

A2P (Application-to-Person) SMS Market to 2025 – Global Analysis and Forecasts by Type (Cloud API Messaging Platform, Traditional & Managed Messaging Services), Application (Pushed Content Services, Interactive Services, Promotional Campaigns, CRM Services, Other Services), Business Model (Small & Medium Enterprise, Large Enterprise) and Vertical (BFSI, Retail, Media & Entertainment, Travel & Transport, Hospitality, Others)

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Abstracts

A2P SMS is the communication taking place between an application and a subscriber over messaging services for various purposes. With the evolution of smartphones accompanied with the emergence of OTT players in the market, the MNO's have seen a sharp dip in the revenues earned from P2P (Peer-to-Peer) messaging services. However, there has been a parallel increase in the A2P SMS revenues for MNOs globally.

SMS can reach to a customer's even in the remotest area where there is a network connection and eventually becomes the easiest mode of communication with the customer. Distinct from instant messaging services, SMS service can function on standard and basic mobiles and it doesn't depend on an internet connection to work. The reach and flexibility of SMS services when compared to online services is much more and the advantage of pre-paid mobile users still receiving text messages even if they're out of balance gives the mode an upper hand. Some of the key features of messaging is that it achieves higher read rate within minutes and boasts the highest engagement rate when compared to emails and OTT mobile messaging apps.

Eventually, with customers more likely to open messages than emails, it is vivid that A2P market would be driven due to this.

In our study, we have segmented the A2P SMS market by type, application, and business model and vertical. The type segment of A2P SMS market includes Cloud API Messaging Platform and Traditional & Managed Messaging Services. On the basis of applications the A2P SMS market is broadly segmented into Pushed Content Services, Interactive Services, Promotional Campaigns, CRM Services and Other Services. Moreover, the market for A2P SMS is bifurcated on the basis of vertical that have large applications of A2P SMSs that include BFSI, Retail, Media & Entertainment, Travel & Transport, Hospitality and other vertical sectors that find large applications of A2P SMSs. On the basis of geography, the A2P SMS market is analyzed into North America, Europe, Asia- Pacific (APAC), Middle East & Africa (MEA) and South America (SAM).

The global A2P SMS market is estimated to grow at a CAGR of 4.4% during the forecast period 2016 – 2025 and accounts for US\$ 62.10 Bn in the year 2025. One of the prime factors that are driving the demands for A2P SMS adoptions is increasing number of mobile phone subscribers globally making it ubiquitous devices for communication purposes. BFSI sector has witnessed large developments in the last decade. Consumer data safety and the importance of marketing strategies has been put forth as the prime factors while designing A2P campaigns for any industry vertical. The ubiquitous nature of SMS services has favored the growth of A2P SMS market significantly A2P messages are being used by banks, healthcare institutions for reminders, mobile event ticketing, One Time Passwords (OTP), flight & train updates, promotional activities and polling contests etc. to name a few. To be assured of maximum reach out to the customers, one can't rely only on the services of OTT players. Instead, the maximum reach out can be achieved through SMS services. Reason being, globally still in many regions there are mobile phone users who do not subscribe for mobile internet services. As the OTT players generally require internet connection to ensure the delivery of messages, SMS services have been preferred by organizations in the recent past.

The mobile phone user internet penetration in the world is still on the lower side. While in developed countries, the mobile phone user internet penetration is high, in many developing and under developed countries of the world, the penetration of mobile phone internet is very low and SMS is the best preferred medium for communication to ensure maximum reach. This fact validates the rise in the usage of A2P SMS and the growth of the market. The key players profiled in the report are DIMOCO Messaging GmbH, AANAM Technologies, Twilio Inc., CLX Communications AB, Infobip Ltd., Syniverse

Technologies, Vonage, tyntec, Tanla Solutions and Trillian Group Ltd.

REASONS TO BUY

Highlights key business priorities in order to assist companies to realign their business strategies.

The key findings and recommendations highlight crucial progressive industry trends in the modular data center market, thereby allowing players to develop effective long term strategies.

Develop/modify business expansion plans by using substantial growth offering developed and emerging markets.

Scrutinize in-depth global market trends and outlook coupled with the factors driving the market, as well as those hindering it.

Enhance the decision-making process by understanding the strategies that underpin commercial interest with respect to products, segmentation and industry verticals.

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COMPANIES MENTIONED

1. ANAM Technologies
2. Beepsend AB (acquired by Twilio Inc.)
3. CLX Communications AB.
4. Dialogue Communications Ltd. (acquired by CLX Communications AB)
5. DIMOCO Messaging GmbH
6. Infobip Ltd.
7. Nexmo Inc. (acquired by Vonage)
8. Syniverse Technologies, LLC
9. Tanla Solutions
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