

India Condiments Market, By Product (Sauces & Ketchup, Pickles, Mayonnaise & Dressings, Others (Seasonings, etc.)), By Distribution Channel (Hypermarket/Supermarket, Departmental Stores, Convenience Stores, Online Sales Channel and Others (Direct Sales, etc.)), By Region, Competition, Forecast & Opportunities, 2018-2028F

https://marketpublishers.com/r/I5E89313A799EN.html

Date: August 2023

Pages: 77

Price: US\$ 3,500.00 (Single User License)

ID: I5E89313A799EN

## **Abstracts**

India Condiments Market is anticipated to project robust growth in the forecast period on account of increasing cross-cultural interaction, inclination towards the preference for eating western cuisine, and increase in the number of modern retail stores that give their customers price and convenience are driving the growth of the India condiments market in the upcoming years.

Exotic sauces are competing for first place with the traditional tomato ketchup that Indians have always loved. In the Indian market's food service and retail segments, new varieties in distinctive flavors like chili, garlic chili, dark soy, and chili vinegar are gaining momentum.

Condiments have limitations. For example, many condiments aren't very healthy because they have a lot of sugar (ketchup) and/or salt in them (soy sauce). A tablespoon of mayonnaise has about 11 grams of fat, 100 calories, and 85 mg of sodium. However, since this is not generally known, it may not be considered when determining how healthy a dish or meal is. Therefore, it's important to carefully understand which ingredients are present in each of these condiments.

In comparison to 2020, when India imported around USD 20 million, the figures declined



in 2021 to USD 7 million worth of import of sauces, such as soy sauce, tomato ketchup, mayonnaise, salad dressings, and mixed seasonings.

The rising Presence of International Companies is fueling the Market.

In recent months, new foreign companies have entered the Indian market with innovative products, particularly in the sauces category. For instance, soy sauce and oyster sauce have just been introduced in the nation by the Japanese company Kikkoman Corporation. Kikkoman's soy sauce is made naturally from soybeans, wheat, salt, and water and can be used with a variety of Asian dishes. In India's food service industry, the company wants to establish itself as the most genuine brand in the Indian Chinese segment. The market is anticipated to experience high demand in this category among commercial as well as Indian households due to the growing popularity of different cuisine. With the rising variety and growing presence of international companies in the Condiments sector, the market is boosted by high demand.

Rising demand from the food service industry Fueling the Market Growth

The consumption of condiments has increased, and the food services industry has expanded because of shifting lifestyles and income levels. When dining at restaurants or other food establishments, customers are seeking out more exotic flavors that remained unheard of a decade ago. As a result, demand for specific sauces with a distinctive flavor is rising. It's important to note that businesses like Cremica Food Industries are developing and launching a variety of sauces that are incredibly and addictively delicious and can be used as salad dressing, for dips, or to make filling for sandwiches and wraps. This line of sauces from Cremica enhances the flavor and consistency of the food while providing a wealth of vital vitamins, antioxidants, and lycopene that have additional health benefits.

Attractive Packaging Aids Market Growth

Manufacturers of condiments around the world are examining several different aspects, including packaging. The visual appearance of the product plays a major role in marketing, as a packaging design should have vibrant and fresh colors which instantly attract customers. Launching small squeezable tubes within the sauce category, many brands in the market are experimenting with eye-catching shapes for their product packaging to attract attention. For instance, Kraft Heinz is currently testing the Packet Roller, a device shaped like a bottle of ketchup that enables users to get the most out of a condiment packet. A new line of hot fill sauce bottles with a curved, top-down design



for improved dispensing and consumer convenience has been introduced by Berry Global.

### Market Segmentation

The India condiments market is segmented based on product, distribution channel, region, and competitional landscape. Based on product, the market is further fragmented into Sauces & Ketchup, Pickles, Mayonnaise & Dressings, and Others. Based on distribution channel, the market is segmented into Hypermarkets/supermarkets, Departmental Stores, Convenience Stores, Online Sales channels, and Others (Direct Sales, etc.). The market analysis also studies the regional segmentation to devise regional market segmentation, divided among North, West, south, & East.

#### **Company Profiles**

Nestle India Limited, G.D. Foods Manufacturing (India) Pvt. Ltd. (Tops), DEL Monte Fresh Produce (india) Private Limited, Hindustan Unilever, Cremica Food Industries Limited, Dr. Oetker India Pvt. Ltd., Kraft Heinz India Private Limited, Veeba Food Services Private Limited, Weikfield's Food Pvt. Ltd., Capital Foods Pvt Ltd. (Ching's), etc., are among the major market players in India that lead the market growth of the India Condiments Market.

### Report Scope:

In this report, India Condiments market has been segmented into the following categories, in addition to the industry trends, which have also been detailed below:

India Condiments Market, By Product:

Sauces & Ketchup

**Pickles** 

Mayonnaise & Dressings

Others

India Condiments Market, By Distribution Channel:



Hypermarket/Supermarket	
Departmental Stores	
Convenience Stores	
Online Sales Channel	
Others (Direct Sales, etc.)	
India Condiments Market, By Region:	
North	
West	
South	
East	
Competitive Landscape	
Company Profiles: Detailed analysis of the major companies present in India Condiments market.	
Available Customizations:	
With the given market data, TechSci Research offers customizations according to a company's specific needs. The following customization options are available for the report:	
Company Information	
Detailed analysis and profiling of additional market players (up to five).	



## **Contents**

#### 1.INTRODUCTION

- 1.1.Product Overview
- 1.2.Key Highlights of the Report
- 1.3.Market Coverage
- 1.4. Market Segments Covered
- 1.5. Research Tenure Considered

#### 2.RESEARCH METHODOLOGY

- 2.1. Objective of the Study
- 2.2.Baseline Methodology
- 2.3.Key Industry Partners
- 2.4. Major Association and Secondary Sources
- 2.5. Forecasting Methodology
- 2.6. Data Triangulation & Validation
- 2.7. Assumptions and Limitations

### **3.EXECUTIVE SUMMARY**

- 3.1.Market Overview
- 3.2.Market Forecast
- 3.3. Key Regions
- 3.4. Key Segments

### 4. VOICE OF CUSTOMER ANALYSIS (B2C MODEL ANALYSIS)

- 4.1. Sample Size Determination
- 4.2. Respondent Demographics
  - 4.2.1.By Gender
  - 4.2.2.By Age
  - 4.2.3.By Occupation
- 4.3. Brand Awareness
- 4.4. Frequency of Usage
- 4.5. Factors Influencing Purchase Decision

### **5.INDIA CONDIMENTS MARKET OUTLOOK**



- 5.1.Market Size & Forecast
  - 5.1.1.By Value
  - 5.1.2.By Volume
- 5.2. Market Share & Forecast
- 5.2.1.By Product Market Share Analysis (Sauces & Ketchup, Pickles, Mayonnaise & Dressings, Others (Seasonings, etc.))
- 5.2.2.By Distribution Channel Market Share Analysis (Hypermarket/Supermarket, Departmental Stores, Convenience Stores, Online Sales Channel and Others (Direct Sales, etc.))
  - 5.2.3.By Region Market Share Analysis
    - 5.2.3.1. North Region Market Share Analysis
    - 5.2.3.2. West Region Market Share Analysis
    - 5.2.3.3.South Region Market Share Analysis
    - 5.2.3.4. East Region Market Share Analysis
  - 5.2.4.By Company Market Share Analysis
- 5.3.India Condiments Market Mapping & Opportunity Assessment
  - 5.3.1.By Product Market Mapping & Opportunity Assessment
  - 5.3.2.By Distribution Channel Market Mapping & Opportunity Assessment
  - 5.3.3.By Region Market Mapping & Opportunity Assessment

#### **6.INDIA SAUCES & KETCHUP MARKET OUTLOOK**

- 6.1.Market Size & Forecast
  - 6.1.1.By Value
  - 6.1.2.By Volume
- 6.2.Market Share & Forecast
  - 6.2.1.By Distribution Channel Market Share Analysis
  - 6.2.2.By Region Market Share Analysis
- 6.3. Pricing Analysis

#### 7.INDIA PICKLES MARKET OUTLOOK

- 7.1.Market Size & Forecast
  - 7.1.1.By Value
  - 7.1.2.By Volume
- 7.2.Market Share & Forecast
- 7.2.1.By Distribution Channel Market Share Analysis
- 7.2.2.By Region Market Share Analysis



# 7.3. Pricing Analysis

#### 8.INDIA MAYONNAISE & DRESSINGS MARKET OUTLOOK

- 8.1.Market Size & Forecast
  - 8.1.1.By Value
  - 8.1.2.By Volume
- 8.2.Market Share & Forecast
  - 8.2.1.By Distribution Channel Market Share Analysis
  - 8.2.2.By Region Market Share Analysis
- 8.3. Pricing Analysis

#### 9.MARKET DYNAMICS

- 9.1.Drivers
  - 9.1.1.Increasing preference for additional flavors
  - 9.1.2. Growing presence of Western Cuisines
  - 9.1.3. Rising demand from food service industry
- 9.2.Challenges
  - 9.2.1. High Competition
  - 9.2.2.Issue of Storage
  - 9.2.3. Rapid Change in Consumer Taste

### 10.IMPACT OF COVID-19 ON INDIA CONDIMENTS MARKET

- 10.1.Impact Assessment Model
  - 10.1.1.Key Segments Impacted
  - 10.1.2. Key Distribution Channel Impacted

#### 11.MARKET TRENDS & DEVELOPMENTS

- 11.1.Growing Awareness for Variety of Flavors
- 11.2. Surging demand from e-commerce channels
- 11.3.Launch of new flavors
- 11.4.Increasing investment within this sector

### 12.IMPORT/ EXPORT ANALYSIS

### 12.1.Top 5 Exporting Countries



12.1.1.By Value

12.2.Top 5 importing Countries

12.2.1.By Value

### 13.PORTER'S FIVE FORCES MODEL

- 13.1.Competitive Rivalry
- 13.2.Bargaining Power of Buyers
- 13.3. Bargaining Power of Suppliers
- 13.4. Threat of New Entrants
- 13.5. Threat of Substitutes

### **14.SWOT ANALYSIS**

- 14.1.Strengths
- 14.2.Weaknesses
- 14.3. Opportunities
- 14.4.Threats

### 15.POLICY & REGULATORY LANDSCAPE

#### **16.INDIA ECONOMIC PROFILE**

### 17.COMPETITIVE LANDSCAPE

- 17.1.Company Profiles
  - 17.1.1. Nestle India Limited,
    - 17.1.1.Company Details
    - 17.1.1.2.Products
    - 17.1.1.3. Financial (As per Availability)
    - 17.1.1.4. Key Market Focus & Geographical Presence
    - 17.1.1.5.Recent Developments
    - 17.1.1.6.Key Management Personnel
  - 17.1.2.G.D. Foods Manufacturing (India) Pvt. Ltd. (Tops)
    - 17.1.2.1.Company Details
    - 17.1.2.2.Products
    - 17.1.2.3. Financial (As per Availability)
    - 17.1.2.4. Key Market Focus & Geographical Presence
    - 17.1.2.5.Recent Developments



- 17.1.2.6.Key Management Personnel
- 17.1.3. DEL Monte Fresh Produce (india) Private Limited
- 17.1.3.1.Company Details
- 17.1.3.2.Products
- 17.1.3.3.Financial (As per Availability)
- 17.1.3.4. Key Market Focus & Geographical Presence
- 17.1.3.5.Recent Developments
- 17.1.3.6.Key Management Personnel
- 17.1.4. Hindustan Unilever Limited
  - 17.1.4.1.Company Details
- 17.1.4.2.Products
- 17.1.4.3. Financial (As per Availability)
- 17.1.4.4.Key Market Focus & Geographical Presence
- 17.1.4.5.Recent Developments
- 17.1.4.6.Key Management Personnel
- 17.1.5. Cremica Food Industries Limited
  - 17.1.5.1.Company Details
- 17.1.5.2.Products
- 17.1.5.3. Financial (As per Availability)
- 17.1.5.4. Key Market Focus & Geographical Presence
- 17.1.5.5.Recent Developments
- 17.1.5.6.Key Management Personnel
- 17.1.6.Dr Oetker India Pvt. Ltd.
  - 17.1.6.1.Company Details
  - 17.1.6.2.Products
  - 17.1.6.3. Financial (As per Availability)
  - 17.1.6.4. Key Market Focus & Geographical Presence
  - 17.1.6.5.Recent Developments
  - 17.1.6.6.Key Management Personnel
- 17.1.7.Kraft Heinz India Private Limited
  - 17.1.7.1.Company Details
  - 17.1.7.2.Products
  - 17.1.7.3. Financial (As per Availability)
  - 17.1.7.4. Key Market Focus & Geographical Presence
- 17.1.7.5.Recent Developments
- 17.1.7.6.Key Management Personnel
- 17.1.8. Veeba Food Services Private Limited
  - 17.1.8.1.Company Details
  - 17.1.8.2.Products



- 17.1.8.3. Financial (As per Availability)
- 17.1.8.4. Key Market Focus & Geographical Presence
- 17.1.8.5.Recent Developments
- 17.1.8.6.Key Management Personnel
- 17.1.9. Weikfield's Food Pvt. Ltd.
  - 17.1.9.1.Company Details
- 17.1.9.2.Products
- 17.1.9.3. Financial (As per Availability)
- 17.1.9.4. Key Market Focus & Geographical Presence
- 17.1.9.5.Recent Developments
- 17.1.9.6.Key Management Personnel
- 17.1.10. Capital Foods Pvt Ltd. (Ching's)
  - 17.1.10.1.Company Details
  - 17.1.10.2.Products
  - 17.1.10.3. Financial (As per Availability)
  - 17.1.10.4. Key Market Focus & Geographical Presence
- 17.1.10.5.Recent Developments
- 17.1.10.6.Key Management Personnel

### 18.STRATEGIC RECOMMENDATIONS/ACTION PLAN

- 18.1.Key Focus Areas
- 18.2. Target Product
- 18.3. Target Distribution Channel

#### 19.ABOUT US & DISCLAIMER

(Note: The companies list can be customized based on the client requirements.)



### I would like to order

Product name: India Condiments Market, By Product (Sauces & Ketchup, Pickles, Mayonnaise &

Dressings, Others (Seasonings, etc.)), By Distribution Channel

(Hypermarket/Supermarket, Departmental Stores, Convenience Stores, Online Sales

Channel and Others (Direct Sales, etc.)), By Region, Competition, Forecast &

Opportunities, 2018-2028F

Product link: https://marketpublishers.com/r/I5E89313A799EN.html

Price: US\$ 3,500.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/l5E89313A799EN.html">https://marketpublishers.com/r/l5E89313A799EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>



To place an order via fax simply print this form, fill in the information below and fax the completed form to  $+44\ 20\ 7900\ 3970$