

Vietnam Wheelchair Market, By Product Type (Manual Wheelchair, Powered Wheelchair), By Category (Adult, Paediatric), By Application (Basic Wheelchair, Bariatric Wheelchair, Sports Wheelchair, Others), By End User (Healthcare Facilities, Home Care), By Region, Competition Forecast & Opportunities, 2028F

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Abstracts

Vietnam Wheelchair Market is expected to grow at an impressive rate during the forecast period 2024-2028. The major factors include the rising prevalence of spinal cord injuries and rising geriatric population.

A wheelchair is a personal or automatic device, designed for use by individuals with mobility impairment. It is mainly used for both internal and external locomotion. Rising life expectancy and adult population around the country is one of the main factors that will contribute to the market growth.

Additionally, the prevalence of various diseases among the youth due to their everyday lifestyle is a major factor that drives this segmental growth. The number of road accidents is increasing, leading to issues related with spinal cord and bone fracture. Furthermore, advancements in basic wheelchairs and making them more equipped with technology and comfort are the major drivers that increase the production of more newly launched wheelchairs in Vietnam. This, in turn, is anticipated to positively impact the market growth.

In addition, wheelchair manufacturers are moving beyond basic manual wheelchairs. They are coming up with new models to aid the user and make things easier to move around easily and independently. New advanced technology like power wheelchair with



enhanced control system, exoskeleton and robotic assisted wheelchair is used to develop the easiest handling and cost-effective wheelchairs for the users and it leads to enhance the growth of wheelchair market.

Technology Advancement in Wheelchair Industry Driving the Market Growth

The ever-increasing integration of automation into health care equipment, especially portable, and light-weight wheelchairs is a parameter of impact, aimed at supporting market growth. Wheelchairs today are integrated with seamless circuits, guide sensors, steering wheel, and a few controls to make the trip easier and smoother for patients. The introduction of battery-powered electric wheelchairs is helping the users at a better level. In line with the development of wheelchair, many companies offer new features that can keep and connect the device with a patient's health history. These includes features such as emergency call alarms and monitoring their health with vital signs. Invacare AVIVA FX Power Wheelchair is a front wheel drive power wheelchair and the first entry under the AVIVA family name. It helps to make short work of curbs, slopes, and uneven areas while keeping the user in control and comfortable.

Rising Cases of Road Accidents

Road accident-related deaths in Viet Nam has been decreasing over the recent years. This is due to non-use of helmet and driving under the influence of alcohol. The issuance of the National plan for awareness raising of drink-driving law, 2015 – 2020 were enforced, which outlined specific actions to curb the problem of drink-driving in the country which further demonstrated the government's long-term commitment in effectively managing road safety. According to the latest WHO data published in 2020 Road Traffic Accidents Deaths in Viet Nam reached 29,475 or 4.30% of total deaths. Therefore, WHO Vietnam has supported the development of key policies addressing risk factors, such as non-use of helmets among children, as well as drink-driving policy enforcement. According to the National Committee for Traffic Safety, in the first eight months of 2022, there were more than 4,270 traffic fatalities, an increase of 8.67% from the same time in 2017.

Advancement in Wheelchairs Drives Market Growth

Globally, the wheelchair's most reliable features for users are being provided by ongoing updates to the wheelchair's physiology and technological improvements. Wheelchairs are now the preferred or significant option for users or patients due to the addition of updated features like eye sensor controls, functioning controls with Al



automation or finger touch controlling, upgrades in customization such as adding more comfort by cushioning, additional support for posture control, and pressure reliver points. This implies ensuring more dependency and safety to the user, thus increasing the market demand. In the upcoming years, the market is predicted to rise due to newer wheelchair features such as reduced manual handling controls, fewer attendant requirements, controlled motions, and complete or semi-automation.

Rising Spinal Cord Injuries and Other Disorders

Increasing number of disabilities that require a mobile device like wheelchair is also one of the key factors expected to contribute to the market growth. Spinal cord injuries are one of the most common disabilities that require a walking device/mobile device. . Therefore, Vietnam is expected to be a significant market potential for mobile device manufacturers in the forecast years.

Rise in Disease Prevalence Among the Elderly & Increasing Geriatric Population

One factor driving up the demand for wheelchairs is the rise in disease prevalence among the ageing geriatric population. The increase in wheelchair dependency for old age people is nowadays directly related to their comfort and freedom for carrying their everyday lifestyle. The rising frequency of chronic diseases among people around the world has boosted user reliance and demand of wheelchairs. According to the Department of Economic Affairs and Social Affairs from World Population Prospects, the number of older people has increased dramatically in recent years in many countries and regions, and that growth is expected to grow rapidly in the coming decades. Between 2015 and 2030, there will be 1.4 billion people in the globe who are 60 or older, a growth of 56% from the current 901 million by 2050, and the number of elderly people within country is expected to reach approximately one million. Several aged people are prone to chronic diseases such as high blood pressure, heart failure, and cellular disability for which they require wheelchair for their smooth movement. Hence, the demand for wheelchairs is expected to rise sharply in the coming forecasted years.

Market Segmentation

The Vietnam Wheelchair Market is segmented based on product type, category, application, end user, company, and region. Based on product type, the market is further segmented into Manual Wheelchair and Powered Wheelchair. Based on Category, the market is segmented into Adult and Pediatric. Based on Application, the



market is segmented into Basic Wheelchair, Bariatric Wheelchair, Sports Wheelchair, and Others. Based on End User, the market is further fragmented into Healthcare Facilities and Home Care.

Company Profiles

Aikin Holding Corp. Vietnam Manufacturer, Vietnam Precision Industrial Joint Stock Company, Kenda Rubber (Vietnam) Co., Ltd., An Viet Long Co., Ltd., MZ Vietnam Co., Ltd., Wus Tech (Vietnam) Co., Ltd., OIA Global Vietnam Co., Ltd., Wus Tech (Vietnam) Co., Ltd., Ben Thanh Investment, Technet JSC etc. are among the major market players in the Vietnam Wheelchair Market.

Report Scope:

Others

In this report, Vietnam Wheelchair Market has been segmented into following categories, in addition to the industry trends which have also been detailed below:

Vietnam Wheelchair Market, By Product Type:
Manual Wheelchair
Powered Wheelchair
Vietnam Wheelchair Market, By Category:
Adult
Pediatric
Vietnam Wheelchair Market, By Application:
Basic Wheelchair
Bariatric Wheelchair
Sports Wheelchair



Vietnam Wheelchair Market, By Region:		
Northern		
Central		
Southern		
Competitive Landscape		
Company Profiles: Detailed analysis of the major companies present in Vietnam Wheelchair Market.		
Available Customizations:		
With the given market data, TechSci Research offers customizations according to a company's specific needs. The following customization options are available for the report:		
Company Information		
Detailed analysis and profiling of additional market players (up to five).		



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