

United States Teleshopping Market By Operation Type (Infomercials & Dedicated Channels), By Category, By Payment Mode (Debit/Credit Card, Cash on Delivery, etc.), By Source of Order (Television & Internet), Competition Forecast & Opportunities, 2023

https://marketpublishers.com/r/U2624E0F511EN.html

Date: March 2018 Pages: 75 Price: US\$ 4,400.00 (Single User License) ID: U2624E0F511EN

Abstracts

According to "United States Teleshopping Market By Operation Type, By Category, By Payment Mode, By Source of Order, Competition Forecast & Opportunities, 2023", teleshopping market is estimated to surpass \$ 15.2 billion by the end of 2018 in the US. The country's teleshopping market is facing stiff competition from e-commerce, with an increasing number of people now preferring shopping on mobile and internet, thereby hampering the growth of teleshopping market in the US. Strengthening position of many e-commerce giants in the United States, which offer products at much lower cost as compared to teleshopping companies is further expected to negatively impact the teleshopping market in the country over the next five years. United States teleshopping market is dominated by these major players – QVC, Inc., HSN, Inc., EVINE Live Inc., Shop LC, America's Collectibles Network, Tristar Products, Inc., Ideal Shopping Direct Limited, Gem Shopping Network Inc., America's Value Channel, and Canis Television and Media Ltd., among others. "United States Teleshopping Market By Operation Type, By Category, By Payment Mode, By Source of Order, Competition Forecast & Opportunities, 2023", discusses the following aspects of teleshopping market in the US:

Teleshopping Market Size, Share & Forecast

Segmental Analysis – By Operation Type (Infomercials & Dedicated Channels), By Category, By Payment Mode (Debit/Credit Card, Cash on Delivery, etc.), By Source of Order (Television & Internet)



Competitive Analysis

Changing Market Trends & Emerging Opportunities

Why You Should Buy This Report?

To gain an in-depth understanding of teleshopping market in the US

To identify the on-going trends and anticipated growth in the next five years

To help industry consultants, teleshopping manufacturers, distributors and other stakeholders align their market-centric strategies

To obtain research-based business decisions and add weight to presentations and marketing material

To gain competitive knowledge of leading market players

To avail 10% customization in the report without any extra charges and get the research data or trends added in the report as per the buyer's specific needs

Report Methodology

The information contained in this report is based upon both primary and secondary research. Primary research included interaction with teleshopping manufacturers, distributors and industry experts. Secondary research included an exhaustive search of relevant publications like company annual reports, financial reports and proprietary databases.



Contents

1. TELESHOPPING: AN INTRODUCTION

- 2. RESEARCH METHODOLOGY
- **3. EXECUTIVE SUMMARY**

4. VOICE OF CUSTOMER

- 4.1. Frequency of Ordering
- 4.2. Preferred Mode of Payment
- 4.3. Customers' Spending Pattern
- 4.4. Brand Awareness
- 4.5. Preferred Time of Ordering
- 4.6. Key Sources of Awareness
- 4.7. Key Factors Influencing Online Purchase of Goods

5. GLOBAL TELESHOPPING MARKET OVERVIEW

6. UNITED STATES TELESHOPPING MARKET OUTLOOK

- 6.1. Market Size & Forecast
- 6.1.1. By Value & Volume (Number of Order)
- 6.2. Market Share & Forecast
- 6.2.1. By Operation Type (Dedicated Channel Vs. Infomercial)
- 6.2.2. By Category

6.2.3. By Payment Mode (Cash on Delivery, Debit/Credit Card, Mobile Wallet & Net Banking)

- 6.2.4. By Source of Order (Television Vs. Internet)
- 6.2.5. By Region
- 6.2.6. By Company

7. UNITED STATES DEDICATED CHANNEL MARKET OUTLOOK

- 7.1. Market Size & Forecast
- 7.1.1. By Value & Volume
- 7.2. Market Share & Forecast
 - 7.2.1. By Category

United States Teleshopping Market By Operation Type (Infomercials & Dedicated Channels), By Category, By Payme...



- 7.2.2. By Source of Order (Television Vs. Internet)
- 7.3. Average Order Size Analysis

8. UNITED STATES INFOMERCIAL MARKET OUTLOOK

- 8.1. Market Size & Forecast8.1.1. By Value & Volume8.2. Market Share & Forecast8.2.1. By Category8.2.2. By Source of Order (Television Vs. Internet)
- 8.3. Average Order Size Analysis

9. MARKET DYNAMICS

- 9.1. Drivers/Opportunities
- 9.2. Challenges/Restraints

10. MARKET TRENDS & DEVELOPMENTS

- **11. SWOT ANALYSIS**
- **12. BUSINESS MODEL ANALYSIS**

13. POLICY & REGULATORY LANDSCAPE

14. UNITED STATES ECONOMIC PROFILE

15. COMPETITIVE LANDSCAPE

- 15.1. Competition Outlook
- 15.2. Company Profiles
- 15.2.1. QVC, Inc.
- 15.2.2. HSN, Inc.
- 15.2.3. EVINE Live Inc.
- 15.2.4. Shop LC
- 15.2.5. America's Collectibles Network
- 15.2.6. Tristar Products, Inc.
- 15.2.7. Ideal Shopping Direct Limited
- 15.2.8. Gem Shopping Network Inc.



15.2.9. America's Value Channel 15.2.10. Canis Television and Media Ltd

16. STRATEGIC RECOMMENDATIONS



List Of Figures

LIST OF FIGURES

Figure 1: Frequency of Ordering (Sample Size=200) Figure 2: Preferred Mode of Payment (Sample Size=200) Figure 3: Customers' Spending Pattern (Sample Size=200) Figure 4: Brand Awareness (Sample Size=200) Figure 5: Preferred Time of Ordering (Sample Size=200) Figure 6: Key Sources of Awareness (Sample Size=200) Figure 7: Key Factors Influencing Online Purchase of Goods (Sample Size=200) Figure 8: United States Teleshopping Gross Merchandise Value (GMV), 2013–2023F (USD Million) Figure 9: United States Teleshopping Market Size, By Value (USD Million), By Volume (Million Order), 2013–2023F Figure 10: United States Teleshopping Market Share, By Operation Type, By Value, 2013-2023F Figure 11: United States per Capita Household Final Consumption Expenditure, 2012-2016 (USD) Figure 12: United States Teleshopping Market Share, By Operation Type, By Volume, 2017 Figure 13: United States Teleshopping Market Share, By Category, By Value, 2013-2023F Figure 14: United States Teleshopping Market Share, By Payment Mode, By Value, 2013-2023F Figure 15: United States Teleshopping Market Share, By Source of Order, By Value, 2013-2023F Figure 16: United States Internet User Base (% of Total Population), 2012-2016 Figure 17: United States Teleshopping Market Share, By Region, By Value, 2013-2023F Figure 18: United States Teleshopping Market Share, By Company, By Value, 2016 Figure 19: United States Teleshopping Market Share, By Company, By Value, 2023F Figure 20: United States Dedicated Channel Market Size, By Value (USD Million), By Volume (Million Order), 2013–2023F Figure 21: United States Active Pay TV Viewers, 2016-2021F (Millions) Figure 22: United States Dedicated Channel Market Share, By Category, By Value, 2013-2023F Figure 23: United States Dedicated Channel Market Share, By Source of Order, By Value, 2013-2023F



Figure 24: United States Dedicated Channel Market Average Order Size Analysis, 2013-2023F (USD)

Figure 25: United States Infomercial Market Size, By Value (USD Million), By Volume (Million Order), 2013–2023F

Figure 26: United States Expenditure on Digital Advertisements, 2017-2021F (USD Billion)

Figure 27: United States Infomercial Market Share, By Category, By Value, 2013–2023F Figure 28: United States Infomercial Market Share, By Source of Order, By Value, 2013-2023F

Figure 29: United States Infomercial Market Average Order Size Analysis, 2013-2023F (USD)



List Of Tables

LIST OF TABLES

Table 1: United States Teleshopping Market, By Category, By Volume (Million Order), By Estimated Margin (%), 2017

Table 2: United States Non-Cash Payment, By Type, 2015-2016 (Number in Billion and Value in Trillion USD)

Table 3: United States Teleshopping Market Share, By Company, By Dedicated Channel Vs. Infomercial, By Volume, 2016

Table 4: United States Dedicated Channel Market, By Category, By Volume, 2017 (Million Order)

Table 5: United States Estimated Total Connections for Publicly Traded Facilities, By Providers, FY 2016

Table 6: United States Infomercial Market, By Category, By Volume, 2017 (Million Order)

Table 7: United States Cable Industry Prices, By Basic Service Price, 2010-2015



I would like to order

Product name: United States Teleshopping Market By Operation Type (Infomercials & Dedicated Channels), By Category, By Payment Mode (Debit/Credit Card, Cash on Delivery, etc.), By Source of Order (Television & Internet), Competition Forecast & Opportunities, 2023

Product link: https://marketpublishers.com/r/U2624E0F511EN.html

Price: US\$ 4,400.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/U2624E0F511EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature __

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below



and fax the completed form to +44 20 7900 3970