

# **Saudi Arabia Operational Technology Market By Component (Solutions, Services), By Solutions (Firewall, Antivirus/Antimalware, Risk & Compliance Management, Identity & Access Management, Intrusion Detection/Prevention System, DDOS Prevention, Encryption & Decryption, Data Loss Prevention, Others), By Security Type (Endpoint Security, Network Security, Cloud Security, Application Security, Others), By Deployment Mode (On-Premises, Cloud), By Region, Competition, Forecast and Opportunities, 2020-2030F**

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## **Abstracts**

Saudi Arabia Operational Technology Market was valued at USD 2.5 Billion in 2024 and is expected to reach at USD 5.11 Billion in 2030 and project robust growth in the forecast period with a CAGR of 12.5% through 2030. The Saudi Arabia Operational Technology (OT) market is experiencing significant growth driven by a confluence of factors. With a focus on diversifying its economy and reducing dependence on oil revenues, Saudi Arabia is aggressively pursuing industrial digitalization and automation initiatives across various sectors. This includes industries such as oil and gas, manufacturing, utilities, and transportation. These efforts aim to improve operational efficiency, reduce downtime, enhance asset management, and ensure regulatory compliance. Saudi Arabia's Vision 2030 plan underscores the importance of technology adoption and innovation in achieving its economic transformation goals, further fueling the demand for OT solutions. The country's commitment to developing smart cities and infrastructure projects also contributes to the expanding market for operational

technology, creating opportunities for providers of OT solutions, services, and equipment. As Saudi Arabia continues on its path towards economic diversification and modernization, the OT market is poised for sustained growth and innovation.

## Key Market Drivers

### Economic Diversification and Vision 2030

Saudi Arabia's Vision 2030 plan serves as a pivotal driver for the robust growth of the Operational Technology (OT) market in the country. Vision 2030, initiated by the Saudi government, envisions a shift from an oil-dependent economy to a diversified and knowledge-based one. This ambitious plan recognizes the role of technology as a catalyst for transformation and the enhancement of various industries. In particular, it emphasizes the adoption of OT solutions to drive efficiency, productivity, and sustainability across sectors such as manufacturing, energy, and utilities. The diversification of the economy is leading to increased investments in smart cities, infrastructure, and digitalization projects, necessitating advanced OT systems to support these initiatives. As Saudi Arabia actively pursues the goals outlined in Vision 2030, the demand for OT solutions continues to grow, establishing it as a pivotal driver in the market. In 2024, Saudi Arabia's GDP grew by 1.3%, with the non-oil sector expanding by 4.3%, highlighting the success of diversification efforts.

### Industrial Automation and Industry 4.0 Adoption

The rapid adoption of Industry 4.0 principles and industrial automation is another significant driver behind the growth of the OT market in Saudi Arabia. As industries seek to enhance their competitiveness and operational efficiency, there is a growing need for advanced OT technologies, including Industrial Internet of Things (IIoT), smart sensors, and data analytics. These technologies enable real-time monitoring, predictive maintenance, and data-driven decision-making. In sectors such as oil and gas, petrochemicals, and manufacturing, automation and digitalization have become critical for improving productivity and reducing operational costs. This shift toward smart manufacturing and automation further propels the demand for OT solutions in Saudi Arabia, as companies strive to remain at the forefront of technological advancements. The non-oil private sector expanded at its fastest pace in over a decade in January 2025, with the Purchasing Managers' Index (PMI) rising to 60.5, indicating strong growth.

### Transportation and Logistics Enhancements

The transportation and logistics sector in Saudi Arabia is experiencing substantial growth due to the nation's strategic geographic location and its position as a hub for trade and commerce. As part of Vision 2030, the government is investing in the development of transportation infrastructure, including ports, railways, and airports. There is a growing emphasis on smart transportation solutions that improve efficiency, safety, and sustainability. OT systems are integral to these advancements, as they enable real-time tracking of shipments, predictive maintenance for vehicles, and traffic management. The need for streamlined and efficient transportation services in Saudi Arabia is a major driver for the OT market, with an increasing number of companies recognizing the benefits of technology adoption in this sector. The plan targets increasing the private sector's contribution to GDP to 65% by 2030. This signifies increased investment in industries where OT plays a crucial role, such as manufacturing, logistics, and energy.

### Regulatory Compliance and Security

As businesses in Saudi Arabia increasingly rely on technology for their operations, there is a heightened focus on regulatory compliance and cybersecurity. Government regulations and industry standards are evolving to address the risks associated with digitalization and the Internet of Things (IoT). Organizations are required to ensure the security of their OT systems to protect critical infrastructure and sensitive data. This regulatory landscape drives the demand for OT security solutions, which include cybersecurity measures and compliance management tools. Ensuring the integrity and security of OT environments is imperative, making this concern a substantial driver for the OT market in Saudi Arabia, with companies seeking to align their operations with evolving regulatory requirements to mitigate risks and protect their assets. The OT security in Saudi Arabia is expected to grow at a CAGR of 19.5% from 2024 to 2030,

### Key Market Challenges

#### Skills Shortage and Workforce Development

One of the foremost challenges facing the Operational Technology (OT) market in Saudi Arabia is the shortage of skilled professionals capable of managing and maintaining these complex systems. While the demand for OT solutions is growing rapidly, there is a lag in the availability of qualified talent to operate and troubleshoot these technologies effectively. This skills gap stems from the rapid evolution of OT systems, which often require specialized knowledge and training. The issue is further exacerbated by the

need for a multidisciplinary approach, as OT professionals must possess both traditional industrial engineering skills and contemporary IT expertise. Addressing this challenge requires a concerted effort to enhance workforce development and training programs that can produce a skilled workforce capable of managing and advancing OT systems. Collaboration between educational institutions, government bodies, and industry stakeholders is vital to bridge this skills gap and ensure the long-term success of the OT market in Saudi Arabia.

### Integration with Legacy Systems

Many organizations in Saudi Arabia, especially those in sectors such as oil and gas and manufacturing, rely on legacy systems that were designed and implemented before the advent of modern OT solutions. Integrating these legacy systems with advanced OT technologies poses a significant challenge. Legacy systems often lack the necessary compatibility and interfaces to seamlessly connect with modern OT solutions, leading to complexities and potential disruptions in operations. Companies need to invest in retrofitting and upgrading existing infrastructure to ensure a smoother transition to OT. Furthermore, they must adopt standardized protocols and data exchange frameworks to facilitate the integration process. Interoperability and backward compatibility are critical considerations to ensure that legacy systems can coexist with, and benefit from, the latest OT advancements.

### Cybersecurity Risks and Vulnerabilities

As OT systems become more interconnected and reliant on digital technologies, the threat landscape expands, making cybersecurity a pressing concern. Cyberattacks on critical infrastructure can have severe consequences, potentially leading to production downtime, financial losses, and even threats to national security. The unique nature of OT environments, with their focus on operational continuity, presents distinct challenges in securing these systems effectively. Lies in implementing robust cybersecurity measures without disrupting essential processes. It requires a delicate balance between ensuring the availability and reliability of OT systems while safeguarding them from cyber threats. Organizations need to invest in robust cybersecurity practices, regularly update and patch OT systems, and provide cybersecurity training to their personnel. Collaborative efforts with cybersecurity experts and government agencies can help mitigate the evolving risks in the OT landscape.

### Data Management and Privacy

With the proliferation of sensors and IoT devices in OT environments, vast amounts of data are generated continuously. Effectively managing and leveraging this data for operational insights and decision-making poses a significant challenge. Ensuring data privacy and compliance with regulations such as the General Data Protection Regulation (GDPR) and local data protection laws is crucial. Organizations in Saudi Arabia must address data governance, storage, and analytics to extract meaningful insights from the wealth of data generated by OT systems. They need to implement data management strategies, deploy scalable storage solutions, and adopt advanced analytics tools to make the most of this data. Moreover, they must establish clear data privacy policies and practices to ensure that sensitive information remains protected and compliant with relevant regulations.

## Key Market Trends

### Industrial Internet of Things (IIoT) Adoption

One prominent market trend in the Operational Technology (OT) sector in Saudi Arabia is the increasing adoption of the Industrial Internet of Things (IIoT). This trend is driven by the growing recognition of the transformative potential of connecting machines, devices, and sensors in industrial processes. The IIoT enables real-time data collection, analysis, and communication, allowing organizations to optimize operations, reduce downtime, and enhance decision-making. In Saudi Arabia, sectors such as oil and gas, manufacturing, and utilities are actively implementing IIoT solutions to monitor equipment health, automate processes, and improve overall efficiency. As IIoT technologies mature and demonstrate their value, their adoption is expected to continue to rise, reshaping the OT landscape in the Kingdom.

### Digital Twin Technology

Digital twin technology, which involves creating virtual replicas of physical assets or systems, is gaining traction in Saudi Arabia's OT market. This trend is particularly relevant in industries like construction, infrastructure, and manufacturing. Digital twins allow for real-time monitoring, simulation, and predictive maintenance, helping organizations optimize asset performance and reduce operational costs. The Saudi government's commitment to infrastructure development, as part of its Vision 2030 plan, has increased the demand for digital twin solutions to improve project management, enhance asset lifecycle management, and ensure efficient utilization of resources.

### Edge Computing in OT Environments

Edge computing is emerging as a critical trend in the Saudi Arabia OT market. Edge computing involves processing data closer to the source, reducing latency and enabling real-time decision-making. This trend is especially relevant in OT environments where low-latency and high-reliability data processing is essential, such as in critical infrastructure, manufacturing, and transportation. The integration of edge computing in these sectors allows for faster data analysis and improved response times, enhancing overall operational efficiency. As more organizations recognize the advantages of edge computing in their OT systems, the demand for edge infrastructure and solutions is expected to rise.

### Sustainability and Energy Efficiency

Sustainability and energy efficiency have become significant market trends in the Saudi Arabian OT landscape, driven by both environmental concerns and economic considerations. The Kingdom's commitment to reducing greenhouse gas emissions and increasing energy efficiency aligns with global sustainability goals. As a result, industries are turning to OT solutions to optimize energy consumption, reduce waste, and improve overall sustainability. This trend is particularly relevant in sectors like petrochemicals, where reducing energy consumption and emissions is crucial. OT systems enable precise monitoring and control of energy usage, contributing to both environmental conservation and cost savings.

### AI and Advanced Analytics Integration

The integration of artificial intelligence (AI) and advanced analytics into OT systems is a growing trend in Saudi Arabia. These technologies enable organizations to gain deeper insights from the vast amount of data generated by OT devices and processes. AI-driven predictive maintenance, anomaly detection, and process optimization are becoming increasingly common in sectors such as manufacturing, where minimizing downtime and enhancing productivity are paramount. The combination of AI and advanced analytics empowers organizations to make data-driven decisions, leading to improved operational efficiency and competitiveness. As AI and analytics technologies continue to evolve, their integration into OT systems is expected to be a driving force for innovation and growth in the Saudi Arabian market.

### Segmental Insights

#### Deployment Mode Insights



The On-Premises deployment mode segment demonstrated its dominance in the Saudi Arabia Operational Technology (OT) market, and it is anticipated to maintain its stronghold during the forecast period. On-Premises deployments have traditionally been the preferred choice for many industries in the Kingdom, particularly those with critical and sensitive operations such as oil and gas, manufacturing, and utilities. This preference can be attributed to factors like data sovereignty, control over infrastructure, and stringent security requirements. Saudi Arabia's regulatory landscape, emphasizing data protection and privacy, aligns with the inclination toward on-premises solutions, as organizations aim to maintain a high degree of control and compliance over their operational technology environments. The nature of OT systems, which often operate in remote or challenging environments, requires a reliable and stable infrastructure that on-premises deployments can provide. While cloud solutions offer scalability and flexibility, they may not always align with the specific needs and regulatory constraints of OT applications in the Kingdom. As a result, the on-premises deployment mode is expected to persist as the dominant choice in Saudi Arabia, ensuring data security, compliance, and operational continuity in critical industries, thus maintaining its dominance throughout the forecast period.

## Regional Insights

Riyadh emerged as the dominant region in the Saudi Arabia Operational Technology (OT) market, and it is likely to maintain its leadership during the forecast period. Riyadh, as the capital city and the largest economic hub of Saudi Arabia, plays a central role in the country's economic diversification and modernization efforts, including the implementation of Vision 2030. The region hosts a significant portion of the country's critical infrastructure, major industries, and government institutions, all of which are actively investing in OT solutions to enhance operational efficiency and competitiveness. Riyadh's prominence is particularly evident in sectors like finance, healthcare, and transportation, where OT adoption is instrumental in improving services and infrastructure. Riyadh's strategic location and economic significance have made it a focal point for industrial growth and digitalization. With a concentration of key decision-makers, government initiatives, and major corporations, the region is poised to continue leading the way in OT adoption and innovation. This includes the implementation of smart city projects and infrastructure modernization, further solidifying Riyadh's position as the dominant region in the Saudi Arabian OT market. As Vision 2030 unfolds and the demand for OT solutions continues to grow, Riyadh is expected to maintain its dominance as the primary driver of market development and technological transformation, making it a key focus for businesses and technology providers in the

forecast period.

### Key Market Players

Schneider Electric SE

Siemens AG

ABB Ltd.

Honeywell International Inc.

Emerson Electric Co.

Yokogawa Electric Corporation

Rockwell Automation, Inc.

General Electric Company

### Report Scope:

In this report, the Saudi Arabia Operational Technology Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

Saudi Arabia Operational Technology Market, By Component:

Solutions

Services

Saudi Arabia Operational Technology Market, By Deployment Mode:

On-Premises

Cloud



### Saudi Arabia Operational Technology Market, By Solutions:

Firewall

Antivirus/Antimalware

Risk & Compliance Management

Identity & Access Management

Intrusion Detection/Prevention System

DDOS Prevention

Encryption & Decryption

Data Loss Prevention

Others

### Saudi Arabia Operational Technology Market, By Security Type:

Endpoint Security

Network Security

Cloud Security

Application Security

Others

### Saudi Arabia Operational Technology Market, By Region:

Riyadh

Makkah

Madinah

Jeddah

Tabuk

Eastern Province

Rest of Saudi Arabia

### Competitive Landscape

Company Profiles: Detailed analysis of the major companies present in the Saudi Arabia Operational Technology Market.

### Available Customizations:

Saudi Arabia Operational Technology Market report with the given market data, TechSci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

### Company Information

Detailed analysis and profiling of additional market players (up to five).

## Contents

### **1. PRODUCT OVERVIEW**

- 1.1. Market Definition
- 1.2. Scope of the Market
  - 1.2.1. Markets Covered
  - 1.2.2. Years Considered for Study
  - 1.2.3. Key Market Segmentations

### **2. RESEARCH METHODOLOGY**

- 2.1. Objective of the Study
- 2.2. Baseline Methodology
- 2.3. Formulation of the Scope
- 2.4. Assumptions and Limitations
- 2.5. Sources of Research
  - 2.5.1. Secondary Research
  - 2.5.2. Primary Research
- 2.6. Approach for the Market Study
  - 2.6.1. The Bottom-Up Approach
  - 2.6.2. The Top-Down Approach
- 2.7. Methodology Followed for Calculation of Market Size & Market Shares
- 2.8. Forecasting Methodology
  - 2.8.1. Data Triangulation & Validation

### **3. EXECUTIVE SUMMARY**

### **4. IMPACT OF COVID-19 ON SAUDI ARABIA OPERATIONAL TECHNOLOGY MARKET**

### **5. VOICE OF CUSTOMER**

### **6. SAUDI ARABIA OPERATIONAL TECHNOLOGY MARKET OVERVIEW**

### **7. SAUDI ARABIA OPERATIONAL TECHNOLOGY FILTERS MARKET OUTLOOK**

- 7.1. Market Size & Forecast
  - 7.1.1. By Value

## 7.2. Market Share & Forecast

### 7.2.1. By Component (Solutions, Services)

7.2.2. By Solutions (Firewall, Antivirus/Antimalware, Risk & Compliance Management, Identity & Access Management, Intrusion Detection/Prevention System, DDOS Prevention, Encryption & Decryption, Data Loss Prevention, Others)

7.2.3. By Security Type (Endpoint Security, Network Security, Cloud Security, Application Security, Others)

### 7.2.4. By Deployment Mode (On-Premises, Cloud)

7.2.5. By Region (Riyadh, Makkah, Madinah, Jeddah, Tabuk, Eastern Province, Rest of Saudi Arabia)

## 7.3. By Company (2024)

## 7.4. Market Map

# 8. RIYADH OPERATIONAL TECHNOLOGY MARKET OUTLOOK

## 8.1. Market Size & Forecast

### 8.1.1. By Value

## 8.2. Market Share & Forecast

### 8.2.1. By Component

### 8.2.2. By Solutions

### 8.2.3. By Security Type

### 8.2.4. By Deployment Mode

# 9. MAKKAH OPERATIONAL TECHNOLOGY MARKET OUTLOOK

## 9.1. Market Size & Forecast

### 9.1.1. By Value

## 9.2. Market Share & Forecast

### 9.2.1. By Component

### 9.2.2. By Solutions

### 9.2.3. By Security Type

### 9.2.4. By Deployment Mode

# 10. MADINAH OPERATIONAL TECHNOLOGY MARKET OUTLOOK

## 10.1. Market Size & Forecast

### 10.1.1. By Value

## 10.2. Market Share & Forecast

### 10.2.1. By Component

- 10.2.2. By Solutions
- 10.2.3. By Security Type
- 10.2.4. By Deployment Mode

## **11. JEDDAH OPERATIONAL TECHNOLOGY MARKET OUTLOOK**

- 11.1. Market Size & Forecast
  - 11.1.1. By Value
- 11.2. Market Share & Forecast
  - 11.2.1. By Component
  - 11.2.2. By Solutions
  - 11.2.3. By Security Type
  - 11.2.4. By Deployment Mode

## **12. TABUK OPERATIONAL TECHNOLOGY MARKET OUTLOOK**

- 12.1. Market Size & Forecast
  - 12.1.1. By Value
- 12.2. Market Share & Forecast
  - 12.2.1. By Component
  - 12.2.2. By Solutions
  - 12.2.3. By Security Type
  - 12.2.4. By Deployment Mode

## **13. EASTERN PROVINCE OPERATIONAL TECHNOLOGY MARKET OUTLOOK**

- 13.1. Market Size & Forecast
  - 13.1.1. By Value
- 13.2. Market Share & Forecast
  - 13.2.1. By Component
  - 13.2.2. By Solutions
  - 13.2.3. By Security Type
  - 13.2.4. By Deployment Mode

## **14. REST OF SAUDI ARABIA OPERATIONAL TECHNOLOGY MARKET OUTLOOK**

- 14.1. Market Size & Forecast
  - 14.1.1. By Value
- 14.2. Market Share & Forecast

- 14.2.1. By Component
- 14.2.2. By Solutions
- 14.2.3. By Security Type
- 14.2.4. By Deployment Mode

## **15. MARKET DYNAMICS**

- 15.1.Drivers
- 15.2.Challenges

## **16. MARKET TRENDS AND DEVELOPMENTS**

## **17. COMPANY PROFILES**

- 17.1.Schneider Electric SE
  - 17.1.1. Business Overview
  - 17.1.2. Key Revenue and Financials
  - 17.1.3. Recent Developments
  - 17.1.4. Key Personnel/Key Contact Person
  - 17.1.5. Key Product/Services Offered
- 17.2.Siemens AG
  - 17.2.1. Business Overview
  - 17.2.2. Key Revenue and Financials
  - 17.2.3. Recent Developments
  - 17.2.4. Key Personnel/Key Contact Person
  - 17.2.5. Key Product/Services Offered
- 17.3.ABB Ltd.
  - 17.3.1. Business Overview
  - 17.3.2. Key Revenue and Financials
  - 17.3.3. Recent Developments
  - 17.3.4. Key Personnel/Key Contact Person
  - 17.3.5. Key Product/Services Offered
- 17.4.Honeywell International Inc.
  - 17.4.1. Business Overview
  - 17.4.2. Key Revenue and Financials
  - 17.4.3. Recent Developments
  - 17.4.4. Key Personnel/Key Contact Person
  - 17.4.5. Key Product/Services Offered
- 17.5.Emerson Electric Co.



- 17.5.1. Business Overview
- 17.5.2. Key Revenue and Financials
- 17.5.3. Recent Developments
- 17.5.4. Key Personnel/Key Contact Person
- 17.5.5. Key Product/Services Offered
- 17.6. Yokogawa Electric Corporation
  - 17.6.1. Business Overview
  - 17.6.2. Key Revenue and Financials
  - 17.6.3. Recent Developments
  - 17.6.4. Key Personnel/Key Contact Person
  - 17.6.5. Key Product/Services Offered
- 17.7. Rockwell Automation, Inc.
  - 17.7.1. Business Overview
  - 17.7.2. Key Revenue and Financials
  - 17.7.3. Recent Developments
  - 17.7.4. Key Personnel/Key Contact Person
  - 17.7.5. Key Product/Services Offered
- 17.8. General Electric Company
  - 17.8.1. Business Overview
  - 17.8.2. Key Revenue and Financials
  - 17.8.3. Recent Developments
  - 17.8.4. Key Personnel/Key Contact Person
  - 17.8.5. Key Product/Services Offered

## **18. STRATEGIC RECOMMENDATIONS**

## **19. ABOUT US & DISCLAIMER**

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