

# **Veterinary Software Market - Global Industry Size, Share, Trends, Opportunity, and Forecast, Segmented By Product (Practice Management Software, Imaging Software), By Delivery Mode (On-premises, Cloud/Web-Based), By Practice Type (Small Animals, Mixed Animals, Equine, Food-producing Animals, Others), By End-use (Hospitals/Clinics, Reference Laboratories) Region and Competition, 2019-2029F**

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## **Abstracts**

Global Veterinary Software Market was valued at USD 849.21 million in 2023 and is anticipated to project robust growth in the forecast period with a CAGR of 7.75% through 2029. The global veterinary software market is experiencing rapid growth and transformation driven by technological advancements, increasing pet ownership, and the growing demand for efficient veterinary care services. Veterinary software encompasses a range of solutions designed to streamline various aspects of veterinary practice management, including patient records management, appointment scheduling, billing, inventory management, and communication with pet owners. With the adoption of electronic health records (EHR) systems becoming more prevalent among veterinary clinics and hospitals, the market is witnessing a significant shift from traditional paper-based record-keeping methods to digital solutions that offer greater efficiency, accuracy, and accessibility. Cloud-based veterinary software solutions are particularly gaining traction due to their scalability, remote accessibility, and ease of integration with other veterinary management tools and devices.

The increasing focus on preventive care, wellness programs, and personalized treatment plans for pets is driving the demand for veterinary software that supports

comprehensive health management and client engagement. As veterinary practices strive to enhance operational efficiency and improve patient outcomes, there is a growing emphasis on leveraging analytics and data-driven insights provided by advanced software solutions to optimize workflows, track performance metrics, and make informed clinical decisions.

The integration of telemedicine capabilities into veterinary software platforms is emerging as a key trend, enabling remote consultations, monitoring, and follow-up care, thereby expanding access to veterinary services and enhancing convenience for both pet owners and practitioners. The global veterinary software market is characterized by intense competition and a diverse vendor landscape comprising established players, niche software developers, and startups offering specialized solutions catering to specific segments or practice sizes. Market players are increasingly focusing on product innovation, strategic partnerships, and mergers and acquisitions to gain a competitive edge, expand their market presence, and address the evolving needs of veterinary professionals worldwide.

## Key Market Drivers

### Technological Advancements in Veterinary Care

Technological advancements in veterinary care have been instrumental in driving the growth of the global veterinary software market, providing practitioners with powerful tools to improve patient outcomes and streamline practice management. These advancements encompass a wide range of innovations, including digital imaging, telemedicine, artificial intelligence (AI), and data analytics, all of which have significant implications for veterinary software development and adoption.

Digital imaging technologies, such as X-rays, ultrasound, and computed tomography (CT), have revolutionized diagnostic capabilities in veterinary medicine, enabling practitioners to visualize internal structures and detect abnormalities with greater precision and accuracy. Veterinary software solutions integrated with digital imaging capabilities facilitate the storage, retrieval, and analysis of diagnostic images, allowing veterinarians to efficiently manage patient data and collaborate with specialists for more comprehensive diagnosis and treatment planning.

Telemedicine is another key technological advancement that is reshaping veterinary care delivery and driving the adoption of veterinary software solutions. Telemedicine platforms enable remote consultations, video appointments, and virtual follow-ups,

providing pet owners with convenient access to veterinary services without the need for in-person visits. Veterinary software with telemedicine capabilities facilitates seamless communication between veterinarians and clients, supporting real-time interactions, remote monitoring, and electronic prescription management, thereby expanding access to care and enhancing client satisfaction.

Artificial intelligence (AI) and machine learning are increasingly being integrated into veterinary software solutions to augment diagnostic capabilities, optimize treatment planning, and automate routine tasks. AI-powered algorithms can analyze large datasets of clinical and diagnostic information to identify patterns, trends, and potential health risks, enabling veterinarians to make more informed decisions and provide personalized care to patients. Veterinary software enhanced with AI capabilities also offers predictive analytics for disease prognosis, treatment response prediction, and preventive care recommendations, empowering practitioners to proactively manage patient health and improve outcomes.

Furthermore, data analytics plays a crucial role in driving practice efficiency and performance optimization in veterinary care. Veterinary software solutions equipped with robust analytics tools enable practitioners to track key performance metrics, monitor practice revenue, analyze client demographics, and identify areas for improvement. By leveraging data-driven insights, veterinarians can streamline operations, allocate resources more effectively, and enhance client engagement, ultimately driving practice growth and profitability.

### Rising Pet Ownership

Rising pet ownership worldwide is a significant driver fueling the growth of the global veterinary software market. With an increasing number of households adopting pets as companions, the demand for veterinary services and associated software solutions has surged. This trend is driven by several factors contributing to the expanding pet population and the subsequent need for efficient veterinary care management tools.

Changing societal attitudes towards pets have led to an increase in pet ownership. Pets are increasingly viewed as integral members of the family, resulting in greater investment in their health and well-being. As a result, pet owners are more likely to seek regular veterinary care, including preventive check-ups, vaccinations, and routine treatments. Veterinary software solutions play a crucial role in facilitating the delivery of comprehensive care by streamlining administrative tasks, managing patient records, and enhancing communication between veterinarians and pet owners.

Demographic shifts, such as urbanization and an aging population, have contributed to the rise in pet ownership. Urban dwellers, in particular, are increasingly turning to pets for companionship and emotional support, driving up pet adoption rates in urban areas. Similarly, as the population ages, pet ownership among older adults is on the rise, as pets provide companionship, purpose, and physical activity, contributing to improved overall well-being. The growing pet population, coupled with the changing demographics, creates a fertile market for veterinary software solutions that cater to the diverse needs of pet owners and their furry companions.

Advancements in veterinary medicine and pet care have resulted in longer lifespans for pets, leading to increased demand for ongoing veterinary services and specialized treatments. Veterinary software helps practitioners manage the complexities of modern pet care by providing tools for appointment scheduling, medical record-keeping, billing, and inventory management. Cloud-based veterinary software solutions offer the added advantage of remote accessibility, allowing veterinarians to access patient records and manage practice operations from anywhere, anytime, thus improving efficiency and enhancing client satisfaction.

### Emphasis on Practice Efficiency and Workflow Optimization

The emphasis on practice efficiency and workflow optimization is a key driver propelling the growth of the global veterinary software market. As veterinary practices strive to improve operational efficiency, reduce administrative burdens, and enhance patient care, the adoption of advanced software solutions becomes imperative. Several factors contribute to the increasing emphasis on practice efficiency and workflow optimization, driving the demand for innovative veterinary software solutions. In today's competitive veterinary landscape, practice efficiency is essential for maintaining profitability and delivering high-quality care. Veterinary software streamlines administrative tasks such as appointment scheduling, billing, inventory management, and client communication, allowing practitioners to focus more on patient care and client engagement. By automating routine tasks and centralizing data management, veterinary software improves operational efficiency, reduces errors, and enhances overall practice productivity.

As veterinary practices strive to meet the growing demand for pet care services, efficient workflow management becomes paramount. Veterinary software solutions provide practitioners with tools for optimizing workflow processes, such as patient intake, examination, diagnosis, treatment planning, and follow-up care. By standardizing

workflows and implementing best practices, veterinary software helps practices deliver consistent and efficient care while maximizing resource utilization and minimizing waste.

As veterinary practices expand in size and scope, the need for integrated practice management solutions becomes more pronounced. Veterinary software platforms offer comprehensive functionalities that cater to the diverse needs of modern veterinary practices, including multi-location management, specialty-specific modules, and interoperability with other healthcare systems. Cloud-based veterinary software solutions offer the added advantage of scalability, flexibility, and remote accessibility, enabling practices to adapt to changing demands and scale their operations seamlessly.

The increasing complexity of veterinary care and regulatory requirements necessitate robust practice management tools to ensure compliance and quality of care. Veterinary software solutions help practices maintain accurate and up-to-date patient records, adhere to industry regulations, and track performance metrics. By providing real-time insights into practice operations and patient outcomes, veterinary software enables practitioners to identify areas for improvement, implement quality improvement initiatives, and enhance overall practice efficiency and effectiveness.

## Key Market Challenges

### Integration Complexity and Interoperability Issues

One of the significant challenges hindering the global veterinary software market is the complexity of integrating veterinary software with existing practice management systems and medical devices. Many veterinary clinics and hospitals use disparate software solutions for different functions, such as electronic health records (EHR), billing, and inventory management. Integrating these systems with veterinary software can be technically challenging and time-consuming, requiring customization and compatibility testing. Moreover, interoperability issues between different software platforms and medical devices can lead to data silos, inefficiencies, and errors in information exchange. Addressing integration complexity and interoperability challenges requires collaboration among software vendors, standardization of data formats, and investment in interoperable technology solutions to ensure seamless communication and data sharing across the veterinary ecosystem.

### Data Security and Privacy Concerns

Another significant challenge facing the global veterinary software market is data security and privacy concerns associated with the storage and transmission of sensitive patient information. Veterinary software platforms store vast amounts of confidential data, including patient records, medical histories, and billing information, making them potential targets for cyberattacks and data breaches. Inadequate cybersecurity measures, such as weak encryption, outdated software patches, and insufficient access controls, can expose veterinary practices to security vulnerabilities and compliance risks. Moreover, the increasing regulatory scrutiny and legal obligations regarding data protection, such as the Health Insurance Portability and Accountability Act (HIPAA) in the United States, impose stringent requirements on veterinary practices to safeguard patient data and ensure privacy compliance. Addressing data security and privacy concerns requires implementing robust cybersecurity protocols, conducting regular risk assessments, and providing staff training on data protection best practices to mitigate security risks and maintain client trust.

## Key Market Trends

### Shift Towards Cloud-Based Solutions

The global veterinary software market is experiencing a significant shift towards cloud-based solutions, fueled by the increasing demand for remote accessibility, scalability, and cost-effectiveness in veterinary practice management. Cloud-based veterinary software offers several advantages over traditional on-premises systems, driving its widespread adoption and contributing to market growth. One of the primary drivers behind the shift towards cloud-based solutions is the need for remote accessibility. Veterinary practitioners require the flexibility to access patient records, manage appointments, and perform administrative tasks from any location and device with an internet connection. Cloud-based veterinary software enables seamless access to practice data and tools, empowering veterinarians to stay connected and productive whether they're in the clinic, at home, or on the go. This remote accessibility enhances practice efficiency, improves collaboration among team members, and enables practitioners to deliver timely and responsive care to patients and clients.

Scalability is another key advantage offered by cloud-based veterinary software. As veterinary practices grow in size and scope, their software needs may evolve, requiring additional features, users, or storage capacity. Cloud-based solutions are inherently scalable, allowing practices to easily adjust their usage and resources according to changing needs without the need for costly hardware upgrades or system migrations. This scalability enables practices to adapt to fluctuations in patient volume, expand their

service offerings, and accommodate future growth without disruptions to their operations.

Cost-effectiveness is a compelling factor driving the adoption of cloud-based veterinary software. Unlike traditional on-premises systems that require significant upfront investments in hardware, software licenses, and maintenance, cloud-based solutions typically operate on a subscription-based model with predictable monthly or annual fees. This subscription-based pricing structure eliminates the need for capital expenditures and reduces the total cost of ownership over time, making cloud-based veterinary software more affordable and accessible to veterinary practices of all sizes.

### Emphasis on Preventive Care and Wellness Management

The emphasis on preventive care and wellness management is playing a pivotal role in boosting the global veterinary software market, as pet owners increasingly prioritize proactive healthcare measures for their furry companions. This trend is driving the demand for innovative veterinary software solutions that support comprehensive preventive care programs and facilitate effective wellness management for pets. Pet owners today are more informed and proactive about their pets' health, seeking preventive care services such as vaccinations, wellness exams, and nutritional counseling to ensure their pets lead long, healthy lives. Veterinary practices are responding to this demand by offering tailored preventive care plans and wellness programs designed to address the specific needs of individual pets. Veterinary software plays a crucial role in supporting these initiatives by providing tools for scheduling wellness appointments, tracking vaccination schedules, and implementing preventive care protocols.

Veterinary software enables practitioners to engage with pet owners through educational resources, reminders, and personalized health recommendations, empowering them to take an active role in their pets' healthcare. By facilitating communication and collaboration between veterinarians and pet owners, veterinary software strengthens the bond between the veterinary practice and its clients, fostering trust and loyalty over time.

In addition to preventive care, veterinary software also supports wellness management by providing tools for monitoring and managing pets' health metrics, such as weight, diet, and exercise. Veterinary practices can use software platforms to track trends, set goals, and provide actionable insights to pet owners, helping them make informed decisions about their pets' wellness and lifestyle choices. This proactive approach to

wellness management not only improves pets' quality of life but also reduces the risk of chronic diseases and costly medical interventions in the long run.

The integration of telemedicine capabilities into veterinary software platforms has further bolstered the emphasis on preventive care and wellness management. Telemedicine allows veterinarians to conduct remote consultations, provide virtual follow-ups, and offer behavioral counseling to pet owners, extending access to preventive care services beyond the confines of the veterinary clinic. Veterinary software with telemedicine capabilities enables pet owners to consult with veterinarians from the comfort of their homes, reducing barriers to care and promoting early intervention for potential health issues.

## Segmental Insights

### Delivery Mode Insights

Based on the delivery mode, Cloud/Web-Based segment emerged as the dominant segment in the Global Veterinary Software Market in 2023. Cloud-based veterinary software offers the convenience of accessing data and software applications from anywhere with an internet connection. Veterinarians and clinic staff can easily log in to the system remotely, which enhances flexibility and workflow efficiency. This accessibility is particularly advantageous for veterinary practices with multiple locations or mobile veterinarians. Cloud-based solutions often involve lower upfront costs compared to traditional software, which requires substantial investment in hardware infrastructure. Instead of purchasing and maintaining servers and other IT equipment, veterinary practices can subscribe to cloud-based services, paying a monthly or annual fee. This model reduces initial expenses and shifts IT management responsibilities to the service provider.

### Product Insights

Based on the Product, practice management software segment emerged as the dominant segment in the Global Veterinary Software Market in 2023. Practice management software offers comprehensive solutions for managing various aspects of veterinary practices, including appointment scheduling, patient records management, billing, inventory management, and communication with clients. By centralizing these functions into a single platform, practice management software improves efficiency, reduces errors, and enhances overall practice productivity. Moreover, as veterinary practices strive to adapt to evolving healthcare regulations and industry standards, the



need for robust practice management software becomes increasingly paramount. Practice management software solutions provide tools for ensuring regulatory compliance, maintaining accurate and up-to-date patient records, and tracking performance metrics, thereby helping practices navigate complex regulatory landscapes and mitigate compliance risks.

## Regional Insights

North America emerged as the dominant region in the Global Veterinary Software Market in 2023, holding the largest market share. North America boasts a highly developed and technologically advanced veterinary care sector, characterized by a large number of veterinary clinics, hospitals, and specialty practices. The region's strong emphasis on pet ownership, coupled with high levels of disposable income and pet insurance penetration, drives robust demand for veterinary services and associated software solutions. As a result, North America represents a lucrative market opportunity for veterinary software vendors, attracting investments and driving innovation in the industry.

## Key Market Players

IDEXX Laboratories, Inc.

Hippo Manager Software, Inc.

Antech Diagnostics, Inc. (Mars, Inc.)

Esaote SpA

Henry Schein, Inc.

Patterson Companies, Inc.

ClieTrax

Digitail Inc

Vetspire LLC (Thrive Pet Healthcare)

DaySmart Software Inc.

## Report Scope:

In this report, the Global Veterinary Software Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

### Veterinary Software Market, By Product:

Practice Management Software

Imaging Software

### Veterinary Software Market, By Delivery Mode:

On-premises

Cloud/Web-Based

### Veterinary Software Market, By Practice Type:

Small Animals

Mixed Animals

Equine

Food-producing Animals

Others

### Veterinary Software Market, By End-use:

Hospitals/Clinics

Reference Laboratories

### Veterinary Software Market, By Region:

North America

United States

Canada

Mexico

Europe

France

United Kingdom

Italy

Germany

Spain

Asia-Pacific

China

India

Japan

Australia

South Korea

South America

Brazil

Argentina

Colombia

Middle East & Africa

South Africa

Saudi Arabia

UAE

Egypt

### Competitive Landscape

Company Profiles: Detailed analysis of the major companies present in the Global Veterinary Software Market.

### Available Customizations:

Global Veterinary Software Market report with the given market data, TechSci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

### Company Information

Detailed analysis and profiling of additional market players (up to five).

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- 15.9. Vetspire LLC (Thrive Pet Healthcare)
- 15.10. DaySmart Software Inc.

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