

China POE Water Purifiers Market By Type (Sand Filters, Sediment Filters, Softeners, Activate Carbon, Conditioners, Membrane, Others), By End Use (Residential, HORECA, Retail, Government Buildings, Commercial Centers, Industrial, Municipal, Hospitals, Others), By Usage (Before Tank Solutions, After Tank Solution), By Purpose (Complete Complex, Appliance Specific, Bathroom Specific), By Product Category (Automatic Filter & Salt Change, Manual Filter & Salt Change), By Distribution Channel (Direct, Indirect), By Region, By Competition Forecast & Opportunities, 2018-2028F

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# **Abstracts**

The Point-of-Entry (POE) water purifier market in China has undergone substantial growth and transformation in recent years, driven by a combination of factors including concerns about water pollution, urbanization, heightened consumer awareness, and advancements in technology. This market has witnessed significant expansion due to the increasing demand for clean and safe drinking water. China's ongoing struggles with water pollution, stemming from industrialization, urban growth, and inadequate wastewater management, have spurred the adoption of advanced water purification technologies. As a result, a growing number of consumers are seeking reliable POE water purification solutions for their homes and commercial establishments.

The POE water purifier market refers to systems installed at the point where water



enters a building, providing comprehensive water purification for the entire household or commercial space. China's persistent water pollution challenges, resulting from rapid industrialization, urbanization, and inadequate wastewater management, have led consumers to recognize the importance of effective water purification solutions in ensuring safe and clean drinking water at home.

Advancements in water purification technology have played a crucial role in shaping the POE water purifier market in China. Manufacturers are developing innovative filtration systems capable of removing a wide range of contaminants, including sediments, chlorine, heavy metals, volatile organic compounds (VOCs), and microorganisms. Smart features such as real-time water quality monitoring and filter replacement notifications are resonating well with tech-savvy consumers, thereby contributing to the growth of the China POE water purifier market in the upcoming years.

### **Key Market Drivers:**

Water Pollution and Health Concerns in China: The severe water pollution issues resulting from rapid industrialization, urbanization, and inadequate wastewater management have driven the demand for reliable water purification solutions, particularly point-of-entry (POE) water purifiers. Consumer awareness about the health implications of consuming polluted water, including waterborne diseases and developmental problems, has increased the interest in water purification systems that provide safe and clean drinking water at the point of entry into homes.

Urbanization and Infrastructure Development: The rapid urbanization in China has strained existing water supply and treatment infrastructure. The concentration of people in urban areas has increased the demand for clean water, and the existing water supply systems often struggle to deliver safe water to households. This has led to the pragmatic solution of installing POE water purifiers, giving urban residents control over their water quality and reducing their reliance on centralized water sources.

Increasing Consumer Awareness and Education: The proliferation of information through the internet, social media, and improved access to education has played a pivotal role in increasing consumer awareness about water quality issues and available mitigation technologies. Chinese consumers are more informed about potential contaminants in their water supply and the associated health risks. This heightened awareness has led to a market response in the form of advanced POE water purifiers capable of effectively removing diverse contaminants, giving consumers the confidence they seek.



Technological Advancements and Innovation: Technological innovations have ushered in more efficient, accessible, and user-friendly water purification systems. POE water purifiers now leverage cutting-edge filtration technologies such as reverse osmosis, ultrafiltration, and advanced activated carbon filtration. These technologies are designed to tackle a broader range of contaminants, ensuring consumers receive the highest standard of purified water. The integration of smart features aligns with China's techsavvy population and their preference for smart home solutions.

Shifting Consumer Preferences and Lifestyle Changes: As Chinese society becomes more health-conscious and environmentally aware, consumer preferences are shifting towards healthier and more sustainable lifestyles. This trend includes choosing safer drinking water sources and reducing reliance on bottled water. POE water purifiers align with these preferences, offering a consistent and convenient source of purified water without the environmental drawbacks associated with single-use plastic bottles.

# Key Market Challenges:

Water Quality Variability: China's water quality varies significantly across regions due to differences in pollution levels, water sources, and industrial activities. This presents a challenge for POE water purifier manufacturers, requiring systems that can effectively address diverse contaminants and impurities present in various water sources. Customization and adaptability are crucial to ensuring purifiers meet the specific water quality needs of different regions.

Affordability and Accessibility: While the demand for POE water purifiers is rising, affordability remains a concern for some segments of the population. High-quality purification technologies and advanced features can lead to higher product costs, potentially limiting access for lower-income households. Manufacturers need to balance incorporating cutting-edge technologies with offering cost-effective solutions to ensure accessibility across different socioeconomic groups.

Counterfeit and Low-Quality Products: The growing demand for water purifiers has attracted various players to the market, leading to the proliferation of counterfeit and low-quality products. These substandard purifiers may not provide the expected level of water purification and can potentially harm consumers' health. Ensuring product quality, regulatory compliance, and consumer safety remains a challenge for both manufacturers and regulators.



Regulatory Landscape: The regulatory landscape for water purifiers in China is evolving, and manufacturers must navigate a complex framework to ensure compliance with safety and quality standards. Frequent updates to regulations, varying regional requirements, and potential inconsistencies can pose challenges for manufacturers aiming to ensure their products meet all necessary standards.

# Key Market Trends:

Smart and Connected Solutions: A notable trend in the China POE water purifier market is the integration of smart and connected technologies. Consumers increasingly seek purifiers that offer real-time monitoring of water quality, filter status, and usage patterns. Manufacturers are responding by developing purifiers equipped with sensors and Wi-Fi connectivity, allowing users to track their water purification systems' performance remotely through mobile apps. This trend aligns with China's tech-savvy population and their inclination towards smart home solutions.

Customization and Modular Systems: Chinese consumers are becoming more discerning about their water purification needs. To cater to individual preferences and varying water quality conditions across different regions, manufacturers are introducing customizable and modular POE water purifier systems. These systems allow users to select and combine different filtration stages based on their specific water concerns, providing a tailored solution that addresses unique water quality challenges.

Health and Wellness Integration: A trend aligning with broader health and wellness considerations is the incorporation of additional features into POE water purifiers. Some systems are designed to enhance the mineral content of purified water, ensuring that essential minerals are not lost during the filtration process. This addresses concerns about potential demineralization of water while still delivering safe and clean drinking water.

E-Commerce and Direct-to-Consumer Channels: E-commerce platforms have become dominant distribution channels for consumer goods in China, including POE water purifiers. Manufacturers are capitalizing on this trend by partnering with e-commerce giants to reach a wider audience and provide convenient purchasing options. Direct-to-consumer models also enable manufacturers to gather customer feedback and insights, facilitating continuous improvement and innovation.

In conclusion, the China POE water purifier market is experiencing both significant growth opportunities and challenges. By focusing on education, affordability,



accessibility, technology literacy, maintenance strategies, product quality, and regulatory compliance, stakeholders in the industry can work together to overcome these challenges and provide safe and reliable water purification solutions to Chinese consumers. The market's trends, such as smart technologies, customization, and innovative distribution models, reflect the dynamic nature of this industry as it continues to cater to the diverse demands of the Chinese population.

Key Market Players

3M China Ltd.

Culligan China Water Treatment

Foshan Shunde Midea Water Dispenser Manufacture Company Limited

Shanghai Canature Environmental Products Co., Ltd.

Shenzhen Litree Purifying Technology Co., Ltd.

**Environmental World Products Ltd** 

Shenzhen Angel Drinking Water Equipment Co. Ltd.

A. O. Smith (Nanjing) Water Treatment Products Co., Ltd.

Beijing Originwater Technology Co. Ltd.

Pentair Water Suzhou Co. Ltd.

### Report Scope:

In this report, the China POE Water Purifiers has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

China POE Water Purifiers, By Type:

Sand Filters



	Sediment Filters	
	Softeners	
	Activate Carbon	
	Conditioners	
	Membrane	
	Others	
	China POE Water Purifiers, By End Use:	
	Residential	
	HORECA	
	Retail	
	Government Buildings	
	Commercial Centers	
	Industrial	
	Municipal	
	Hospitals	
	Others	
China POE Water Purifiers, By Usage:		
	Before Tank Solutions	
	After Tank Solution	

China POE Water Purifiers, By Purpose:



Complete Complex		
Appliance Specific		
Bathroom Specific		
China POE Water Purifiers, By Product Type:		
Automatic Filter & Salt Change,		
Manual Filter & Salt Change		
China POE Water Purifiers, By Distribution Channel:		
Direct		
Indirect		
China POE Water Purifiers, By Region:		
North		
East		
North East		
South Central		
North West		
South West		

Competitive Landscape

Company Profiles: Detailed analysis of the major companies present in the China POE Water Purifiers.



# Available Customizations:

China POE Water Purifiers report with the given market data, Tech Sci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

**Company Information** 

Detailed analysis and profiling of additional market players (up to five).



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