

India Teleshopping Market By Operation Type (Infomercials & Dedicated Channels), By Category, By Payment Mode (Cash on Delivery, Net Banking, Mobile Wallet, etc.), By Source of Order (Television & Internet), Competition Forecast & Opportunities, 2023

https://marketpublishers.com/r/I3F3E9AA4A7EN.html

Date: March 2018 Pages: 84 Price: US\$ 4,400.00 (Single User License) ID: I3F3E9AA4A7EN

Abstracts

According to "India Teleshopping Market By Operation Type, By Category, By Payment Mode, By Source of Order, Competition Forecast & Opportunities, 2023", teleshopping market is forecast to grow at a CAGR of around 13% by 2023 in India, on account of increasing disposable income along with better discounts & offers in comparison to ecommerce websites. Moreover, expanding television penetration in rural areas and rising number of dedicated channels for teleshopping are further expected to aid the growth of teleshopping market in the country through the forecast period. India teleshopping market is controlled by these major players – Naaptol Online Shopping Private Limited, SHOP CJ Network Private Limited, TV18 Home Shopping Network Limited, HBN Network Private Limited, TVC Sky Shop Limited, DEN Snapdeal TV Shop, Ace Teleshop Private Limited, IN Entertainment (INDIA) Limited, Teleone Consumers Product Private Limited, and Indiyaa Distribution Network LLP. "India Teleshopping Market By Operation Type, By Category, By Payment Mode, By Source of Order, Competition Forecast & Opportunities, 2023", discusses the following aspects of teleshopping market in India:

Teleshopping Market Size, Share & Forecast

Segmental Analysis – By Fertilizer Type (Calcium Nitrate, NPK (19-19-19), Potassium Nitrate, etc.), By Application (Fertigation & Foliar), By Crop Type (Horticulture, Ornamental, etc.)



Competitive Analysis

Changing Market Trends & Emerging Opportunities

Why You Should Buy This Report?

To gain an in-depth understanding of teleshopping market in India

To identify the on-going trends and anticipated growth in the next five years

To help industry consultants, teleshopping manufacturers, distributors and other stakeholders align their market-centric strategies

To obtain research-based business decisions and add weight to presentations and marketing material

To gain competitive knowledge of leading market players

To avail 10% customization in the report without any extra charges and get the research data or trends added in the report as per the buyer's specific needs

Report Methodology

The information contained in this report is based upon both primary and secondary research. Primary research included interaction with teleshopping manufacturers, distributors and industry experts. Secondary research included an exhaustive search of relevant publications like company annual reports, financial reports and proprietary databases.



Contents

1. TELESHOPPING: AN INTRODUCTION

- 2. RESEARCH METHODOLOGY
- **3. EXECUTIVE SUMMARY**

4. VOICE OF CUSTOMER

- 4.1. Frequency of Ordering
- 4.2. Preferred Mode of Payment
- 4.3. Customers' Spending Pattern
- 4.4. Brand Awareness
- 4.5. Preferred Time of Ordering
- 4.6. Key Sources of Awareness
- 4.7. Key Factors Influencing Online Purchase of Goods

5. GLOBAL TELESHOPPING MARKET OVERVIEW

6. INDIA TELESHOPPING MARKET OUTLOOK

- 6.1. Market Size & Forecast
- 6.1.1. By Value & Volume (Number of Order)
- 6.2. Market Share & Forecast
- 6.2.1. By Operation Type (Dedicated Channels Vs. Infomercials)
- 6.2.2. By Category
- 6.2.3. By Payment Mode (Cash on Delivery, Debit/Credit Card, Mobile Wallet & Net Banking)
- 6.2.4. By Source of Order (Television Vs. Internet)
- 6.2.5. By Region
- 6.2.6. By Company

7. INDIA DEDICATED CHANNEL MARKET OUTLOOK

- 7.1. Market Size & Forecast
- 7.1.1. By Value & Volume
- 7.2. Market Share & Forecast
 - 7.2.1. By Category

India Teleshopping Market By Operation Type (Infomercials & Dedicated Channels), By Category, By Payment Mode...



- 7.2.2. By Source of Order (Television Vs. Internet)
- 7.3. Average Order Size Analysis

8. INDIA INFOMERCIAL MARKET OUTLOOK

8.1. Market Size & Forecast
8.1.1. By Value & Volume
8.2. Market Share & Forecast
8.2.1. By Category
8.2.2. By Source of Order (Television Vs. Internet)
8.3. Average Order Size Analysis

9. MARKET DYNAMICS

- 9.1. Drivers/Opportunities
- 9.2. Challenges/Restraints

10. MARKET TRENDS & DEVELOPMENTS

- **11. SWOT ANALYSIS**
- **12. BUSINESS MODEL ANALYSIS**

13. POLICY & REGULATORY LANDSCAPE

14. INDIA ECONOMIC PROFILE

15. COMPETITIVE LANDSCAPE

- 15.1. Competition Outlook
- 15.2. Company Profiles
 - 15.2.1. Naaptol Online Shopping Private Limited
 - 15.2.2. SHOP CJ Network Private Limited
 - 15.2.3. TV18 Home Shopping Network Limited
 - 15.2.4. HBN Network Private Limited
 - 15.2.5. TVC Sky Shop Limited
 - 15.2.6. DEN Snapdeal TV Shop
 - 15.2.7. Ace Teleshop Private Limited
 - 15.2.8. IN Entertainment (INDIA) Limited



15.2.9. Teleone Consumers Product Private Limited

15.2.10. Indiyaa Distribution Network LLP

16. STRATEGIC RECOMMENDATIONS



List Of Figures

LIST OF FIGURES

Figure 1: Frequency of Ordering (Sample Size=200)

Figure 2: Preferred Mode of Payment (Sample Size=200)

Figure 3: Customers' Spending Pattern (Sample Size=200)

Figure 4: Brand Awareness (Sample Size=200)

Figure 5: Preferred Time of Ordering (Sample Size=200)

Figure 6: Key Sources of Awareness (Sample Size=200)

Figure 7: Key Factors Influencing Online Purchase of Goods (Sample Size=200)

Figure 8: India Teleshopping Gross Merchandise Value (GMV), 2013–2023F (USD Million)

Figure 9: India Teleshopping Market Size, By Value (USD Million), By Volume (Million Order), 2013–2023F

Figure 10: India Teleshopping Market Share, By Operation Type, By Value, 2013–2023F

Figure 11: India per Capita Household Final Consumption Expenditure, 2012-2016 (USD)

Figure 12: India Teleshopping Market Share, By Operation Type, By Volume, 2016

Figure 13: India Teleshopping Market Share, By Category, By Value, 2013–2023F

Figure 14: India Teleshopping Market Share, By Payment Mode, By Value, 2013-2023F Figure 15: India Teleshopping Market Share, By Source of Order, By Value, 2013-2023F

Figure 16: India Number of Internet Users (Million), Internet Penetration (%), 2012-2016

Figure 17: India Teleshopping Market Share, By Region, By Value, 2016 & 2023F

Figure 18: India Teleshopping Market Share, By Region, By Value, 2013–2023F

Figure 19: India Teleshopping Market Share, By Company, By Value, 2016

Figure 20: India Teleshopping Market Share, By Company, By Value, 2023F

Figure 21: India Dedicated Channel Market Size, By Value (USD Million), By Volume (Million Order), 2013–2023F

Figure 22: India Active DTH Subscribers Share, By Company, 2016

Figure 23: India Dedicated Channel Market Share, By Category, By Value, 2013–2023F

Figure 24: India Dedicated Channel Market Share, By Source of Order, By Value, 2013-2023F

Figure 25: India Dedicated Channel Market Average Order Size Analysis, 2013-2023F (USD)

Figure 26: India Infomercial Market Size, By Value (USD Million), By Volume (Million Order), 2013–2023F



Figure 27: India Telecom Subscribers Share, By Private Vs. PSU Operator, 2016 Figure 28: India Infomercial Market Share, By Category, By Value, 2013–2023F Figure 29: India Infomercial Market Share, By Source of Order, By Value, 2013-2023F Figure 30: India Infomercial Market Average Order Size Analysis, 2013-2023F (USD) Figure 31: India Paid Satellite & Cable Penetration, 2013, 2015 & 2021F (%) Figure 32: India GDP per Capita, PPP, 2012-2016 (Thousand USD)

Figure 33: India Television Advertising Market Size, By Value, 2012-2016 (USD Million)



List Of Tables

LIST OF TABLES

Table 1: India Teleshopping Market, By Category, By Volume (Million Order), By
Estimated Margin (%), 2016
Table 2: India Number of Credit & Debit Card Transactions, 2014-2016 (Million)
Table 3: India Number of Smartphone Users, 2012-2016 (Million)
Table 4: India Population, By Select State, 2016, 2021F & 2026F (Million)
Table 5: India Teleshopping Market Company Share, By Dedicated Channel Vs.
Infomercial, By Volume, 2016
Table 6: India Dedicated Channel Market, By Category, By Volume (Million Order), By
Estimated Margin (%), 2016
Table 7: India Internet/Broadband Subscribers, As of December 2016 (Million)
Table 9: India Infomercial Market, By Category, By Volume (Million Order), By
Estimated Margin (%), 2016
Table 9: India Infomercial Market, By Category, By Volume (Million Order), By
Estimated Margin (%), 2016
Table 10: India Broadcasting & Cable Services, As of December 2016
Table 10: India Broadcasting & Cable Services, As of December 2016
Table 11: Major Brands Offered by Leading Teleshopping Companies in India, 2016



I would like to order

Product name: India Teleshopping Market By Operation Type (Infomercials & Dedicated Channels), By Category, By Payment Mode (Cash on Delivery, Net Banking, Mobile Wallet, etc.), By Source of Order (Television & Internet), Competition Forecast & Opportunities, 2023

Product link: https://marketpublishers.com/r/I3F3E9AA4A7EN.html

Price: US\$ 4,400.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/I3F3E9AA4A7EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below



and fax the completed form to +44 20 7900 3970