

qPCR Instruments Market- Global Industry Size, Share, Trends, Opportunity, and Forecast, Segmented By Test Type (7500, QuantStudio Dx, QuantStudio 5, ViiA 7 Dx, One Step/One, Step Plus, LightCycler 2.0, Cobas 4800, CFX96, SmartCycler, GeneXpert, Rotor-Gene Q 5Plex HRM System, Rotor-Gene Q, BIOFIRE FILMARRAY SYSTEMS, BMS Mic System), By Region and Competition, 2019-2029F

<https://marketpublishers.com/r/Q7098FF2139AEN.html>

Date: May 2024

Pages: 180

Price: US\$ 4,900.00 (Single User License)

ID: Q7098FF2139AEN

Abstracts

Global qPCR Instruments Market was valued at USD 1.12 billion in 2023 and is anticipated to project impressive growth in the forecast period with a CAGR of 7.05% through 2029. The Global quantitative Polymerase Chain Reaction (qPCR) Instruments Market has become a dynamic and essential component in the life sciences and molecular diagnostics sector. qPCR, a powerful molecular biology technique, allows for the amplification and quantification of nucleic acid sequences, playing a crucial role in genetic research, diagnostic applications, and drug discovery. Significant growth in the market for qPCR instruments is driven by the increasing demand for precise and high-throughput nucleic acid analysis across various industries. Key drivers include the expanding applications of qPCR in genomics, infectious disease diagnostics, and oncology research. The technique's ability to provide accurate, real-time quantitative data has made it indispensable in both academic and clinical research settings. Additionally, the rising prevalence of infectious diseases and genetic disorders has increased the need for efficient and rapid diagnostic solutions, further boosting demand for qPCR instruments. Technological advancements in qPCR instrument design have led to the development of sophisticated and user-friendly platforms with features like automation, high-throughput capabilities, and advanced data analysis software. The

Increasing adoption of personalized medicine and the pursuit of precision in diagnostics have driven demand for qPCR instruments offering enhanced sensitivity and specificity. Geographically, the market experiences substantial growth in regions with a strong focus on biotechnological research and advanced healthcare infrastructure, notably North America and Europe. As the Global qPCR Instruments Market evolves, industry players prioritize product innovation, strategic partnerships, and market expansion. The convergence of qPCR technology with other molecular diagnostic approaches, such as next-generation sequencing, holds promise for further advancements in genomics and personalized medicine. Overall, the Global qPCR Instruments Market continues to witness dynamic growth, driven by the pursuit of precision in molecular diagnostics and genetic research across diverse scientific disciplines.

Key Market Drivers

Expanding Applications in Research and Diagnostics

The Global qPCR Instruments Market is propelled by the expanding applications of quantitative Polymerase Chain Reaction (qPCR) technology in both research and diagnostics. The versatility of qPCR has positioned it as a cornerstone in molecular biology, offering unparalleled insights into various biological processes. In research, qPCR is extensively employed for gene expression analysis, genotyping, and quantification of nucleic acids, playing a pivotal role in advancing our understanding of genetics and cellular functions. The ability to provide real-time, quantitative data with high sensitivity has made qPCR an indispensable tool for researchers across diverse scientific disciplines. Moreover, qPCR's impact in diagnostics is profound, spanning infectious disease detection, oncology, and genetic disorders. In clinical settings, qPCR instruments contribute to accurate and rapid diagnosis by detecting and quantifying specific DNA or RNA sequences associated with pathogens or genetic abnormalities. This application is particularly crucial in personalized medicine, where qPCR aids in identifying specific genetic markers for targeted therapeutic interventions. The continuous expansion of applications in both research and diagnostics underscores the versatility and relevance of qPCR instruments. As the demand for precise and efficient nucleic acid analysis continues to grow, qPCR technology remains at the forefront, driving advancements in genomics, molecular diagnostics, and contributing to the evolving landscape of personalized medicine and targeted therapies. The Global qPCR Instruments Market is poised to thrive as researchers and clinicians harness the expanding capabilities of qPCR across an ever-increasing spectrum of scientific inquiry and clinical applications.

Growing Prevalence of Genetic Disorders and Infectious Diseases

The Global qPCR Instruments Market is significantly influenced by the growing prevalence of genetic disorders and infectious diseases, amplifying the demand for precise molecular diagnostic tools. As genetic disorders become more widely recognized and the understanding of their underlying molecular mechanisms expands, qPCR instruments play a crucial role in the accurate detection and quantification of genetic abnormalities. These instruments facilitate the identification of specific DNA or RNA sequences associated with various genetic disorders, enabling early diagnosis and personalized treatment strategies. In the realm of infectious diseases, the increasing incidence of viral, bacterial, and other pathogenic infections worldwide has fueled the adoption of qPCR technology. qPCR instruments are instrumental in the rapid and sensitive detection of infectious agents, providing real-time results that are essential for timely clinical decision-making. The ability of qPCR to quantify the amount of pathogen nucleic acids allows for not only the diagnosis of infections but also the monitoring of disease progression and treatment efficacy. The demand for qPCR instruments in addressing the challenges posed by genetic disorders and infectious diseases is further underscored by the ongoing global health initiatives and the quest for more effective diagnostic solutions. As the prevalence of these conditions continues to rise, the Global qPCR Instruments Market is poised for sustained growth, driven by the indispensable role of qPCR technology in advancing precision medicine, improving patient outcomes, and contributing to the broader field of molecular diagnostics.

Advancements in qPCR Instrument Technology

The Global qPCR Instruments Market is propelled by continual advancements in technology, marking a transformative phase in the field of molecular diagnostics. The evolution of qPCR instrument technology has been characterized by innovations aimed at enhancing efficiency, sensitivity, and user-friendliness. Automated and high-throughput platforms have become integral features, streamlining processes and enabling the simultaneous analysis of multiple samples. These advancements contribute to improved scalability and the ability to handle large volumes of data, making qPCR instruments more adaptable to diverse research and diagnostic requirements. The integration of sophisticated data analysis software with qPCR instruments further elevates their capabilities. Enhanced features include real-time data management, precise quantification, and simplified result interpretation, empowering researchers and clinicians with comprehensive insights. The user-friendly interfaces of modern qPCR instruments facilitate seamless operation, reducing the learning curve and expanding

accessibility across various skill levels. Moreover, technological innovations in qPCR instruments extend beyond traditional laboratory settings. Portable and point-of-care qPCR devices are gaining prominence, providing immediate on-site testing capabilities. These portable instruments cater to the growing demand for rapid and decentralized diagnostics, particularly in resource-limited or remote areas. The continuous progress in qPCR instrument technology reflects the industry's commitment to addressing the evolving needs of researchers and healthcare professionals. As the Global qPCR Instruments Market embraces these advancements, it solidifies its position as a vital contributor to molecular diagnostics, genomics research, and the pursuit of precision medicine, fostering a more efficient and sophisticated landscape for nucleic acid analysis.

Key Market Challenges

High Initial Costs

The significant challenges faced by the Global qPCR Instruments Market is the high initial costs associated with the acquisition and implementation of qPCR instruments. The state-of-the-art technology and advanced features of qPCR instruments contribute to their relatively expensive nature, posing a barrier to entry for many research laboratories and healthcare facilities, particularly those with limited financial resources. The substantial upfront investment required for purchasing qPCR instruments, along with the associated consumables, can strain the budgets of smaller institutions and impede their ability to adopt this technology. Moreover, the financial burden extends beyond the purchase of instruments to encompass ongoing maintenance, calibration, and the need for regular updates to keep up with technological advancements. Addressing the challenge of high initial costs is crucial for enhancing accessibility to qPCR technology, promoting its widespread adoption, and ensuring that research institutions and healthcare facilities of varying sizes can harness the benefits of this powerful molecular diagnostic tool. Collaborative efforts among industry stakeholders, including manufacturers, regulatory bodies, and financial institutions, may play a pivotal role in developing strategies to mitigate the financial barriers associated with entry into the Global qPCR Instruments Market.

Limited Multiplexing Capacity

A notable challenge in the Global qPCR Instruments Market is the limited multiplexing capacity of traditional qPCR platforms. Multiplexing, the simultaneous detection and quantification of multiple nucleic acid targets in a single reaction, is a crucial feature for

comprehensive analysis in genomics, diagnostics, and research. While modern qPCR instruments have made strides in increasing their multiplexing capabilities, challenges persist in achieving high levels of multiplexing with large numbers of targets. This limitation hinders the ability to conduct complex assays, such as those required for studying multiple genes or detecting various pathogens simultaneously. As the demand for more comprehensive and efficient molecular diagnostics grows, the need for enhanced multiplexing capacity becomes increasingly pronounced. Overcoming the challenges associated with limited multiplexing capacity requires ongoing technological innovations in qPCR instrument design. Researchers and manufacturers are exploring novel approaches, including advanced assay designs and improvements in detection technologies, to expand the number of targets that can be analyzed concurrently. Addressing this challenge is crucial for meeting the evolving demands of genomics research and diagnostics, where the ability to analyze diverse sets of genetic information in a single reaction holds great importance. As the Global qPCR Instruments Market continues to evolve, advancements in multiplexing capacity will likely be a focal point for ensuring the versatility and competitiveness of qPCR technology in diverse applications.

Key Market Trends

Advanced Data Analysis Software

The Global qPCR Instruments Market is witnessing a prominent trend with the integration of advanced data analysis software, contributing to a transformative shift in how researchers and clinicians interpret and utilize qPCR results. The increasing complexity and volume of data generated by qPCR instruments necessitate sophisticated software solutions to manage, analyze, and derive meaningful insights from the obtained information. These advanced data analysis tools offer real-time data management, enabling researchers to monitor reactions, assess the quality of results, and make informed decisions during experiments. Also, they facilitate precise quantification, statistical analysis, and visualization of qPCR data, streamlining the interpretation process and enhancing overall accuracy. The trend towards incorporating advanced data analysis software is not only focused on improving analytical capabilities but also on making qPCR technology more user-friendly. Intuitive interfaces and user-friendly platforms empower researchers with diverse skill sets to efficiently navigate through complex datasets. Additionally, these software solutions often support the integration of qPCR instruments with other laboratory technologies, fostering a more comprehensive approach to molecular diagnostics and genomics research. As the demand for high-throughput and more sophisticated analyses grows, the role of

advanced data analysis software becomes increasingly pivotal in maximizing the potential of qPCR instruments. This trend not only addresses the challenges associated with data complexity but also positions the Global qPCR Instruments Market at the forefront of providing researchers with powerful tools for precise and efficient nucleic acid analysis.

Sustainable Practices

Sustainable practices are emerging as a significant trend in the Global qPCR Instruments Market, reflecting a growing awareness of environmental impact and a commitment to eco-friendly solutions. The production and utilization of qPCR instruments involve the use of consumables, including plastic components and reagents. In response to environmental concerns, manufacturers are increasingly exploring sustainable practices to mitigate the ecological footprint of these products. This trend involves the adoption of eco-friendly materials, the reduction of single-use plastics, and the implementation of environmentally conscious manufacturing processes. Efforts are being made to develop qPCR consumables using biodegradable or recyclable materials, aligning with the broader industry movement towards green and sustainable technologies. Manufacturers are also focusing on improving the energy efficiency of qPCR instruments and reducing waste generated during their production and usage. Sustainable practices not only address environmental concerns but also resonate with the values of research institutions, laboratories, and end-users increasingly prioritizing environmentally responsible choices. This trend is indicative of a broader industry shift towards creating more sustainable and socially responsible products. As stakeholders in the Global qPCR Instruments Market recognize the importance of ecological stewardship, the integration of sustainable practices is expected to become a standard consideration in product development and manufacturing processes. This commitment to sustainability not only aligns with global environmental goals but also enhances the market's appeal to environmentally conscious consumers and institutions, fostering a more responsible and resilient future for qPCR technology.

Segmental Insights

Test type Insights

Based on test type, GeneXpert segment dominated the Global qPCR Instruments Market in 2023. This is ascribed due to its innovative features, including automated sample processing, real-time polymerase chain reaction (qPCR) capabilities, and broad

assay flexibility. GeneXpert systems offer rapid and accurate nucleic acid testing, making them ideal for various applications, including infectious disease diagnostics. Their user-friendly design, high throughput, and integration of multiple diagnostic functions contribute to their widespread adoption. Additionally, the GeneXpert platform's reliability and versatility in delivering timely results align with the increasing demand for efficient molecular diagnostics. These factors collectively position GeneXpert as a leading choice, driving its dominance in the global qPCR instruments market.

Regional Insights

North America holds the largest share in the Global qPCR Instruments Market due to factors like advanced research infrastructure, robust healthcare systems, and high adoption of molecular diagnostic technologies. The region's leading position is bolstered by a concentration of key market players and extensive investments in research and development. Moreover, proactive government initiatives, well-established clinical laboratories, and widespread application of quantitative polymerase chain reaction (qPCR) in various fields contribute to the market's growth. The region's emphasis on precision medicine, personalized healthcare, and early disease detection further propels the demand for qPCR instruments, solidifying North America's dominance in this critical diagnostic technology sector.

Key Market Players

Thermo Fisher Scientific, Inc.

F. Hoffmann-La Roche Ltd.

AstraZeneca Inc.

Bio-Rad Laboratories, Inc.

Danaher Corporation

QIAGEN N.V.

Agilent Technologies, Inc.

Abbott Laboratories Inc.

Azure Biosystems Inc.

Bio Molecular Systems Pty Ltd

Report Scope:

In this report, the Global qPCR Instruments Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

qPCR Instruments Market, By Test Type:

7500

QuantStudio Dx

QuantStudio 5 ViiA

7 Dx

One Step/One

Step Plus

LightCycler 2.0

Cobas 4800

CFX96

SmartCycler

GeneXpert

Rotor-Gene Q 5Plex HRM System

Rotor-Gene Q

BIOFIRE FILMARRAY SYSTEMS

BMS Mic System

- qPCR Instruments Market, By Region:

North America

United States

Canada

Mexico

Europe

France

United Kingdom

Italy

Germany

Spain

Asia-Pacific

China

India

Japan

Australia

South Korea

South America

Brazil

Argentina

Colombia

Middle East & Africa

South Africa

Saudi Arabia

UAE

Egypt

Competitive Landscape

Company Profiles: Detailed analysis of the major companies presents in the Global qPCR Instruments Market.

Available Customizations:

Global qPCR Instruments Market report with the given market data, Tech Sci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

Company Information

Detailed analysis and profiling of additional market players (up to five).

Contents

1. PRODUCT OVERVIEW

- 1.1. Market Definition
- 1.2. Scope of the Market
 - 1.2.1. Markets Covered
 - 1.2.2. Years Considered for Study
 - 1.2.3. Key Market Segmentations

2. RESEARCH METHODOLOGY

- 2.1. Objective of the Study
- 2.2. Baseline Methodology
- 2.3. Key Industry Partners
- 2.4. Major Association and Secondary Sources
- 2.5. Forecasting Methodology
- 2.6. Data Triangulation & Validation
- 2.7. Assumptions and Limitations

3. EXECUTIVE SUMMARY

- 3.1. Overview of the Market
- 3.2. Overview of Key Market Segmentations
- 3.3. Overview of Key Market Players
- 3.4. Overview of Key Regions/Countries
- 3.5. Overview of Market Drivers, Challenges, Trends

4. VOICE OF CUSTOMER

5. GLOBAL QPCR INSTRUMENTS MARKET OUTLOOK

- 5.1. Market Size & Forecast
 - 5.1.1. By Value
- 5.2. Market Share & Forecast
 - 5.2.1. By Test Type (7500, QuantStudio Dx, QuantStudio 5, ViiA 7 Dx, One Step/One, Step Plus, LightCycler 2.0, Cobas 4800, CFX96, SmartCycler, GeneXpert, Rotor-Gene Q 5Plex HRM System, Rotor-Gene Q, BIOFIRE FILMARRAY SYSTEMS, BMS Mic System)

- 5.2.2. By Region
- 5.2.3. By Company (2023)
- 5.3. Market Map
 - 5.3.1. By Test Type
 - 5.3.2. By Region

6. ASIA PACIFIC QPCR INSTRUMENTS MARKET OUTLOOK

- 6.1. Market Size & Forecast
 - 6.1.1. By Value
- 6.2. Market Share & Forecast
 - 6.2.1. By Test Type
 - 6.2.2. By Country
- 6.3. Asia Pacific: Country Analysis
 - 6.3.1. China qPCR Instruments Market Outlook
 - 6.3.1.1. Market Size & Forecast
 - 6.3.1.1.1. By Value
 - 6.3.1.2. Market Share & Forecast
 - 6.3.1.2.1. By Test Type
 - 6.3.2. India qPCR Instruments Market Outlook
 - 6.3.2.1. Market Size & Forecast
 - 6.3.2.1.1. By Value
 - 6.3.2.2. Market Share & Forecast
 - 6.3.2.2.1. By Test Type
 - 6.3.3. Australia qPCR Instruments Market Outlook
 - 6.3.3.1. Market Size & Forecast
 - 6.3.3.1.1. By Value
 - 6.3.3.2. Market Share & Forecast
 - 6.3.3.2.1. By Test Type
 - 6.3.4. Japan qPCR Instruments Market Outlook
 - 6.3.4.1. Market Size & Forecast
 - 6.3.4.1.1. By Value
 - 6.3.4.2. Market Share & Forecast
 - 6.3.4.2.1. By Test Type
 - 6.3.5. South Korea qPCR Instruments Market Outlook
 - 6.3.5.1. Market Size & Forecast
 - 6.3.5.1.1. By Value
 - 6.3.5.2. Market Share & Forecast
 - 6.3.5.2.1. By Test Type

7. EUROPE QPCR INSTRUMENTS MARKET OUTLOOK

7.1. Market Size & Forecast

7.1.1. By Value

7.2. Market Share & Forecast

7.2.1. By Test Type

7.2.2. By Country

7.3. Europe: Country Analysis

7.3.1. France qPCR Instruments Market Outlook

7.3.1.1. Market Size & Forecast

7.3.1.1.1. By Value

7.3.1.2. Market Share & Forecast

7.3.1.2.1. By Test Type

7.3.2. Germany qPCR Instruments Market Outlook

7.3.2.1. Market Size & Forecast

7.3.2.1.1. By Value

7.3.2.2. Market Share & Forecast

7.3.2.2.1. By Test Type

7.3.3. Spain qPCR Instruments Market Outlook

7.3.3.1. Market Size & Forecast

7.3.3.1.1. By Value

7.3.3.2. Market Share & Forecast

7.3.3.2.1. By Test Type

7.3.4. Italy qPCR Instruments Market Outlook

7.3.4.1. Market Size & Forecast

7.3.4.1.1. By Value

7.3.4.2. Market Share & Forecast

7.3.4.2.1. By Test Type

7.3.5. United Kingdom qPCR Instruments Market Outlook

7.3.5.1. Market Size & Forecast

7.3.5.1.1. By Value

7.3.5.2. Market Share & Forecast

7.3.5.2.1. By Test Type

8. NORTH AMERICA QPCR INSTRUMENTS MARKET OUTLOOK

8.1. Market Size & Forecast

8.1.1. By Value

8.2. Market Share & Forecast

8.2.1. By Test Type

8.2.2. By Country

8.3. North America: Country Analysis

8.3.1. United States qPCR Instruments Market Outlook

8.3.1.1. Market Size & Forecast

8.3.1.1.1. By Value

8.3.1.2. Market Share & Forecast

8.3.1.2.1. By Test Type

8.3.2. Mexico qPCR Instruments Market Outlook

8.3.2.1. Market Size & Forecast

8.3.2.1.1. By Value

8.3.2.2. Market Share & Forecast

8.3.2.2.1. By Test Type

8.3.3. Canada qPCR Instruments Market Outlook

8.3.3.1. Market Size & Forecast

8.3.3.1.1. By Value

8.3.3.2. Market Share & Forecast

8.3.3.2.1. By Test Type

9. SOUTH AMERICA QPCR INSTRUMENTS MARKET OUTLOOK

9.1. Market Size & Forecast

9.1.1. By Value

9.2. Market Share & Forecast

9.2.1. By Test Type

9.2.2. By Country

9.3. South America: Country Analysis

9.3.1. Brazil qPCR Instruments Market Outlook

9.3.1.1. Market Size & Forecast

9.3.1.1.1. By Value

9.3.1.2. Market Share & Forecast

9.3.1.2.1. By Test Type

9.3.2. Argentina qPCR Instruments Market Outlook

9.3.2.1. Market Size & Forecast

9.3.2.1.1. By Value

9.3.2.2. Market Share & Forecast

9.3.2.2.1. By Test Type

9.3.3. Colombia qPCR Instruments Market Outlook

9.3.3.1. Market Size & Forecast

9.3.3.1.1. By Value

9.3.3.2. Market Share & Forecast

9.3.3.2.1. By Test Type

10. MIDDLE EAST AND AFRICA QPCR INSTRUMENTS MARKET OUTLOOK

10.1. Market Size & Forecast

10.1.1. By Value

10.2. Market Share & Forecast

10.2.1. By Test Type

10.2.2. By Country

10.3. MEA: Country Analysis

10.3.1. South Africa qPCR Instruments Market Outlook

10.3.1.1. Market Size & Forecast

10.3.1.1.1. By Value

10.3.1.2. Market Share & Forecast

10.3.1.2.1. By Test Type

10.3.2. Saudi Arabia qPCR Instruments Market Outlook

10.3.2.1. Market Size & Forecast

10.3.2.1.1. By Value

10.3.2.2. Market Share & Forecast

10.3.2.2.1. By Test Type

10.3.3. UAE qPCR Instruments Market Outlook

10.3.3.1. Market Size & Forecast

10.3.3.1.1. By Value

10.3.3.2. Market Share & Forecast

10.3.3.2.1. By Test Type

10.3.4. Egypt qPCR Instruments Market Outlook

10.3.4.1. Market Size & Forecast

10.3.4.1.1. By Value

10.3.4.2. Market Share & Forecast

10.3.4.2.1. By Test Type

11. MARKET DYNAMICS

11.1. Drivers

11.2. Challenges

12. MARKET TRENDS & DEVELOPMENTS

- 12.1. Recent Developments
- 12.2. Product Launches
- 12.3. Mergers & Acquisitions

13. GLOBAL QPCR INSTRUMENTS MARKET: SWOT ANALYSIS

14. PORTER'S FIVE FORCES ANALYSIS

- 14.1. Competition in the Industry
- 14.2. Potential of New Entrants
- 14.3. Power of Suppliers
- 14.4. Power of Customers
- 14.5. Threat of Substitute Product

15. COMPETITIVE LANDSCAPE

- 15.1. Thermo Fisher Scientific, Inc.
 - 15.1.1. Business Overview
 - 15.1.2. Company Snapshot
 - 15.1.3. Products & Services
 - 15.1.4. Financials (In case of listed)
 - 15.1.5. Recent Developments
 - 15.1.6. SWOT Analysis
- 15.2. F. Hoffmann-La Roche Ltd.
- 15.3. AstraZeneca Inc.
- 15.4. Bio-Rad Laboratories, Inc.
- 15.5. Danaher Corporation
- 15.6. QIAGEN N.V.
- 15.7. Agilent Technologies, Inc.
- 15.8. Abbott Laboratories Inc.
- 15.9. Azure Biosystems Inc.
- 15.10. Bio Molecular Systems Pty Ltd.

16. STRATEGIC RECOMMENDATIONS

17. ABOUT US & DISCLAIMER

I would like to order

Product name: qPCR Instruments Market- Global Industry Size, Share, Trends, Opportunity, and Forecast, Segmented By Test Type (7500, QuantStudio Dx, QuantStudio 5, ViiA 7 Dx, One Step/One, Step Plus, LightCycler 2.0, Cobas 4800, CFX96, SmartCycler, GeneXpert, Rotor-Gene Q 5Plex HRM System, Rotor-Gene Q, BIOFIRE FILMARRAY SYSTEMS, BMS Mic System), By Region and Competition, 2019-2029F

Product link: <https://marketpublishers.com/r/Q7098FF2139AEN.html>

Price: US\$ 4,900.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/Q7098FF2139AEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below
and fax the completed form to +44 20 7900 3970