

# India Furniture Market, By Type (Home, Office & Institutional), By Product Type (Sofa, Bed, Wardrobe, Dining Table & Others), By Point of Sale, By Raw Material Type, By Organized Vs. Unorganized, Competition Forecast & Opportunities, 2012 – 2022

https://marketpublishers.com/r/I91C1BF5086EN.html

Date: February 2017

Pages: 146

Price: US\$ 4,400.00 (Single User License)

ID: I91C1BF5086EN

## **Abstracts**

Over the last few years, there has been a shift from traditional furniture towards contemporary furniture as buyers in the country are becoming more brand conscious coupled with their increasing purchasing power. Moreover, rapidly expanding distribution network of exclusive stores and easy availability of standardized furniture products is also expected to aid the country's furniture market in the next five years. Furthermore, increasing investments in healthcare and hospitality industries by public as well as private entities is forecast to boost the demand for furniture in India during 2017 – 2022. Increasing number of hotels along with growing tourist footfall are anticipated to boost the demand for furniture from hospitality industry during forecast period. In India, an average age of home buyer has dropped from 40 to 27, and youth population with unique and individual preferences are opting for modern furniture rather than traditional furniture. Improving literacy rate and growing influence of western culture are motivating Indian consumers to adopt modern lifestyle.

According to "India Furniture Market, By Type, By Product Type, By Point of Sale, By Raw Material Type, By Organized Vs. Unorganized, Competition Forecast & Opportunities, 2012 – 2022", the furniture market in India is anticipated to cross \$27 Billion by 2022, on account of growing urbanization, rising trend of nuclear families, and expanding working population base coupled with surging demand for new designs of furniture. Home furniture occupied the largest share in India furniture market in 2016. The segment is anticipated to maintain its dominance during the forecast period as well. With favorable political and economic conditions in India, the construction sector is



expected to grow at a robust pace over the next five years, thereby boosting the demand for home furniture. Region-wise, north region is the largest demand generating region for furniture in the country. Some of the major companies operating in India furniture market are Godrej Interio, Nilkamal Ltd., Durian, Zuari Furniture and Usha Furniture, among others. "India Furniture Market, By Type, By Product Type, By Point of Sale, By Raw Material Type, By Organized Vs. Unorganized, Competition Forecast & Opportunities, 2012 – 2022" discusses the following aspects of India furniture market:

India Furniture Market Size, Share & Forecast

Segmental Analysis – By Type (Home, Office & Institutional), By Product Type (Sofa, Bed, Wardrobe, Dining Table & Others), By Point of Sale (Exclusive Showrooms, Online, Supermarkets/ Hypermarkets, Multi-brand Showrooms & Others), By Raw Material Type (Metal, Plastic & Wood), By Organized Vs. Unorganized, By Region, By Leading City, By Company

Policy & Regulatory Landscape

Changing Market Trends & Emerging Opportunities

Competitive Landscape & Strategic Recommendations

Why You Should Buy This Report?

To gain an in-depth understanding of India furniture market

To identify the on-going trends and anticipated growth in the next five years

To help industry consultants, furniture manufacturers, vendors, dealers other stakeholders align their market-centric strategies

To obtain research based business decisions and add weight to presentations and marketing material

To gain competitive knowledge of leading market players

To avail 10% customization in the report without any extra charges and get research data or trends added in the report as per the buyer's specific needs



# Report Methodology

The information contained in this report is based upon both primary and secondary research. Primary research included interaction with furniture manufacturers, channel partners and industry experts. Secondary research included an exhaustive search of relevant publications like company annual reports, financial reports and proprietary databases.



# **Contents**

- 1. PRODUCT OVERVIEW
- 2. RESEARCH METHODOLOGY
- 3. ANALYST VIEW
- 4. GLOBAL FURNITURE MARKET OVERVIEW
- 5. INDIA FURNITURE MARKET OUTLOOK
- 5.1. Market Size & Forecast
  - 5.1.1. By Value
- 5.2. Market Share & Forecast
  - 5.2.1. By Type (Home Furniture, Office Furniture & Institutional Furniture)
  - 5.2.2. By Product Type (Sofa, Bed, Wardrobe, Dining Set & Others)
    - 5.2.2.1. India Sofa Market Outlook
      - 5.2.2.1.1. By Number of Seats
      - 5.2.2.1.2. By Fabric Type
      - 5.2.2.1.3. By Layout Type
    - 5.2.2.2. India Bed Market Outlook
      - 5.2.2.2.1. By Storage Vs. Non-Storage
    - 5.2.2.2. By Size (King Size, Queen Size, Single Bed & Others)
    - 5.2.2.3. India Wardrobe Market Outlook
      - 5.2.2.3.1. By Size (Single Door, Double Door, Triple Door & Multiple Door)
    - 5.2.2.4. India Dining Table Market Outlook
      - 5.2.2.4.1. By Seating Capacity (3 & Below; 4 to 8; & 9 & Above)
      - 5.2.2.4.2. By Expandable Vs. Non-Expandable
- 5.2.2.4.3. By Table Top Type (Wood Top, Glass Top, Marble or Stone Top & Others)
- 5.2.3. By Point of Sale (Exclusive Showrooms, Online, Supermarkets/ Hypermarkets, Multi-brand Showrooms & Others)
  - 5.2.4. By Raw Material Type (Metal, Plastic & Wood)
    - 5.2.4.1. India Wood Furniture Type Market Analysis
  - 5.2.5. By Organized Vs. Unorganized Market
  - 5.2.6. By Region
  - 5.2.7. By Leading City
  - 5.2.8. By Company



# 5.3. Market Attractiveness Index Analysis (By Region, By Type & By Raw Material Type)

#### 6. INDIA HOME FURNITURE MARKET OUTLOOK

- 6.1. Market Size & Forecast
  - 6.1.1. By Value
- 6.2. Market Share & Forecast
  - 6.2.1. By Raw Material Type (Wood, Plastic & Metal)
  - 6.2.2. By Room Type (Living Room, Bed Room, Dining Room, Kitchen & Others)
  - 6.2.3. By Offline Vs. Online Sales
- 6.3. Price Point Analysis

#### 7. INDIA OFFICE FURNITURE MARKET OUTLOOK

- 7.1. Market Size & Forecast
  - 7.1.1. By Value
- 7.2. Market Share & Forecast
  - 7.2.1. By Raw Material Type (Wood, Plastic & Metal)
- 7.3. Price Point Analysis

#### 8. INDIA INSTITUTIONAL FURNITURE MARKET OUTLOOK

- 8.1. Market Size & Forecast
  - 8.1.1. By Value
- 8.2. Market Share & Forecast
  - 8.2.1. By Raw Material Type (Wood, Plastic & Metal)
- 8.3. Price Point Analysis

#### 9. INDIA KIDS FURNITURE MARKET ANALYSIS

#### 10. INDIA MATTRESS MARKET ANALYSIS

#### 11. IMPACT OF SEASON ON INDIA FURNITURE MARKET

#### 12. VALUE CHAIN/SUPPLY CHAIN ANALYSIS

# 12.1. Margin Analysis



#### 13. SWOT ANALYSIS

#### 14. IMPORT & EXPORT ANALYSIS

14.1. Top 5-7 Importers

#### 15. MARKET DYNAMICS

- 15.1. Drivers
- 15.2. Challenges

#### 16. MARKET TRENDS & DEVELOPMENTS

- 16.1. Easy Availability of Flexible Loans
- 16.2. Changing Demographic Preferences
- 16.3. Growing Usage of Medium Density Fibre (MDF) Board
- 16.4. Growing Trend of Do It Yourself Market (DIY)
- 16.5. Booming Hospitality Sector

#### 17. POLICY & REGULATORY LANDSCAPE

#### 18. INDIA ECONOMIC PROFILE

#### 19. COMPETITIVE LANDSCAPE

- 19.1. Competition Matrix
- 19.2. Company Profiles
  - 19.2.1. Godrej Interio
  - 19.2.2. Nilkamal Limited
  - 19.2.3. Durian Office Furniture Pvt. Ltd.
  - 19.2.4. Zuari Furniture
  - 19.2.5. Usha Shriram Enterprises
  - 19.2.6. Wipro Consumer Care & Lighting Group
  - 19.2.7. Haworth India Pvt. Ltd.
  - 19.2.8. Damro Furniture
  - 19.2.9. Dynasty Modular Furniture Pvt. Ltd.
  - 19.2.10. Featherlite Office Systems Pvt. Ltd.

#### 20. STRATEGIC RECOMMENDATIONS





# **List Of Figures**

#### LIST OF FIGURES

FIGURE 1: WORLDWIDE CONSTRUCTION OF NEW HOUSING UNITS, 2016-2018F (MILLION)

Figure 2: India Furniture Market Size, By Value, 2012 – 2016 (USD Billion)

Figure 3: India Furniture Market Size, By Value, 2017E – 2022F (USD Billion)

Figure 4: India Urban Population (As a % of Total Population), 2011 - 2015

Figure 5: India Furniture Market Share, By Type, By Value, 2012-2022F

Figure 6: India Furniture Market Share, By Product Type, By Value, 2012-2022F

Figure 7: India Sofa Market Size, By Value, 2012-2022F (USD Billion)

Figure 8: India Sofa Market Share, By Number of Seats, By Volume, 2012-2022F

Figure 9: India Sofa Market Share, By Fabric Type, By Volume, 2012-2022F

Figure 10: India Sofa Market Share, By Layout Type, By Volume, 2012-2022F

Figure 11: India Bed Market Size, By Value, 2012-2022F (USD Billion)

Figure 12: India Bed Market Share, By Storage Vs. Non-Storage, By Volume, 2012-2022F

Figure 13: India Bed Market Share, By Size, By Volume, 2012-2022F

Figure 14: India Spinal Injuries Share, By Cause, 2015

Figure 15: India Wardrobe Market Size, By Value, 2012-2022F (USD Billion)

Figure 16: India Wardrobe Market Share, By Size, By Volume, 2012-2022F

Figure 17: India Dining Table Market Size, By Value, 2012-2022F (USD Billion)

Figure 18: India New Residential Units Launched During January to March 2016, By Major City (%)

Figure 19: India Dining Table Market Share, By Seating Capacity, By Volume, 2012-2022F

Figure 20: India Dining Table Market Share, By Expandable Vs. Non-Expandable, By Volume, 2012-2022F

Figure 21: India Dining Table Market Share, By Table Top Type, By Volume, 2012-2022F

Figure 22: Housing Shortage in Urban and Rural India, 2001, 2005, 2008, 2010 & 2014 (Million Units)

Figure 23: India Furniture Market Share, By Point of Sale, By Value, 2012-2022F

Figure 24: Number of Hypermarkets in India, 2005 & 2011

Figure 25: India Phone User Share and Internet Penetration (%), By Age Group, By Phone Type, 2016

Figure 26: India Furniture Market Share, By Raw Material Type, By Value, 2012-2022F

Figure 27: India Furniture Market Share, By Organized Vs. Unorganized, By City, By



- Value, 2012-2022F
- Figure 28: India Furniture Market Share, By Region, By Value, 2012-2022F
- Figure 29: India Furniture Market Share, By City, By Value, 2012-2022F
- Figure 30: Number of Office Furniture Exclusive Stores in South India, By Select
- Company, 2016
- Figure 31: India per Capita Income, By Region, 2015 (USD)
- Figure 32: India Furniture Market Share, By Company, By Value, 2016
- Figure 33: India Furniture Market Share, By Company, By Value, 2022F
- Figure 34: India Furniture Market Attractiveness Index, By Region, By Value,
- 2016-2022F
- Figure 35: India Furniture Market Attractiveness Index, By Type, By Value, 2016-2022F
- Figure 36: India Furniture Market Attractiveness Index, By Raw Material Type, By
- Value, 2016-2022F
- Figure 37: India Home Furniture Market Size, By Value, 2012-2022F (USD Billion)
- Figure 38: India Construction Market Size, By Value, 2012 & 2021F (USD Billion)
- Figure 39: India Home Furniture Market Share, By Raw Material Type, By Value,
- 2012-2022F
- Figure 40: India Home Furniture Market Share, By Room Type, By Value, 2012-2022F
- Figure 41: India Real Estate Industry Size, By Value, 2011-2017F (USD Billion)
- Figure 42: India Infrastructure Industry Size, By Value, 2011-2020F (USD Billion)
- Figure 43: Housing Shortage in India, By Urban Vs. Rural 2001, 2005, 2008, 2010 & 2014 (Million Unit)
- Figure 44: India Home Furniture Market Share, By Online Vs. Offline, By Value, 2012-2022F
- Figure 45: India Office Furniture Market Size, By Value, 2012-2022F (USD Billion)
- Figure 46: India Active Company Share, By Industry Type, FY2016-17
- Figure 47: Number of Active Companies in India, By Top 5 States, FY2016-17
- Figure 48: India Commercial Floor Space, 2010 2030F (Million Square Meters)
- Figure 49: India Office Furniture Market Share, By Raw Material Type, By Value,
- 2012-2022F
- Figure 50: India Institutional Furniture Market Size, By Value, 2012-2022F (USD Billion)
- Figure 51: India Foreign Tourist Arrival, 2011-2016(P) (Million)
- Figure 52: India Institutional Furniture Market Share, By Raw Material Type, By Value, 2012-2022F
- Figure 53: India Share of Children Enrollment in Private School in Rural Area, 2006 2014
- Figure 54: India Mattress Market Size, By Value, 2012-2022F (USD Billion)
- Figure 55: India Housing Contributions in Real Estate, 2011, 2013, 2015, 2020F & 2028F (Billion)



Figure 56: India Furniture Exports Share, By Country, 2015

Figure 57: India Furniture Imports Share, By Country, 2015

Figure 58: India Retail Market Size, By Value, 2010-2020F (USD Billion)

Figure 59: Number of Household in India, 2010-2020F (Million)

Figure 60: India Population Share, By Age Group, 2015

Figure 61: India Population, 2010-2020F (Billion)

Figure 62: Number of Domestic Tourist Visits in India, 2010-2015 (Billion)

Figure 63: India Healthcare Market Size, By Value, 2010-2020F (USD Million)

Figure 64: India Retail Market Share, By Organized Vs. Unorganized, 2015

Figure 65: India GDP per Capita, 2011-2015 (USD)

Figure 66: Number of Middle Class Households in India, 2011, 2015 & 2025F (Million)

Figure 67: Indian Government Spending on Tourism Sector, 2008-2016 & 2025F (USD Billion)

Figure 68: Capital Investments in Tourism Sector by Indian Government, 2008-2016F & 2025F (USD Billion)

Figure 69: India Aggregate Household Expenditure, By Category, 2016 (USD Billion)

Figure 70: India Travel & Tourism Hotel Booking Market Absolute \$ Opportunity, By

Value, 2011-2021F (USD Billion)



# **List Of Tables**

#### LIST OF TABLES

Tables 1: Usual Bed Dimensions Available in India

Tables 2: Select Major Hypermarket Chains in India

Tables 3: India Unorganized Furniture Retail Hubs, By Major City, As on December 2016

Tables 4: List of Upcoming Smart Cities on Delhi-Mumbai Industrial Corridor, By State

Tables 5: North India Population, By Select State/UT, 2016, 2021F & 2026F (Thousand Individuals)

Tables 6: Number of Hotels & Rooms in North India, By Select State/UT, By Star Category, 2014

Tables 7: South India Population, By Select State/UT, 2016, 2021F & 2026F (Thousand Individuals)

Tables 8: Number of Hotels & Rooms in South India, By Select State/UT, By Star Category, 2014

Tables 9: West India Per Capita Income, By Select State, 2012-2014 (USD)

Tables 10: West India Population, By Select State/UT, 2016, 2021F & 2026F (Thousand Individuals)

Tables 11: Number of Hotels & Rooms in West India, By Select State/UT, By Star Category, 2014

Tables 12: East India Population, By Select State, 2016, 2021F & 2026F (Thousand Individuals)

Tables 13: East India Per Capita Income, By Select State, 2012-2014 (USD)

Tables 14: Number of Hotels & Rooms in East India, By Select State/UT, By Star Category, 2014

Tables 15: India Major Upcoming High Rise Building Projects, By Type of Building, By Location, 2015

Tables 16: Upcoming Hotel Projects in India, As on November 2016

Tables 17: Major Upcoming High Rise Building Projects in India, By Location, By

Developer, By Year of Completion

Tables 18: India Home Furniture Price Point Analysis (USD)

Tables 19: Number of Active Companies in India, 2013 - 2016

Tables 20: India Commercial Floor Space, By Type of Establishment, 2014 (Million Square Metre)

Tables 21: India Office Furniture Price Point Analysis

Tables 22: Major Hospital Projects Under Execution in India, As of 2016-17

Tables 23: India Institutional Furniture Price Point Analysis



- Tables 24: Fiber Saturation Points of Selected Woods
- Tables 25: Distribution of Rainfall in India, By Season (Millimeters)
- Tables 26: Impact of Moisture, By Wood Type, By Shrinkage Type (%)
- Tables 27: India Furniture Exports, By Value, 2013 2015 (USD Thousand)
- Tables 28: India Furniture Imports, By Value, 2013 2015 (USD Thousand)
- Tables 29: India Major Furniture Importers
- Tables 30: Import Duties on Furniture in India
- Tables 31: Loan Details Provided by Popular Indian Bank, As of November 2016
- Tables 32: Select AFMT Members, By Location
- Tables 33: Select AFMI Members, By Location
- Tables 34: Furniture Imports Majorly Done by India, By Type
- Tables 35: Internet Users (Million) and Internet Penetration (%) in India, 2012-2016
- Tables 36: India Number of Smartphone Users, 2011-2016 (Million)



#### I would like to order

Product name: India Furniture Market, By Type (Home, Office & Institutional), By Product Type (Sofa,

Bed, Wardrobe, Dining Table & Others), By Point of Sale, By Raw Material Type, By Organized Vs. Unorganized, Competition Forecast & Opportunities, 2012 – 2022

Product link: <a href="https://marketpublishers.com/r/l91C1BF5086EN.html">https://marketpublishers.com/r/l91C1BF5086EN.html</a>

Price: US\$ 4,400.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/l91C1BF5086EN.html">https://marketpublishers.com/r/l91C1BF5086EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below



and fax the completed form to +44 20 7900 3970