles, press releases, and webcasts specific to companies operating in the market.

Note: All financial data included in the Company Profiles section has been standardized to USD. For companies reporting in other currencies, figures have been converted to USD using the relevant exchange rates for the corresponding year.

Primary Research

The Insight Partners' conducts a significant number of primary interviews each year with industry stakeholders and experts to validate its data analysis and gain valuable insights. These research interviews are designed to:

Validate and refine findings from secondary research.

Enhance the expertise and market understanding of the analysis team.

Gain insights into market size, trends, growth patterns, competitive dynamics, and future prospects.

Primary research is conducted via email interactions and telephone interviews, encompassing various markets, categories, segments, and sub-segments across different regions. Participants typically include:

Industry stakeholders: Vice Presidents, business development managers, market intelligence managers, and national sales managers

External experts: Valuation specialists, research analysts, and key opinion leaders with industry-specific expertise

Reason to buy

Save and reduce time carrying out entry-level research by identifying the growth, size, leading players, and segments in the Asia Pacific Serial Console Server Market.

Highlights key business priorities in order to assist companies to realign their business strategies.

The key findings and recommendations highlight crucial progressive industry trends in the Asia Pacific Serial Console Server Market, thereby allowing players across the value chain to develop effective long-term strategies.

Develop/modify business expansion plans by using substantial growth offering developed and emerging markets.

Scrutinize in-depth Asia Pacific market trends and outlook coupled with the factors driving the Asia Pacific Serial Console Server Market, as well as those hindering it.

Enhance the decision-making process by understanding the strategies that underpin commercial interest with respect to client products, segmentation, pricing, and distribution.

Companies

Eaton Corp Plc

Vertiv Group Corp

Hewlett Packard Enterprise Development LP

Lantronix Inc

Black Box Corporation

ATEN International Co., Ltd

Opengear, Inc

Perle Systems

Raritan Inc

WTI - Western Telematic Inc

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