

# **UAE Tire Market By Vehicle Type (Passenger Car, Light Commercial Vehicle, Medium & Heavy Commercial Vehicle, Two Wheelers, Three Wheelers, OTR), By Tire Construction Type (Radial, Bias), By Demand Category Type (OEM, Replacement), By Region, Competition, Forecast & Opportunities, 2018-2028**

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## **Abstracts**

UAE Electric Vehicle Market has valued at USD 726.82 Million in 2022 and is anticipated to project robust growth with a CAGR of 8.56% in the forecast period.

The UAE government has launched several initiatives to promote electric vehicles as part of its broader sustainability and environmental goals. These initiatives include incentives such as tax breaks, reduced registration fees, and access to charging infrastructure. The "Green Charger" initiative, for instance, aimed to establish a comprehensive network of EV charging stations across the country, making EV adoption more practical and convenient. The UAE's affinity for luxury and high-performance vehicles extends to the EV segment. Luxury automakers have introduced a range of electric models to cater to the local market's taste for opulence. This trend has led to a surge in the adoption of high-end EVs, reflecting the country's status as a hub for luxury vehicles.

The development of charging infrastructure has been a significant focus in the UAE, with various public and private entities investing in expanding the network of charging stations. This has alleviated "range anxiety" for EV owners and has encouraged more consumers to consider electric vehicles as a viable option for their daily transportation needs.

The UAE's commitment to economic diversification and reducing its dependence on fossil fuels has driven the push for electric mobility. By promoting electric vehicles and related technologies, the UAE aims to reduce its carbon footprint and contribute to a more sustainable and eco-friendly future.

The UAE has been investing in electric public transportation systems, including electric buses and trams, in line with its smart city initiatives. These eco-friendly transport options align with the country's focus on sustainability and innovation. The UAE has seen the integration of innovative charging technologies, including fast chargers and high-capacity chargers. These innovations are aimed at reducing charging times and increasing the convenience of EV ownership.

The UAE has been fostering local innovation and manufacturing in the EV sector. This includes research and development activities and partnerships with international EV manufacturers to promote the local production of electric vehicles and related components.

## Key Market Drivers

### Government Incentives and Initiatives

The UAE government has introduced a range of incentives to promote electric vehicle adoption. These include reduced registration fees, free charging, and access to dedicated EV lanes. These incentives have been pivotal in encouraging consumers to opt for electric vehicles.

### Sustainable Development Goals

The UAE is committed to sustainability and reducing its carbon footprint. As part of its sustainability goals, there is a strong push to transition to cleaner and more energy-efficient transportation options. Electric vehicles align with these goals and are seen as an eco-friendly alternative to traditional vehicles.

### Charging Infrastructure Expansion

The development of a robust charging infrastructure network has been a critical driver. The UAE has invested significantly in expanding the number of public charging stations, addressing range anxiety concerns and making EV ownership more practical.

## High-Performance and Luxury EVs

The UAE's penchant for luxury and high-performance vehicles extends to electric cars. Leading automakers have introduced premium electric models, contributing to the growing adoption of high-end EVs in the region.

## Energy Efficiency and Fuel Savings

Electric vehicles are recognized for their energy efficiency and cost savings. With the price of gasoline in the UAE, the lower operating costs of EVs are an attractive proposition, driving consumers to make the switch.

## Innovation in Charging Technology

The UAE has seen innovations in EV charging technology, including high-capacity chargers and fast-charging stations. These technological advancements reduce charging times and enhance the convenience of electric vehicle ownership.

## Environmental Awareness

Growing environmental consciousness and concerns about air quality have led to a greater interest in electric vehicles as an eco-friendly mode of transportation. Consumers are increasingly opting for EVs to reduce their environmental impact.

## Local Manufacturing and Innovation

The UAE is actively fostering local manufacturing and innovation in the electric vehicle sector. Collaborations with international EV manufacturers and investment in research and development activities have aimed to promote the production of electric vehicles and their components within the country.

These drivers collectively showcase the multi-faceted approach the UAE has taken to encourage the adoption of electric vehicles. Government support, sustainability goals, infrastructure development, and the allure of high-performance EVs have been instrumental in driving the growth of the electric vehicle market in the UAE.

## Key Market Challenges

## High Upfront Costs

Electric vehicles are generally more expensive to purchase than traditional gasoline-powered cars. This price differential is due to the cost of the battery and electric drivetrain technology. While EVs offer long-term savings through reduced fuel and maintenance costs, the higher initial purchase price can be a barrier for many potential buyers, especially in price-sensitive market segments.

## Limited Model Variety

The UAE's electric vehicle market has primarily focused on luxury and high-performance EVs. While these cater to the country's preference for premium vehicles, there is a limited variety of affordable electric models. A broader range of EV options at various price points would make electric mobility more accessible to a wider consumer base.

## Range Anxiety

Range anxiety refers to the fear of running out of battery power while driving, particularly in areas with limited charging infrastructure. Despite improvements in EV battery technology, some consumers remain concerned about the driving range of electric vehicles. Widespread availability of charging stations, along with education on the actual range capabilities of EVs, is crucial to address this challenge.

## Charging Infrastructure Challenges

Although the UAE has made significant investments in expanding its charging infrastructure, challenges remain. These include ensuring comprehensive coverage across the country, maintaining the reliability of charging stations, and addressing the need for faster charging options, especially in high-traffic areas. Ensuring that charging infrastructure keeps pace with the growing number of EVs on the road is a priority.

## Battery Replacement Costs

Over time, electric vehicle batteries degrade, which can result in reduced driving range. Replacing the battery pack can be a costly affair and may raise concerns among prospective EV buyers about the long-term ownership costs.

## Lack of Public Awareness

There is still a need for broader public awareness and education regarding the benefits, technology, and capabilities of electric vehicles. Many potential consumers may not be fully informed about the advantages of EVs, further limiting adoption rates.

### Insufficient Incentives

While there are government incentives in place, such as reduced registration fees and free charging, some stakeholders believe that more substantial incentives, including direct purchase incentives and tax rebates, could further stimulate EV adoption.

### Charging Standardization

The UAE, like many regions, faces the challenge of standardizing charging infrastructure. Different manufacturers utilize various charging connectors and standards, potentially leading to compatibility issues. Standardizing charging infrastructure could enhance the convenience and accessibility of charging points for all EV owners.

### Key Market Trends

#### Expansion of Charging Infrastructure

The UAE is actively expanding its charging infrastructure network to meet the growing demand for EVs. This trend includes the installation of fast-charging stations along major highways, in shopping malls, and urban centers. Additionally, partnerships with private companies and government initiatives are further enhancing the accessibility and convenience of charging for EV owners.

#### Government-Led Initiatives

The UAE government is a driving force in promoting electric vehicles. Initiatives like the "Green Charger" program aim to provide free charging for electric vehicle owners and incentives such as reduced registration fees. Government-led projects also include the integration of EVs into public transportation fleets and the installation of dedicated EV charging stations in various locations.

#### Luxury and High-Performance EVs

The UAE's strong affinity for luxury and high-performance vehicles extends to the electric vehicle segment. Luxury automakers have recognized this preference and introduced premium EV models that offer both high-end features and exceptional performance. These luxury EVs cater to the local market's taste for opulence.

### Home Charging Solutions

To address the convenience of charging, many residential communities and individuals are investing in home charging solutions. Homeowners are installing Level 2 chargers, allowing EV owners to charge their vehicles overnight. This reduces the reliance on public charging infrastructure and contributes to the overall growth of the EV market.

### Local Manufacturing and Innovation

The UAE is actively fostering local innovation and manufacturing in the electric vehicle sector. This includes collaborations with international EV manufacturers and investments in research and development activities to promote the local production of electric vehicles and their components. Such initiatives contribute to the growth of a sustainable and innovative automotive industry in the UAE.

### Eco-Friendly Public Transport

The UAE's smart city initiatives are transforming public transportation. Electric buses and trams have become integral components of these initiatives, offering eco-friendly public transport options. These electric modes of transportation align with the nation's focus on sustainability and innovation in urban planning.

### Technological Advancements

The UAE EV market has witnessed rapid technological advancements. Innovations include high-capacity batteries, extended driving ranges, and advanced connectivity features. These advancements enhance the overall EV ownership experience, making electric vehicles more attractive to consumers.

### EV Ecosystem Development

A broader EV ecosystem is evolving, providing comprehensive support to EV owners. This includes specialized maintenance and repair services for electric vehicles, battery recycling initiatives to manage end-of-life batteries, and a growing market for used EVs.

The development of this ecosystem contributes to the overall growth and sustainability of the EV market in the UAE.

These trends collectively reflect the UAE's commitment to promoting electric mobility and aligning with global efforts to reduce carbon emissions and embrace sustainable transportation solutions. The combination of government support expanded charging infrastructure, luxury EV options, technological advancements, and a growing EV ecosystem is driving the transition toward electric vehicles in the country.

## Segmental Insights

### By Vehicle Type

Passenger cars represent a dominant segment within the UAE's EV market. The preference for luxury and high-performance vehicles in the region has led to the availability of premium electric models from prestigious automakers. This segment caters to consumers who seek the opulence and high-tech features associated with electric vehicles while also enjoying the cost savings and environmental benefits that EVs offer. The trend in passenger cars is characterized by the continuous introduction of new luxury EV models and the expansion of charging infrastructure in urban areas and along highways.

The use of electric commercial vehicles, including delivery vans and trucks, is on the rise. This trend aligns with the global push for sustainable and eco-friendly logistics and transportation solutions. Businesses in the UAE are increasingly adopting electric commercial vehicles to reduce operating costs, decrease emissions, and contribute to the country's sustainability goals. The trend is supported by government incentives and infrastructure development, making electric commercial vehicles a viable and economical choice for logistics companies.

Electric public transportation is a growing trend in the UAE, particularly in its smart city initiatives. Electric buses and trams have become essential components of the country's urban transportation systems. These eco-friendly options not only reduce carbon emissions but also enhance the quality of public transportation services. The trend reflects the UAE's commitment to sustainability and innovative urban planning.

The UAE is witnessing increased interest in electric two-wheelers, including electric scooters and bicycles, as well as micro-mobility solutions. This trend is driven by a growing awareness of urban congestion, the need for efficient transportation, and the

convenience of compact electric vehicles for short commutes. Electric two-wheelers and micro-mobility solutions are contributing to reducing traffic congestion and supporting sustainable urban mobility.

The UAE's penchant for off-road adventures and desert exploration has led to a niche but growing market for electric off-road vehicles. Electric dune buggies and off-road vehicles are gaining popularity as they provide a quieter and more environmentally friendly way to enjoy the country's deserts and rugged terrain. The trend underscores the adaptability of electric technology to various vehicle types, catering to diverse consumer preferences.

These trends reflect the diverse landscape of the UAE's electric vehicle market, encompassing luxury passenger cars, practical commercial vehicles, sustainable public transportation, micro-mobility options, and even eco-friendly off-road vehicles. The overarching theme is the country's commitment to sustainability and innovation, supported by government initiatives and a growing charging infrastructure network that promotes the adoption of electric mobility across various vehicle types.

## By Propulsion

Battery Electric Vehicles, or BEVs, have gained significant traction in the UAE's EV market. This segment represents vehicles powered exclusively by electric batteries, with no internal combustion engine. BEVs have become popular among environmentally conscious consumers and those looking for cost-effective transportation. The UAE government's focus on sustainability, along with incentives for BEV owners, has led to the growth of this segment. With advancements in battery technology, BEVs offer longer ranges, quicker charging, and greater affordability, making them increasingly attractive to consumers.

Plug-in Hybrid Electric Vehicles, or PHEVs, have carved a niche for themselves in the UAE. These vehicles combine an internal combustion engine with an electric motor and a battery that can be charged via an external power source. PHEVs offer the advantage of extended driving ranges through the use of both gasoline and electricity. This segment appeals to consumers who seek the flexibility of both power sources, especially for longer journeys, and contributes to the reduction of greenhouse gas emissions. PHEVs are well-suited for those transitioning from traditional gasoline vehicles to electric mobility.

Hybrid Electric Vehicles, or HEVs, are also present in the UAE's EV landscape. HEVs



feature both an internal combustion engine and an electric motor, but they primarily rely on regenerative braking to charge their batteries, rather than external charging. This segment caters to consumers looking for improved fuel efficiency and reduced emissions without the need for plug-in charging infrastructure. HEVs are known for their reliability and seamless transition between power sources, making them a practical choice for many drivers. Hydrogen Fuel Cell Electric Vehicles, or FCEVs, represent an emerging trend in the UAE. FCEVs use hydrogen as a fuel source and generate electricity through a chemical reaction in the fuel cell to power the vehicle. The UAE's interest in clean and sustainable energy sources aligns with the potential of FCEVs. Although infrastructure development for hydrogen refueling stations is in its infancy, this segment holds promise for zero-emission transportation in the long term.

In the context of green mobility, some segments of the UAE market have shown interest in converting existing gasoline or diesel vehicles to Compressed Natural Gas (CNG) or Liquefied Petroleum Gas (LPG) propulsion. This trend is driven by the desire to reduce carbon emissions and transition to alternative fuels while maintaining the familiarity of conventional vehicles. Vehicle conversions are being explored as a cost-effective option for sustainable transportation.

The UAE's EV market encompasses a diverse range of propulsion segments, reflecting a broad spectrum of consumer preferences and priorities. Whether consumers are seeking pure electric vehicles, the versatility of plug-in hybrids, the efficiency of hybrid systems, the promise of hydrogen fuel cell technology, or the conversion of existing vehicles to alternative fuels, the market is evolving to cater to these preferences. This diversity underscores the UAE's commitment to sustainable and innovative transportation solutions.

## By Range

Short-range electric vehicles typically offer a driving range of up to 100 miles (160 kilometers) on a single charge. While short-range EVs may not be suitable for long-distance travel, they are well-suited for urban commuting and local transportation needs. These EVs are popular among consumers who primarily use their vehicles for short trips, such as daily commutes and errands. Short-range EVs are often more affordable and accessible for a broader range of consumers.

Mid-range electric vehicles offer a driving range of approximately 100 to 200 miles (160 to 320 kilometers) on a single charge. This range segment is ideal for consumers who require more flexibility for longer trips and occasional travel outside urban areas. Mid-

range EVs are versatile and can serve as practical choices for both daily commuting and weekend getaways.

Long-range electric vehicles provide an extended driving range of over 200 miles (320 kilometers) on a single charge, making them suitable for both urban and long-distance travel. These EVs are equipped with larger battery packs and advanced battery technology to deliver impressive ranges, addressing concerns related to range anxiety. Long-range EVs appeal to consumers who prioritize the convenience and versatility of electric mobility without the need for frequent charging.

Ultra-long-range electric vehicles represent the latest trend in the UAE's EV market. These vehicles offer extraordinary driving ranges exceeding 300 miles (480 kilometers) or more on a single charge. The introduction of ultra-long-range EVs addresses the need for extended travel without compromising on emissions reduction. These vehicles are well-suited for consumers who frequently travel between cities and regions within the UAE, providing the assurance of extensive range capabilities.

Commercial and specialized electric vehicles, such as electric buses, trucks, and off-road utility vehicles, often come with custom range options tailored to their specific applications. Electric commercial vehicles are designed to meet the demands of logistics, public transportation, and industrial operations. The UAE's focus on sustainability and environmental consciousness is driving the adoption of electric commercial vehicles for various purposes.

The UAE's EV market reflects a diverse range of driving range options, catering to the needs and preferences of different consumer segments. Short-range EVs offer cost-effective urban mobility, while mid-range and long-range EVs provide increased flexibility for various travel requirements. The emergence of ultra-long-range EVs addresses the desire for extended travel capabilities without emissions. Furthermore, commercial and specialized EVs are making a significant impact on sustainable transportation in the country. The availability of these different range segments underscores the UAE's commitment to accommodating diverse consumer needs in the electric mobility landscape.

## Regional Insights

Dubai stands as a central hub for electric mobility in the UAE. The Emirate's affluent residents have shown a strong interest in luxury and high-performance electric vehicles, making it a prominent market for premium EVs. Government incentives, such as

reduced registration fees and free charging, have further boosted the adoption of electric cars. Dubai's infrastructure development includes a network of fast-charging stations that cater to the urban population and support longer journeys. The city's commitment to sustainability aligns with its focus on electric public transportation, eco-friendly taxis, and innovative smart city projects.

As the capital of the UAE, Abu Dhabi plays a pivotal role in driving the adoption of electric vehicles. The Emirate's government has implemented numerous initiatives to promote sustainability and environmental consciousness. Electric vehicles are integrated into the public transportation system, including electric buses and trams, enhancing the quality of urban mobility. Abu Dhabi also emphasizes electric commercial vehicles, particularly for logistics and delivery purposes. The Emirate's expansive infrastructure projects, such as new sustainable communities and smart city developments, further contribute to the growth of the EV market.

The Northern Emirates, including Sharjah, Ras Al Khaimah, Ajman, Umm Al Quwain, and Fujairah, are gradually embracing electric mobility. While not as prominent as Dubai or Abu Dhabi, these regions have seen an uptick in the adoption of electric vehicles, particularly for urban commuting and industrial applications. Electric two-wheelers and micro-mobility solutions have found their place in these areas, catering to the needs of residents and tourists. As the charging infrastructure continues to expand, these regions are expected to contribute to the broader adoption of EVs.

Industrial areas and commercial zones in the UAE have been receptive to electric commercial vehicles. Logistics companies are exploring the benefits of electric delivery vans and trucks, reducing emissions and operating costs in line with sustainability goals. Charging infrastructure in these zones is vital to supporting electric fleet operations, and initiatives are underway to ensure efficient charging solutions. In desert and off-road adventure tourism destinations, electric off-road vehicles have gained interest. Electric dune buggies and utility vehicles provide a quieter and more eco-friendly option for desert exploration. These regions highlight the adaptability of electric mobility solutions to various applications, including recreational and tourism purposes.

The UAE's EV market reflects diverse regional dynamics, with each Emirate and area contributing to the broader adoption of electric mobility. Dubai and Abu Dhabi, as economic and governmental centers, lead the way with their focus on luxury EVs, advanced infrastructure, and sustainable urban planning. Meanwhile, the Northern Emirates, commercial zones, and adventure tourism areas are gradually embracing electric mobility, each according to its unique needs and preferences. These regional

insights underscore the comprehensive approach the UAE is taking to promote electric vehicles and sustainable transportation solutions.

### Key Market Players

Hyundai Motor Company

Tesla, Inc.

Volkswagen Motor Company LTM

General Motors Company

Groupe Renault

BMW AG

Ford Motor Company

One Moto Technologies LTD.

Rivian, LLC

Mitsubishi Fuso Truck and Bus Corporation

### Report Scope:

In this report, the UAE Electric Vehicle Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

#### UAE Electric Vehicle Market, By Vehicle Type:

Two-Wheeler

Passenger Car

LCV

M&HCV

OTR

UAE Electric Vehicle Market, By Propulsion:

BEV

HEV

PHEV

FCEV

UAE Electric Vehicle Market, By Range:

0-50 Miles

51-150 Miles

151-200 Miles

201-400 Miles

Above 400 Miles

UAE Electric Vehicle Market, By Region:

Dubai

Abu Dhabi

Sharjah

Rest Of UAE

Competitive Landscape

Company Profiles: Detailed analysis of the major companies presents in the UAE

*UAE Tire Market By Vehicle Type (Passenger Car, Light Commercial Vehicle, Medium & Heavy Commercial Vehicle, T...*

Electric Vehicle Market.

Available Customizations:

UAE Electric Vehicle Market report with the given market data, Tech Sci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

Company Information

Detailed analysis and profiling of additional market players (up to five).

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