

Asia Pacific KVM Switches Market Report (2021-2031) by Scope, Segmentation, Dynamics, and Competitive Analysis

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Abstracts

The Asia Pacific KVM switches market size is expected to reach US\$ 228.01 million by 2031 from US\$ 142.48 million in 2024. The market is estimated to record a CAGR of 7.1% from 2025-2031.

Executive Summary and Asia Pacific KVM Switches Market Analysis:

The KVM switches market in APAC is segmented into China, India, Japan, Australia, South Korea, and the Rest of Asia Pacific. Various companies are constructing new data centers in the region. For instance, in January 2024, the flagship 20 MW greenfield data center, MAA10, was launched in Chennai, India, on a potential 100 MW campus. Additionally, Digital Connexion acquired another 2.15 acres of land in Mumbai, India, for the construction of a 40 MW data center, with a long-term goal to expand its footprint and attract new customers. Similarly, Equinix announced the launch of a new hyperscale data center site in Korea in Q1 2024. In December 2024, China started assembling the world's first underwater commercial data center off the coast of Sanya on Hainan Island. Data centers frequently handle numerous servers in a limited physical space. The use of KVM switches eliminates the need for extra monitors, keyboards, and mice in each server rack, saving space and clutter; this also contributes to the optimization of the data center environment as well as the reduction of expenses associated with handling and controlling equipment.

The presence of key KVM switch manufacturers, and growing partnership and collaboration activities to develop and supply KVM switches with advanced features are the main factors propelling the market. Key players such as Dell Technologies Inc, Belkin International Inc, Black Box Corporation, and Fujitsu Ltd are operating in the

KVM switches market in Asia Pacific. These players are engaged in expanding their partnership agreements with other players and distributors to develop new innovative KVM switches that meet demand for different applications. For instance, in December 2022, Magna Systems & Engineering signed a partnership agreement with Black Box Corporation to supply KVM systems and products, and expand their presence across Australia, Singapore, Hong Kong, New Zealand, and Indonesia. Thus, an increasing number of data centers, a surge in focus of enterprises on expanding presence in developing countries, and collaborations between market players to offer advanced featured KVM switches would continue to fuel the KVM switches market growth in Asia Pacific.

Asia Pacific KVM Switches Market Segmentation Analysis:

Key segments that contributed to the derivation of the KVM Switches Market analysis are switch type, enterprise size, and industry verticals.

By switch type, the KVM switches market is bifurcated into multi-User KVM and single-User KVM. The multi-User KVM held a larger share of the market in 2024.

By enterprise size, the KVM switches market is segmented into large enterprises and SMEs. The large enterprises held a larger share of the market in 2024.

By industry verticals, the KVM switches market is segmented into IT and telecommunication, government, healthcare, retail, BFSI, Media and Entertainment, and others. The IT and telecommunication held the largest share of the market in 2024.

Asia Pacific KVM Switches Market Outlook

The next generation of KVM switches is revolutionizing the global KVM switches market by enhancing their capabilities. The evolution of next-generation KVM switches supports market players to meet the increasing demand of modern enterprises and sectors. Next-generation KVM switches incorporate technologically advanced solutions that enable remote management and control of an IP network. This IP-based capability enables a more flexible and scalable architecture that allows users to access and control servers from any location with an active Internet connection. With the global workforce shifting and adopting remote and hybrid working models, the IP-based capabilities of KVM switches support businesses to manage their IT infrastructure more efficiently, lowering operating expenses and downtime, and eliminating the need for on-site workers. The demand for technologically advanced devices encourages market players to develop

their existing product portfolio. For instance, in September 2024, Adder Technology Ltd launched ARDx, a next-generation KVM over IP technology. ARDx's launch also highlights the launch of new products created and developed to use the ARDx robust feature set, including a new ZeroU transmitter and desktop software that support customers to manage and configure ARDx enabled devices. With this announcement, Adder delivers to market the next generation KVM over IP for a wide range of applications, including video walls, medical imaging, and remote access in industry. The launch of ARDx is making a significant advancement in KVM over IP technology, serving the need for industrial applications such as video walls, medical imaging, and remote access solutions.

As industries are highly adopting more effective, scalable, and high-performance solutions, the demand for next-generation and IP-based KVM switches is significantly rising for remote administration, data control, and system monitoring. As businesses are increasingly transitioning to remote and hybrid operations, the need for IP-based KVM switches is expected to rise. Therefore, the shift toward a more intelligent, next-generation, and high-performance solution is expected to create lucrative opportunities in the global KVM switches market during the forecast period.

Asia Pacific KVM Switches Market Country Insights

Based on country, the Asia Pacific KVM switches market comprises China, Japan, India, Australia, South Korea, and the Rest of Asia Pacific. China held the largest share in 2024.

In August 2024, the government of China announced an investment of 43.5 billion yuan (US\$ 6.12 billion) in a nationwide project to build computing data centers under its "Digital China" initiatives. This investment shows the country's ambition to rapidly develop its digital infrastructure and technological capabilities. The development and adoption of computing data centers create demand for KVM switches among IT administrators to enable seamless control and monitoring of multiple servers and devices. Thus, the growth of the data center sector with increasing investments in developing technologically advanced data centers fuels the KVM switches market in China. Moreover, the surging preference for high-performance KVM switches with the burgeoning demand for next-generation and digital technologies among industries is generating lucrative growth opportunities for the KVM switches market in China.

Asia Pacific KVM Switches Market Company Profiles

Some of the key players operating in the market include Schneider Electric SE, Fujitsu Ltd, Hewlett Packard Enterprise Development LP, Vertiv Group Corp, D-Link Corporation, ATEN International Co., Ltd, Eaton Corp Plc, Black Box Corporation, Belkin International Inc, and Dell Technologies Inc, among others. These players are adopting various strategies such as expansion, product innovation, and mergers and acquisitions to provide innovative products to their consumers and increase their market share.

Asia Pacific KVM Switches Market Research Methodology :

The following methodology has been followed for the collection and analysis of data presented in this report:

Secondary Research The research process begins with comprehensive secondary research, utilizing both internal and external sources to gather qualitative and quantitative data for each market. Commonly referenced secondary research sources include, but are not limited to:

Company websites , annual reports, financial statements, broker analyses, and investor presentations. Industry trade journals and other relevant publications. Government documents , statistical databases, and market reports. News articles , press releases, and webcasts specific to companies operating in the market. Note: All financial data included in the Company Profiles section has been standardized to USD. For companies reporting in other currencies, figures have been converted to USD using the relevant exchange rates for the corresponding year.

Primary Research The Insight Partners' conducts a significant number of primary interviews each year with industry stakeholders and experts to validate its data analysis, and gain valuable insights. These research interviews are designed to:

Validate and refine findings from secondary research. Enhance the expertise and market understanding of the analysis team. Gain insights into market size, trends, growth patterns, competitive dynamics, and future prospects. Primary research is conducted via email interactions and telephone interviews, encompassing various markets, categories, segments, and sub-segments across different regions. Participants typically include:

Industry stakeholders : Vice Presidents, business development managers, market intelligence managers, and national sales managers
External experts : Valuation

specialists, research analysts, and key opinion leaders with industry-specific expertise

Reason to buy

Save and reduce time carrying out entry-level research by identifying the growth, size, leading players, and segments in the Asia Pacific KVM Switches Market.

Highlights key business priorities in order to assist companies to realign their business strategies.

The key findings and recommendations highlight crucial progressive industry trends in the Asia Pacific KVM Switches Market, thereby allowing players across the value chain to develop effective long-term strategies.

Develop/modify business expansion plans by using substantial growth offering developed and emerging markets.

Scrutinize in-depth Asia Pacific market trends and outlook coupled with the factors driving the Asia Pacific KVM Switches Market, as well as those hindering it.

Enhance the decision-making process by understanding the strategies that underpin commercial interest with respect to client products, segmentation, pricing, and distribution.

Companies

Dell Technologies Inc

Belkin International Inc

Black Box Corporation

Eaton Corp plc

ATEN International Co., Ltd

D-Link Corporation

Vertiv Group Corp

Hewlett Packard Enterprise Development LP

Fujitsu Ltd

Schneider Electric SE

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