

# **Horeca Furniture Market – Global Industry Size, Share, Trends, Opportunity, and Forecast, Segmented By Type (Beds, Tables/Desks, Chairs/Stools, Sofa/Couches, Others), By Material (Wood, Metal, Plastic, Others), By Distribution Channel (Online, Offline), By Region, By Competition, 2019-2029F**

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## **Abstracts**

The Global Horeca Furniture Market was valued at USD 178.54 Billion in 2023 and is anticipated to grow with a CAGR of 4.7% through 2029. The global Horeca (Hotel, Restaurant, and Cafe) furniture market has witnessed significant growth in recent years, driven by the flourishing hospitality industry worldwide. The increasing demand for aesthetically pleasing and functional furniture in the Horeca sector has fueled the market's expansion. The rise in disposable income, coupled with changing consumer preferences for unique and immersive dining experiences, has led to a surge in the establishment of new hotels, restaurants, and cafes. As a result, the need for innovative and durable furniture solutions has become paramount. Manufacturers in the Horeca furniture market are focusing on designing and producing products that not only meet the industry's stringent quality standards but also align with the evolving trends in interior design and customer preferences. Additionally, sustainability has emerged as a key factor influencing purchasing decisions, with a growing emphasis on eco-friendly materials and production processes.

Despite the optimistic outlook, the Horeca furniture market faces challenges such as the impact of economic fluctuations and supply chain disruptions. The COVID-19 pandemic has also had a profound effect on the industry, leading to temporary closures of Horeca establishments and affecting the demand for furniture. However, with the gradual recovery of the hospitality sector and the ongoing trends of experiential dining, the

global Horeca furniture market is expected to continue its growth trajectory in the foreseeable future, driven by innovation, customization, and sustainability.

## Market Drivers

### Rising Hospitality Industry

One of the primary drivers of the Horeca furniture market is the flourishing hospitality industry worldwide. As economies grow and disposable incomes increase, there is a parallel rise in the demand for travel, tourism, and dining out experiences. The hotel, restaurant, and cafe sectors are expanding to cater to the growing consumer base seeking diverse and unique hospitality experiences. This expansion directly fuels the demand for Horeca furniture, including hotel room furniture, restaurant seating, and cafe tables. The increasing number of hotels, restaurants, and cafes globally translates into a continuous need for aesthetically pleasing, durable, and functionally efficient furniture, driving manufacturers to innovate and offer diverse product lines to meet the evolving needs of the hospitality sector.

### Changing Consumer Preferences

Evolving consumer preferences play a crucial role in shaping the Horeca furniture market. Modern consumers are not only looking for delicious food and comfortable accommodations but also seek unique and immersive experiences. As a result, Horeca establishments are investing in creating distinctive and visually appealing interiors. The furniture used in hotels, restaurants, and cafes plays a pivotal role in establishing the ambiance and character of these spaces. Consumers are increasingly drawn to establishments with stylish, well-designed furniture that enhances their overall dining or lodging experience. This shift in consumer preferences drives the demand for innovative and trend-setting Horeca furniture, prompting manufacturers to focus on designs that align with contemporary interior trends, comfort, and functionality.

### Focus on Aesthetics and Design Trends

Aesthetic appeal and design trends have become critical factors influencing the purchasing decisions of Horeca furniture. Customers today are not just looking for functional furniture; they desire pieces that contribute to the overall atmosphere and theme of the establishment. Interior design trends in the Horeca sector often emphasize unique and Instagrammable spaces, driving establishments to invest in distinctive furniture pieces. Manufacturers respond to this demand by incorporating contemporary

design elements, experimenting with materials, and offering customizable options to cater to the diverse aesthetic preferences of Horeca businesses. As a result, the market is characterized by a constant pursuit of innovative designs that strike a balance between style, durability, and practicality.

### Sustainability and Eco-friendly Practices

Sustainability has emerged as a significant driver in the Horeca furniture market. With increasing awareness of environmental issues and a growing emphasis on corporate social responsibility, both consumers and businesses are prioritizing eco-friendly choices. This trend extends to the hospitality sector, where Horeca establishments are seeking furniture options that align with sustainable practices. Manufacturers are responding by incorporating environmentally friendly materials, adopting energy-efficient production processes, and designing furniture with a focus on recyclability. The demand for sustainable Horeca furniture is not only driven by environmental concerns but also by the preferences of a socially conscious consumer base that values products with minimal environmental impact.

### Technological Advancements

Technology is playing an increasingly significant role in shaping the Horeca furniture market. From smart furniture solutions to digital design tools, technological advancements are influencing both the manufacturing and usage of Horeca furniture. For instance, hotels are incorporating smart furniture with features like built-in USB ports and wireless charging capabilities, catering to the tech-savvy needs of modern travelers. Additionally, digital tools such as virtual reality (VR) and augmented reality (AR) are being used in the design and marketing processes, allowing customers to visualize furniture placements and designs before making purchasing decisions. Technology not only enhances the functionality of Horeca furniture but also contributes to the overall experience offered by hospitality establishments, further driving the market's growth.

In conclusion, the global Horeca furniture market is propelled by a combination of factors, including the expansion of the hospitality industry, changing consumer preferences, a focus on aesthetics and design trends, sustainability considerations, and technological advancements. Manufacturers and businesses operating in this market need to adapt to these drivers to stay competitive and meet the evolving demands of the dynamic Horeca sector.

## Key Market Challenges

### Economic Fluctuations and Uncertainties

The Horeca furniture market is highly sensitive to economic fluctuations and uncertainties. Economic downturns, recessions, or geopolitical events can impact consumer spending, travel patterns, and overall business in the hospitality sector. During economic downturns, Horeca establishments may cut back on their budgets for furniture upgrades or new acquisitions, leading to a decline in demand. Additionally, uncertainties such as trade tensions, currency fluctuations, or global health crises (as seen with the COVID-19 pandemic) can disrupt supply chains, causing delays in production and delivery. Manufacturers in the Horeca furniture market must navigate these economic challenges by staying agile, diversifying their markets, and adopting cost-effective strategies to weather economic uncertainties.

### Supply Chain Disruptions

The Horeca furniture market relies on complex and often globalized supply chains for raw materials, manufacturing components, and finished products. Disruptions in the supply chain, whether due to natural disasters, political instability, or global events, can have a cascading effect on production schedules and product availability. The COVID-19 pandemic highlighted the vulnerabilities of interconnected supply chains, with lockdowns and restrictions impacting manufacturing and logistics. To mitigate these challenges, industry players need to reassess and optimize their supply chains, explore local sourcing options, and establish contingency plans to ensure resilience in the face of unforeseen disruptions.

### Stringent Quality and Safety Standards

The Horeca sector places a high premium on quality and safety standards for furniture. Furniture used in hotels, restaurants, and cafes must comply with stringent regulations and standards to ensure the well-being of patrons and employees. Meeting these standards involves rigorous testing, certifications, and adherence to specific guidelines. However, navigating the complex landscape of international and regional standards can be a challenge for manufacturers operating in multiple markets. Achieving compliance requires substantial investments in research and development, testing facilities, and quality control measures. Manufacturers must stay abreast of evolving regulations and standards in different regions to ensure that their products meet the necessary requirements, adding complexity to the production process.

## Changing Consumer Trends and Preferences

The Horeca furniture market is influenced by rapidly changing consumer trends and preferences. The challenge lies in predicting and adapting to these shifts in a timely manner. For example, as consumers become more conscious of sustainability, there is an increasing demand for eco-friendly furniture options. Additionally, changing design aesthetics, driven by social media and evolving lifestyle trends, can impact the popularity of certain furniture styles. Manufacturers need to invest in market research, trend analysis, and product development to stay ahead of changing consumer preferences. The risk of investing in a particular design or style that may become outdated quickly poses a constant challenge for manufacturers seeking to balance innovation with long-term market relevance.

## Impact of Health and Safety Concerns

Health and safety concerns have become even more critical in the wake of the COVID-19 pandemic. The Horeca sector, in particular, faces challenges related to hygiene and sanitation, influencing furniture choices. For instance, there is an increased demand for easy-to-clean, antimicrobial, and durable furniture materials to ensure a safe and hygienic environment for patrons. The pandemic has also prompted a reevaluation of space configurations and social distancing measures in Horeca establishments, impacting furniture layouts and choices. Manufacturers need to adapt to these changing priorities, incorporating health and safety features into their designs and materials. This presents a challenge as it requires not only innovation but also responsiveness to evolving public health considerations, making it essential for Horeca furniture businesses to stay agile in their product offerings.

In conclusion, the global Horeca furniture market faces challenges related to economic uncertainties, supply chain disruptions, stringent quality standards, changing consumer preferences, and the impact of health and safety concerns. Navigating these challenges requires a strategic approach that involves continuous adaptation, investment in research and development, and a keen understanding of the evolving dynamics within the Horeca sector. Successfully addressing these challenges will be crucial for sustaining growth and ensuring the resilience of the Horeca furniture market in an ever-changing global landscape.

## Key Market Trends

## Integration of Technology in Furniture Design

Technology is playing a transformative role in the Horeca furniture market, with a growing emphasis on integrating smart features into furniture designs. Hotels, restaurants, and cafes are adopting smart furniture solutions that enhance the overall guest experience. For instance, hotel rooms may feature furniture with built-in USB ports, wireless charging capabilities, or even embedded sensors for temperature and lighting control. In restaurants, digital menus and interactive tabletops are becoming more prevalent, influencing the design of dining tables and seating arrangements. This trend not only caters to the tech-savvy preferences of modern consumers but also contributes to operational efficiency and a futuristic ambiance within Horeca establishments.

## Emphasis on Sustainability and Eco-friendly Materials

Sustainability has become a central theme in the Horeca furniture market, driven by increased environmental awareness and consumer demand for eco-friendly choices. Manufacturers are increasingly incorporating sustainable materials such as recycled wood, bamboo, and reclaimed metals into their furniture designs. Additionally, there is a growing emphasis on reducing waste and energy consumption in the production process. Sustainability extends beyond material choices to include eco-friendly manufacturing practices, such as using water-based finishes and minimizing carbon footprints. Horeca establishments are also incorporating sustainability into their branding, with eco-conscious consumers favoring venues that align with their values. This trend reflects a broader societal shift towards responsible consumption and environmental stewardship.

## Customization for Unique Brand Identities

The trend of customization is gaining prominence in the Horeca furniture market as establishments seek to create unique brand identities. Horeca businesses are increasingly moving away from generic, mass-produced furniture in favor of bespoke solutions that reflect their individual styles and themes. Customization extends to materials, colors, shapes, and even branding elements incorporated into the furniture design. This trend allows Horeca establishments to differentiate themselves in a competitive market, offering patrons a distinctive and memorable experience. Manufacturers are responding to this trend by providing flexible and customizable options, allowing businesses to tailor their furniture choices to align with specific branding and design preferences.



## Blurring Lines Between Indoor and Outdoor Spaces

The traditional boundaries between indoor and outdoor spaces in Horeca establishments are blurring, influencing furniture designs to create seamless transitions between the two. Outdoor dining areas, rooftop bars, and al fresco seating have become increasingly popular, leading to a demand for furniture that can withstand diverse weather conditions while maintaining aesthetic appeal. Furniture designed for outdoor spaces often incorporates weather-resistant materials such as synthetic rattan, aluminum, and treated wood. In addition to functionality, there is an emphasis on creating a cohesive design language that seamlessly connects indoor and outdoor areas, providing patrons with a versatile and immersive experience. This trend aligns with the desire for open-air environments and reflects changing preferences in how people dine and socialize.

## Focus on Comfort and Well-being

Comfort and well-being have become paramount considerations in Horeca furniture design. The trend goes beyond aesthetics, with a heightened focus on ergonomic designs, premium materials, and seating arrangements that prioritize guest comfort. In hotels, there is a growing preference for luxurious and plush furniture in guest rooms and common areas, creating a sense of relaxation and indulgence. Similarly, restaurants and cafes are investing in comfortable seating options to enhance the overall dining experience. The use of high-quality, durable materials contributes not only to comfort but also to the longevity of the furniture. As wellness trends continue to gain traction, Horeca establishments are incorporating furniture that promotes a sense of well-being, contributing to a positive and memorable customer experience.

In conclusion, the global Horeca furniture market is witnessing transformative trends driven by technological integration, sustainability initiatives, customization for brand identity, the blurring of indoor and outdoor spaces, and a heightened focus on comfort and well-being. Manufacturers and businesses in this sector must stay attuned to these trends to meet evolving consumer expectations and remain competitive in a rapidly changing market landscape.

## Segmental Insights

### Type Insights

The Tables/Desks segment is experiencing a substantial surge in demand within the global Horeca (Hotel, Restaurant, and Cafe) furniture market. This heightened demand can be attributed to several factors, including the increasing number of Horeca establishments globally and the evolving preferences of consumers. As the hospitality industry expands to cater to growing tourism and changing lifestyle patterns, there is a proportional need for furniture, particularly tables and desks, to furnish these establishments. Tables and desks are fundamental components in hotels for guest rooms and common areas, in restaurants for dining spaces, and in cafes for both indoor and outdoor seating arrangements. The rise of co-working spaces within hotels and cafes has further fueled the demand for versatile and functional tables and desks, catering to individuals seeking a blend of work and leisure in these establishments.

Additionally, changing consumer behaviors and preferences, influenced by trends such as remote work and flexible dining options, have intensified the demand for well-designed and adaptable tables and desks. The emphasis on creating aesthetically pleasing and comfortable spaces within Horeca establishments has led to a growing interest in innovative table designs that can accommodate various activities, from casual dining to collaborative work. This trend highlights the importance of the Tables/Desks segment in the Horeca furniture market, as it responds to the evolving needs of both businesses and consumers in the dynamic landscape of the hospitality industry.

### Material Insights

The Wood segment is witnessing a notable surge in demand within the global Horeca (Hotel, Restaurant, and Cafe) furniture market. This heightened demand for wood-based furniture can be attributed to several factors, including the enduring popularity of wood for its aesthetic appeal, durability, and versatility. Wood exudes a timeless and natural charm that resonates well with the ambiance desired in Horeca establishments. It is a preferred material for crafting various furniture pieces, including tables, chairs, and bar stools, contributing to a warm and inviting atmosphere that enhances the overall dining or lodging experience. The authenticity and uniqueness associated with wood have become a key selling point for Horeca establishments looking to create distinctive interiors that stand out in a competitive market.

Moreover, the rising emphasis on sustainability in the Horeca industry has further propelled the demand for wood furniture. Consumers are increasingly inclined towards eco-friendly choices, and wood, when sourced responsibly, aligns well with these environmental considerations. Manufacturers are responding to this trend by offering a



wide range of wood options, including reclaimed wood and certified sustainable sources. The Wood segment's growth reflects a harmonious blend of aesthetic preferences, durability, and the growing importance of sustainable practices in the global Horeca furniture market.

## Regional Insights

The Europe region is experiencing a notable upswing in demand within the global Horeca (Hotel, Restaurant, and Cafe) furniture market. This heightened demand can be attributed to the region's vibrant hospitality industry, characterized by a rich culinary culture, a thriving tourism sector, and a penchant for sophisticated and well-designed establishments. Europe's diverse landscape, which encompasses both historical charm and modern aesthetics, has spurred a demand for Horeca furniture that complements and enhances the unique ambiance of various establishments. The rising number of hotels, restaurants, and cafes, especially in popular tourist destinations, contributes significantly to the demand for aesthetically pleasing and functional furniture in the region.

Furthermore, the European market is witnessing an increased focus on sustainability and eco-friendly practices, influencing purchasing decisions in the Horeca furniture sector. Consumers and businesses alike are placing a premium on environmentally responsible choices, leading to a surge in demand for furniture made from sustainable materials and crafted using eco-conscious manufacturing processes. European manufacturers are responding to this trend by incorporating sustainable practices into their production and offering a wide range of eco-friendly furniture options. As the demand for both high-quality and environmentally conscious Horeca furniture continues to rise in Europe, the region remains a key driver in shaping the dynamics of the global Horeca furniture market.

## Key Market Players

BK Barrit

Grand Rapids Chair Company

TON a.s.

Thonet GmbH

Kimball International, Inc.

Scab Giardino S.p.a.

Inter IKEA Holding B.V.

KI Furniture

Moda Seating Corp

Emeco

Report Scope:

In this report, the Global Horeca Furniture Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

Horeca Furniture Market,By Type:

oBeds

oTables/Desks

oChairs/Stools

oSofa/Couches

oOthers

Horeca Furniture Market,By Material:

oWood

oMetal

oPlastic

oOthers

## Horeca Furniture Market,By Distribution Channel:

- oOnline

- oOffline

## Horeca Furniture Market, By Region:

- oEurope

  - France

  - Germany

  - Spain

  - Italy

  - United Kingdom

- oNorth America

  - United States

  - Canada

  - Mexico

- oAsia-Pacific

  - China

  - Japan

  - India

Vietnam

South Korea

oMiddle East Africa

South Africa

Saudi Arabia

UAE

Turkey

Kuwait

Egypt

oSouth America

Brazil

Argentina

Colombia

Competitive Landscape

Company Profiles: Detailed analysis of the major companies present in the Global Horeca Furniture Market.

Available Customizations:

Global Horeca Furniture Market report with the given market data, Tech Sci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

## Company Information

Detailed analysis and profiling of additional market players (up to five).

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