

Commercial UPS Market Global Industry Size, Share, Trends, Opportunity, and Forecast. Segmented By Capacity (Less than 10 kVA, 10-100 kVA and Above 100 kVA), By Technology (Standby Commercial UPS System, Online Commercial UPS System and Line-interactive Commercial UPS System), By End User (Hotels & Resort, Hospital, Retails Stores Others), By Region, Competition, 2018-2028F

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Abstracts

The Global COMMERCIAL UPS Market reached a size of USD 8.11 billion in 2022 and is expected to grow at a CAGR of 7.05% from 2022 to 2028. The COMMERCIAL UPS market is projected to be driven by the growing demand for electricity, rising disposable income, and the need for a reliable power source. Industries and organizations heavily reliant on consistent electricity for efficient operations face significant disruptions and losses due to power outages and fluctuations. Developing nations face challenges in maintaining high-quality power supply. Additionally, the fourth industrial revolution has witnessed substantial growth in recent years, transforming manufacturing processes through the integration of cutting-edge technologies such as IoT, cloud computing, analytics, AI, and machine learning. Given the criticality of these operations, many businesses employ COMMERCIAL UPS systems to stabilize power and ensure uninterrupted data security and production line efficiency during outages. Consequently, the COMMERCIAL UPS market is expected to witness growth during the forecast period based on the aforementioned factor.

Key Market Drivers



Surge in Industrial Automation and IoT Adoption

The proliferation of industrial automation and the adoption of the Internet of Things (IoT) have emerged as significant drivers of the global COMMERCIAL UPS market. The manufacturing, transportation, logistics, and smart infrastructure industries have wholeheartedly embraced automation and IoT technologies to optimize processes, enhance productivity, and reduce human intervention. Automation heavily relies on sensitive electronic devices and control systems, which are susceptible to power disruptions. Even a momentary power interruption can result in costly production losses and compromised safety. COMMERCIAL UPS systems act as a reliable buffer, ensuring continuous power supply to automation controllers, sensors, and actuators, thereby minimizing the risk of process disruption and equipment damage. IoT devices, integrated into various applications, collect and transmit real-time data, enabling intelligent decision-making and remote control. To maintain the integrity and availability of IoT data streams, COMMERCIAL UPS systems serve as a critical safeguard during power failures, keeping communication channels open and preventing data loss.

Growing Concerns about Power Quality and Reliability

Growing concerns regarding power quality and reliability are driving the widespread adoption of COMMERCIAL UPS systems globally. Utility power supply often encounters voltage fluctuations, sags, surges, or blackouts, posing risks to electronic devices and sensitive equipment. Even minor power disturbances can result in equipment malfunction, data corruption, or system failure. COMMERCIAL UPS systems effectively tackle power quality issues by delivering clean and stable power to connected equipment. They serve as a protective barrier, shielding sensitive devices from utility power irregularities and ensuring a consistent supply of regulated power. This not only extends the lifespan of equipment but also enhances system performance and efficiency. Businesses and organizations are increasingly cognizant of the expenses associated with power-related disruptions, including equipment repairs, data recovery, and productivity losses. Consequently, they invest in COMMERCIAL UPS systems to mitigate these risks and maintain uninterrupted operations, particularly in regions with unreliable utility power.

Need for Business Continuity and Disaster Recovery

The demand for business continuity and disaster recovery solutions is a significant driving force behind the global COMMERCIAL UPS market. Organizations face a range of threats, including natural disasters, equipment failures, cyber-attacks, and utility grid



outages. The consequences of such disruptions can be severe, resulting in financial losses and damage to reputation. COMMERCIAL UPS systems play a crucial role in business continuity plans, ensuring uninterrupted operations during power outages. By providing immediate backup power, COMMERCIAL UPS systems enable businesses to execute orderly shutdowns or smoothly transition to secondary power sources, mitigating data loss and minimizing downtime. Comprehensive backup power solutions are essential for disaster recovery planning, safeguarding critical infrastructure and ensuring uninterrupted services for customers. COMMERCIAL UPS systems are an integral part of effective disaster recovery strategies, protecting data centers, communication networks, and vital equipment to facilitate swift recovery and restoration efforts.

Key Market Challenges

Increasing Power Capacity Requirements

One of the significant challenges facing the global COMMERCIAL UPS (Uninterruptible Power Supply) market is the increasing power capacity requirements driven by the growing demand for power-hungry electronic devices and infrastructure. As the world becomes more digitally connected, data centers, cloud computing facilities, and critical infrastructure demand higher power capacities to support their operations. Additionally, the rise of industrial automation, electric vehicles, and smart cities further contributes to the surge in End User. The challenge arises from the need to scale COMMERCIAL UPS systems to effectively meet these rising power demands. Modern data centers, for instance, house thousands of servers and storage devices, necessitating large-scale COMMERCIAL UPS installations with substantial capacity. COMMERCIAL UPS manufacturers must develop high-power density solutions that occupy minimal space while offering efficient power backup to cater to the requirements of mega-scale data centers. Moreover, advancements in computing technologies, such as artificial intelligence (AI) and high-performance computing (HPC), drive the need for more robust and power-efficient COMMERCIAL UPS solutions. These technologies demand uninterrupted power supply to maintain seamless processing and prevent data loss. Meeting these higher power capacity demands while ensuring energy efficiency and cost-effectiveness poses a significant technical and engineering challenge for COMMERCIAL UPS manufacturers.

Environmental Sustainability and Energy Efficiency

With the world's growing environmental consciousness, the global COMMERCIAL UPS



market encounters the imperative of ensuring environmental sustainability and energy efficiency in COMMERCIAL UPS systems. COMMERCIAL UPS installations, especially in data centers and large-scale facilities, consume significant amounts of energy. The environmental impact of such End User, in addition to the associated carbon emissions, raises concerns regarding the COMMERCIAL UPS market's contribution to climate change. To address this challenge, COMMERCIAL UPS manufacturers must prioritize the development of energy-efficient COMMERCIAL UPS solutions that reduce power losses and minimize carbon footprints. Advancements in power electronics and battery technologies play a pivotal role in enhancing COMMERCIAL UPS efficiency and overall energy consumption. One strategy for improving energy efficiency in COMMERCIAL UPS systems is the adoption of modular designs. Modular COMMERCIAL UPS architectures enable users to scale COMMERCIAL UPS capacity based on real-time power demands, eliminating overprovisioning and reducing energy waste during periods of low load. Additionally, implementing advanced cooling techniques and low-loss transformers further optimizes energy utilization in COMMERCIAL UPS systems. Another crucial aspect of environmental sustainability in the COMMERCIAL UPS market lies in the use of eco-friendly materials and recyclable components. COMMERCIAL UPS manufacturers are increasingly embracing sustainable practices in manufacturing, incorporating environmentally friendly materials in COMMERCIAL UPS construction, and ensuring proper recycling and disposal of COMMERCIAL UPS components at the end of their lifecycle. Furthermore, integrating energy-efficient power management features and smart monitoring systems in COMMERCIAL UPS solutions empowers users to track End User, identify inefficiencies, and implement energy-saving measures. In conclusion, the global COMMERCIAL UPS market confronts challenges in meeting the escalating power capacity requirements driven by digitalization and rising End User in critical applications. Simultaneously, industry must address concerns regarding environmental sustainability and energy efficiency to align with the global push for greener and more energy-conscious practices. Overcoming these challenges necessitates continuous research and development, collaboration with end-users, and a steadfast commitment to innovation in creating more sustainable COMMERCIAL UPS solutions.

Key Market Trends

Increasing Dependence on Digital Infrastructure and Data Centers

The global COMMERCIAL UPS (Uninterruptible Power Supply) market is propelled by the ever-growing reliance on digital infrastructure and data centers. With the rapid expansion of digitalization, cloud computing, and data-driven technologies, businesses



and organizations from various sectors heavily depend on uninterrupted power supply to safeguard critical data and ensure continuous operations. Data centers, in particular, have become the backbone of the digital economy as they store and process vast amounts of information. These facilities necessitate robust power protection solutions to prevent data loss, equipment damage, and costly downtime. A COMMERCIAL UPS system offers immediate backup power during utility outages or fluctuations, ensuring a seamless transition to generator power or system shutdown, thus preserving critical data integrity and ensuring smooth operations. The increasing prevalence of remote work, online services, and e-commerce further underscores the significance of a reliable power supply. Disruptions or downtime in these digitally driven environments can result in lost revenues, reduced productivity, and harm to brand reputation. Consequently, organizations invest in high-quality COMMERCIAL UPS systems to safeguard their mission-critical equipment, maintain productivity, and deliver uninterrupted services to customers.

Segmental Insights

Type Insights

The Online COMMERCIAL UPS is expected to hold the largest market share during the forecast period, demonstrating its dominance. This can be attributed to various factors. Online COMMERCIAL UPS systems provide the highest level of power protection by consistently converting AC power to DC and then back to AC, ensuring a reliable and clean power supply. These COMMERCIAL UPS systems offer seamless protection against power outages, voltage fluctuations, and electrical disturbances. They are extensively utilized in critical applications such as data centers, healthcare, and industrial sectors, where reliable and uninterrupted power supply solutions are crucial. The increasing demand for power backup solutions and the growing reliance on digital infrastructure have further bolstered the online/double conversion segment's prominence in the market.

Capacity Insights

The Above 100 kVA power range segment is expected to dominate the market during the forecast period. This can be attributed to the increasing demand for COMMERCIAL UPS systems in medium to large-scale applications that necessitate higher power capacities. Key industries such as data centers, manufacturing, telecommunications, and healthcare heavily rely on COMMERCIAL UPS systems within this power range to ensure uninterrupted power supply for their critical operations. The 51-200 kVA



segment strikes a balance between power capacity, efficiency, and cost-effectiveness, making it a preferred choice among customers and solidifying its prominent position in the market.

Regional Insights

The Asia-Pacific region is a developing area characterized by frequent blackouts and unstable power supply, particularly in countries like Malaysia, Cambodia, Philippines, and others. The region's booming industrial and manufacturing sector, telecom sector, commercial sector, and residential sector are the major end-users of COMMERCIAL UPS systems. Manufacturing, in particular, plays a significant role in the economies of various countries, with China being the largest manufacturing hub. Japan, India, South Korea, and Indonesia also contribute significantly in the Asia-Pacific region. Moreover, countries like Vietnam, Malaysia, and Singapore are projected to increase their market share in the forecast period. The automation of manufacturing processes, involving computer-based control systems, Programmable Logic Control (PLC) units, and process control applications, has driven the demand for COMMERCIAL UPS systems in industrial facilities. COMMERCIAL UPS systems not only provide backup power during outages but also safeguard equipment from power-related glitches such as sags, surges, voltage fluctuations, line noise, and harmonic distortions. As a result, COMMERCIAL UPS systems have become indispensable in various industries including telecom, engineering, manufacturing, R&D, education, medicine, IT, BPO, aviation, and banking. The manufacturing sector encompasses diverse industries such as automotive, food processing, semiconductors, and steel manufacturing, all of which rely on power quality equipment like COMMERCIAL UPS systems for uninterrupted operations, as power fluctuations and disruptions can lead to substantial financial losses.

Key Market Players

Riello Elettronica SpA

EATON Corporation PLC

Emerson Electric Co.

Delta Electronics Inc.

ABB Ltd



Schneider Electric SE

Hitachi Ltd

Mitsubishi Electric Corporation

General Electric Company

Cyber Power Systems Inc.

Report Scope:

In this report, the Global COMMERCIAL UPS Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

Global COMMERCIAL UPS Market, By Capacity:

Less than 10 kVA

10-100 kVA

Above 100 kVA

Global COMMERCIAL UPS Market, By Technology:

Standby COMMERCIAL UPS System

Online COMMERCIAL UPS System

Line-interactive COMMERCIAL UPS System

Global COMMERCIAL UPS Market, By End User:

Hotels & Resort

Hospital



Retails Stores

Others	
Global COMMERCIAL UPS Market, By Region:	
North America	
Europe	
Latin America	
Middle East & Africa	
Asia Pacific	
Competitive Landscape	
Company Profiles: Detailed analysis of the major companies present in the Global COMMERCIAL UPS Market.	
Available Customizations:	
Global COMMERCIAL UPS Market report with the given market data, Tech Sci Research offers customizations according to a company's specific needs. The following customization options are available for the report:	
Company Information	
Detailed analysis and profiling of additional market players (up to five).	



Contents

1. PRODUCT OVERVIEW

- 1.1. Market Definition
- 1.2. Scope of the Market
 - 1.2.1. Markets Covered
 - 1.2.2. Years Considered for Study
- 1.2.3. Key Market Segmentations

2. RESEARCH METHODOLOGY

- 2.1. Baseline Methodology
- 2.2. Key Industry Partners
- 2.3. Major Association and Secondary Sources
- 2.4. Forecasting Methodology
- 2.5. Data Triangulation & Validation
- 2.6. Assumptions and Limitations

3. EXECUTIVE SUMMARY

- 4. IMPACT OF COVID-19 ON GLOBAL COMMERCIAL UPS MARKET
- 5. VOICE OF CUSTOMER
- 6. GLOBAL COMMERCIAL UPS MARKET OVERVIEW
- 7. GLOBAL COMMERCIAL UPS MARKET OUTLOOK
- 7.1. Market Size & Forecast
 - 7.1.1. By Value
- 7.2. Market Share & Forecast
 - 7.2.1. By Capacity (Less than 10 kVA, 10-100 kVA and Above 100 kVA)
- 7.2.2. By Technology (Standby COMMERCIAL UPS System, Online COMMERCIAL UPS System and Line-interactive COMMERCIAL UPS System)
 - 7.2.3. By End User (Hotels & Resort, Hospital, Retails Stores Others)
- 7.2.4. By Region (North America, Europe, South America, Middle East & Africa, Asia Pacific)
- 7.3. By Company (2022)



7.4. Market Map

8. NORTH AMERICA COMMERCIAL UPS OUTLOOK

- 8.1. Market Size & Forecast
 - 8.1.1. By Value
- 8.2. Market Share & Forecast
 - 8.2.1. By Capacity
 - 8.2.2. By Technology
 - 8.2.3. By End User
 - 8.2.4. By Country
 - 8.2.4.1. United States COMMERCIAL UPS Outlook
 - 8.2.4.1.1. Market Size & Forecast
 - 8.2.4.1.1.1 By Value
 - 8.2.4.1.2. Market Share & Forecast
 - 8.2.4.1.2.1. By Capacity
 - 8.2.4.1.2.2. By Technology
 - 8.2.4.1.2.3. By End User
 - 8.2.4.2. Canada COMMERCIAL UPS Outlook
 - 8.2.4.2.1. Market Size & Forecast
 - 8.2.4.2.1.1. By Value
 - 8.2.4.2.2. Market Share & Forecast
 - 8.2.4.2.2.1. By Capacity
 - 8.2.4.2.2.2. By Technology
 - 8.2.4.2.2.3. By End User
 - 8.2.4.3. Mexico COMMERCIAL UPS Outlook
 - 8.2.4.3.1. Market Size & Forecast
 - 8.2.4.3.1.1. By Value
 - 8.2.4.3.2. Market Share & Forecast
 - 8.2.4.3.2.1. By Capacity
 - 8.2.4.3.2.2. By Technology
 - 8.2.4.3.2.3. By End User

9. EUROPE COMMERCIAL UPS OUTLOOK

- 9.1. Market Size & Forecast
 - 9.1.1. By Value
- 9.2. Market Share & Forecast
 - 9.2.1. By Capacity



- 9.2.2. By Technology
- 9.2.3. By End User
- 9.2.4. By Country
- 9.2.4.1. Germany COMMERCIAL UPS Outlook
 - 9.2.4.1.1. Market Size & Forecast
 - 9.2.4.1.1.1. By Value
 - 9.2.4.1.2. Market Share & Forecast
 - 9.2.4.1.2.1. By Capacity
 - 9.2.4.1.2.2. By Technology
 - 9.2.4.1.2.3. By End User
- 9.2.4.2. France COMMERCIAL UPS Outlook
 - 9.2.4.2.1. Market Size & Forecast
 - 9.2.4.2.1.1. By Value
 - 9.2.4.2.2. Market Share & Forecast
 - 9.2.4.2.2.1. By Capacity
 - 9.2.4.2.2. By Technology
 - 9.2.4.2.2.3. By End User
- 9.2.4.3. United Kingdom COMMERCIAL UPS Outlook
 - 9.2.4.3.1. Market Size & Forecast
 - 9.2.4.3.1.1. By Value
 - 9.2.4.3.2. Market Share & Forecast
 - 9.2.4.3.2.1. By Capacity
 - 9.2.4.3.2.2. By Technology
 - 9.2.4.3.2.3. By End User
- 9.2.4.4. Italy COMMERCIAL UPS Outlook
 - 9.2.4.4.1. Market Size & Forecast
 - 9.2.4.4.1.1. By Value
 - 9.2.4.4.2. Market Share & Forecast
 - 9.2.4.4.2.1. By Capacity
 - 9.2.4.4.2.2. By Technology
 - 9.2.4.4.2.3. By End User
- 9.2.4.5. Spain COMMERCIAL UPS Outlook
 - 9.2.4.5.1. Market Size & Forecast
 - 9.2.4.5.1.1. By Value
 - 9.2.4.5.2. Market Share & Forecast
 - 9.2.4.5.2.1. By Capacity
 - 9.2.4.5.2.2. By Technology
 - 9.2.4.5.2.3. By End User



10. SOUTH AMERICA COMMERCIAL UPS OUTLOOK

10.1. Market Size & Forecast

10.1.1. By Value

10.2. Market Share & Forecast

10.2.1. By Capacity

10.2.2. By Technology

10.2.3. By End User

10.2.4. By Country

10.2.4.1. Brazil COMMERCIAL UPS Outlook

10.2.4.1.1. Market Size & Forecast

10.2.4.1.1.1. By Value

10.2.4.1.2. Market Share & Forecast

10.2.4.1.2.1. By Capacity

10.2.4.1.2.2. By Technology

10.2.4.1.2.3. By End User

10.2.4.2. Colombia COMMERCIAL UPS Outlook

10.2.4.2.1. Market Size & Forecast

10.2.4.2.1.1. By Value

10.2.4.2.2. Market Share & Forecast

10.2.4.2.2.1. By Capacity

10.2.4.2.2. By Technology

10.2.4.2.2.3. By End User

10.2.4.3. Argentina COMMERCIAL UPS Outlook

10.2.4.3.1. Market Size & Forecast

10.2.4.3.1.1. By Value

10.2.4.3.2. Market Share & Forecast

10.2.4.3.2.1. By Capacity

10.2.4.3.2.2. By Technology

10.2.4.3.2.3. By End User

11. MIDDLE EAST & AFRICA COMMERCIAL UPS OUTLOOK

11.1. Market Size & Forecast

11.1.1. By Value

11.2. Market Share & Forecast

11.2.1. By Capacity

11.2.2. By Technology

11.2.3. By End User



11.2.4. By Country

11.2.4.1. Saudi Arabia COMMERCIAL UPS Outlook

11.2.4.1.1. Market Size & Forecast

11.2.4.1.1.1 By Value

11.2.4.1.2. Market Share & Forecast

11.2.4.1.2.1. By Capacity

11.2.4.1.2.2. By Technology

11.2.4.1.2.3. By End User

11.2.4.2. UAE COMMERCIAL UPS Outlook

11.2.4.2.1. Market Size & Forecast

11.2.4.2.1.1. By Value

11.2.4.2.2. Market Share & Forecast

11.2.4.2.2.1. By Capacity

11.2.4.2.2. By Technology

11.2.4.2.2.3. By End User

11.2.4.3. South Africa COMMERCIAL UPS Outlook

11.2.4.3.1. Market Size & Forecast

11.2.4.3.1.1. By Value

11.2.4.3.2. Market Share & Forecast

11.2.4.3.2.1. By Capacity

11.2.4.3.2.2. By Technology

11.2.4.3.2.3. By End User

12. ASIA PACIFIC COMMERCIAL UPS OUTLOOK

12.1. Market Size & Forecast

12.1.1. By Value

12.2. Market Share & Forecast

12.2.1. By Capacity

12.2.2. By Technology

12.2.3. By End User

12.2.4. By Country

12.2.4.1. China COMMERCIAL UPS Outlook

12.2.4.1.1. Market Size & Forecast

12.2.4.1.1.1. By Value

12.2.4.1.2. Market Share & Forecast

12.2.4.1.2.1. By Capacity

12.2.4.1.2.2. By Technology

12.2.4.1.2.3. By End User



12.2.4.2. India COMMERCIAL UPS Outlook

12.2.4.2.1. Market Size & Forecast

12.2.4.2.1.1. By Value

12.2.4.2.2. Market Share & Forecast

12.2.4.2.2.1. By Capacity

12.2.4.2.2. By Technology

12.2.4.2.2.3. By End User

12.2.4.3. Japan COMMERCIAL UPS Outlook

12.2.4.3.1. Market Size & Forecast

12.2.4.3.1.1. By Value

12.2.4.3.2. Market Share & Forecast

12.2.4.3.2.1. By Capacity

12.2.4.3.2.2. By Technology

12.2.4.3.2.3. By End User

12.2.4.4. South Korea COMMERCIAL UPS Outlook

12.2.4.4.1. Market Size & Forecast

12.2.4.4.1.1. By Value

12.2.4.4.2. Market Share & Forecast

12.2.4.4.2.1. By Capacity

12.2.4.4.2.2. By Technology

12.2.4.4.2.3. By End User

12.2.4.5. Australia COMMERCIAL UPS Outlook

12.2.4.5.1. Market Size & Forecast

12.2.4.5.1.1. By Value

12.2.4.5.2. Market Share & Forecast

12.2.4.5.2.1. By Capacity

12.2.4.5.2.2. By Technology

12.2.4.5.2.3. By End User

13. MARKET DYNAMICS

13.1. Drivers

13.2. Challenges

14. MARKET TRENDS AND DEVELOPMENTS

15. COMPANY PROFILES

15.1. Riello Elettronica SpA



- 15.1.1. Business Overview
- 15.1.2. Key Revenue and Financials
- 15.1.3. Recent Developments
- 15.1.4. Key Personnel
- 15.1.5. Key Product/Services Offered
- 15.2. EATON Corporation PLC
 - 15.2.1. Business Overview
 - 15.2.2. Key Revenue and Financials
 - 15.2.3. Recent Developments
 - 15.2.4. Key Personnel
 - 15.2.5. Key Product/Services Offered
- 15.3. Emerson Electric Co.
 - 15.3.1. Business Overview
 - 15.3.2. Key Revenue and Financials
 - 15.3.3. Recent Developments
 - 15.3.4. Key Personnel
- 15.3.5. Key Product/Services Offered
- 15.4. Delta Electronics Inc.
 - 15.4.1. Business Overview
 - 15.4.2. Key Revenue and Financials
 - 15.4.3. Recent Developments
 - 15.4.4. Key Personnel
 - 15.4.5. Key Product/Services Offered
- 15.5. ABB Ltd.
 - 15.5.1. Business Overview
 - 15.5.2. Key Revenue and Financials
 - 15.5.3. Recent Developments
 - 15.5.4. Key Personnel
- 15.5.5. Key Product/Services Offered
- 15.6. Schneider Electric SE
 - 15.6.1. Business Overview
 - 15.6.2. Key Revenue and Financials
 - 15.6.3. Recent Developments
 - 15.6.4. Key Personnel
 - 15.6.5. Key Product/Services Offered
- 15.7. Hitachi Ltd
 - 15.7.1. Business Overview
 - 15.7.2. Key Revenue and Financials
 - 15.7.3. Recent Developments



- 15.7.4. Key Personnel
- 15.7.5. Key Product/Services Offered
- 15.8. Mitsubishi Electric Corporation
 - 15.8.1. Business Overview
 - 15.8.2. Key Revenue and Financials
 - 15.8.3. Recent Developments
 - 15.8.4. Key Personnel
 - 15.8.5. Key Product/Services Offered
- 15.9. General Electric Company
 - 15.9.1. Business Overview
 - 15.9.2. Key Revenue and Financials
 - 15.9.3. Recent Developments
 - 15.9.4. Key Personnel
- 15.9.5. Key Product/Services Offered
- 15.10. Cyber Power Systems Inc.
 - 15.10.1. Business Overview
 - 15.10.2. Key Revenue and Financials
 - 15.10.3. Recent Developments
 - 15.10.4. Key Personnel
 - 15.10.5. Key Product/Services Offered

16. STRATEGIC RECOMMENDATIONS

17. ABOUT US & DISCLAIMER



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