

# **Vietnam Hospital Beds Market, By Type (Electric Beds, Semi-Electric Beds, Manual Beds), By Usage (Acute Care Beds, Psychiatric Care Beds, Long-Term Care Beds, Others), By Application (Intensive Care and Non-Intensive Care), By End User (Hospitals, Home Care Settings, Elderly Care Settings, Others), By Region, Competition, Forecast and Opportunities, 2019-2029F**

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## **Abstracts**

Vietnam Hospital Beds Market achieved a total market volume of 320.02 Thousand in 2023 and is anticipated to project impressive growth in the forecast period with a CAGR of 4.12% through 2029. The Vietnam Hospital Beds Market is primarily driven by several key factors shaping the country's healthcare landscape. The increasing demand for healthcare services due to population growth, urbanization, and rising healthcare expenditure is driving the need for hospital beds. As Vietnam's economy continues to grow, there is a growing emphasis on improving healthcare infrastructure and expanding hospital facilities to meet the healthcare needs of the population. Advancements in medical technology and the rising prevalence of chronic diseases are fueling the demand for specialized hospital beds equipped with advanced features to provide optimal patient care. Government initiatives aimed at enhancing the quality and accessibility of healthcare services, along with investments in hospital infrastructure development, are further propelling the growth of the Vietnam Hospital Beds Market. Overall, these factors contribute to the sustained expansion and development of the hospital beds market in Vietnam.

## **Key Market Drivers**

## Population Growth and Aging Demographics

Vietnam's population has been steadily increasing over the years, driven by factors such as high birth rates and improved healthcare leading to longer life expectancy. With a larger population comes greater demand for healthcare services, including hospital beds. The country is experiencing demographic shifts characterized by an aging population, with a higher proportion of elderly individuals who require more frequent and specialized medical care. This demographic trend further drives the need for hospital beds equipped to cater to the specific needs of elderly patients, such as adjustable beds and geriatric-friendly amenities.

## Urbanization and Healthcare Infrastructure Development

Rapid urbanization in Vietnam has led to the concentration of population in urban areas, resulting in increased demand for healthcare services and infrastructure development. As cities expand and modernize, there is a growing need for well-equipped hospitals and medical facilities to serve the urban population. Consequently, investments in healthcare infrastructure, including the construction and renovation of hospitals, drive the demand for hospital beds. Urban areas often have higher healthcare standards and require more sophisticated hospital beds to meet the needs of diverse patient populations and medical specialties.

## Government Healthcare Initiatives and Policies

The Vietnamese government has been proactive in implementing healthcare policies and initiatives aimed at improving the accessibility and quality of healthcare services across the country. Various government programs focus on expanding healthcare coverage, enhancing healthcare infrastructure, and promoting preventive healthcare measures. As part of these efforts, the government allocates funds for the procurement of hospital beds and medical equipment to upgrade existing facilities and establish new healthcare centers. Regulatory frameworks and accreditation standards set by the government drive hospitals to invest in modern hospital beds that meet quality and safety requirements.

## Increasing Incidence of Chronic Diseases

The prevalence of chronic diseases, such as cardiovascular diseases, diabetes, and respiratory illnesses, is on the rise in Vietnam due to lifestyle changes, urbanization,

and an aging population. Patients with chronic diseases often require long-term or specialized medical care, including hospitalization, which drives the demand for hospital beds. Specialized beds equipped with features such as cardiac monitoring systems, respiratory support, and bariatric capabilities are essential for managing patients with chronic conditions, contributing to the growth of the hospital beds market.

### Technological Advancements in Hospital Bed Design

Technological advancements play a significant role in driving innovation in hospital bed design, leading to the development of more advanced and ergonomic bed models. Modern hospital beds are equipped with features such as adjustable height, electronic controls, integrated monitoring systems, and pressure-relieving mattresses to enhance patient comfort and safety. Innovations in materials and manufacturing processes have resulted in lighter, more durable, and easier-to-clean hospital beds, reducing maintenance costs and improving infection control measures in healthcare facilities.

### Key Market Challenges

#### Limited Healthcare Infrastructure in Rural Areas

One of the significant challenges facing the Vietnam Hospital Beds Market is the uneven distribution of healthcare infrastructure, particularly in rural and remote areas. While urban centers benefit from well-equipped hospitals and medical facilities, rural regions often lack adequate healthcare infrastructure, including hospitals, clinics, and primary care centers. As a result, residents in rural areas face barriers in accessing essential healthcare services, including hospital beds. Limited healthcare infrastructure in rural areas not only hinders timely access to medical care but also exacerbates healthcare disparities between urban and rural populations. Addressing this challenge requires significant investments in expanding healthcare infrastructure in rural areas, including the construction of new hospitals and the upgrading of existing healthcare facilities. Initiatives to attract and retain healthcare professionals in rural areas are essential to ensure the availability of medical staff to operate and manage hospitals effectively.

#### Quality and Safety Concerns in Healthcare Facilities

Another challenge in the Vietnam Hospital Beds Market relates to quality and safety concerns in healthcare facilities, which impact patient outcomes and confidence in the healthcare system. Hospital-acquired infections (HAIs), medical errors, and substandard

medical equipment pose risks to patient safety and well-being. Inadequate infection control measures, poor sanitation practices, and equipment malfunction contribute to the occurrence of adverse events in healthcare settings. To address quality and safety concerns, healthcare facilities need to implement robust infection prevention and control protocols, including proper sterilization of medical equipment and adherence to hand hygiene practices. Regular maintenance and quality assurance checks of hospital beds and medical devices are essential to ensure their functionality and safety. Training healthcare personnel on patient safety protocols and promoting a culture of safety within healthcare organizations are crucial steps in mitigating risks and improving the overall quality of care.

## Key Market Trends

### Medical Tourism and Healthcare Investments

Vietnam has emerged as a popular destination for medical tourism, attracting patients from neighboring countries and beyond seeking affordable and quality healthcare services. The growth of medical tourism drives investments in healthcare infrastructure, including hospitals and specialty clinics, to cater to the needs of international patients. Hospitals catering to medical tourists often invest in modern and comfortable hospital beds to enhance the patient experience and attract clientele. Investments from domestic and international healthcare providers in expanding hospital networks and upgrading facilities contribute to the demand for hospital beds in Vietnam.

### Health Insurance Coverage and Reimbursement Policies

The expansion of health insurance coverage and reimbursement policies in Vietnam has significantly increased access to healthcare services for the population. With more individuals covered by health insurance, there is greater demand for hospitalization and inpatient care, driving the need for hospital beds. Health insurance schemes often include coverage for hospitalization expenses, incentivizing patients to seek medical treatment when needed. Healthcare providers, in turn, invest in hospital beds to accommodate the growing number of insured patients and meet the requirements of health insurance providers.

## Segmental Insights

### Type Insights

Based on the type, in the Vietnam Hospital Beds Market, Electric Beds emerge as the dominant segment due to their advanced features and functionalities, catering to the evolving needs of healthcare facilities and patients. Electric beds offer various adjustable positions, including height adjustment, backrest elevation, and leg elevation, allowing for enhanced patient comfort, mobility, and rehabilitation. These beds are equipped with electric motors and remote-control systems, enabling healthcare providers to adjust bed positions with ease, reducing manual effort and improving efficiency in patient care. Electric beds often feature additional amenities such as built-in weighing scales, bedside rails, and integrated patient monitoring systems, enhancing the overall quality of care. While Semi-Electric Beds and Manual Beds remain essential components of the hospital beds market, Electric Beds stand out as the preferred choice for healthcare facilities seeking advanced patient care solutions and improved operational efficiency.

### End User Insights

Based on the end user segment, hospitals emerge as the dominant setting driving the demand for hospital beds. As the primary providers of acute and specialized medical care, hospitals represent the cornerstone of the healthcare system, catering to a wide range of patient needs across various medical specialties. Hospitals require a diverse array of hospital beds to accommodate patients with varying conditions, from general medical-surgical wards to intensive care units (ICUs), operating rooms, and specialty departments such as orthopedics, cardiology, and pediatrics.

The dominance of hospitals in the Vietnam Hospital Beds Market can be attributed to several factors. Hospitals typically have larger bed capacities compared to other healthcare settings, allowing them to accommodate a higher volume of patients requiring inpatient care. Hospitals often invest in a variety of hospital beds to meet the specific needs of different patient populations and medical specialties, including specialized beds equipped with advanced features such as electric motors, pressure-relieving mattresses, and integrated patient monitoring systems. Hospitals serve as referral centers for patients with complex medical conditions, chronic diseases, and critical care needs, necessitating the availability of specialized hospital beds and intensive care units (ICUs) equipped with advanced medical equipment and life support systems. This drives the demand for high-acuity hospital beds designed to support patients requiring intensive monitoring, ventilator support, and other critical care interventions.

### Regional Insights

The South region of Vietnam emerges as the dominant region in the Vietnam Hospital Beds Market due to several compelling factors that distinguish it as a hub of healthcare activity and demand. The South region is home to major urban centers such as Ho Chi Minh City, the country's largest and most populous city, and surrounding metropolitan areas. These urban centers serve as focal points for economic development, population growth, and healthcare infrastructure, resulting in a high concentration of hospitals, medical facilities, and healthcare services.

The dominance of the South region can also be attributed to its robust healthcare infrastructure and facilities, which are characterized by modern hospitals, specialty clinics, and medical centers equipped with state-of-the-art equipment and amenities. These healthcare facilities cater to a diverse range of medical needs, from routine medical care to specialized treatments and surgeries, necessitating a substantial inventory of hospital beds to accommodate patients. The South region benefits from higher levels of economic development, healthcare spending, and healthcare coverage compared to other regions in Vietnam. With a stronger economy and higher standards of living, residents in the South region have greater access to healthcare services and are more likely to seek medical care when needed. This drives demand for hospital beds in both public and private healthcare facilities, including general hospitals, specialty hospitals, and outpatient clinics.

### Key Market Players

Bao Anh Medical Equipment Joint Stock Company

Platz Vietnam Co., Ltd.

Paramount Bed Vietnam Co., Ltd.

Armephaco Joint Stock Company

Hong Ky Vietnam Co., Ltd.

By Type

By Usage

By Application

By End User

By Region

Electric Beds

Semi-Electric Beds

Manual Beds

Acute Care Beds

Psychiatric Care Beds

Long-Term Care Beds

Others

Intensive Care

Non-Intensive Care

Hospitals

Home Care Settings

Elderly Care Settings

Others

South Vietnam

North Vietnam

Central Vietnam

Report Scope:



In this report, the Vietnam Hospital Beds Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

Vietnam Hospital Beds Market, By Type:

Electric Beds

Semi-Electric Beds

Manual Beds

Vietnam Hospital Beds Market, By Usage:

Acute Care Beds

Psychiatric Care Beds

Long-Term Care Beds

Others

Vietnam Hospital Beds Market, By Application:

Intensive Care

Non-Intensive Care

Vietnam Hospital Beds Market, By End User:

Hospitals

Home Care Settings

Elderly Care Settings

Others



Vietnam Hospital Beds Market, By Region:

South Vietnam

North Vietnam

Central Vietnam

Competitive Landscape

Company Profiles: Detailed analysis of the major companies present in the Vietnam Hospital Beds Market.

Available Customizations:

Vietnam Hospital Beds Market report with the given market data, Tech Sci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

Company Information

Detailed analysis and profiling of additional market players (up to five).

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