

# Middle East & Africa Instant Noodles Market, By Packaging (Cups, Packets), By Type (Fried, Non-fried), By Sales Channel (Supermarket/Hypermarket, Convenience Stores, Online, Others), By Country, Competition Forecast & Opportunities, 2020-2030F

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# **Abstracts**

Middle East & Africa Instant Noodles market was valued at USD 58.43 Billion in 2024 and is expected to reach USD 86.71 Billion by 2030 with a CAGR of 6.8% during the forecast period. The Middle East & Africa (MEA) instant noodles market is witnessing steady growth, driven by shifting consumer lifestyles, urbanization, and increasing demand for quick, convenient, and affordable meal solutions. Key growth factors include a rising working population, particularly among younger demographics, and the growing influence of Asian cuisines in the region, fuelled by international tourism and cultural exchanges. The affordability of instant noodles compared to other ready-to-eat meals also positions them as a preferred choice for budget-conscious consumers in both urban and rural areas. Additionally, the diversification of flavors, healthier formulations such as non-fried noodles, and fortified products are attracting health-conscious buyers, further expanding the market.

**Market Drivers** 

Urbanization and Changing Lifestyles

The rapid pace of urbanization across the MEA region has significantly transformed consumer lifestyles, leading to increased demand for convenient food solutions. With more individuals, particularly in urban centers, leading busy lives and spending longer hours at work or commuting, the need for quick, affordable, and easy-to-prepare meals has surged. The recent report from the Brussels International Center highlights that the



urban population in the Middle East is anticipated to grow by 30% between 2020 and 2030. By the year 2050, it is projected that 90% of the population in Gulf Cooperation Council (GCC) countries will live in urban areas. Instant noodles perfectly fit this need, offering a hassle-free cooking experience that appeals to both single households and working families. The growing number of young professionals and students also bolsters this trend, as they prefer portable and low-cost meal options that suit their fast-paced routines.

#### Affordable and Accessible Nutrition

Economic factors, including high levels of price sensitivity in the MEA region, have made affordability a critical consideration for food purchases. Instant noodles, available at low price points, are an accessible option for large sections of the population, including low- to middle-income households. In countries where food security remains a challenge, instant noodles provide an inexpensive and calorie-dense meal option. Manufacturers are also fortifying instant noodles with essential nutrients such as vitamins and minerals to address malnutrition in economically disadvantaged communities. This approach not only broadens the consumer base but also aligns with government and international organizations' efforts to improve public health, particularly in rural and semi-urban areas. The long shelf life of instant noodles adds to their appeal, making them a staple in households where consistent access to fresh food may be limited.

#### Product Innovation and Market Diversification

The MEA instant noodles market has benefitted significantly from continuous product innovation and diversification. Consumers are increasingly drawn to a variety of flavors, particularly those inspired by regional or international cuisines. Manufacturers have tailored their offerings to include halal-certified options, ensuring cultural and religious compatibility in predominantly Muslim markets. For example, in 2023, Kapa Foods Innovations Limited, a joint venture in Kenya, developed chicken-flavored instant noodles, aligning with regional flavor preferences. The incorporation of local flavors such as chicken, beef, and spicy variants has further enhanced product acceptance. Health-conscious consumers are also driving demand for non-fried noodles, low-sodium options, and noodles made from whole grains or fortified with nutrients. This aligns with a growing global trend toward healthier eating, and brands that cater to this segment are gaining market share. Moreover, innovative packaging, such as cup noodles, appeals to on-the-go consumers who prioritize convenience.



# Key Market Challenges

# Health Concerns and Nutritional Perceptions

One of the most significant challenges in the MEA instant noodles market is the growing awareness of health and nutrition among consumers. Instant noodles are often perceived as unhealthy due to their high sodium content, presence of artificial preservatives, and the use of fried variants, which contain trans fats. This perception is particularly prevalent among health-conscious consumers, who are increasingly avoiding processed and packaged foods in favor of fresh, natural, and organic options. Moreover, the rising incidence of lifestyle diseases such as obesity, hypertension, and diabetes in the region has further fueled scrutiny over instant noodles' nutritional profile. Governments and health organizations are also intensifying campaigns to promote healthier eating habits, which may deter consumers from choosing instant noodles as a regular meal option. Addressing these concerns requires significant investment in product innovation, such as low-sodium, non-fried, or fortified variants, which could impact profit margins.

# Supply Chain and Distribution Challenges

The MEA region's diverse geography and infrastructure disparities present logistical hurdles for instant noodles manufacturers and distributors. Many parts of the region, particularly in Africa, lack robust transportation networks, making it difficult to ensure consistent and timely supply to rural and remote areas. These challenges are compounded by high import duties and fluctuating exchange rates, which can increase the cost of raw materials and finished goods, impacting both pricing and profitability. Additionally, the fragmented retail landscape in the region, with a mix of modern supermarkets, hypermarkets, traditional stores, and informal markets, makes it challenging to establish a uniform distribution strategy. Small retailers, which are prevalent in rural and semi-urban areas, may lack the infrastructure to store or display packaged products like instant noodles, limiting their reach.

#### Cultural and Dietary Preferences

The MEA region is culturally diverse, with significant variation in dietary habits and food preferences across countries. While instant noodles have gained acceptance among urban populations, they are not a staple food in many parts of the region, where traditional dishes such as rice, flatbreads, and stews dominate daily meals. Convincing consumers to incorporate instant noodles into their diets requires a shift in food habits,



which can be a slow and resource-intensive process. In predominantly Muslim countries, adherence to halal standards is critical. While most major manufacturers ensure compliance, any lapses or perceived violations could lead to reputational damage and loss of consumer trust. Furthermore, the preference for fresh, home-cooked meals among many consumers poses a barrier to the adoption of processed food items like instant noodles, especially in rural and conservative communities.

# **Key Market Trends**

# Localization of Flavors and Ingredients

A notable trend in the MEA instant noodles market is the emphasis on tailoring flavors and ingredients to align with local tastes and preferences. Consumers in the region exhibit strong attachment to their traditional cuisines, and manufacturers are increasingly incorporating regional flavors to appeal to these preferences. For instance, in the Middle East, popular flavors include chicken, beef, and spicy masala, which resonate with the taste profiles of regional dishes like kebabs and curries. In Africa, flavors inspired by local stews, spices, and barbeque are gaining traction. Moreover, the use of locally sourced ingredients is becoming a strategic focus for manufacturers. This not only helps reduce costs associated with importing raw materials but also creates a sense of authenticity and connection with the target audience. Localization efforts are particularly important in countries where traditional diets dominate, as they enable instant noodles to integrate into existing culinary habits.

#### Sustainability and Eco-Friendly Packaging

Sustainability has become a key focus across various industries, and the instant noodles market in the MEA region is no exception. With growing environmental awareness among consumers, there is increasing scrutiny of single-use plastics and non-biodegradable packaging materials commonly used for instant noodles. Manufacturers are responding by adopting eco-friendly packaging solutions, such as biodegradable, compostable, or recyclable materials, to reduce their environmental footprint. This trend is particularly relevant in countries where governments are implementing stricter regulations on plastic usage. Companies that proactively adopt sustainable practices are likely to gain a competitive edge, as consumers increasingly favor brands that demonstrate environmental responsibility. Moreover, sustainability initiatives also extend to production processes, with manufacturers exploring ways to minimize energy and water consumption and reduce waste.



# Growth of E-Commerce and Digital Marketing

The e-commerce sector is experiencing rapid growth in the MEA region, driven by increasing internet penetration, smartphone usage, and improvements in online payment systems. This shift has significantly impacted the instant noodles market, as consumers increasingly prefer the convenience of ordering groceries and packaged foods online. Major e-commerce platforms and online grocery stores now feature a wide range of instant noodle products, often offering discounts and promotions that attract price-sensitive customers. In addition to online sales, digital marketing has emerged as a powerful tool for engaging with consumers. Social media platforms are being used to promote instant noodles through targeted advertisements, influencer partnerships, and interactive campaigns. These platforms allow brands to showcase new products, highlight nutritional benefits, and create buzz around localized flavors. Digital engagement also helps companies reach younger audiences, who are more likely to discover and purchase products through online channels.

# Segmental Insights

# Packaging Insights

Packet noodles dominated the MEA instant noodles market due to their affordability, availability, and larger serving sizes, which cater to price-sensitive consumers and families. Packets are particularly popular in rural and semi-urban areas where budget-conscious households form most of the consumer base. Their long shelf life and cost-effectiveness make them a staple in markets like Nigeria, South Africa, and Egypt. Additionally, packets are preferred by retailers due to their ease of storage and ability to stock in bulk, which aligns with the purchasing behavior of lower-income consumers.

#### Country Insights

South Africa lead the MEA instant noodles market, benefiting from its relatively advanced retail infrastructure and diverse consumer base. The country has a well-established network of supermarkets and hypermarkets, making instant noodles widely available across urban and semi-urban areas. South African consumers exhibit a strong preference for packet noodles, and local flavor adaptations have further driven market penetration. The country's relatively higher per capita income compared to other African nations allows for greater experimentation with premium and healthier instant noodle options.



# Key Market Players

Nestle SA

Nissin Foods Holdings Co.Ltd.

PT Indofood CBP Sukses Makmur Tbk

Acecook Vietnam Joint Stock Company

Toyo Suisan Kaisha, Ltd.

Ottogi Corporation

Samyang Foods Co.Ltd.

**Uni-President Enterprises Corporation** 

Mamee-Double Decker (M) Sdn Bhd

KOKA Pte Ltd

# Report Scope:

In this report, the Middle East & Africa Instant Noodles market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

Middle East & Africa Instant Noodles Market, By Packaging:

Cups

**Packets** 

Middle East & Africa Instant Noodles Market, By Type:

Fried



Non-fried
Middle East & Africa Instant Noodles Market, By Sales Channel:
Supermarket/Hypermarket
Convenience Stores
Online
Others
Middle East & Africa Instant Noodles Market, By Country:
Saudi Arabia
UAE
Qatar
Kuwait
South Africa
Rest of MEA
Competitive Landscape
Company Profiles: Detailed analysis of the major companies presents in the Middle East & Africa Instant Noodles market.
Available Customizations:

**Company Information** 

customization options are available for the report:

Middle East & Africa Instant Noodles market report with the given market data, TechSci Research offers customizations according to a company's specific needs. The following



Detailed analysis and profiling of additional market players (up to five).



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