

Payments Market – Global Industry Size, Share, Trends, Opportunity, and Forecast, Segmented By End User (Retail, Entertainment, Healthcare, Hospitality, Others), By Mode of Payment (Point of Sale (Card Payments, Digital Wallet, Cash), Online Sale (Card Payments, Digital Wallet)), By Region, By Competition 2019-2029

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Abstracts

Global Payments Market was valued at USD 2.64 Trillion in 2023 and is anticipated to grow during the forecast period with a CAGR of 10.5% through 2029. Digital payments are quickly replacing cash in the global payment system. Cashless transactions are becoming more common and are fostering the growth of digital economies by providing payment infrastructure. Around the world, contactless payments are starting to take over as the preferred mode of payment in many nations. The world of payments is evolving because of contactless payment technologies at the point of sale (POS) such as facial recognition, QR codes, and near-field communication (NFCs). After two years of drastically changing their behaviours to work and shop online, people are more at ease seeing the world via a digital lens, according to Global Payments. According to statistics, more than half of the company's customers identify as more digital; 39% of them shop on a smartphone either daily or weekly, and 23% say they shop online at least once a day.

Furthermore, factors such as government financial inclusion initiatives that continue to encourage people to open bank accounts for the first time in developing countries and growing smartphone and internet penetration are further driving the growth of the global payments market. Innovation in payment technology is ongoing across the world. Real-time payments are common in many geographies, including India and China.

Furthermore, because these methods are so convenient, digital and mobile payment apps are expanding quickly in many nations. The popularity of digital payment software solutions like QR codes, Apple Pay, and Google Pay is still rising. The rise in global e-commerce is another factor contributing to the growth of digital payments. Although there are advantages to digital payment systems, there are also privacy and security dangers that could hurt customers, businesses, markets, and countries while impeding economic progress. Payment systems need to be completely reinvented with unbreakable encryption, open standards, and privacy protection in mind. Strong market regulation and data privacy laws are also essential.

Key Market Drivers

Digital Transformation and Technology Adoption

In the 21st century, the payments landscape has witnessed a seismic shift due to the widespread adoption of digital technologies. Digital transformation has not only changed consumer behavior but has also revolutionized the way businesses operate. The rise of smartphones, the internet, and advanced payment technologies has facilitated the transition from traditional cash-based transactions to electronic payments. As consumers increasingly prefer the convenience and speed of digital payments, businesses are compelled to adapt, investing in innovative solutions to meet evolving customer expectations.

The advent of technologies like mobile wallets, contactless payments, and blockchain has further accelerated this transformation. Mobile payment applications, such as Apple Pay and Google Pay, are now integral parts of many consumers' lives, enabling them to make transactions with a simple tap or swipe. Additionally, blockchain technology is gaining prominence for its ability to enhance security, reduce fraud, and streamline cross-border transactions, contributing to the overall growth of the payments market.

The ongoing integration of artificial intelligence and machine learning into payment systems is another noteworthy aspect. These technologies improve fraud detection, enhance user experience through personalization, and enable predictive analytics, ultimately shaping a more efficient and secure payments ecosystem.

Globalization and Cross-Border Transactions

As the world becomes increasingly interconnected, the demand for seamless cross-border payment solutions has intensified. Businesses and individuals engaged in

international trade and travel require efficient and cost-effective methods to transfer funds across borders. The traditional banking system often involves complex processes, delays, and high fees for such transactions. This has fueled the development of innovative fintech solutions and alternative payment methods that facilitate cross-border payments with greater speed and transparency.

Cross-border payment platforms and services leverage advanced technologies to overcome the challenges associated with international transactions. Ripple, for instance, utilizes blockchain to enable real-time, low-cost cross-border payments. The push for standardization and regulatory initiatives aimed at fostering interoperability between different payment systems also plays a pivotal role in driving the globalization of payment services.

Regulatory Initiatives and Compliance

The payments industry operates within a highly regulated environment, with governments and regulatory bodies constantly working to ensure the stability, security, and integrity of financial systems. Regulatory initiatives have a profound impact on shaping the payments landscape, influencing everything from data protection and privacy to the development of new payment technologies.

The implementation of regulations such as the Revised Payment Service Directive (PSD2) in Europe and the Dodd-Frank Wall Street Reform and Consumer Protection Act in the United States reflects a global effort to enhance transparency, competition, and security in the payments market. These regulations not only set guidelines for traditional financial institutions but also create opportunities for new entrants, fostering competition and innovation.

Compliance with regulatory requirements is a critical consideration for businesses operating in the payments sector. Failure to adhere to these standards can result in severe consequences, including financial penalties and reputational damage. As a result, companies invest significantly in compliance measures, contributing to the overall resilience and stability of the payments market.

Changing Consumer Preferences and Behaviors

The preferences and behaviors of consumers are fundamental drivers shaping the payments market. In an era where convenience and speed are paramount, consumers increasingly opt for payment methods that align with their lifestyle and preferences. The

shift away from cash transactions towards digital and mobile payments is indicative of this changing consumer landscape.

Millennials and Generation Z, in particular, exhibit a strong preference for digital and contactless payment options. The ease of use, accessibility, and the integration of payment functionalities into everyday activities, such as shopping apps and social media platforms, contribute to the popularity of these methods. Businesses that understand and cater to these evolving preferences gain a competitive edge in the market.

Furthermore, the ongoing trend towards financial inclusion emphasizes the need for inclusive payment solutions. The development of solutions that cater to the unbanked or underbanked populations, often leveraging mobile technology, plays a vital role in driving financial accessibility and fostering economic growth.

E-commerce and the Rise of Online Transactions

The exponential growth of e-commerce has significantly influenced the payments market. With the proliferation of online shopping, consumers are increasingly relying on electronic payment methods for their purchases. The convenience, security, and variety of payment options offered by e-commerce platforms contribute to the widespread adoption of digital payments.

Payment gateways, digital wallets, and online banking have become integral components of the e-commerce ecosystem. The demand for frictionless and secure payment experiences has led to continuous innovation in this space. Additionally, the COVID-19 pandemic has accelerated the shift towards online transactions, as consumers prioritize safety and social distancing measures.

Businesses in the payments sector are continually developing and enhancing solutions to meet the evolving needs of e-commerce merchants. This includes the integration of advanced fraud detection mechanisms, real-time payment processing, and the development of payment gateways that support a wide array of payment methods.

Key Market Challenges

Security Concerns and Cyber Threats

One of the foremost challenges in the payments market is the constant threat of security

breaches and cyber-attacks. As the industry increasingly relies on digital technologies, including mobile payments, online banking, and electronic transactions, the potential for unauthorized access, data breaches, and fraud escalates. Cybercriminals continuously evolve their tactics, making it challenging for payment service providers to stay ahead.

The security challenge encompasses various aspects, such as the vulnerability of payment infrastructure, the risk of identity theft, and the potential compromise of sensitive financial information. Financial institutions and payment processors must implement robust cybersecurity measures, including encryption protocols, multi-factor authentication, and real-time fraud detection systems. Moreover, maintaining compliance with evolving regulatory standards, such as the Payment Card Industry Data Security Standard (PCI DSS), adds an additional layer of complexity.

As technology advances, so do the capabilities of cybercriminals, making it imperative for the payments industry to invest in cutting-edge security solutions and foster collaboration between stakeholders to fortify the overall resilience of payment ecosystems.

Regulatory Complexity and Compliance Burden

The payments market operates in a highly regulated environment, with numerous compliance requirements imposed by governmental bodies and regulatory authorities. Navigating this complex regulatory landscape poses a significant challenge for payment service providers and financial institutions. Regulations vary across regions, and staying abreast of changes, ensuring compliance, and adapting systems accordingly requires substantial resources.

Compliance challenges are particularly pronounced in cross-border transactions, where different jurisdictions may have conflicting or overlapping regulations. Initiatives like the General Data Protection Regulation (GDPR) in Europe and the Dodd-Frank Act in the United States have introduced stringent requirements regarding data protection, consumer rights, and financial transparency.

Meeting these regulatory demands not only demands financial investments but also necessitates a considerable commitment of time and human resources. Failing to comply with regulations can lead to severe penalties, legal consequences, and reputational damage. Striking the right balance between innovation and compliance is an ongoing challenge for the payments industry.

Fraud and Financial Crime

The battle against fraud and financial crime remains a persistent challenge for the payments market. Fraudulent activities, including identity theft, credit card fraud, and money laundering, pose a significant threat to the integrity of payment systems. Criminals are adept at exploiting vulnerabilities, making it essential for payment service providers to deploy advanced fraud detection and prevention mechanisms.

The rise of digital transactions has introduced new avenues for fraud, such as account takeover attacks, phishing schemes, and sophisticated malware. The sheer volume and speed of electronic transactions make it challenging to identify and mitigate fraudulent activities in real-time. Additionally, the interconnected nature of global payment systems amplifies the impact of fraud, particularly in cross-border transactions.

Addressing fraud requires a multi-faceted approach, incorporating artificial intelligence, machine learning, biometric authentication, and real-time monitoring. Collaborative efforts within the industry, information sharing, and the adoption of standardized protocols for fraud prevention are crucial components of a comprehensive strategy to combat financial crime.

Interoperability and Fragmentation

The payments landscape is characterized by a myriad of payment methods, platforms, and service providers, leading to interoperability challenges. Achieving seamless interoperability between different payment systems, banks, and financial institutions is essential for ensuring a frictionless experience for consumers and businesses. However, the lack of standardized protocols and the existence of proprietary systems contribute to fragmentation within the industry.

Incompatibility between payment systems can lead to inefficiencies, delays, and increased costs, particularly in cross-border transactions. Blockchain and distributed ledger technologies have been proposed as solutions to enhance interoperability, but widespread adoption and standardization are yet to be realized. The absence of a unified global framework hampers the development of interoperable payment solutions.

Moreover, the competition among various payment providers often results in proprietary approaches, further complicating efforts to establish universal interoperability. Overcoming these challenges requires collaborative initiatives, industry-wide standards, and a commitment to fostering an open and interconnected payments ecosystem.

Key Market Trends

Contactless Payments and Digital Wallets

One of the most prominent trends in the payments market is the widespread adoption of contactless payments and digital wallets. This trend has gained momentum due to the convenience, speed, and enhanced security these solutions offer. Contactless payments, facilitated by technologies such as Near Field Communication (NFC), enable users to make transactions by simply tapping their cards or mobile devices on a compatible terminal.

The COVID-19 pandemic has accelerated the adoption of contactless payments, driven by hygiene concerns associated with physical cash and traditional payment methods. Consumers increasingly prefer the seamless experience offered by contactless payments, and businesses are adapting by deploying contactless-enabled point-of-sale (POS) terminals.

Digital wallets, such as Apple Pay, Google Pay, and Samsung Pay, have become integral components of the payments ecosystem. These wallets store users' payment information securely and enable quick and easy transactions through smartphones or other connected devices. The integration of additional features, such as loyalty programs and digital receipts, enhances the overall user experience.

The trend towards contactless payments aligns with the broader shift towards a cashless society, offering both consumers and businesses a more efficient and secure way to transact.

Open Banking and API Integration

Open banking, driven by regulatory initiatives like the Revised Payment Service Directive (PSD2) in Europe, is transforming the payments landscape by encouraging collaboration and competition among financial institutions and third-party providers. Open banking allows consumers to grant access to their financial data to authorized third parties, leading to the development of innovative financial products and services.

Application Programming Interface (API) integration is a key enabler of open banking, facilitating seamless communication and data exchange between different financial systems. As a result, consumers can access a broader range of financial services

through a single interface, and businesses can leverage integrated payment solutions to enhance customer experiences.

The trend towards open banking fosters competition, encourages innovation, and provides consumers with more choices. Fintech startups and established financial institutions alike are exploring new ways to leverage open banking to deliver personalized, data-driven financial services.

Cryptocurrency and Blockchain Technology

The rise of cryptocurrencies, led by Bitcoin, has introduced a new dimension to the payments market. Blockchain technology, which underlies cryptocurrencies, offers decentralized and secure transaction processes, making it attractive for various payment applications. While cryptocurrencies are not yet mainstream, they have gained significant attention from investors, businesses, and consumers.

Cryptocurrencies provide an alternative to traditional fiat currencies, offering benefits such as faster cross-border transactions, reduced transaction costs, and increased financial inclusion. Major companies, including Tesla and PayPal, have started accepting cryptocurrencies as a form of payment, signaling a growing acceptance of digital currencies in mainstream commerce.

Blockchain technology, beyond cryptocurrencies, is being explored for its potential to enhance the security, transparency, and efficiency of traditional payment systems. The use of smart contracts on blockchain platforms enables programmable and automated financial agreements, reducing the need for intermediaries and streamlining processes.

As regulatory frameworks evolve and technological advancements continue, cryptocurrencies and blockchain are likely to play an increasingly significant role in shaping the future of payments.

Biometric Authentication and Strong Security Measures

With the increasing focus on enhancing security in the payments industry, biometric authentication methods are gaining traction. Biometric data, such as fingerprints, facial recognition, and iris scans, provides a more secure and convenient means of verifying the identity of users.

Mobile devices with built-in biometric sensors have become common, allowing users to

authenticate payments through fingerprint or facial recognition. This trend enhances the security of digital transactions, reducing the reliance on traditional authentication methods like passwords or PINs.

Additionally, the implementation of tokenization—a process that replaces sensitive payment information with unique tokens—further bolsters security by reducing the risk of data breaches. Tokenization ensures that even if payment data is intercepted, the intercepted information is meaningless without the corresponding tokenization key.

The ongoing emphasis on strong security measures is crucial in building and maintaining consumer trust in digital payments. As the payments industry continues to evolve, the integration of advanced biometric authentication and security technologies will remain a key trend.

Segmental Insights

End User Insights

All businesses that offer products and services to consumers are included in the retail industry. Because consumers' demand for retail sales has remained strong, the retail business witnessed a significant shift, particularly during the pandemic. It hastened digital services and quickly reacted to new customer needs. Consumers today prefer to have the ease of current technology combined with the advantages of conventional buying habits. As a result, they may be found both online and in brick-and-mortar stores, as well as on the high street, utilizing tablets or smartphones for their online shopping. Thus, retailers are required to provide a hassle-free, seamless experience for the consumer to remain competitive.

Regional Insights

North America dominated the market with a revenue share in 2023. The region boasts a robust and mature insurance industry, driven by a early adoption of technology and financial infrastructure has led to a high volume of digital transactions. Moreover, due to the consistently high growth rates of China's and India's emerging economies, government initiatives aimed at digitization, and the increasing uptake of e-commerce in the region, Asia-Pacific has emerged as the most significant and fastest-growing payments market region in recent years. Furthermore, with numerous fintech businesses launching their digital wallets in the region, the Asia Pacific payments sector has profited from a plethora of fintech activity aimed at digitizing small merchants and

improving overall business efficiency. China is the largest payment revenue-generating region in the world and holds a sizable market share within the Asia Pacific area. Furthermore, with cutting-edge payment solutions, key participants in the sector like UnionPay and AliPay are growing their services throughout the region.

Key Market Players

Mastercard Inc.

Visa Inc.

PayPal Holdings, Inc.

AliPay (Alibaba Group)

UnionPay International

Stripe

Adyen

WeChat Pay

Worldpay

Klarna

Report Scope:

In this report, the Global Payments Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

Payments Market, By End User:

Retail

Entertainment

Healthcare

Hospitality

Others

Payments Market, By Mode of Payment:

Point of Sale (Card Payments, Digital Wallet, Cash)

Online Sale (Card Payments, Digital Wallet)

Payments Market, By Region:

North America

United States

Canada

Mexico

Europe

France

United Kingdom

Italy

Germany

Spain

Asia-Pacific

China

India

Japan

Australia

South Korea

South America

Brazil

Argentina

Colombia

Middle East & Africa

South Africa

Saudi Arabia

UAE

Turkey

Egypt

Competitive Landscape

Company Profiles: Detailed analysis of the major companies present in the Global Payments Market.

Available Customizations:

Payments market report with the given market data, Tech Sci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

Company Information

Detailed analysis and profiling of additional market players (up to five).

Contents

1. INTRODUCTION

- 1.1. Product Overview
- 1.2. Key Highlights of the Report
- 1.3. Market Coverage
- 1.4. Market Segments Covered
- 1.5. Research Tenure Considered

2. RESEARCH METHODOLOGY

- 2.1. Objective of the Study
- 2.2. Baseline Methodology
- 2.3. Key Industry Partners
- 2.4. Major Association and Secondary Sources
- 2.5. Forecasting Methodology
- 2.6. Data Triangulation & Validation
- 2.7. Assumptions and Limitations

3. EXECUTIVE SUMMARY

- 3.1. Market Overview
- 3.2. Market Forecast
- 3.3. Key Regions
- 3.4. Key Segments

4. VOICE OF CUSTOMER

- 4.1. Brand Awareness
- 4.2. Factors Influencing Purchase Decisions
- 4.3. Challenges Faced

5. GLOBAL PAYMENTS MARKET OUTLOOK

- 5.1. Market Size & Forecast
 - 5.1.1. By Value
- 5.2. Market Share & Forecast
 - 5.2.1. By End User Market Share Analysis (Retail, Entertainment, Healthcare,

Hospitality, Others)

5.2.2. By Mode of Payment Market Share Analysis (Point of Sale (Card Payments, Digital Wallet, Cash), Online Sale (Card Payments, Digital Wallet))

5.2.3. By Regional Market Share Analysis

5.2.3.1. North America Market Share Analysis

5.2.3.2. South America Market Share Analysis

5.2.3.3. Middle East & Africa Market Share Analysis

5.2.3.4. Europe Market Share Analysis

5.2.3.5. Asia-Pacific Market Share Analysis

5.2.4. By Top 5 Companies Market Share Analysis, Others (2023)

5.3. Global Payments Market Mapping & Opportunity Assessment

5.3.1. By End User Market Mapping & Opportunity Assessment

5.3.2. By Mode of Payment Market Mapping & Opportunity Assessment

5.3.3. By Region Market Mapping & Opportunity Assessment

6. NORTH AMERICA PAYMENTS MARKET OUTLOOK

6.1. Market Size & Forecast

6.1.1. By Value

6.2. Market Share & Forecast

6.2.1. By End User Market Share Analysis

6.2.2. By Mode of Payment Market Share Analysis

6.2.3. By Company Market Share Analysis

6.3. North America: Country Analysis

6.3.1. United States Payments Market Outlook

6.3.1.1. Market Size & Forecast

6.3.1.1.1. By Value

6.3.1.2. Market Share & Forecast

6.3.1.2.1. By End User Market Share Analysis

6.3.1.2.2. By Mode of Payment Market Share Analysis

6.3.2. Canada Payments Market Outlook

6.3.2.1. Market Size & Forecast

6.3.2.1.1. By Value

6.3.2.2. Market Share & Forecast

6.3.2.2.1. By End User Market Share Analysis

6.3.2.2.2. By Mode of Payment Market Share Analysis

6.3.3. Mexico Payments Market Outlook

6.3.3.1. Market Size & Forecast

6.3.3.1.1. By Value

6.3.3.2. Market Share & Forecast

6.3.3.2.1. By End User Market Share Analysis

6.3.3.2.2. By Mode of Payment Market Share Analysis

7. EUROPE PAYMENTS MARKET OUTLOOK

7.1. Market Size & Forecast

7.1.1. By Value

7.2. Market Share & Forecast

7.2.1. By End User Market Share Analysis

7.2.2. By Mode of Payment Market Share Analysis

7.2.3. By Company Market Share Analysis

7.3. Europe : Country Analysis

7.3.1. Germany Payments Market Outlook

7.3.1.1. Market Size & Forecast

7.3.1.1.1. By Value

7.3.1.2. Market Share & Forecast

7.3.1.2.1. By End User Market Share Analysis

7.3.1.2.2. By Mode of Payment Market Share Analysis

7.3.2. United Kingdom Payments Market Outlook

7.3.2.1. Market Size & Forecast

7.3.2.1.1. By Value

7.3.2.2. Market Share & Forecast

7.3.2.2.1. By End User Market Share Analysis

7.3.2.2.2. By Mode of Payment Market Share Analysis

7.3.3. Italy Payments Market Outlook

7.3.3.1. Market Size & Forecast

7.3.3.1.1. By Value

7.3.3.2. Market Share & Forecast

7.3.3.2.1. By End User Market Share Analysis

7.3.3.2.2. By Mode of Payment Market Share Analysis

7.3.4. France Payments Market Outlook

7.3.4.1. Market Size & Forecast

7.3.4.1.1. By Value

7.3.4.2. Market Share & Forecast

7.3.4.2.1. By End User Market Share Analysis

7.3.4.2.2. By Mode of Payment Market Share Analysis

7.3.5. Spain Payments Market Outlook

7.3.5.1. Market Size & Forecast

7.3.5.1.1. By Value

7.3.5.2. Market Share & Forecast

7.3.5.2.1. By End User Market Share Analysis

7.3.5.2.2. By Mode of Payment Market Share Analysis

8. ASIA-PACIFIC PAYMENTS MARKET OUTLOOK

8.1. Market Size & Forecast

8.1.1. By Value

8.2. Market Share & Forecast

8.2.1. By End User Market Share Analysis

8.2.2. By Mode of Payment Market Share Analysis

8.2.3. By Company Market Share Analysis

8.3. Asia-Pacific: Country Analysis

8.3.1. China Payments Market Outlook

8.3.1.1. Market Size & Forecast

8.3.1.1.1. By Value

8.3.1.2. Market Share & Forecast

8.3.1.2.1. By End User Market Share Analysis

8.3.1.2.2. By Mode of Payment Market Share Analysis

8.3.2. India Payments Market Outlook

8.3.2.1. Market Size & Forecast

8.3.2.1.1. By Value

8.3.2.2. Market Share & Forecast

8.3.2.2.1. By End User Market Share Analysis

8.3.2.2.2. By Mode of Payment Market Share Analysis

8.3.3. Japan Payments Market Outlook

8.3.3.1. Market Size & Forecast

8.3.3.1.1. By Value

8.3.3.2. Market Share & Forecast

8.3.3.2.1. By End User Market Share Analysis

8.3.3.2.2. By Mode of Payment Market Share Analysis

8.3.4. South Korea Payments Market Outlook

8.3.4.1. Market Size & Forecast

8.3.4.1.1. By Value

8.3.4.2. Market Share & Forecast

8.3.4.2.1. By End User Market Share Analysis

8.3.4.2.2. By Mode of Payment Market Share Analysis

8.3.5. Australia Payments Market Outlook

- 8.3.5.1. Market Size & Forecast
 - 8.3.5.1.1. By Value
- 8.3.5.2. Market Share & Forecast
 - 8.3.5.2.1. By End User Market Share Analysis
 - 8.3.5.2.2. By Mode of Payment Market Share Analysis

9. SOUTH AMERICA PAYMENTS MARKET OUTLOOK

- 9.1. Market Size & Forecast
 - 9.1.1. By Value
- 9.2. Market Share & Forecast
 - 9.2.1. By End User Market Share Analysis
 - 9.2.2. By Mode of Payment Market Share Analysis
 - 9.2.3. By Company Market Share Analysis
- 9.3. South America: Country Analysis
 - 9.3.1. Brazil Payments Market Outlook
 - 9.3.1.1. Market Size & Forecast
 - 9.3.1.1.1. By Value
 - 9.3.1.2. Market Share & Forecast
 - 9.3.1.2.1. By End User Market Share Analysis
 - 9.3.1.2.2. By Mode of Payment Market Share Analysis
 - 9.3.2. Argentina Payments Market Outlook
 - 9.3.2.1. Market Size & Forecast
 - 9.3.2.1.1. By Value
 - 9.3.2.2. Market Share & Forecast
 - 9.3.2.2.1. By End User Market Share Analysis
 - 9.3.2.2.2. By Mode of Payment Market Share Analysis
 - 9.3.3. Colombia Payments Market Outlook
 - 9.3.3.1. Market Size & Forecast
 - 9.3.3.1.1. By Value
 - 9.3.3.2. Market Share & Forecast
 - 9.3.3.2.1. By End User Market Share Analysis
 - 9.3.3.2.2. By Mode of Payment Market Share Analysis

10. MIDDLE EAST AND AFRICA PAYMENTS MARKET OUTLOOK

- 10.1. Market Size & Forecast
 - 10.1.1. By Value
- 10.2. Market Share & Forecast

- 10.2.1. By End User Market Share Analysis
- 10.2.2. By Mode of Payment Market Share Analysis
- 10.2.3. By Company Market Share Analysis
- 10.3. MEA: Country Analysis
 - 10.3.1. South Africa Payments Market Outlook
 - 10.3.1.1. Market Size & Forecast
 - 10.3.1.1.1. By Value
 - 10.3.1.2. Market Share & Forecast
 - 10.3.1.2.1. By End User Market Share Analysis
 - 10.3.1.2.2. By Mode of Payment Market Share Analysis
 - 10.3.2. Saudi Arabia Payments Market Outlook
 - 10.3.2.1. Market Size & Forecast
 - 10.3.2.1.1. By Value
 - 10.3.2.2. Market Share & Forecast
 - 10.3.2.2.1. By End User Market Share Analysis
 - 10.3.2.2.2. By Mode of Payment Market Share Analysis
 - 10.3.3. UAE Payments Market Outlook
 - 10.3.3.1. Market Size & Forecast
 - 10.3.3.1.1. By Value
 - 10.3.3.2. Market Share & Forecast
 - 10.3.3.2.1. By End User Market Share Analysis
 - 10.3.3.2.2. By Mode of Payment Market Share Analysis
 - 10.3.4. Turkey Payments Market Outlook
 - 10.3.4.1. Market Size & Forecast
 - 10.3.4.1.1. By Value
 - 10.3.4.2. Market Share & Forecast
 - 10.3.4.2.1. By End User Market Share Analysis
 - 10.3.4.2.2. By Mode of Payment Market Share Analysis
 - 10.3.5. Egypt Payments Market Outlook
 - 10.3.5.1. Market Size & Forecast
 - 10.3.5.1.1. By Value
 - 10.3.5.2. Market Share & Forecast
 - 10.3.5.2.1. By End User Market Share Analysis
 - 10.3.5.2.2. By Mode of Payment Market Share Analysis

11. MARKET DYNAMICS

- 11.1. Drivers
- 11.2. Challenges

12. MARKET TRENDS & DEVELOPMENTS

13. SWOT ANALYSIS

- 13.1. Strength
- 13.2. Weakness
- 13.3. Opportunity
- 13.4. Threat

14. COMPETITIVE LANDSCAPE

14.1. Company Profiles

14.1.1. Mastercard Inc.

- 14.1.1.1. Company Details
- 14.1.1.2. Products & Services
- 14.1.1.3. Financials (As Per Availability)
- 14.1.1.4. Key Market Focus & Geographical Presence
- 14.1.1.5. Recent Developments
- 14.1.1.6. Key Management Personnel

14.1.2. Visa Inc.

- 14.1.2.1. Company Details
- 14.1.2.2. Products & Services
- 14.1.2.3. Financials (As Per Availability)
- 14.1.2.4. Key Market Focus & Geographical Presence
- 14.1.2.5. Recent Developments
- 14.1.2.6. Key Management Personnel

14.1.3. PayPal Holdings, Inc.

- 14.1.3.1. Company Details
- 14.1.3.2. Products & Services
- 14.1.3.3. Financials (As Per Availability)
- 14.1.3.4. Key Market Focus & Geographical Presence
- 14.1.3.5. Recent Developments
- 14.1.3.6. Key Management Personnel

14.1.4. AliPay (Alibaba Group)

- 14.1.4.1. Company Details
- 14.1.4.2. Products & Services
- 14.1.4.3. Financials (As Per Availability)

- 14.1.4.4. Key Market Focus & Geographical Presence
- 14.1.4.5. Recent Developments
- 14.1.4.6. Key Management Personnel
- 14.1.5. UnionPay International
 - 14.1.5.1. Company Details
 - 14.1.5.2. Products & Services
 - 14.1.5.3. Financials (As Per Availability)
 - 14.1.5.4. Key Market Focus & Geographical Presence
 - 14.1.5.5. Recent Developments
 - 14.1.5.6. Key Management Personnel
- 14.1.6. Stripe
 - 14.1.6.1. Company Details
 - 14.1.6.2. Products & Services
 - 14.1.6.3. Financials (As Per Availability)
 - 14.1.6.4. Key Market Focus & Geographical Presence
 - 14.1.6.5. Recent Developments
 - 14.1.6.6. Key Management Personnel
- 14.1.7. Adyen
 - 14.1.7.1. Company Details
 - 14.1.7.2. Products & Services
 - 14.1.7.3. Financials (As Per Availability)
 - 14.1.7.4. Key Market Focus & Geographical Presence
 - 14.1.7.5. Recent Developments
 - 14.1.7.6. Key Management Personnel
- 14.1.8. WeChat Pay
 - 14.1.8.1. Company Details
 - 14.1.8.2. Products & Services
 - 14.1.8.3. Financials (As Per Availability)
 - 14.1.8.4. Key Market Focus & Geographical Presence
 - 14.1.8.5. Recent Developments
 - 14.1.8.6. Key Management Personnel
- 14.1.9. Worldpay
 - 14.1.9.1. Company Details
 - 14.1.9.2. Products & Services
 - 14.1.9.3. Financials (As Per Availability)
 - 14.1.9.4. Key Market Focus & Geographical Presence
 - 14.1.9.5. Recent Developments
 - 14.1.9.6. Key Management Personnel
- 14.1.10. Klarna

- 14.1.10.1. Company Details
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- 14.1.10.4. Key Market Focus & Geographical Presence
- 14.1.10.5. Recent Developments
- 14.1.10.6. Key Management Personnel

15. STRATEGIC RECOMMENDATIONS

- 15.1. Key Focus Areas
- 15.2. Target End User
- 15.3. Target Mode of Payment

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