

Global Tobacco Market, By Product Type (Cigarettes, Cigars, Smoking Tobacco, Smokeless Tobacco (Oral Tobacco)), By Distribution Channel (Specialty Stores, Convenience Stores, Supermarkets/Hypermarkets, and Others (Online, Counter Shops)), By Region, Competition, Forecast & Opportunities, 2026

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Abstracts

The global tobacco market was valued at USD729.90 billion in 2020 and is expected to grow at a rate of 3.78% during the forecast period to reach USD908.29 billion by 2026. The global tobacco market is being pushed by population growth as well as economic development, which is increasing consumers' purchasing power. Tobacco is a plant, the leaves of which are dried and fermented before being used to make tobacco products. Tobacco includes nicotine, a substance that can lead to addiction, which is why so many people struggle to quit smoking. Many other potentially dangerous compounds can be present in tobacco or are formed when it is burned. Adults are the primary users of tobacco, but a growing number of young students are also now contributing to the growing market share. The tobacco products that the companies offer to their customers come in the form of smoke, chew, or sniff tobacco. Cigarettes, cigars, bidis, and kreteks are examples of smoked tobacco products. Some individuals also use a pipe or hookah to smoke loose tobacco (water pipe). Chewing tobacco, snuff, and snus are all chewed tobacco products, with snuff being the only one that can be sniffed.

The global tobacco market is segmented into product type, distribution channel, region, and company. Based on product type, the global tobacco market is categorized into cigarettes, cigars, smoking tobacco, and smokeless tobacco. Among which the cigarettes dominated the global tobacco market with a market share of around 40% in



2020. The basic components of most cigarettes are tobacco, chemical additives, a filter, and paper wrapping. The widespread use of tobacco products is responsible for the cigarette industry's expansion. The development of small, sleek, and designer cigarette packaging to appeal to women, as well as innovative marketing methods employed by leading businesses to target women by giving them various discount coupons, are predicted to accelerate market growth.

According to the US Food and Drug Administration (FDA), every day, on average, about 1,500 youth aged 12-17 smoke their first cigarette and more than 200 youth aged under 12-17 become daily smokers. Within United States, 4.6 percent of high school students (710,000) and 1.6 percent of middle school students (190,000) currently smoke cigarettes. Although lowering smoking rates in industrialized nations may limit market development as the popularity of e-cigarettes grows, the industry is expected to rise at a healthy rate due to the increased incidence of smoking among youth.

Based on distribution channel, the global tobacco market is divided into convenience stores, specialty stores, supermarkets/hypermarkets, and others (online, counter shops, etc.). Among which the "Specialty Stores" hold a major market share of around 35%, due to the availability of all varieties, flavors, and packaging under one roof. And other distributional channel which include online sales is expected to be the fastest growing due to fast adoption of e-commerce.

In terms of regional analysis, the global tobacco market is divided into North America, Europe, Asia-Pacific, South America, and Middle East & Africa. Among all the regions, Asia-Pacific is the dominant region as China is the world's largest producer and consumer of tobacco. The Chinese tobacco market is dominated by the government monopoly China National Tobacco Corporation (CNTC), which holds virtually the entire Chinese cigarette market. Nearly 2.4 trillion cigarettes were sold in China in 2018.

The major players operating in the global tobacco market are British American Tobacco p.I.c., PHILIP MORRIS INTERNATIONAL INC., Imperial Brands PLC, Altria Group, Inc., JAPAN TOBACCO INC., PT Gudang Garam Tbk, ITC Limited, KT&G CORPORATION, Swedish Match AB, SCANDINAVIAN TOBACCO GROUP A/S. Major companies are developing advanced techniques and launching next generation products such as tobacco heating system IQOS to stay competitive in the market.

Years considered for this report:

Historical Years: 2016-2019



Base Year: 2020

Estimated Year: 2021E

Forecast Period: 2022F-2026F

Objective of the Study:

To analyze the historical growth in the market size of global tobacco market from 2016 to 2020.

To estimate and forecast the market size of the global tobacco market from 2021 to 2026 and growth rate until 2026.

To classify and forecast the global tobacco market based on the product type, distribution channel, and regional distribution.

To examine competitive developments such as expansions, new product launches, mergers & acquisitions, etc., in the global tobacco market.

To identify the dominant region or segment in the global tobacco market.

To identify drivers and challenges for the global tobacco market.

To identify and analyze the profile of leading players operating in the global tobacco market.

To identify key sustainable strategies adopted by market players in the global tobacco market.

TechSci Research performed both primary as well as exhaustive secondary research for this study. Initially, TechSci Research sourced a list of manufacturers across the globe. Subsequently, TechSci Research conducted primary research surveys with the identified companies. While interviewing, the respondents were also enquired about their competitors. Through this technique, TechSci Research could include the manufacturers which could not be identified due to the limitations of secondary



research. TechSci Research analyzed the manufacturers and presence of all major players across the globe.

TechSci Research calculated the market size of the global tobacco market using a top-down approach, wherein data for various segments was recorded and forecast for the future years. TechSci Research sourced these values from the industry experts and company representatives and externally validated them through analyzing historical data of these product types for getting an appropriate, overall market size. Various secondary sources such as company websites, news articles, press releases, company annual reports, investor presentations, and financial reports were also studied by TechSci Research.

Key Target Audience:

Tobacco manufacturers/ suppliers/ distributors

Market research and consulting firms

Government bodies such as regulating authorities and policy makers.

Organizations, forums, and alliances related to tobacco

The study is useful in providing answers to several critical questions that are important for the industry stakeholders such as manufacturers, suppliers and partners, end users, etc., besides allowing them in strategizing investments and capitalizing on market opportunities.

Report Scope:

In this report, global tobacco market has been segmented into following categories, in addition to the industry trends which have also been detailed below:

Global Tobacco Market, By Product Type:

Cigarettes

Cigars



Smoking Tobacco Smokeless Tobacco (Oral Tobacco) Global Tobacco Market, By Distribution Channel: **Specialty Stores** Convenience Stores Supermarkets/ Hypermarkets Others (Online, Counter shops, etc.) Global Tobacco Market, By Region: Asia-Pacific China India Japan South Korea Australia North America **United States** Mexico Canada

Europe

Germany



	United Kingdom	
	France	
	Spain	
	Italy	
South	America	
	Brazil	
	Colombia	
	Argentina	
Middle East & Africa		
	South Africa	
	Saudi Arabia	
	UAE	
Competitive Landsca	ре	
Company Profiles: Demarket.	etailed analysis of the major companies present in global tobacco	
Available Customizat	ions:	
With the given market data, TechSci Research offers customizations according to a		

Company Information

report:

company's specific needs. The following customization options are available for the



Detailed analysis and profiling of additional market players (up to five).



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