

India Therapeutic Drug Monitoring Market By Product (Consumables, Equipment), By Technology (Immunoassays, Chromatography-Ms and Others), By Class of Drug (Antiepileptic Drugs, Antiarrhythmic Drugs, Immunosuppressant Drugs, Antibiotic Drugs, and Others), By End User (Hospitals, Private Labs), By Region, Competition, Forecast & Opportunities, 2019-2019F

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Abstracts

India Therapeutic Drug Monitoring Market is anticipated to project impressive growth in the forecast period. Therapeutic Drug Monitoring (TDM) is an indispensable branch of clinical pharmacology that focuses on the precise measurement of drug concentrations in the bloodstream. By meticulously tracking drug levels, TDM aims to achieve and sustain an optimal therapeutic effect while minimizing the risk of toxicity. This meticulous monitoring becomes even more crucial for medications with narrow therapeutic ranges, substantial interindividual pharmacokinetic variability, or those lacking easily measurable therapeutic effects. Through TDM, healthcare professionals can ensure that patients receive the most effective and safe treatment possible. By closely monitoring drug levels in the bloodstream, healthcare providers can make informed decisions on dosage adjustments, individualize treatment plans, and optimize therapeutic outcomes. TDM helps in tailoring medication regimens to meet the specific needs of each patient, considering factors such as age, weight, renal function, and drug-drug interactions.

Furthermore, TDM plays a pivotal role in identifying potential drug-related problems, such as suboptimal drug concentrations or the need for dose adjustments due to drug

interactions or changes in a patient's clinical condition. This proactive approach allows healthcare professionals to intervene promptly and optimize treatment outcomes, ultimately leading to improved patient care and safety. Therapeutic Drug Monitoring is a comprehensive and meticulous process that ensures patients receive the most effective and safe treatment by precisely measuring drug concentrations, individualizing therapy, and optimizing therapeutic outcomes through proactive monitoring and intervention.

Key Market Drivers

Increasing Prevalence of Cancers, HIV, Autoimmune, and Cardiac Diseases

The increasing prevalence of cancers, HIV, autoimmune diseases, and cardiac diseases in India has led to a significant rise in the demand for therapeutic drug monitoring (TDM) services and technologies. TDM involves measuring drug concentrations in a patient's bloodstream to ensure that the medication is effectively managing their condition while minimizing potential side effects. This practice has become increasingly crucial for optimizing treatment outcomes and patient safety in the face of these complex and chronic diseases. Cancer rates in India have been on the rise, necessitating precision in chemotherapy and targeted therapies. TDM helps healthcare providers adjust drug dosages to maximize effectiveness and minimize toxicity, ultimately improving the quality of life for cancer patients. Similarly, HIV patients require precise antiretroviral therapy management, as inadequate drug levels can lead to viral resistance, and excessive levels can result in adverse reactions. TDM is indispensable in ensuring optimal HIV treatment.

Autoimmune diseases like rheumatoid arthritis and lupus often involve immunosuppressive medications that require careful monitoring to strike the right balance between controlling the disease and avoiding side effects. Additionally, cardiac diseases often require drugs like anticoagulants and antiarrhythmics, which demand close monitoring to prevent adverse events like bleeding or arrhythmias. As the burden of these diseases grows, the demand for TDM services and technologies is also increasing. This includes laboratory equipment for drug level measurements and the expertise of clinical pharmacologists and healthcare professionals skilled in interpreting TDM results. Ensuring access to TDM services across India is crucial for optimizing treatment outcomes, reducing healthcare costs, and improving patient safety. As the prevalence of these diseases continues to rise, investing in TDM infrastructure and expertise will be essential to meet the evolving healthcare needs of the Indian population.

Growing R&D Activities and Clinical Trials

The growth in research and development (R&D) activities and clinical trials in India is significantly increasing the demand for therapeutic drug monitoring (TDM) services and technologies. India has emerged as a global hub for pharmaceutical research, with a thriving pharmaceutical and biotechnology industry that conducts a wide range of clinical trials. This dynamic landscape has led to an increased need for TDM to ensure the safety and efficacy of experimental drugs and therapies. Clinical trials often involve testing novel medications or therapeutic interventions on diverse patient populations. TDM plays a pivotal role in these trials by monitoring drug levels in participants' bloodstreams, ensuring that the drugs are administered at the right dose to achieve the desired therapeutic effect. This precision is vital for gathering accurate data, maintaining patient safety, and complying with regulatory requirements. Furthermore, the expansion of India's pharmaceutical sector has led to the development and testing of a multitude of new drugs, including biologics and biosimilars. These complex therapies often require precise TDM to monitor drug levels and evaluate patient responses. In addition, TDM is crucial for assessing potential drug-drug interactions and optimizing therapeutic regimens during clinical trials.

India's commitment to clinical research and its cost-effective infrastructure have attracted both domestic and international pharmaceutical companies to conduct trials in the country. As a result, the demand for tdm services, equipped laboratories, and skilled professionals has surged. To support this growing need, healthcare institutions and laboratories across India are investing in state-of-the-art tdm technologies and expertise. The expanding r&d activities and clinical trials in India's pharmaceutical and biotechnology sectors have led to a substantial increase in the demand for therapeutic drug monitoring. This trend underscores the critical role that tdm plays in ensuring the success of clinical research, patient safety, and the development of innovative therapies. As India continues to be a global player in pharmaceutical research, the demand for tdm is expected to remain on an upward trajectory.

Rising Advancement in Technology

The rising advancement in technology is undeniably increasing the demand for therapeutic drug monitoring (TDM) in India. As technology continues to evolve and become more accessible, it has revolutionized the way healthcare professionals assess, administer, and manage medications, making TDM an indispensable part of modern healthcare.

One significant aspect of technological advancement driving the demand for TDM is the development of more sophisticated analytical instruments and diagnostic tools. High-performance liquid chromatography (HPLC), mass spectrometry, and immunoassay techniques have become more precise and efficient, enabling healthcare providers to measure drug concentrations in patients' blood more accurately. These advancements enhance the ability to tailor drug dosages to individual patient needs, minimizing side effects and optimizing therapeutic outcomes.

Additionally, the proliferation of electronic health records (EHRs) and healthcare informatics systems has streamlined the process of collecting and storing patient data. This has facilitated the integration of TDM into routine clinical practice, making it easier for physicians to monitor drug levels and make real-time treatment adjustments. The availability of data analytics tools has also improved the interpretation of TDM results, allowing healthcare providers to make more informed decisions.

Furthermore, patient-centric apps and wearable devices have empowered individuals to take a more active role in managing their health. These technologies can facilitate self-monitoring of drug levels and adherence to medication regimens, creating a higher demand for TDM tools that can be integrated with these platforms. The rising advancement in technology is propelling the demand for therapeutic drug monitoring in India by improving accuracy, accessibility, and integration with modern healthcare systems. As technology continues to advance, the role of TDM in optimizing treatment outcomes and patient safety is expected to become even more pronounced in the Indian healthcare landscape.

Rise In the Adoption of Personalized Medication

The rise in the adoption of personalized medication in India is significantly increasing the demand for therapeutic drug monitoring (TDM) services and technologies. Personalized medicine, also known as precision medicine, tailors medical treatments to the individual characteristics of each patient, including their genetics, metabolism, and drug response. This approach has gained prominence in India as it offers the potential for more effective and safer treatments, but it also necessitates precise monitoring through TDM. One of the key drivers of TDM demand in personalized medicine is the need to optimize drug dosages for each patient. With genetic variations and differences in drug metabolism, individuals may respond differently to standard medication doses. TDM allows healthcare providers to fine-tune drug regimens, ensuring that patients receive the right amount of medication for their specific genetic and physiological profile. This not only maximizes treatment efficacy but also minimizes the risk of adverse

reactions.

Furthermore, the growth of targeted therapies and biologics in India has made TDM an essential component of patient care. These specialized drugs often have a narrow therapeutic window, meaning that small variations in drug levels can have a significant impact on treatment outcomes. TDM plays a critical role in ensuring that patients receive the precise drug concentration required for therapeutic effect, reducing the risk of underdosing or overdosing. The increasing awareness of personalized medicine and the expansion of genetic testing and biomarker-driven diagnostics in India have further fueled the demand for TDM. As patients and healthcare providers recognize the benefits of tailoring treatments to individual needs, there is a growing expectation that TDM will be an integral part of personalized medicine strategies.

The rise in the adoption of personalized medication in India is driving a substantial increase in the demand for therapeutic drug monitoring. As personalized medicine becomes more prevalent, TDM will continue to play a pivotal role in optimizing treatment outcomes, enhancing patient safety, and ensuring that individuals receive the most effective and tailored medical care possible.

Key Market Challenges

High Costs of Tests

The high costs associated with therapeutic drug monitoring (TDM) tests are undeniably contributing to a decreased demand for these services in India. While TDM offers valuable benefits in optimizing drug therapies and improving patient outcomes, the financial burden it imposes on individuals and healthcare systems presents a significant barrier to its widespread adoption.

The cost of conducting TDM tests, particularly for specialized assays and advanced analytical techniques, can be prohibitive for many patients in India. For those with chronic illnesses or requiring long-term medication, the cumulative expenses of regular TDM tests can be a substantial financial burden. This can deter patients from seeking these tests, even when they are medically necessary, potentially compromising the effectiveness and safety of their treatments. Additionally, healthcare providers and institutions in India often face budget constraints and financial limitations. The high costs associated with setting up and maintaining TDM laboratories, acquiring state-of-the-art analytical equipment, and employing trained personnel can strain healthcare budgets. As a result, many healthcare facilities may not be able to offer comprehensive

TDM services, limiting patient access to this critical aspect of healthcare.

Moreover, the limited coverage of TDM tests by health insurance schemes in India exacerbates the financial challenges faced by patients. The out-of-pocket expenses associated with TDM can deter individuals from pursuing these tests, even when recommended by their healthcare providers. To address the issue of high costs and promote the adoption of TDM in India, there is a need for measures such as subsidizing TDM tests, implementing cost-effective testing methods, and expanding insurance coverage for TDM services. Reducing the financial burden associated with TDM can make these essential tests more accessible to patients and healthcare providers, ultimately leading to better treatment outcomes and improved patient safety.

Lack of Skilled Professionals

The lack of skilled professionals in the field of therapeutic drug monitoring (TDM) is a significant factor contributing to the decreased demand for these services in India. TDM requires specialized knowledge and expertise in pharmacokinetics, analytical chemistry, and clinical interpretation of drug concentration data, making it a highly specialized field within healthcare. One of the primary challenges is the shortage of clinical pharmacologists and laboratory personnel trained in TDM. India faces a scarcity of professionals with the necessary skills and experience to perform TDM tests accurately, interpret results effectively, and make informed treatment adjustments based on those findings. This scarcity limits the availability of TDM services in healthcare facilities across the country.

Furthermore, the inadequate training and education infrastructure for TDM professionals in India have resulted in a limited pool of qualified experts. Few academic programs and training courses focus on TDM, and this shortage is particularly pronounced in rural and underserved areas, where access to specialized healthcare services is already limited. The lack of skilled professionals also affects the quality of TDM services. Inaccurate or misinterpreted results can lead to incorrect treatment decisions, potentially jeopardizing patient safety and treatment efficacy. This has led to a lack of confidence in TDM among healthcare providers and patients.

Key Market Trends

Increase in Drug Development Activities

The increase in drug development activities in India is playing a pivotal role in boosting

the demand for therapeutic drug monitoring (TDM) services and technologies. India has become a prominent hub for pharmaceutical research and development, attracting both domestic and international drug manufacturers. This surge in drug development activities has amplified the need for TDM to ensure the safety and efficacy of these new medications.

Clinical trials and research studies are integral to the drug development process, and TDM has become an indispensable tool for monitoring drug levels in study participants. By assessing drug concentrations in patients' bloodstreams, TDM helps researchers and pharmaceutical companies understand how drugs are metabolized and distributed in diverse populations, contributing crucial data to inform dosage adjustments and optimize treatment regimens. India's expanding pharmaceutical industry encompasses the development of a wide range of drugs, including biologics, biosimilars, and specialty medications. These complex therapies often require precise TDM to maintain therapeutic windows, ensuring that patients receive the right drug dose for the desired effect. As a result, TDM has become an integral part of clinical research and drug development, contributing to the safety and efficacy of new medications.

Moreover, the advancement of pharmacogenomics and personalized medicine in India has led to a growing emphasis on individualized drug therapies. TDM is a key component of personalized medicine, helping tailor treatment regimens to patients' unique genetic and physiological profiles. As drug development activities increasingly shift toward personalized approaches, the demand for TDM services continues to rise. The increase in drug development activities in India is fueling the demand for therapeutic drug monitoring. TDM has become an essential tool in the clinical research and development process, contributing to the optimization of drug therapies, patient safety, and the successful introduction of new medications into the market. As India continues to thrive as a hub for pharmaceutical innovation, the importance of TDM in supporting these efforts is expected to grow even further.

Rising Geriatric Population

The rising geriatric population in India is undeniably increasing the demand for therapeutic drug monitoring (TDM) services and technologies. As the elderly population grows, so does the prevalence of chronic diseases and the need for precise medication management, making TDM an essential tool in improving healthcare outcomes for this demographic.

Moreover, the elderly population is at higher risk of polypharmacy, where they may be

prescribed multiple medications simultaneously. TDM serves as a valuable tool in preventing adverse drug interactions and optimizing the use of these medications, ensuring that elderly individuals receive the maximum benefit from their treatments.

As India's geriatric population continues to grow due to increased life expectancy and improved healthcare, the demand for TDM services will continue to rise. Healthcare providers and policymakers must recognize the importance of investing in TDM infrastructure and expertise to meet the unique healthcare needs of the elderly population, ultimately enhancing their quality of life and ensuring the safe and effective use of medications.

Segmental Insights

Product Insights

Based on the product, in the India Therapeutic Drug Monitoring Market, the Equipment segment is anticipated to hold a dominant position. This can be attributed to the continual advancements in technology that have significantly improved the efficiency and effectiveness of therapeutic drug monitoring equipment. These improvements include the integration of advanced sensors and automated data analysis algorithms, enabling real-time monitoring and precise dosage adjustments. By leveraging these technological advancements, healthcare professionals can now ensure optimal therapeutic efficacy while minimizing the risk of toxicity.

Moreover, the Equipment segment plays a critical role in enhancing patient safety and treatment outcomes in therapeutic drug monitoring. The availability of reliable and accurate equipment enables healthcare providers to closely monitor drug levels in patients' bloodstreams, allowing for timely interventions and personalized dosage adjustments. This not only helps in avoiding adverse drug reactions but also ensures that patients receive the right amount of medication for their specific conditions. The Equipment segment's dominance in the India Therapeutic Drug Monitoring Market is driven by the continuous advancements in technology, enabling more precise and accurate drug dosage adjustments. This segment's critical role in enhancing patient safety and treatment outcomes further reinforces its position as a key component in therapeutic drug monitoring practices.

Technology Insights

Based on technology, Chromatography-Ms (Mass Spectrometry) will continue to

dominate the India Therapeutic Drug Monitoring Market. This method's superiority lies in its exceptional sensitivity, specificity, and extensive range of detection capabilities for multiple drugs, making it the optimal choice for therapeutic drug monitoring. Furthermore, the continuous innovations in mass spectrometry technology, including high-resolution, triple-quadrupole, and hybrid systems, further solidify its leading position in the market. These advancements enable researchers and clinicians to analyze drug compounds with unprecedented accuracy and precision, ensuring the efficacy and safety of drug therapies.

With its ability to provide precise and reliable results, Chromatography-Ms plays a crucial role in ensuring the quality of patient care. As the demand for accurate drug monitoring increases, the adoption of this cutting-edge technology is expected to grow exponentially, revolutionizing the field of therapeutic drug monitoring in India and beyond. This transformative impact will not only enhance patient outcomes but also drive advancements in precision medicine and personalized treatment approaches.

Regional Insights

North India is projected to dominate the Therapeutic Drug Monitoring Market in India due to several compelling factors. Firstly, the region boasts a robust healthcare infrastructure with state-of-the-art facilities and medical institutions that provide exceptional care to patients. The availability of advanced medical technology and expertise further strengthens the region's position in the market. Additionally, the high levels of patient awareness and proactive healthcare initiatives in North India contribute significantly to its prominence in the Therapeutic Drug Monitoring Market. With a focus on preventive healthcare and early detection, patients in this region are empowered to take charge of their well-being and make informed decisions about their treatment plans.

Furthermore, North India is home to numerous renowned pharmaceutical and biotechnology firms, creating a thriving ecosystem for research, development, and innovation. The presence of these industry leaders fosters collaborations and knowledge exchange, driving advancements in therapeutic drug monitoring and improving patient outcomes. Collectively, these factors position North India as a key player in the Therapeutic Drug Monitoring Market, elevating the standards of healthcare delivery and paving the way for innovative solutions that benefit patients not only in the region but across the country.

Key Market Players

Roche Diagnostics India Pvt. Ltd.

Abbott India Ltd

Bio-Merieux India Pvt. Ltd.

Bio-Rad laboratories India Pvt.Ltd

Thermo Fisher Scientific India Pvt. Ltd.

Danaher India (DHR Holding India Pvt. Ltd.)

Siemens Healthineers India

Randox Laboratories Pvt. Ltd.

Sekisui Chemical Co. Ltd.

Report Scope:

In this report, the India Therapeutic Drug Monitoring Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

India Therapeutic Drug Monitoring Market, By Product:

Consumables

Equipment

India Therapeutic Drug Monitoring Market, By Technology:

Immunoassays

Chromatography-Ms

Others

India Therapeutic Drug Monitoring Market, By Class of Drug:

Antiepileptic Drugs

Antiarrhythmic Drugs

Immunosuppressant Drugs

Antibiotic Drugs

Others

India Therapeutic Drug Monitoring Market, By End User:

Hospitals

Private Labs

India Therapeutic Drug Monitoring Market, By Region:

North

South

West

East

Competitive Landscape

Company Profiles: Detailed analysis of the major companies present in the India Therapeutic Drug Monitoring Market.

Available Customizations:

India Therapeutic Drug Monitoring Market report with the given market data, Tech Sci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

India Therapeutic Drug Monitoring Market By Product (Consumables, Equipment), By Technology (Immunoassays, Chr...

Company Information

Detailed analysis and profiling of additional market players (up to five).

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