

# Prospects for the Textile and Clothing Industry in South Africa, December 2013

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## **Abstracts**

The textile and clothing industry in South Africa is a relatively small sector within the country's economy. However, it has the potential to be a significant employer within the manufacturing sector. The South African government is therefore supporting the development of textile and clothing industry clusters by helping with investment in infrastructure and implementation of best practice, and providing incentives through the Competitiveness Improvement Programme (CIP) and the Production Incentive Programme (PIP). In the retail sector, demand has expanded as a result of growth in the economy since the global recession of 2009. However, the main beneficiaries of the expansion have been foreign suppliers -- mainly in Asia and other countries in Sub-Saharan Africa -- and clothing imports have grown significantly in recent years. This report looks at the development of the textile and clothing industry in South Africa, its size and structure, and production and consumption. The report also features: a geographical, political and economic profile; a detailed analysis of the country's imports and exports; a review of government policies, investment incentives and foreign investments; an analysis of strengths, weaknesses, opportunities and threats (SWOT); and an in-depth review of South Africa's infrastructure and human resources and how these affect the textile and clothing industry.



## **Contents**

**SUMMARY** 

IMPORTANCE OF THE TEXTILE AND CLOTHING INDUSTRY TO

THE ECONOMY OF SOUTH AFRICA

DEVELOPMENT OF THE TEXTILE AND CLOTHING INDUSTRY IN

**SOUTH AFRICA** 

SOUTH AFRICA: GEOGRAPHICAL, POLITICAL AND ECONOMIC

**PROFILE** 

Geographical profile Political profile

Economic profile

**SOUTH AFRICA: INFRASTRUCTURE** 

Roads

Railways

Seaports

Airports and airlines

**SOUTH AFRICA: HUMAN RESOURCES** 

Population

Life expectancy

Age profile

**Employment** 

Wages

Income distribution

Urbanisation

SIZE AND STRUCTURE OF THE TEXTILE AND CLOTHING



#### **INDUSTRY IN SOUTH AFRICA**

Textile industry
Industry sectors
Raw materials
Employment
Output, capacity utilisation and labour productivity
Clothing industry
Employment and output

SOUTH AFRICA: TEXTILE AND CLOTHING IMPORTS

Textile imports
Clothing imports

SOUTH AFRICA: TEXTILE AND CLOTHING EXPORTS

Textile exports
Clothing exports
Impact of the African Growth and Opportunity Act (AGOA)
Trade, Development and Cooperation Agreement (TDCA)

#### DOMESTIC RETAIL MARKET FOR TEXTILES AND CLOTHING IN

### **SOUTH AFRICA**

Evolution of the retail industry in South Africa Textile and clothing retail sales in South Africa

#### **GOVERNMENT POLICY AND INVESTMENT INCENTIVES**

Duty structure and potential changes

Minimum wage compliance and enforcement
Investment incentives

#### STRENGTHS, WEAKNESSES, OPPORTUNITIES AND THREATS (SWOT)

#### Strengths



Weaknesses
Opportunities
Threats

#### TRADE ASSOCIATIONS

Textile trade associations
Textile Federation (Texfed)
Texfed associations
Clothing trade associations
Cape Clothing Association (CCA)
Eastern Province Clothing Manufacturers' Association
Free State and Northern Cape Clothing Manufacturers' Association
Garment Manufacturers Association of the Western Cape
Natal Clothing Manufacturers Association
South African Clothing Manufacturers' Association (SACMA)
Transvaal Clothing Manufacturers' Association
United Clothing and Textile Association (UCTA)

#### **LIST OF MAPS**

Map of South Africa



## **List Of Tables**

#### LIST OF TABLES

Table 1: South Africa: trends in output, employment, remuneration, labour costs, labour productivity and the export-output ratio in the textile, clothing and leather industries, 2003-12

Table 2: South Africa: political and economic profile, 2013

Table 3: South Africa: economic indicators 2009-12

Table 4: South Africa: trends in output, employment, remuneration, labour costs, labour productivity and the export-output ratio in the textile industry, 2003-12

Table 5: Number of clothing companies in the formal sector by region, 2004-13

Table 6: South Africa: trends in output, employment, remuneration, labour costs, labour productivity and the export-output ratio in the clothing industry, 2003-12

Table 7: South Africa: textile and clothing import tariffs, 2012

Table 8: South Africa: textile imports, 2000-11

Table 9: South Africa: textile imports by HS Chapter, 2011

Table 10: South Africa: clothing imports, 2008/09-2012/13

Table 11: South Africa: clothing imports by leading supplying country, 2008/09-2012/13

Table 12: South Africa: textile exports, 2000-11

Table 13: South Africa: textile exports by leading country of destination, 2011

Table 14: South Africa: textile exports by HS Chapter, 2001 and 2011

Table 15: South Africa: clothing exports by leading market, 2008/09-2012/13

Table 16: South Africa: retail sales by type of retailer, Apr-Jun 2012 and Apr-Jun 2013



## **About**

Retail demand for clothing in South Africa has expanded significantly since the world recession, according to a report in Issue No 166 of Textile Outlook International from the global business information company Textiles Intelligence. But the main beneficiaries have been foreign suppliers rather than the industry in South Africa itself.

The retail sector in South Africa has expanded as a result of an improvement in the distribution of goods and the development of suburban shopping centres, and a stimulation of consumer demand stemming from low interest rates, real wage increases, increases in government subsidies and low inflation.

Much of the required impetus to growth in the retail sector has come from an increase in disposable income and growing affluence among South Africa's black majority -- particularly the emerging black middle class and "buppies", or black up-and-coming professionals.

However, the main beneficiaries of the expansion in retail demand have been foreign suppliers located mainly in Asia and other countries in Sub-Saharan Africa.

In fact, South African clothing imports increased by 53.5% between 2008/09 and 2012/13, from R8,079 million to R12,399 million (US\$1,457 million).

China, Mauritius and Madagascar were the sources of 99.8% of the growth of imports into South Africa in absolute terms over the four-year period. Imports from China grew by 59.0%, imports from Mauritius soared by 188.9% and imports from Madagascar surged by a staggering 644.7%.

South Africa's domestic clothing industry, on the other hand, has consolidated substantially in recent years as factories have been closed and workers have lost their jobs. At the same time, a number of the larger manufacturers have sought to preserve their market shares by forging financial links or strategic alliances with the major South African retailers.

But in spite of declines in the numbers of clothing factories and employees, output by the clothing industry reached its highest level for at least ten years in 2012, reflecting a sharp rise in labour productivity.



The South African government has recognised that the textile and clothing industry has the potential to become a significant employer within the country's manufacturing sector. Consequently, the government is pursuing policies to stop the decline of the industry and facilitate its growth.

To this end, it has supported the development of textile and clothing industry clusters -- by helping with investment in infrastructure and implementation of best practice. Also, it provides incentives through the Competitiveness Improvement Programme (CIP) and the Production Incentive Programme (PIP).

Furthermore, there is potential for the development of quick response and fast fashion models in the South African clothing industry, and the country's strong retailing sector provides a platform for exporting to other African countries.



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